

"If you have any query about this document, you may consult the issuer, the issue manager and the underwriters"

## PROSPECTUS OF



### SAIF POWERTEC LIMITED

Rupayan Center (8th floor), 72 Mohakhali C/ A, Dhaka 1212.

Tel: (880 2) 9856358-9, Fax: (880 2) 9855949,

Web: www.saifpowertec Ltd.com E-mail: allbodmembers@saifpowertec.com

**PUBLIC ISSUE OF 12,000,000 ORDINARY SHARES OF TK. 10.00 EACH AT AN ISSUE PRICE OF TK. 30.00 INCLUDING A PREMIUM OF TK. 20.00 PER SHARE TALLING TO TK. 360,000,000.00**

Opening date for subscription : July 06, 2014  
Closing date for subscription : July 10, 2014  
Non-Resident Bangladeshi (NRB) subscription opens on : July 06, 2014  
Non-Resident Bangladeshi (NRB) subscription closes on : July 19, 2014

#### UNDERWRITERS

##### Prime Finance Capital Management Limited

63, Dilkusha C/A (3rd floor), Dhaka

##### PLFS Investments Limited

Paramount Heights (13<sup>th</sup> Floor)  
65/2/1, Box Culvert Road, Dhaka-1000.

##### Janata Capital & Investment Ltd.

48, Motijheel C/A (3<sup>rd</sup> Floor), Dhaka-1000.

##### ICB Capital Management Limited

BDBL Bhaban (level-16), 8, RAJUK Avenue, Dhaka-1000.

#### MANAGER TO THE ISSUE



##### ICB Capital Management Limited

(A Subsidiary of ICB)

BDBL Bhaban (level-16), 8, Rajuk Avenue, Dhaka-1000.

Phone: 9585691-92, Fax: 02-9555707, Website: www.icbcml.com.bd

#### CREDIT RATING STATUS

|                        | Long Term                                      | Short Term |
|------------------------|------------------------------------------------|------------|
| Entity Rating          | BBB <sub>1</sub>                               | ST-3       |
| Date of Rating         | 18 December, 2013                              |            |
| Rated by               | CREDIT RATING AGENCY OF BANGLADESH LTD. (CRAB) |            |
| Validity of the Rating | December 15, 2014                              |            |

The issue shall be placed in "N" category

Issue Date of Prospectus : 27-04-2014

### SAIF POWERTEC LIMITED

Dhaka Office: Rupayan Center (8th floor), 72 Mohakhali C/A, Dhaka 1212.

Tel: (880 2) 9856358-9 Fax: (880 2) 9855949

Chittagong Office: House # 09, Road # 01, Lane # 01, Block # G, Halishahar, Chittagong

Web: www.saifpowertec Ltd.com, E-mail: allbodmembers@saifpowertec.com

"CONSENT OF THE SECURITIES AND EXCHANGE COMMISSION HAS BEEN OBTAINED TO THE ISSUE/OFFER OF THESE SECURITIES UNDER THE SECURITIES AND EXCHANGE ORDINANCE, 1969, AND THE SECURITIES AND EXCHANGE COMMISSION (PUBLIC ISSUE) RULES, 2006. IT MUST BE DISTINCTLY UNDERSTOOD THAT IN GIVING THIS CONSENT THE COMMISSION DOES NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE ISSUER COMPANY, ANY OF ITS PROJECTS OR THE ISSUE PRICE OF ITS SECURITIES OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS MADE OR OPINION EXPRESSED WITH REGARD TO THEM. SUCH RESPONSIBILITY LIES WITH THE ISSUER, ITS DIRECTORS, CHIEF EXECUTIVE OFFICER/CHIEF FINANCIAL OFFICER, ISSUE MANAGER, UNDERWRITER AND/OR AUDITOR".

## AVAILABILITY OF PROSPECTUS

The Prospectus of the Company may be available at the following addresses:

| Company                                                                                                | Contact Person                                                 | Contact Number |
|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|----------------|
| <b>SAIF POWERTEC LIMITED</b><br>Rupayan Center (8 <sup>th</sup> fl), 72 Mohakhali C /A,<br>Dhaka 1212. | <b>Tarafder Md. Ruhul Amin</b><br>Director & Managing Director | 9856358-9      |

| Particulars                                                                                                | Contact Person                                                  | Contact Number                                    |
|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------|
| <b>Manager to the Issue</b>                                                                                |                                                                 |                                                   |
| <b>ICB Capital Management Ltd.</b><br>BDBL Bhaban (Level-16),<br>8, Rajuk Avenue, Dhaka-1000.              | <b>Md. Moshir Rahman</b><br>Chief Executive Officer             | Tel : 02-9585693, 9585691-92,<br>EXT 202, 9574234 |
| <b>Underwriters</b>                                                                                        |                                                                 |                                                   |
| <b>ICB Capital Management Ltd.</b><br>BDBL Bhaban (Level-16),<br>8, Rajuk Avenue, Dhaka-1000.              | <b>Md. Moshir Rahman</b><br>Chief Executive Officer             | 02-9585693, 9585691-92                            |
| <b>PLFS Investments Limited</b><br>Paramount Heights (13th Floor)<br>65/2/1, Box Culvert Road, Dhaka-1000. | <b>Mostofa Kamal</b><br>Chief Executive Officer                 | 7119654                                           |
| <b>Prime Finance Capital Management Ltd.</b><br>63, Dilkusha C/A (3rd floor), Dhaka                        | <b>M. Mosharraf Hossain PhD, FCA</b><br>Managing Director & CEO | 9563883                                           |
| <b>Janata Capital &amp; Investment Ltd.</b><br>48, Motijheel C/A (3 <sup>rd</sup> Floor), Dhaka-1000.      | <b>Md. Jahangir Miah</b><br>Chief Executive                     | 9564825, 7176421                                  |

| Stock Exchanges                                                                                                                                                                                         | Available at       | Contact Number                                 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|------------------------------------------------|
| <b>Dhaka Stock Exchange Ltd.</b><br>9/F Motijheel C/A, Dhaka-1000.                                                                                                                                      | <b>DSE Library</b> | 02-9564601-7<br>7175705-9                      |
| <b>Chittagong Stock Exchange Ltd.</b><br>CSE Building, 1080 Sheikh Mujib Road,<br>Chittagong.<br><b>Dhaka Liaison Office:</b><br>Eunoos Trade Center Ltd. (Level-15)<br>52-53 Dilkusha C/A, Dhaka-1000. | <b>CSE Library</b> | 031-714632-3<br>031-720871-3<br><br>9513911-15 |

Prospectus would also be available on the website of BSEC ([www.sec.gov.bd](http://www.sec.gov.bd)), DSE ([www.dsebd.org](http://www.dsebd.org)), CSE ([www.csebd.com](http://www.csebd.com)), Issue Manager ([www.icbcm.com.bd](http://www.icbcm.com.bd)), Issuer ([www.saifpowertec Ltd.com](http://www.saifpowertec Ltd.com)) and Public Reference Room of the Bangladesh Securities and Exchange Commission (BSEC) for reading and study.

### Auditor's Information:

| Name and Address of Auditor                                                                       | Telephone                                    |
|---------------------------------------------------------------------------------------------------|----------------------------------------------|
| <b>ATA KHAN &amp; CO</b><br>Chartered Accountants<br>67, Motijheel Commercial Area,<br>Dhaka 1000 | Phone: (880-2) 9560933, 9560716 &<br>9552833 |

### Lawyer's Information:

| Name and Address of Lawyer's                                                                                                                                                                                                | Telephone                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| <b>Omar H. Khan (Joy)</b><br>LLB (Hons) University of London<br>Barrister- at- Law (Lincoln's Inn. UK)<br>Advocate, Supreme Court of Bangladesh<br>Khair Mansion (4 <sup>th</sup> Floor)<br>235/2 Elephant Road, Dhaka-1205 | Phone: +88 02 961 2383-5<br>Fax: +88 02 961 2385<br>E-mail: <a href="mailto:omar@legalcounselbd.com">omar@legalcounselbd.com</a> |

## Definition and Elaboration of the abbreviated words and technical terms used in the Prospectus

|                    |                                                            |
|--------------------|------------------------------------------------------------|
| IPO                | : Initial Public Offering                                  |
| Commission         | : Bangladesh Securities and Exchange Commission            |
| BSEC               | : Bangladesh Securities and Exchange Commission            |
| The Company/Issuer | : <b>SAIF POWERTEC LIMITED</b>                             |
| Issue              | : Public Issue of Shares of <b>SAIF POWERTEC LIMITED</b>   |
| DSE                | : Dhaka Stock Exchange Limited                             |
| CSE                | : Chittagong Stock Exchange Limited                        |
| SC                 | : Share Certificate                                        |
| RJSC               | : Registrar of Joint Stock Companies & Firms               |
| ICML               | : ICB Capital Management Limited.                          |
| Stockholder        | : Shareholder                                              |
| NRB                | : Non Resident Bangladeshi                                 |
| NBR                | : National Board of Revenue                                |
| Allotment          | : Letter of allotment for shares                           |
| FC Account         | : Foreign Currency Account                                 |
| STD Account        | : Short Term Deposit Account                               |
| Securities         | : Shares of <b>SAIF POWERTEC LIMITED</b>                   |
| Securities Market  | : The Share Market of Bangladesh                           |
| Offering Price     | : Price of the share of <b>SAIF POWERTEC LIMITED</b>       |
| Subscription       | : Application money                                        |
| Certificate        | : Share Certificate                                        |
| NAV                | : Net Asset Value of the Company                           |
| Sponsors           | : The Sponsor Shareholders of <b>SAIF POWERTEC LIMITED</b> |
| MP                 | : Market Price                                             |
| Registered Office  | : Head Office of the Company                               |
| BO                 | : Beneficiary Owner                                        |
| CDBL               | : Central Depository Bangladesh Limited                    |
| CIB                | : Credit Information Bureau                                |
| NPAT               | : Net Profit After Tax                                     |
| DGDP               | : Director General Diffence Purchase                       |
| BCIC               | : Bangladesh Chemical Industries Corporation               |
| BPDB               | : Bangladesh Power Development Board                       |
| REB                | : Rural Electrification Board                              |

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## DISCLOSURE IN RESPECT OF ISSUANCE OF SECURITY IN DEMAT FORM

As per provisions of the Depository Act, 1999 and regulations made there under, shares of the company will be issued in dematerialized form, only and, for this purpose, Saif Powertec Limited has signed an agreement with the Central Depository Bangladesh Limited (CDBL). Therefore, all transfers/transmissions, splitting or conversions will take place in the CDBL system and any further issuance of shares (including rights/bonus) will also be issued in dematerialized form only.

### CONDITIONS UNDER 2CC OF THE SECURITIES AND EXCHANGE ORDINANCE, 1969

#### PART-A

1. The company shall go for Initial Public Offer (IPO) for 12,000,000 Ordinary Shares of Tk. 10.00 each at an issue price of Tk. 30.00 including a premium of Tk. 20 per share totaling to Tk. 360,000,000.00 (Tk. Thirty Six Crore) following the Securities and Exchange Commission (Public Issue) Rules, 2006, the Depository Act, 1999 and regulations made there under.
2. The abridged version of the prospectus, as approved by the Commission, shall be published by the issuer in 4 (Four) national daily newspapers (two in Bangla and two in English), within 5 (Five) working days of issuance of the consent letter. The issuer shall post the full prospectus, vetted by the Bangladesh Securities and Exchange Commission, in the issuer's website and shall also put on the websites of the Commission, stock exchanges, and the Issue Manager, within 5 (Five) working days from the date of issuance of this letter and shall remain posted till the closure of the subscription list. The issuer shall submit to BSEC, the stock exchanges and the Issue Manager a diskette containing the text of the vetted prospectus in "MS -Word" format.
3. Sufficient copies of prospectus shall be made available by the issuer so that any person requesting a copy may receive one. A notice shall be placed on the front of the application form distributed in connection with the offering, informing that interested persons are entitled to a prospectus, if they so desire, and that copies of prospectus may be obtained from the issuer and the Issue Manager. The subscription application shall indicate in bold type that no sale of securities shall be made, nor shall any money be taken from any person, in connection with such sale until twenty five days after the prospectus has been published.
4. The company shall submit 40 (Forty) copies of the printed prospectus to the Bangladesh Securities and Exchange Commission for official record within **5 (Five) working days** from the date of publication of the abridged version of the prospectus in the newspaper.
5. The issuer company and the Issue Manager shall ensure transmission of the prospectus, abridged version of the prospectus and relevant application forms for NRBs through email, simultaneously with publication of the abridged version of the prospectus, to the Bangladesh Embassies and Missions abroad and shall also ensure sending of the printed copies of abridged version of the prospectus and application forms to the said Embassies and Missions within 5 (Five) working days of the publication date by Express Mail Service (EMS) of the postal department. A compliance report shall be submitted in this respect to the BSEC jointly by the issuer and the Issue Manager within 2 (Two) working days from the date of said dispatch of the prospectus and the forms.
6. The paper clipping of the published abridged version of the prospectus, as mentioned at **condition no. 2 above**, shall be submitted to the Commission within 24 hours of the publication thereof.
7. The company shall maintain separate bank account(s) for collecting proceeds of the Initial Public Offering and shall also open Foreign Currency (FC) account(s) to deposit the application money of the Non Resident Bangladeshis (NRBs) for IPO purpose, and shall incorporate full particulars of said FC account(s) in the prospectus. The company shall open the above-mentioned accounts for IPO purpose; and close these accounts after refund of over-subscription money. Non-Resident Bangladeshi (NRB) means Bangladeshi citizens staying abroad including all those who have dual citizenship (provided they have a valid Bangladeshi passport) or those, whose foreign passport bear a stamp from the concerned Bangladesh Embassy to the effect that no visa is required for traveling to Bangladesh.
8. The issuer company shall apply to all the stock exchanges in Bangladesh for listing within **7 (Seven) working days** from the date of issuance of this letter and shall simultaneously submit the vetted prospectus with all exhibits, as submitted to BSEC, to the stock exchanges.
9. The following declaration shall be made by the company in the prospectus, namely: -

#### **"Declaration about Listing of Shares with the stock exchange (s):**

None of the stock exchange(s), if for any reason, grants listing within 75 (Seventy Five) days from the closure of subscription, any allotment in terms of this prospectus shall be void and the company shall refund the subscription money within 15 (Fifteen) days from the date of refusal for listing by the stock exchanges, or from the date of expiry of the said 75 (Seventy Five) days, as the case may be.

In case of non-refund of the subscription money within the aforesaid 15 (Fifteen) days, the Directors of the company, in addition to the issuer company, shall be collectively and severally liable for refund of the subscription money, with interest at the rate of 2% (Two Percent) per month above the bank rate, to the subscribers concerned.

The Issue Manager, in addition to the issuer company, shall ensure due compliance of the above mentioned conditions and shall submit compliance report thereon to the Commission within 7 (Seven) days of expiry of the aforesaid fifteen days time period allowed for refund of the subscription money.”

10. The subscription list shall be opened and the sale of securities commenced after **25 (Twenty Five) days** of the publication of the abridged version of the prospectus and shall remain open for **5 (Five) consecutive banking days**.
11. A non-resident Bangladeshi shall apply either directly by enclosing a foreign demand draft drawn on a bank payable at Dhaka, or through a nominee by paying out of foreign currency deposit account maintained in Bangladesh or in Taka, supported by foreign currency encashment certificate issued by the concerned bank, for the value of securities applied for through crossed bank cheque marking “Account Payee only”. The NRB applicants shall send applications to the issuer company within the closing date of the subscription so as to reach the same to the company by the closing date plus 9 (Nine) days. Applications received by the company after the above time period will not be considered for allotment purpose.
12. The company shall apply the spot buying rate (TT clean) in US Dollar, UK Pound Sterling and Euro of Sonali Bank Ltd, which shall be mentioned in the Prospectus, as prevailed on the date of opening of the subscription for the purpose of application of the NRBs and other non-Bangladeshi persons, where applicable.
13. The Company and the Issue Manager shall ensure prompt collection/clearance of the foreign remittances of NRBs and other non-Bangladeshi(s), if applicable, for allotment of shares.
14. Upon completion of the period of subscription for securities, the issuer and the Issue Manager shall jointly provide the Commission and the stock exchanges with the preliminary status of the subscription within 5 (Five) working days, in respect of the following matters, namely: -
  - a. Total number of securities for which subscription has been received;
  - b. Amount received from the subscription; and
  - c. Amount of commission paid to the bankers to the issue.
15. The issuer and the Issue Manager shall jointly provide the Commission and the stock exchanges with the list of valid and invalid applicants (i.e. final status of subscription) in electronic form in 2 (Two) CDs and final status of subscription to the Commission within **3 (Three) weeks** after the closure of the subscription along with bank statement (original), branch-wise subscription statement. The list of valid and invalid applicants shall be finalized after examination with the CDBL in respect of BO accounts and particulars thereof.
16. The IPO shall stand cancelled and the application money shall be refunded immediately (but not later than 5 (Five) weeks from the date of the subscription closure), if any of the following events occur:
  - (a) Upon closing of the subscription list it is found that the total number of valid applications (in case of under subscription including the number of the underwriter) is less than the minimum requirement as specified in the listing regulations of the stock exchange(s) concerned; or
  - (b) At least 50% of the IPO is not subscribed.
17. **20% of total public offering shall be reserved for ঈiZM ঈ` ঈeib†qMKvix, 10% of total public offering shall be reserved for non-resident Bangladeshi (NRB) and 10% for mutual funds and collective investment schemes registered with the Commission, and the remaining 60% shall be open for subscription by the general public. In case of under-subscription under any of the 20% and 10% categories mentioned above, the unsubscribed portion shall be added to the general public category and, if after such addition, there is over subscription in the general public category, the issuer and the manager to the issue shall jointly conduct an open lottery of all the applicants added together.**
18. All the applicants shall first be treated as applied for one minimum market lot of 200 shares worth Taka 6,000/- (Taka Six thousand only). If, on this basis, there is over subscription, then lottery shall be held amongst the applicants allocating one identification number for each application, irrespective of the application money. In case of over-subscription under any of the categories mentioned hereinabove, the issuer and the Issue Manager shall jointly conduct an open lottery of all the applications received under each category separately in presence of representatives from the issuer, the stock exchanges and the applicants, if there be any.
19. **An applicant cannot submit more than two applications, one in his/her own name and the other jointly with another person. In case an applicant makes more than two applications, all applications will be treated as invalid**

and will not be considered for allotment purpose. In addition, 15% (fifteen) of the application money will be forfeited by the Commission and the balance amount will be refunded to the applicant.

20. The applicant shall provide with the same bank account number in the application form as it is in the BO account of the application.
21. The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the Commission will forfeit 15% of their subscription money too.
22. Lottery (if applicable) shall be held within **4 (Four) weeks** from closure of the subscription date.
23. The company shall issue share allotment letters to all successful applicants within **5 (Five) weeks** from the date of the subscription closing. Within the same time, refund to the unsuccessful applicants shall be made in the currency in which the value of securities was paid for by the applicants without any interest, through direct deposit to the applicant's bank account as far as possible/ Account Payee Cheque/ refund warrants with bank account number, bank's name and branch as indicated in the securities application forms payable at Dhaka/ Chittagong/ Khulna/ Rajshahi/ Barisal/ Sylhet/ Bogra, as the case may be subject to condition no. 20 above.

Refund money of the unsuccessful applicants shall be credited directly to their respective bank accounts, who have chosen the option in the IPO application forms, as maintained with the bankers to the issue or any other banks mentioned in the application.

A compliance report in this regard shall be submitted to the Commission within 7 (Seven) weeks from the date of closure of subscription.

24. The company shall furnish the List of Allotees to the Commission and the stock exchange(s) simultaneously in which the shares will be listed, within **24 (Twenty Four) hours** of allotment.
25. In the event of under-subscription of the public offering, the unsubscribed portion of securities shall be taken up by the underwriter(s) (subject to Para -16 above). The issuer must notify the underwriters to take up the underwritten shares within 10 (Ten) days of the closing of subscription on full payment of the share money within 15 (Fifteen) days of the issuer's notice. The underwriter shall not share any underwriting fee with the Issue Manager, other underwriters, issuer or the sponsor group.
26. All issued shares of the issuer at the time of according this consent shall be subject to a **lock-in period of 3 (Three) years** from the date of issuance of prospectus or commercial operation, whichever comes later.

Provided that the persons (other than Directors and those who hold 5% or more shares in the company), who have subscribed to the shares of the company within immediately preceding two years of according consent shall be subject to a **lock-in period of 1 (One) year** from the date of issuance of prospectus or commercial operation, whichever comes later.

27. **In respect of shares of Sponsors/Directors/Promoters (if in paper format) shall be handed over to security custodian bank registered with BSEC and shall remain till completion of lock in and the name and branch of the bank shall be furnished to the Commission jointly by the issuer and Issue Manager, along with a confirmation thereof from the custodian bank, within one week of listing of the shares with the stock exchange(s). Or they (shares of Sponsors/ Directors/ Promoters) can be demated and will remain in lock-in under CDBL system and issuer will submit a dematerialization confirmation report generated by CDBL and attested by Managing Director of the company along with lock-in confirmation with BSEC within one week of listing of the shares with the stock exchange(s). In respect of shares other than Sponsors/Directors/Promoters the issuer will ensure their lock-in of those shares and submit a statement to this effect to BSEC.**
28. The company shall apply to the stock exchanges for listing within 7 (Seven) working days of issuance of this letter and shall simultaneously submit to the Commission attested copies of the application filed with the stock exchanges.
29. **The Company shall not declare any benefit other than cash dividend based on the financial statements for the year ended on June 30, 2013 before listing of its securities with Stock Exchange(s).**

#### **PART-B**

1. The issuer and the Issue Manager shall ensure that the abridged version of the prospectus and the full prospectus is published correctly and in strict conformity with the conditions of this letter without any error/omission, as vetted by the Bangladesh Securities and Exchange Commission.
2. The Issue Manager shall carefully examine and compare the published abridged version of the prospectus on the date of publication with the copy vetted by BSEC. If any discrepancy/ inconsistency is found, both the issuer and the Issue Manager shall jointly publish a corrigendum immediately in the same newspapers concerned, simultaneously endorsing copies thereof to BSEC and the

stock exchange(s) concerned, correcting the discrepancy/inconsistency as required under 'Due Diligence Certificates' provided with BSEC.

3. Both the issuer company and the Issue Manager shall, immediately after publication of the prospectus and its abridged version, jointly inform the Commission in writing that the published prospectus and its abridged version are verbatim copies of the same as vetted by the Commission.
4. The fund collected through Public Offering shall not be utilized prior to listing with stock exchanges and that utilization of the said fund shall be effected through banking channel, i.e. through account payee cheque, pay order or bank drafts etc.
5. The Company shall furnish status report on utilization of Public Offering proceeds audited by foreign affiliated auditors and authenticated by the board of directors to the Commission and to the stock exchanges within **15 (Fifteen) days** of the closing of **each month** until such fund is fully utilized, as mentioned in the schedule contained in the prospectus, and in the event of any irregularity or inconsistency, the Commission may employ or engage any person, at Issuer's cost, to examine whether the Issuer has utilized the proceeds for the purpose disclosed in the prospectus. **While certifying fund utilization, the auditors have to confirm that assets have been procured / imported / constructed at reasonable price.**
6. All transactions, excluding petty cash expenses, shall be effected through the company's bank account(s).
7. Proceeds of the Public Offering shall not be used for any purpose other than those specified in the prospectus. Any deviation in this respect must have prior approval of the shareholders in the shareholders Meeting under intimation to BSEC and stock exchanges.
8. Directors on the Company's Board will be in accordance with applicable laws, rules and regulations.
9. The financial statements should be prepared in accordance with Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS) as required by the Securities and Exchange Rules, 1987.
10. **A compliance report on corporate governance as per the provision of BSEC notification no. SEC/CMRRCD/2006-158/129/ADMIN/44 Dated 7 August 2012 shall be submitted to the commission before 7 (seven) working days of the IPO subscription opening.**
11. If any quarter or half-year of the financial year ends after publication of the abridged version of prospectus and before listing of its securities with any exchange, the company shall disseminate/transmit/submit the said quarterly/half yearly financial statements in accordance with the Commission's Notification SEC/CMRRCD/2008-183/admin/03-34 dated September 27, 2009 and the section 13 of the Securities and Exchange Rules, 1987.
12. In the event of arising issues concerning Price Sensitive Information as defined under the Securities and Exchange Rules, 1987 after publication of the abridged version of prospectus and before listing of its securities with any exchange, the company shall disseminate/transmit/submit the information as price sensitive in accordance with the Commission's Notification No. SEC/SRMI/200-953/1950 dated October 24, 2000.

#### **PART-C**

1. All the above conditions imposed under section 2CC of the Securities and Exchange Ordinance, 1969 shall be incorporated in the prospectus immediately after the page of the table of contents, with a reference in the table of contents, prior to its publication.
2. The Commission may impose further conditions/restrictions etc. from time to time as and when considered necessary which shall also be binding upon the issuer company.

#### **PART-D**

1. As per provision of the Depository Act, 1999 & regulations made there under, shares will only be issued in dematerialized condition. All transfer/transmission/splitting will take place in the Central Depository Bangladesh Ltd. (CDBL) system and any further issuance of shares (Including rights/bonus) will be made in dematerialized form only.

An applicant (including NRB) shall not be able to apply for allotment of shares without Beneficial Owners (BO) account.

2. The company and the Issue Manager shall ensure due compliance of all the above conditions and the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2006.

## GENERAL INFORMATION

- ICB Capital Management Ltd. has prepared this Prospectus from information supplied by **SAIF POWERTEC LIMITED** (the Company) and also several discussions with Chairman, Managing Director and related executives of the Company. The Directors of both SAIF Powertec Limited, ICB Capital Management Ltd. collectively and individually, having made all reasonable inquiries, confirm that to the best of their knowledge and belief, the information contained herein is true and correct in all material respect and that there are no other material facts, the omission of which, would make any statement herein misleading.
- No person is authorized to give any information or to make any representation not contained in this Prospectus and if given or made, any such information or representation must not be relied upon as having been authorized by the Company or ICB Capital Management Ltd.
- The Issue as contemplated in this document is made in Bangladesh and is subject to the exclusive jurisdiction of the courts of Bangladesh. Forwarding this Prospectus to any person resident outside Bangladesh in no way implies that the Issue is made in accordance with the laws of that country or is subject to the jurisdiction of the laws of that country.
- A copy of this Prospectus may be obtained from the Head Office of **SAIF POWERTEC LIMITED**, ICB Capital Management Ltd., the underwriters and the Stock Exchanges where the securities will be traded.

**DECLARATION ABOUT THE RESPONSIBILITY OF THE DIRECTORS INCLUDING MANAGING  
DIRECTOR OF THE COMPANY- “SAIF POWERTEC LIMITED” IN RESPECT OF THE  
PROSPECTUS**

This prospectus has been prepared, seen and approved by us, and we, individually and collectively, accept full responsibility for the authenticity and accuracy of the statements made, information given in the prospectus, documents, financial statements, exhibits, annexes, papers submitted to the Commission in support thereof, and confirm, after making all reasonable inquiries that all conditions concerning this public issue and prospectus have been met and that there are no other information or documents the omission of which make any information or statements therein misleading for which the Commission may take any civil, criminal or administrative action against any or all of us as it may deem fit.

We also confirm that full and fair disclosure has been made in this prospectus to enable the investors to make a well informed decision for investment.

Sd/-  
Tarafder Nigar Sultana  
Chairman

Sd/-  
Tarafder Md. Ruhul Amin  
Director & Managing Director

Sd/-  
Rubya Chowdhury  
Director

Sd/-  
Tarafder Ruhul Saif  
Director

**CONSENT OF DIRECTOR(S) TO SERVE AS DIRECTOR(S)**

We hereby agree that we have been serving as Director(s) of **SAIF POWERTEC LIMITED** and continue to act as a Director(s) of the Company:

Sd/-  
Tarafder Nigar Sultana  
Chairman

Sd/-  
Tarafder Md. Ruhul Amin  
Director & Managing Director

Sd/-  
Rubya Chowdhury  
Director

Sd/-  
Tarafder Ruhul Saif  
Director

**DECLARATION ABOUT FILING OF PROSPECTUS WITH THE REGISTRAR OF JOINT STOCK  
COMPANIES AND FIRMS**

A dated and signed copy of this Prospectus to be filed for registration with the Registrar of Joint Stock Companies and Firms, Bangladesh, as required by Section 138 (1) of the Companies Act, 1994.

**DUE DILIGENCE CERTIFICATE OF MANAGER TO THE ISSUE**

**Subject: Public Offer of 12,000,000 Ordinary Shares of Tk. 10.00 each at an issue price of Tk. 30.00 each, including a premium of Tk. 20.00 per share totaling to Tk. 360,000,000.00 of SAIF POWERTEC LIMITED.**

We, the under-noted Manager to the Issue to the above mentioned forthcoming Issue, state as follows:

1. We, while finalizing the draft Prospectus pertaining to the said Issue, have examined various documents and other materials as relevant for adequate disclosures to the investors; and
2. On the basis of such examination and the discussion with the issuer Company, its directors and officers, and other agencies; independent verification of the statements concerning objects of the Issue and the contents of the documents and other materials furnished by the issuer Company,

WE CONFIRM THAT:

- a. The draft Prospectus forwarded to the Commission is in conformity with the documents, materials and papers relevant to the Issue;
- b. All the legal requirements connected with the said Issue have been duly complied with; and
- c. The disclosures made in the draft Prospectus are true, fair and adequate to enable the investors to make a well-informed decision for investment in the proposed Issue.

For Manager to the Issue

Sd/-

**Md. Moshir Rahman**

ICB Capital Management Ltd.

## **DUE DILIGENCE CERTIFICATE OF THE UNDERWRITER(S)**

**Subject: Public Offer of 12,000,000 Ordinary Shares of Tk. 10.00 each at an issue price of Tk. 30.00 each, including a premium of Tk. 20.00 per share totaling to Tk. 360,000,000.00 of SAIF POWERTEC LIMITED.**

We, the under-noted Underwriter(s) to the above-mentioned forthcoming Issue, state individually and collectively as follows:

1. We, while underwriting the above mentioned Issue on a firm commitment basis, have examined the draft Prospectus, other documents and materials as relevant to our underwriting decision; and
2. On the basis of such examination, and the discussion with the Issuer Company; its directors and other officers, and other agencies; independent verification of the statements concerning objects of the Issue and the contents of the documents and other materials furnished by the Issuer Company,

WE CONFIRM THAT:

- a. All information as are relevant to our underwriting decision have been received by us and the draft Prospectus forwarded to the Commission has been approved by us;
- b. We shall subscribe and take up or procure subscription for taking up the under-subscribed Securities against the above-mentioned Public Issue within 15 (fifteen) days of calling up thereof by the Issuer; and
- c. This underwriting commitment is unequivocal and irrevocable.

For Underwriter(s)

Sd/-

Managing Director / CEO

**Prime Finance Capital Management Limited**

**PLFS Investments Limited**

**Janata Capital & Investment Ltd.**

**ICB Capital Management Limited**

## **RISK FACTORS & MANAGEMENT PERCEPTIONS ABOUT THE RISK**

### **Interest Rate Risk**

Interest rate risk is the risk that company faces due to unfavorable movements in the interest rates. Changes in the government's monetary policy, along with increased demand for loans/investments tend to increase the interest rates. Such rises in interest rates mostly affect companies having floating rate loans or companies investing in debt securities.

#### ***Management Perception:***

*The company has been repaying borrowed funds on a continuous basis to reduce such interest risk.*

### **Exchange Rate Risk**

Exchange rate risk occurs due to changes in exchange rates. As the Company imports equipment from abroad and also earns revenue in foreign currency, unfavorable volatility or currency fluctuation may affect the profitability of the Company. If exchange rate is increased against local currency opportunity will be created for generating more profit.

#### ***Management Perception:***

*SAIF Powertec Limited changes the price of their services in accordance with the change in exchange rate to mitigate the affect of unfavorable volatility in exchange rate on the company's earnings.*

### **Debt Financing Risks**

Debt financing risk is the risk that the company is highly dependent on debt financing and amount of debt is increased gradually

#### ***Management Perception:***

*The company is aware of the financial risks exposure. A considerably high leverage ratio shown in our financial statements does not necessarily imply the authenticity of interest rate risks. The company has been repaying borrowed funds on a continuous basis and if we look in the debt equity ratio of the company which has been reduced to 6 times in 2012 from 20 times in 2009. Additionally, the management of the company emphasizes on equity base financing to reduce the dependency on borrowing, suggesting the management perception for interest rate risk to have a minimum impact on the company's profitability and viability.*

### **Industry Risks**

Industry risk refers to the risk of increased competition from foreign and domestic sources leading to lower prices, revenues, profit margins, market share etc which could have an adverse impact on the business, financial condition and results of operation.

#### ***Management Perception:***

*The Company continuously carries out research and development (R&D) to keep pace with the customer choices and fashions. As a local company, SAIF Powertec has a unique understanding of the requirements of its clients and customers and as such, shall continuously position itself as the first choice to its domestic market. Many foreign companies which wish to enter the Bangladesh market will seek SAIF Powertec as a competitor.*

### **Market Risks**

Market risk refers to the risk of adverse market conditions affecting the sales and profitability of the company. Mostly, the risk arises from falling demand for the product or service which would harm the performance of the company. On the other hand, strong marketing and brand management would help the company increase their customer base.

#### ***Management Perception:***

*The needs for power, construction and infrastructure support services will continue to grow much faster in a developing country than other developed markets in the world. Strong management, timely and quality service has enabled the company to capture significant market share in the sector. And the company is continuously penetrating the market and upgrading the quality of their service to minimize the risk.*

**Technology Related Risks**

Technology always plays a vital role for each and every type of business. Better technology can increase productivity and reduce costs of production. Firms are exposed to technology risks when there are better technologies available in the market than the one used by the company which may cause technological obsolescence and negative operational efficiency.

**Management Perception:**

*The Company is aware of technological changes and has adopted new technology according to its needs. Furthermore, routine and proper maintenance of the equipment carried out by the Company ensures longer service life for the existing equipment and facilities.*

**Potential or Existing Government Regulations**

The Company operates under Company's Act 1994 and other related regulations, Income Tax Ordinance 1984, Income Tax Rules 1984, Value Added Tax (VAT) Act 1991 and Value Added Tax (VAT) Rules 1991. Any abrupt changes of the policies made by the regulatory authorities may adversely affect the business of the Company.

**Management Perception:**

*Since the Company operates in power, energy and infrastructure sector, the Government regulations are mostly investment-friendly. However, unless any policy change that may negatively and materially affect the industry as a whole, the business of the Company is expected not to be affected. As it is a thrust sector, it is highly unlikely that the Government will frustrate the growth of the industry with adverse policy measures.*

**Changes in Global or National Policies**

The performance of the Company may be affected due to unavoidable circumstances both in Bangladesh and worldwide, such as war, tourism, political unrest in the country or customer countries. Changes in global or national policies may also adversely affect the economy in general.

**Management Perception:**

*The risk due to changes in global or national policies is beyond control of any company. The management of the company is always concerned about the prevailing and future changes in the global and national policy and shall respond appropriately and timely to safeguard its interest. The company's strong brand image and worldwide customer base will enable it to withstand any such potential threats.*

**History of Non-Operation, if any**

There is no history of non-operation in the case of The Company.

**Management Perception:**

*To overcome these uncertainties, the Company has its own power backup, scientific inventory management and continuous market promotion systems, which reduce the non-operating risk.*

**Operational Risks**

Non-availabilities of materials/equipment/services may affect the smooth operational activities of The Company. On the other hand, the equipment may face operational and mechanical failures due to natural disasters, terrorist attacks, unforeseen events, lack of supervision and negligence, leading to severe accidents and losses.

**Management Perception:**

*The company's equipment is under insurance coverage in order to get reasonable compensation for any damages. Apart from these, routine security check and proper maintenance of the equipment also reduce/eliminate the operational risk.*

**Implementation of New Battery project of Tk. 34.69 crore out of Tk. 36.00 crore received from IPO Proceeds**

The company proposed to invest its IPO proceeds for implementation of its new battery project. This one carries some inherent risks and may not be successful or may take long time to secure sustained profitability.

**Management Perception:**

The proposed investments of new battery manufacturing project involve some risk of high competition. SPL has minimum risk of high competition as the yearly Battery requirement of SAIF IPS and SAIF Solar is around 84,000 pieces. Moreover, SPL has strong marketing and distribution network, strong reputation and professional expertise which gives SPL's a very competitive advantage than others.

**Risk related to termination of any Contract**

Termination of any contractual obligation may impact its future performance.

**Management Perception:**

The Company has four SBUs in its revenue mix which include Contract, Maintenance, Import and assembling. As the company's revenue mix is diversified and properly managed which reduces the risk of termination of any contractual obligation and will not affect its performance enormously.

**High competition in new battery manufacturing project**

High competition in battery manufacturing project may hamper its profitability.

**Management Perception:**

The Company is entering in new battery project which is a manufacturing unit. Large scale of battery production will offset such risk.

**ISSUE SIZE AND PURPOSE OF THE PUBLIC OFFERING****FINANCIAL STRUCTURE OF THE COMPANY**

| Particulars                                              | No. of shares      | Face Value (Taka) | Amount in Taka       |
|----------------------------------------------------------|--------------------|-------------------|----------------------|
| <b>Before IPO</b>                                        |                    |                   |                      |
| <b>Authorised Capital ordinary shares of Tk. 10 each</b> | <b>100,000,000</b> | <b>10.00</b>      | <b>1,000,000,000</b> |
| Paid-up Capital as on 29 December 2003                   | 1,500,000          | 10.00             | 15,000,000           |
| Capital increased in Bonus as on 06 November 2010        | 34,500,000         | 10.00             | 345,000,000          |
| Capital increased in Cash as on 17 April 2011            | 78,94,000          | 10.00             | 78,940,000           |
| <b>Total Paid-up before IPO</b>                          | <b>43,894,000</b>  | <b>10.00</b>      | <b>438,940,000</b>   |
| <b>After IPO</b>                                         |                    |                   |                      |
| To be issued as IPO                                      | 12,000,000         | 10.00             | 120,000,000          |
| <b>Total no of shares (post IPO)</b>                     | <b>55,894,000</b>  |                   |                      |
| <b>Paid up capital (post IPO)</b>                        |                    |                   | <b>558,940,000</b>   |

**USE OF IPO PROCEEDS:**

Use of IPO Proceeds will be used in New Battery Project (Tk. 34.69 crore) and IPO expenses (Tk. 1.31 crore) detailed description is as follows:

| Sl. No.   | Particulars                                                            | Amount (Taka)     |
|-----------|------------------------------------------------------------------------|-------------------|
| <b>1.</b> | <b>Capital machinery</b>                                               |                   |
|           | 1. For Dry Charge automotive Battery                                   | 126,417,961       |
|           | 2. Tubular plate Solar Battery                                         | 21,566,720        |
|           | 3. Quality Assurance Equipment and machinery                           | 5,403,801         |
| <b>2.</b> | <b>Building &amp; other Civil Construction</b>                         |                   |
|           | 1. ETP Tank (RCC Tanks and foundation for ATP and ETP)                 | 5,077,780         |
|           | 2. Sulfation Tank and Foundation                                       | 1,533,676         |
|           | 3. Factory Building (35,000 sft., Two Storied)                         | 25,121,590        |
|           | 4. Office & Dormitory Building (3,600 sft., Four Storied)              | 10,253,337        |
| <b>3.</b> | <b>Utility</b>                                                         |                   |
|           | 1. Diesel Generator 500KVA (1 No)                                      | 2,845,000         |
|           | 2. Diesel Generator 660KVA (1 No)                                      | 4,118,000         |
|           | 3. CNG Gas supply pack (2 Nos)                                         | 4,637,000         |
|           | 4. Deep tube well and water distribution system                        | 1,500,000         |
|           | 5. Air compressor (2 Nos)                                              | 1,600,000         |
| <b>4.</b> | <b>Air Treatment Plant (ATP) &amp; E-fueling Treatment Plant (ETP)</b> | <b>11,897,600</b> |

|           |                                                                                                                                                                                 |                                     |                    |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------|
| <b>5.</b> | <b>Motor vehicle</b><br>1. EICHER 30.25XP (VE Series) 13.0 Ton Truck (1 No)<br>2. EICHER 10.95 E2 Plus 4.0 Ton Mini Truck (1 No)<br>3. TOYOTA Allion                            | 3,557,185<br>2,507,185<br>2,235,630 | 8,300,000          |
| <b>6.</b> | <b>Cost of Installation and Commissioning</b>                                                                                                                                   |                                     | 50,480,000         |
|           | <b>Sub-total</b>                                                                                                                                                                |                                     | <b>280,752,465</b> |
| <b>7.</b> | <b>Working Capital</b><br>1. This will be require for spare parts, engine oil, spark plug, air filter, cable test and battery, oil filter and other consumables for regular use |                                     | 66,163,215         |
| <b>8.</b> | <b>IPO Expenses</b> [Details at page no. 49-50 of Draft Prospectus]                                                                                                             |                                     | 13,084,320         |
|           | <b>Grand Total</b>                                                                                                                                                              |                                     | <b>360,000,000</b> |

The company did not enter into any contract for aforesaid utilization of proceeds.

#### [BREAK DOWN OF USE OF IPO PROCEEDS]

##### 1. Capital Machinery:

##### 1.1. For Dry Charged Automotive Battery

The following capital machinery will be procured as utilization of proceeds.

|                                           |                    |
|-------------------------------------------|--------------------|
| Lead Oxide Mill                           | 29,482,000         |
| Automatic Grid Casting Machine            | 17,064,560         |
| Automatic Pasting Machine                 | 5,232,320          |
| Paste Mixture                             | 5,369,200          |
| Curing Chamber                            | 5,272,000          |
| Formation Ractifier                       | 4,860,400          |
| Negative Plate Drying Oven                | 15,600,400         |
| Positive Plate Drying Oven                | 6,096,400          |
| Automatic Pneumatic Plate Cutting Machine | 141,288            |
| Lug Brushing Machine                      | 619,128            |
| Automatic Battery Assembly Line           | 25,484,400         |
| Hole Punching Machine                     | 1,803,920          |
| Group Building Machine + Comb Set         | 2,153,920          |
| Local Tools and Equipment                 | 600,000            |
| DM Water Plant                            | 1,998,800          |
| Forklift and Pallet Truck                 | 2,860,305          |
| PE Separator and Enveloping m/c           | 1,778,920          |
| <b>Total</b>                              | <b>126,417,961</b> |

##### OXIDE MILL (1 NO)

| Sl | Item                          | Specification                                                                                            | Quantity |
|----|-------------------------------|----------------------------------------------------------------------------------------------------------|----------|
|    | Oxide Mill                    | SF-8S                                                                                                    |          |
| 1. | Lead Ingot Feeder (Option)    | Include two chain conveyor                                                                               | 1 Set    |
| 2. | Automatic Melting Pot         | Volume: about 2600kg<br>Total Power: 30KW<br>Power during standby status (Heat reservation status): 15KW | 1 Set    |
| 3. | Lead Pump                     | Power: 0.55KW with flow regulating valve                                                                 | 1 Set    |
|    | Feedline                      | Power: 6KW with electric heating and temperature control)                                                |          |
| 4. | Lead Cylinder Casting Machine | Output: 1T/H, size of cylinder: $\phi$ 18 x 18mm<br>Power: 0.75KW                                        | 1 Set    |
| 5. | Cylinder Elevator             | Power: 2.2KW, Capacity: 2T/H                                                                             | 1 set    |
| 6. | Cylinder Silo                 | Volume: 30T, Power of discharging unit: 0.25KW                                                           | 1 Set    |
| 7. | Cylinder Conveyor             | Power: 0.25KW                                                                                            | 1 Set    |
| 8. | Main Oxide Drum               | Motor Power: 37KW, Power of moisture                                                                     | 1 Set    |

|     |                |                                                                                                                                                                 |       |
|-----|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
|     |                | suction hood and axial blower: 1.1KW, Power of return screw: 0.25KW, Power of air pipe vibrator: 0.15KW                                                         |       |
| 9.  | Pulse Baghouse | Type: SP-81, Quantity of bag: 81 nos, Filter area: 76cbm, The discharging screw is fitted with airlock valve 1.5KW, 9 nos pulse valves and one pulse controller | 1 Set |
| 10. | Exhaust Blower | Power: 11KW 4500m <sup>3</sup> /h                                                                                                                               | 1 Set |
| 11. | Control Panel  | Mitsubishi PLC Control, Pro-face touch screen monitoring                                                                                                        | 1 Set |

#### **Oxide Silo (30T) Level Control**

Only provide bottom device of silo, the upper device is to be made by the user based on the drawing provided by the seller.

|                   |       |
|-------------------|-------|
| Level indication  | 1 Pcs |
| Or                |       |
| Load cell control | 1 Pcs |

#### **Screw Conveyor**

|                         |                  |       |
|-------------------------|------------------|-------|
| Form oxide mill to silo |                  | 1 Set |
| Include:                |                  |       |
| Horizontal conveyor     | L≤6000mm         | 2 Nos |
| Elevator                | H≤10500mm        | 1 No  |
| From silo to mixer      |                  | 1 Set |
| Include:                |                  |       |
| Horizontal conveyor     | L≤6000mm D=200mm | 3 Nos |
| Elevator                | H≤9500mm         | 1 No  |

The maintenance platforms to be installed at site shall be fabricated by the user based on the drawing supplied by the seller.

#### **Technical specification of Lead Oxide:**

Apparent density  
: 1.2~1.40g/cm<sup>3</sup>. Oxidation  
: 70%~80%  
Sieve Residual (100 mesh)≤1%

#### **Automatic Grid Casting Machine: 4 Nos**

This machine is specially designed for the purpose of automatically casting grids of lead-calcium alloy and low-antimony alloy in high efficiency in order to satisfy the current demand for alloy type low maintenance batteries. The machine structure allows a long time of smooth operation. And the automatic grid casting machine can produce grids with a thickness less than 4mm, which are suitable for automobile, motorcycle and closed storage batteries. The production speed can reach 8-16 pieces of grids per minute.

#### **Specification:**

Tree-phase power supply, voltage and frequency in accordance with customer's requirements.  
Horsepower : Machine 1HP  
Electric heating : Lead tank 2.8KW; Mould 2.8KW, Lead pot 36KW  
Machine size : L2485mm x W958mm x H1820mm  
Loading size of machine : L3070mm x W1140mm x H2100mm  
Lead pot size : L1365mm x W965mm x H2010mm  
Loading size of lead pot : L2250mm x W1580mm x H2150mm  
Machine weight : Net weight 1200kg, gross weight 1400kg  
Lead pot weight : Net weight 800kg, gross weight 1000kg

The specification will be changed without notice owing to our continuous research and design.

**Automatic Pasting Machine- 1 No**

This machine uses high-speed and automation design, whose panel is quite stable and easy to operate. This machine is available for automobile, motorcycle, NP storage battery low-antimony or calcium plate pasting. This machine can automatically paste its plate with thickness 1.0T~4.0T, length 285mm and width 170mm, as well as length of hangers on the two sides is within 330mm. This machine can automatically paste more than 100~180 double panels per minute [Pasting speed can be adjusted according to different panel width].

**Specification:**

Tree-phase power supply, voltage and frequency in accordance with customer's requirements.

Horsepower : Main body 7.5HP, grid feeding frame 1/2HP, vacuum pump 1HP, sulfuric acid motor 1/4HP

Machine size : (L)3270mm x (W)1414mm x (H)1700mm

Loading size of machine : (L)3600mm x (W)1650mm x (H)1960mm

Weight : Net weight 2000kgs, gross weight 2300kgs.

**Paste Mixture:**

SH-500 Paste Mixer (500kg/batch)

Oxide Batcher 1 Set

Diameter : 1022mm

Height : 1535mm

Capacity : 0.77m<sup>2</sup>

Weight : About 1000kg

Material : Carbon steel

Accessory

Vibrating Motor 1 Set

2.5KN 0.22KW

Load cell 1 Group

3Load cells in 1 Group

Filter 1 Set

Butterfly Valve 1 Set

Diameter : 250mm

Pneumatic cylinder drive

Acid Batcher 1 Set

Length : 810mm

Width : 380mm

Height : 640mm Max.

Volume : 180L

Material : PP

Accessory

Pneumatic ball valve 2 Sets

A set of valve both at inlet and outlet of acid batcher

Diameter of valve: DN25

Material : UPVC

Water Batcher 1 Set

Length : 480mm

Height : 640mm

Max. capacity : 230L

Material : PP

Accessory

Pneumatic ball valve 2 Sets

A set of valve both at inlet and outlet of water hopper

|                                                 |                                |       |
|-------------------------------------------------|--------------------------------|-------|
| Pipe diameter                                   | : DN40                         |       |
| Mixing tube                                     |                                | 1 Set |
| Model                                           | : SH-500                       |       |
| Diameter of mixing tube                         | : 1570mm                       |       |
| Oxide/batch                                     | : 500kg                        |       |
| Material                                        | : SS                           |       |
| Accessory device                                |                                |       |
| Pneumatic paste discharging door units          |                                | 1 Set |
| Arc discharging door with seals, guiding device |                                |       |
| Discharging cylinder                            |                                |       |
| Automatic paste temperature detecting device    |                                | 1 Set |
| Cooling water jacket                            |                                | 1 Set |
| Automatic & Pneumatic drain                     |                                | 1 Set |
| Intake Damper                                   |                                | 1 Set |
| 32mm pneumatic cylinder drive                   |                                |       |
| Solenoid valve ½"                               |                                | 1 Pc  |
| Motor                                           |                                | 1 Pc  |
| Model                                           | : Y200L-4 30KW                 |       |
| Gear Reducer                                    |                                |       |
|                                                 |                                | 1 Pc  |
| Con Feeder                                      |                                |       |
|                                                 |                                | 1 Set |
| Material                                        | : SUS304                       |       |
| Capacity                                        | : About 1200kg                 |       |
| Motor                                           | : 4KW                          |       |
| Model of reducer                                | : N72-Y4-4-33.1-W2-B           |       |
| Drive ratio                                     | : 33:1                         |       |
| Exhaust Damper                                  |                                |       |
|                                                 |                                | 1 Set |
| 32mm pneumatic cylinder drive                   |                                |       |
| Control Panel                                   |                                |       |
|                                                 |                                | 1 Set |
| PLC                                             | : Mitsubishi or Siemens S7-200 |       |
| Touch operation screen                          | : Proface made                 |       |
| Main electrical components                      | : SIEMENS                      |       |
| Instrument Meter                                |                                |       |
|                                                 |                                | 1 Set |
| Digital Thermometer                             | 1 No                           |       |
| Digital Ampere meter                            | 1 No                           |       |

### **Curing Chamber- 2 Nos**

#### **Main Characteristics:**

- » SIEMENS PLC control, man-machine interface monitor, in English menu operation.
- » It can store 10 sets of different process parameters, 20 steps to each set. The maximum period of time for each segment is up to 99 hours, process parameters and operation procedure can be memorized in case of power-off.
- » Curing cycle and drying cycle can either be completed in the same chamber or in individual chamber.
- » Electrical heating heating; automatized water humidifying.
- » Dry bulb & wet bulb temperature & humidity sensor for sense the humidity and temperature.
- » Running status of atomizer, damper and other unit can display on touch screen.
- » Historical data report for temperature & humidity can display and will not get lost in case of power-off.
- » Alarm and remedy will display in the event of system error such as power trouble of blower, over-limited temperature, lack of water, low air pressure. It gives three modes of alarm simultaneously: acoustic, lighting and written alarm.
- » Multi-grade confidential function can strictly restrain operation and avoid abuse.

» Inner panel of chamber is constructed of SUS304; outer wall of oven is of corrosion-proof steel plate, filled with polyurethane heat insulation.

**Technical Parameter:**

- A. Control Range  
For curing Cycle Temperature 51~55°, Humidity: 95%~100% RH for Drying Cycle Temperature 70°
- B. Control Accuracy
  - \*Temperature  
Low temperature curing (atomized water humidifying mode): set point  $\pm 2^\circ$   
High temperature curing (temperature: 50-80°; the user should provide steam supply of 0.4MPa-0.6MPa)
  - \*Curing Humidity: Set point  $\pm 2\%$  RH
  - C. Utility
    - \*Power: 3 phase, 5 wire system, 380v/220v 11.5KW grounding resistance  $\leq 10\Omega$  (It can be made per user's power supply)
    - \*Compressed-air: 0.4MPa~0.6Mpa
    - Water pressure: 0.1MPa~0.3MPa
    - \*Steam (to be supplied during high temperature curing cycle): 0.4MPa~0.6MPa
- D. Dimension (Standard type)

**SHX-GIV Type**

|                   |                                               |
|-------------------|-----------------------------------------------|
| Overall dimension | : 5080 (width) x 2450 (depth) x 4640 (height) |
| Work Chamber      | : 4280 (width) x 2250 (depth) x 2900 (height) |

**SHX-GI Type**

|                   |                                               |
|-------------------|-----------------------------------------------|
| Overall dimension | : 4000 (width) x 3500 (depth) x 4200 (height) |
| Work Chamber      | : 3200 (width) x 3300 (depth) x 2900 (height) |

» The curing chamber can be made to customer's specification.

» Power consumption

Curing section : 20KW

Drying section : 60KW

**Formation Rectifier**

**Microcomputer Controlled Charger/Discharger SH-350V/300A-1L**

**Characteristics:**

Application :

It is used for plate formation charge & discharge.

Main Characteristics:

- Special microcomputer controls allow multiple computer networking through PC connection and enable resources share.
- Easy operation, enabling program edit, view, starts and stop through operation panel and equipment operation through computer downloaded program.
- Intelligent program control can avoid battery overcharging and over discharging.
- Power is feed back to the power line during discharge, each circuit run independently without interference.
- Multi protection for over current, phase lacking, open circuit, short circuit etc. and give alarm in case of trouble.
- In the event of a power failure, the micro controller stores all the running data and restart the program where it left off once power is restored or give warning to the operator for data saving and restarting after power resumption. No operator intervention necessary.
- Various charging/discharging programs can be set based on customer's need, various operation & conversion mode like: constant current, constant voltage current-limiting/time-limiting, standby, cycling etc.

**Technical data**

|                          |                                 |
|--------------------------|---------------------------------|
| Voltage Input            | : 380V/50HZ                     |
| Voltage Output           | : 350V                          |
| Current Output           | : 300A                          |
| Number of output circuit | : 1                             |
| Voltage Control Accuracy | : $\leq +0.5\%$ FS (Full Range) |

Time Control Accuracy :  $\leq \pm 5S/24H$   
Voltage Control Range : 05% - 100%  
Current Control Range : 1% - 100%  
Dimension (W x T x H) : 1100 x 800 x 2000 (mm)

#### **Negative Plate Drying Oven- 2 Nos (Model: P-1620)**

##### **Product Introduction:**

This machine uses both vacuum principle and electric heater which is designed delicately to reach negative plate dry, the quality of the negative plate is better than those of the other machinery dry method. The basket of this machine uses Aluminum alloy which is light and good heat conducting to reach the manufacturing effect. There is an (1) Auto temperature controller, (2) heating time auto controller (3) Cooling time controller on this machine. This machine only required the operator to install the negative plate into 30 pieces of Aluminum basket, the rest of the operation procedure will be done by the machine automatically. For quantity of the negative plate installed into Aluminum basket, the manufacturing factory may decide and design their own quantity, only need to extend the temperature adding time. The quantity is between 1620 to 3500 panels. The production operation time ranged from 3.5 to 6 hours which depends on the quantity of the negative plate to match the operation time. The manufacturing factory uses this kind of machine shall match with (1) Power source (2) Water. We have been continually doing research and design, the specification is subject to change without notice.

##### **Specification Explanation:**

Purpose : To vacuum dry the negative polar board.  
Feature : Negative polar board 1620-3500 big pieces.  
Horse Poser : 71/2 HP  
Dimension : (L) 1900mm x (W)1850mm x (H)2500mm  
Weight : 3200kgs

#### **Positive plate Drying Oven- 1 No (Model: YS4000P)**

##### **Product Introduction:**

YS-4000P Plate Drying Machine is specially used for drying storage battery positive plates. As a full-automatic machine, YS-4000 Plate Drying Machine uses gas combustion as heat source, uses electric power as source of power, and achieves plate drying through temperature, pressure and time control.

#### **Automatic Pneumatic Plate Cutting machine (Model: T-80)**

##### **Product Introduction:**

This machine is designed under air pressure and machinery principle available for automatic circular cutting panel. This machine is available for automobile, motorcycle, NP battery plate. The factory manufacturing this machine shall be equipped with (1) Power source (2) air pressure (3) dust exhaust apparatus.

##### **Specification Explanation:**

Three-phase power supply, voltage and frequency in accordance with customer's requirements.  
Horsepower : 2HP.  
Machine size : (L)1250mm x (W)1185mm x (H)1354mm  
Loading size of machine : (L)1400mm x (W)1330mm x (H)1550mm  
Weight : Net weight 400kgs, gross weight 500kgs.

#### **Lug brushing machine (Model: LB-20)**

This machine is suitable to brush the lug both for centre and offset position.

#### **Automatic battery assembly line**

B Type fully auto assembly line for NS40 ~N200 battery

Capacity : N70↑ - 1100↓ 1500 PCS/8 HOURS, N70↓ - 1600↓ 2300 PCS/8 hours.

1. HY-10AC Motorized Rolling Conveyor (1600 M/M Length) 1 Set
2. HPVT-30ACX Auto Polarity/Short Test & Intercell Welding M/C 1 Set  
Polarity & Short Circuit Test →(X/Y) Weld →(X) Weld →Reject  
\* "MITSUBISHI" PLC  
\* "SMC" Air Cylinder

- \* "HITEC" Brand Touch Panel screen
  - \* 2 Sets Servo Weld System
  - \* 2 Sets MIYACHI Controller CY-210C
  - \* 1 Set Slaughter Short Tester (STS-1652)
3. IRV-20ACX Fully auto weld Condition Check & Short Test M/C 1 Set  
Short Circuit Test → Weld Condition Check → Reject  
\* "MITSUBISHI" PLC  
\* "SMC" Air Cylinder  
\* "HITEC" Brand Touch Panel screen  
\* 1 Set Slaughter Short Tester (STS-1652)
  4. TC-20 Manual Shear Tester with Rolling Conveyor 1 Set
  5. HM-10ACX Fully auto Heat Sealing Machine 1 Set  
With each one set of tooling for N50 Battery (2 Cavities)  
5-1. Heat Seal Tooling of NS40 Battery (2 Cavities)  
5-2. Heat Seal Tooling of N70 Battery (2 Cavities)  
5-3. Heat Seal Tooling of N100 Battery (2 Cavities)  
5-4. Heat Seal Tooling of N150 Battery (1 Cavity)  
5-5. Heat Seal Tooling of N200 Battery (1 Cavity)
  6. ATC-30ACX automatic Leak Testing & Coding Machine 1 Set  
(Leak Testing → Leak Testing → Coding)  
\* "MITSUBISHI" PLC  
\* "SMC" Air Cylinder  
\* "HITEC" Brand Touch Panel screen  
\* 4 Sets FUKUDA Air Leak Pressure Tester DG-960
  7. AH-20AC Fully Auto Aluminium Foil sealing Machine 1 Set  
With Tooling for NS40-N200 Car Battery

## 1.2. For Tubular Plate Solar Battery

The following capital machinery will be procured as utilization of proceeds.

|                                        |                   |
|----------------------------------------|-------------------|
| Spine Casting Machine                  | 9,374,240         |
| Paste Mixing Machine                   | 594,640           |
| Oxide Filling Machine with Dry Mixture | 4,750,840         |
| Sulphation Tank                        | 1,500,000         |
| Formation Rectifier                    | 3,337,960         |
| Small Parts Moulding Machine and Mould | 1,609,040         |
| Battery Assembly tools and accessories | 400,000           |
| <b>Total</b>                           | <b>21,566,720</b> |

### Spine Casting Machine:

#### Automatic Grid Casting Machine

Suitable to cast 3 to 4 Grid/Min as per customer specification and capable to cast Selenium & Antimonial Alloy Grid. The machine consists of a main machine, 2 nos. Grid Mould 800kgs. Lead melting furnace with Lead Pump & Water cooling tank.

The machine consists of rigid M.S. structural frame on which the grid mould is fitted. Opening and closing of grid mould is by pneumatic cylinder actuated by a solenoid valve. The mould closes and opens continuously with a in between cooling time which could be varied. This continuous sequence is achieved by a timer.

Pouring of lead into the mould is by a ladle. This ladle is tilted by pneumatic cylinder actuated by a solenoid valve. The lead is pured automatically when the mould is closed. The ladle is kept full by a centrifugal lead pump fitted to the furnace. The lead is passed through a heated pipe from the pump to the ladle.

The mould has ejection system, which ejects the grid automatically when the mould is opened. The cast grids need to be cut manually from its top gate portions. Grid mould heated by 4 nos. of 1KW each high density

cartridge heaters which are controlled by digital temperature controller. 2 sets of moulds heaters brackets and 1 set of heaters are supplied with the machine.

#### Grid Mould

Made of high grade C.I. suitable to cast customer specified grids complete with ejection, water cooling pipes, mould moving brackets & heater bracket but without heaters. No vent bars are provided in these moulds.

#### Water Cooling Tank

Fabricated out of M.S. coated with FRP for capacity of 200 Ltrs. Of water fitted with 0.5HP monobloc pump. All pipes for connecting between mould, machine and water cooling tank shall be provided.

#### Electricals

All electrical items are reputed make like Siemens, L&T and are enclosed in a machine mounted control panel. Digital Temperature Controllers are used for controlling temperature of lead melting furnace, lead feeding pipe & ladle.

Spares Supplied: 2 nos. of Mould Heater, 1 each of long & small pipe heaters, 1 Excess Lead Heater, 1 Laddle Heater, 1 Omron Make Limit Switch, 1 digital Temperature Controller.

#### Utilities Requirement

Electricity : 3580 to 440V, 3 Phase, 50HZ, 13.5KW  
Air : 2CFM at 6kg/cmsq.

#### **Paste Mixing Machine**

##### 300kg Mixing Machine

##### Utility Requirement:

Electricity : 380 TO 440V, 3 Phase, 50 HZ, 13KW  
Water : 10 Litres per min @ 2kg/cm<sup>2</sup> (recycled)

Suitable for mixing 300Kg of Oxide. The mixing chamber is mounted on rigid M. S. channel frame. The mixing chamber has 2 U-shaped trough in which 2 nos of Sigma shaped heavy cross section blades made of Stainless Steel – 304 type rotates with different speed in opposite directions to mix the paste homogenously. The blades rotates on ball bearing enclosed in an C.I housing. The blades are rotated using worm - reduction gearbox of Elecon make driven by 3PH, 15HP LHP make or equivalent induction motor.

The inside of the chamber is lined with Stainless Steel 304 sheet. The mixing chamber is provided with the water cooling jacket on the outer to maintain low paste temperature. The mixing chamber is enclosed with a Lid made of Isothalllic based polyester resin impregnated with fibre Glass. Provision is made in the lid for acid dripping. It has PVC pipe with minute holes drilled on it and connected to a PVC acid filling jar. The lid is also provided with powerful blower to cool the paste. The chamber is provided with a digital temperature indicator to indicate the paste temperature.

The mixing chamber is tilted hydraulically to dispose mixed paste. A compact power pack and 2 hydraulic cylinders makes up the tilting arrangement.

a) Active Mixing Volume : 2,11,492.29 Cubic Centimeter  
b) Total Volume of Bowl : 3,74,215.89 Cubic Centimeter

#### **Oxide Filling Machine with dry mixture**

Positive Tubular Plate Filling System:

Tubular Positive Plate Filling Machine Model SP comprising of:- Motorised Blender

Dispensing Valve 65131554

Rotary Feeder Valve Electro Magnetic

Vibrator Cassette Holding

Arrangement Bottom Bar Fixing

Table

Complete with electrical control panel to fill plate up to 300 mm ht.

Dust Collector with cartridge filter and pulsing arrangement having a diaphragm valve along

with differential pressure gauge and compressed air tank for storage of compressed air required for periodic pulsing

Filling Cassette with aluminium spacers

Moisture separator & filter regulator for compressed air connection of dust collector.

### **Formation Rectifier**

Re: Microcomputer Controlled Charger/Discharger SH-350V/40A-6L

Application: It is used for plate formation charge & discharge.

Main Characteristics:

- 1) Special microcomputer controls allow multiple computer networking through PC connection and enable resources share.
- 2) Easy operation, enabling program edit, view, starts and stop through operation panel, and equipment operation through computer downloaded program.
- 3) Intelligent program control can avoid battery overcharging and over discharging.
- 4) Power is fed back to the power line during discharge, each circuit run independently without interference.
- 5) Multi protection for over current, phase lacking, open circuit, short circuit etc and give alarm in case of trouble.
- 6) In the event of a power failure, the micro controller stores all the running data and restart the program where it left off once power is restored or give warning to the operator for data saving and restarting after power resumption. No operator intervention necessary.
- 7) Various charging/discharging program can be set based on customer's need, various operation & conversion mode like: constant current, constant voltage current-limiting/time-limiting, standby, cycling etc.

### Technical Data

- 1) Voltage Input : 380V/50HZ
  - 2) Voltage Output : 350V
  - 3) Current Output : 40A
  - 4) Number of output circuit : 6
  - 5) Voltage Control Accuracy :  $\leq \pm 0.5\%$  FS Full Range
  - 6) Time Control Accuracy :  $\leq \pm 5S/24H$
  - 7) Voltage Control Range : 05% ~ 100%
  - 8) Current Control Range : 1% ~ 100%
- Dimensions: (W×T×H) 1100×800×2000 (mm)

### **Negative plate drying oven**

#### Vacuum Dry Charging:

Vacuum Dry Charging Machine to dry charge negative plates of lead acid batteries with S.S. heating platen & aluminium chamber complete with electrical heating & water cooling arrangement with either :-

PLC having programming keys and liquid crystal display and a data logger with RS 232 output for connectivity to a dot matrix printer (Printer not in Scope of our supply) The audio visual alarms shall indicate abnormal changes in process parameters.

PLC having touch screen with colour display and audio visual alarms for indicating abnormal changes in process parameters.

### **Automatic pneumatic plate cutting machine**

Spine Grid Cutter with tubular bag insertion arrangement:

Grid cutting fixture with tubular bag insertion arrangement for both hand or pedal operation-mounted on suitable table with trolley for lead grid cutting scrap collection

#### Automatic pneumatic lug brushing machine

Lug Brushing:

Lug Brushing Machine with Integrated Dust Collector

Battery assembly tools and accessories

Battery assembly tools and accessories for solar tubular plate battery includes, hole punch tools, group building comb, small parts mold, heat seal tools etc.

### 1.3. Laboratory and Testing Equipment

The following capital machinery will be procured as utilization of proceeds

|                           |                  |
|---------------------------|------------------|
| Capacity Tester           | 3,527,840        |
| Charger                   | 989,400          |
| Volumetric Lab Facilities | 886,561          |
| <b>Total</b>              | <b>5,403,801</b> |

## 2. Building & Other Civil Construction

### 2.1. ETP Tank Estimation & Costing

Battery Project

| SL. No.        | Description of Items                                       | Unit | Qty.    | Rate     | Amount (Tk.)        |
|----------------|------------------------------------------------------------|------|---------|----------|---------------------|
| 1              | Earth Excavation Work:-Foundation                          | cft  | 3641.00 | 13.00    | 47,333.00           |
| 2              | Sand Filling Work:-Foundation Sand Filling all Complete    | cft  | 3074.00 | 20.00    | 61,480.00           |
| 3              | Solling Work:-Brick Solling all Complete                   | Nos  | 9600.00 | 10.00    | 96,000.00           |
| 4              | Reinforcement:-ETP Tank all Complete                       | Ton  | 42.00   | 75000.00 | 3,150,000.00        |
| 5              | Cement:-ETP Tank all Complete                              | Bag  | 830.00  | 500.00   | 415,000.00          |
| 6              | Stone Chips:-3/4" ø Stone Chips ETP Tank all Complete Work | cft  | 3085.00 | 130.00   | 401,050.00          |
| 7              | Sylhet Sand:-                                              | cft  | 850.00  | 40.00    | 34,000.00           |
| 8              | Local Sand:-                                               | cft  | 1210.00 | 22.00    | 26,620.00           |
| 9              | Labor Charge (Civil Work)                                  |      |         |          | 846,297.00          |
| <b>Total =</b> |                                                            |      |         |          | <b>5,077,780.00</b> |

#### Earth Excavation for Foundation:-

| Sl. No.        | Name of Item  | Measurement                    | Total                        |
|----------------|---------------|--------------------------------|------------------------------|
| 1.             | Foundation    | 26 '-1" × 13 '-8" × 7 '-9" × 1 | 2761.27 cft                  |
|                | Foundation    | 10 '-8" × 10 '-8" × 7 '-9" × 1 | 880.67 cft                   |
| <b>Total =</b> |               |                                | <b>3641.94 cft</b>           |
| 2.             | Sand Filling  | 26 '-1" × 13 '-8" × 7 '-9" × 1 | 2761.27 cft                  |
|                | Sand Filling  | 10 '-8" × 10 '-8" × 2 '-9" × 1 | 312.49 cft                   |
| <b>Total =</b> |               |                                | <b>3073.76 cft</b>           |
| 3.             | Brick Solling | 25 '-1" × 12 '-8" × 1          | 317.55 sft                   |
|                | Brick Solling | 10 '-8" × 10 '-8" × 1          | 113.63 sft                   |
|                | Brick Solling | 6 '-0" × 6 '-0" × 1            | 36.00 sft                    |
| <b>Total =</b> |               |                                | <b>467.86 sft (1350 nos)</b> |
| 4.             | C.C. Work     | 25 '-1" × 12 '-8" × 0 '-5" × 1 | 132.10 cft                   |
|                | C.C. Work     | 10 '-8" × 10 '-8" × 0 '-5" × 1 | 47.27 cft                    |
|                | C.C. Work     | 6 '-0" × 6 '-0" × 0 '-5" × 1   | 14.976 cft                   |
| <b>Total =</b> |               |                                | <b>194.34 cft</b>            |
| 5.             | R.C.C. Work   | 24 '-1" × 11 '-8" × 2 '-6" × 1 | 702.01 cft                   |
|                | R.C.C. Work   | 10 '-8" × 10 '-8" × 1 '-6" × 1 | 170.45 cft                   |

|    |                   |                             |                    |
|----|-------------------|-----------------------------|--------------------|
|    | R.C.C. Work       | 6 '0" × 6 '0" × 1 '6" × 1   | 54.00 cft          |
|    | Side Wall         | 1 '0" × 1 '0" × 28 '0" × 2  | 56.00 cft          |
|    | Middle Wall       | 20 '1" × 7 '8" × 0 '10" × 1 | 127.68 cft         |
|    | Middle Wall       | 5 '0" × 20 '1" × 0 '6" × 1  | 50.20 cft          |
|    | R.C.C. Work       | 10 '8" × 10 '8" × 0 '8" × 1 | 74.99 cft          |
|    | Wall Work         | 10 '8" × 20 '1" × 0 '8" × 1 | 141.29 cft         |
|    | " Wall            | 6 '0" × 20 '1" × 0 '8" × 1  | 23.76 cft          |
|    | " Wall            | 9 '0" × 20 '1" × 0 '8" × 1  | 119.29 cft         |
|    |                   | =                           | 1519.71 cft        |
|    |                   | (+) C.C. Work Total =       | 194.34 cft         |
|    |                   | =                           | 1714.05 cft × 2    |
|    |                   | <b>Total =</b>              | <b>3428.10 cft</b> |
| 6. | Plaster Work      | 24 '1" × 20 '8" × 2         | 1139.60 cft        |
|    | Plaster Work      | 11 '8" × 23 '6" × 2         | 548.02 cft         |
|    | Plaster Work      | 24 '1" × 11 '8" × 5         | 1404.03 cft        |
|    | Plaster Work      | 10 '8" × 10 '8" × 1         | 113.63 cft         |
|    | Plaster Work      | 6 '0" × 6 '0" × 1           | 36.00 cft          |
|    | Plaster Work Wall | 28 '0" × 20 '1" × 1 × 2     | 1124.64 cft        |
|    |                   | 9 '0" × 20 '1" × 1 × 2      | 361.49 sft         |
|    |                   | <b>Total =</b>              | <b>4727.44 sft</b> |
| 7. | Reinforcement:-   |                             |                    |
|    | Base 20 mm ø      | 26 '0" × 56 × 02            | 2189.32 kg         |
|    | " 20 mm ø         | 13 '8" × 93 × 2             | 1910.21 kg         |
|    | Wall 16 mm ø      | 26 '0" × 150 × 2 × 2        | 7562.00 kg         |
|    | " 16 mm ø         | 80 '0" × 77 × 2 × 2         | 11869.26 kg        |
|    | Slab 12 mm ø      | 24 '1" × 80 × 2 × 3         | 3136.66 kg         |
|    | " 12 mm ø         | 11 '8" × 93 × 2 × 3         | 1765.42 kg         |
|    | " 16 mm ø         | 10 '8" × 36 '0" × 2 × 2     | 739.44 kg          |
|    | " 16 mm ø         | 6 '0" × 19 × 2 × 2          | 219.65 kg          |
|    | Wall 16 mm ø      | 28 '0" × 67 × 2 × 2         | 3614.73 kg         |
|    | " 16 mm ø         | 48 '0" × 94 × 2 × 2         | 8693.85 kg         |
|    |                   | <b>Total =</b>              | <b>41700.77 kg</b> |

## 2.2. Sulphation Tank Estimation & Costing Work

### Battery Project

| SL. No.       | Description of Items                         | Unit | Qty.    | Rate     | Amount (Tk.) |
|---------------|----------------------------------------------|------|---------|----------|--------------|
| 1             | Earth Excavation Work:- Foundation           | Cft  | 3378.00 | 13.00    | 43,914.00    |
| 2             | Solling Work:-Brick Soling (Bricks)          | Nos  | 9600.00 | 10.00    | 96,000.00    |
| 3             | Reinforcement:- Sulphation Tank all Complete | Ton  | 10.00   | 75000.00 | 750,000.00   |
| 4             | Cement:-Sulphation Tank all Complete         | Bag  | 270.00  | 500.00   | 135,000.00   |
| 5             | Stone Chips:-3/4" ø Size                     | Cft  | 712.00  | 130.00   | 92,560.00    |
| 6             | Sylhet Sand:-Sulphation Tank all Complete    | Cft  | 400.00  | 40.00    | 16,000.00    |
| 7             | Local Sand:-                                 | Cft  | 600.00  | 22.00    | 13,200.00    |
| 8             | Materials Carrying With Other Cost 7%        |      |         |          | 80,267.00    |
| 9             | Labor Charge (Civil Work)                    |      |         |          | 306,735.00   |
| <b>Total=</b> |                                              |      |         |          |              |

**1,533,676.00**

| Sl. No.        | Name of Item                   | Measurement                  | Total              |
|----------------|--------------------------------|------------------------------|--------------------|
| 1.             | Earth Excavation Work          | 26 '1" × 13 '8" × 7 '9"      | 2761.27 cft        |
| 2.             | Earth Filling Work             | 26 '1" × 1 '0" × 7 '9" × 2   | 404.28 cft         |
|                |                                | 13 '8" × 1 '0" × 7 '9" × 2   | 211.73 cft         |
| <b>Total =</b> |                                |                              | <b>3377.28 cft</b> |
| 3.             | Solling Work:- Brick Soling    | 25 '1" × 12 '8" × 1          | 3175.50 sft        |
| 4.             | C.C. Work                      | 25 '1" × 12 '8" × 0 '5" × 1  | 132.10 cft         |
| 5.             | R.C.C. Work:- Foundation       | 24 '1" × 11 '8" × 1 '0" × 1  | 280.80 cft         |
|                | " " :- Site Wall               | 1 '0" × 1 '0" × 23 '6" × 2   | 47.00 cft          |
|                | " " :- P1-Level Slab           | 20 '1" × 7 '8" × 0 '6" × 2   | 153.83 cft         |
|                | " " :- Middle Slab             | 20 '1" × 10 '8" × 0 '10" × 1 | 177.69 cft         |
| <b>Total =</b> |                                |                              | <b>791.43 cft</b>  |
| 6.             | Plaster & Net Cement Finishing | 24 '1" × 23 '6" × 2          | 1131.90 sft        |
|                | " " " "                        | 11 '8" × 23 '6" × 2          | 548.02 sft         |
|                | " " " Slab                     | 24 '1" × 11 '8" × 5          | 1404.03 sft        |
| <b>Total =</b> |                                |                              | <b>3084 sft</b>    |
| 7.             | Reinforcement:- Base 20 mm ø   | 26 '0" × 36 × 2              | 1407.42 kg         |
|                |                                | 13 '8" × 73 × 2              | 1499.41 kg         |
|                | " :- Wall 12 mm ø              | 26 '0" × 104 × 2             | 1467.41 kg         |
|                | " :- " 12 mm ø                 | 80 '0" × 47 × 2              | 2040.48 kg         |
|                | " :- Slab 12 mm ø              | 24 '1" × 40 × 2 × 3          | 1568.33 kg         |
|                |                                | 11 '8" × 73 × 2 × 3          | 1385.76 kg         |
| <b>Total =</b> |                                |                              | <b>9368.80 kg</b>  |

### 2.3. Battery Factory Building

#### Estimation & Costing

| SL. No.       | Description of Items          | Unit | Qty.     | Rate      | Amount (Tk.)         |
|---------------|-------------------------------|------|----------|-----------|----------------------|
| 1             | Roof Sheets 0.50mm thick      | Sft  | 30000.00 | 70.00     | 2,100,000.00         |
| 2             | Site Wall Sheets 0.40mm thick | Sft  | 25000.00 | 65.00     | 1,625,000.00         |
| 3             | Roof Purlin:-Making Complete  | Ton  | 9.30     | 115000.00 | 1,069,500.00         |
| 4             | Site Wall Purlin:-            | Ton  | 5.90     | 115000.00 | 678,500.00           |
| 5             | MS Rufter Beam:-              | Ton  | 15.20    | 100000.00 | 1,520,000.00         |
| 6             | MS Plate:-Braket 60 pcs       | Ton  | 2.95     | 100000.00 | 295,300.00           |
| 7             | Rufter Join Nuts ø Bolt       | Nos  | 780.00   | 40.00     | 31,200.00            |
| 8             | Purlin Joint Nut ø Bolt       | Nos  | 1200.00  | 15        | 18,000.00            |
| 9             | Column Nut Washer             | Nos  | 500.00   | 25        | 12,500.00            |
| 10            | Roof Scrow                    | Nos  | 15000.00 | 4         | 60,000.00            |
| 11            | Site Wall Scrow               | Nos  | 10000.00 | 3.5       | 35,000.00            |
| 12            | Rain Water Pipe:-Sheet Making | Rft  | 992.00   | 150       | 148,800.00           |
| 13            | Gavel/Water Drain Line        | Rft  | 630.00   | 150       | 94,500.00            |
| 14            | Ridge Cap                     | Sft  | 650.00   | 85        | 55,250.00            |
| 15            | Site Flashing:-               | Rft  | 200.00   | 120       | 24,000.00            |
| 16            | Bottom Flashing:-             | Rft  | 850.00   | 120       | 102,000.00           |
| 17            | Canopy:-                      | Sft  | 320.00   | 300       | 96,000.00            |
| 18            | MS.Top Column                 | Ton  | 13.25    | 100000    | 1,325,000.00         |
| 19            | Contractor Labor Charge 25%   |      |          |           | 3,185,137.00         |
| 20            | Civil Work Total Amount       |      |          |           | 12,645,903.00        |
| <b>Total=</b> |                               |      |          |           | <b>25,121,590.00</b> |

**Battery Factory Building (Civil Work)**  
Estimation & Costing

| SL. No.       | Description of Items       | Unit | Qty.      | Rate     | Amount (Tk.)                |
|---------------|----------------------------|------|-----------|----------|-----------------------------|
|               | Earth Excavator Work       | Cft  | 13342.00  | 6.00     | 80,052.00                   |
|               | Earth Filling Work         | Cft  | 11290.00  | 6.00     | 67,740.00                   |
|               | Reinforcement              | Ton  | 35        | 75000.00 | 2,625,000.00                |
|               | Bricks:-1st Class Bricks   | Nos  | 207000.00 | 9.00     | 1,863,000.00                |
|               | Bricks Chips:- 3/4"        | Cft  | 21820.00  | 70.00    | 1,527,400.00                |
|               | Cement:-Building Complete  | Bag  | 4625.00   | 500.00   | 2,312,500.00                |
|               | Sylhet Sand:-              | Cft  | 12000.00  | 40.00    | 480,000.00                  |
|               | Local Sand:-               | Cft  | 13500.00  | 22.00    | 297,000.00                  |
|               | Paint Work:- Plastic Paint | Sft  | 16211.00  | 14       | 226,954.00                  |
|               | Thai Alluminium Work       | Sft  | 1417.50   | 300      | 425,250.00                  |
|               | Grill:-                    | Sft  | 1417.50   | 180      | 255,150.00                  |
|               | Labor Contractor Bill 20%  |      |           |          | 2,485,857.00                |
| <b>Total=</b> |                            |      |           |          | <b><u>12,645,903.00</u></b> |

**Foundation Earth Excavation Work:-**

| Sl. No.      | Name of Item  | Measurement                    | Total CFT              |
|--------------|---------------|--------------------------------|------------------------|
| 1.           | Foundation F1 | 7' -9" × 8' -5" × 6' -6" × 08  | 3391.64                |
| 2.           | Foundation F2 | 5' -6" × 6' -2" × 6' -6" × 11  | 2422.42                |
| 3.           | Foundation F3 | 5' -3" × 5' -11" × 6' -6" × 26 | 5248.97                |
| 4.           | Foundation F4 | 4' -9" × 5' -5" × 6' -6" × 07  | 1170.53                |
| 5.           | Foundation F5 | 3' -6" × 3' -9" × 6' -6" × 11  | 938.43                 |
| 6.           | Foundation F6 | 3' -6" × 3' -9" × 6' -6" × 02  | 170.625                |
| <b>Total</b> |               |                                | <b><u>13342.63</u></b> |

**Foundation Earth Filling Work:-**

| Sl. No.      | Name of Item  | Measurement                    | Total CFT              |
|--------------|---------------|--------------------------------|------------------------|
| 1.           | Foundation F1 | 7' -9" × 8' -5" × 5' -6" × 08  | 2869.85                |
| 2.           | Foundation F2 | 5' -6" × 6' -2" × 5' -6" × 11  | 2049.74                |
| 3.           | Foundation F3 | 5' -3" × 5' -11" × 5' -6" × 26 | 4441.43                |
| 4.           | Foundation F4 | 4' -9" × 5' -5" × 5' -6" × 07  | 990.45                 |
| 5.           | Foundation F5 | 4' -9" × 5' -5" × 5' -6" × 07  | 794.06                 |
| 6.           | Foundation F6 | 3' -6" × 3' -9" × 5' -6" × 02  | 144.375                |
| <b>Total</b> |               |                                | <b><u>11289.92</u></b> |

**Foundation C.C. Work:-**

| Sl. No.        | Name of Item     | Measurement                    | Total CFT              |
|----------------|------------------|--------------------------------|------------------------|
| 1.             | Foundation F1    | 7' -0" × 7' -11" × 0' -3" × 08 | 110.824                |
| 2.             | Foundation F2    | 5' -0" × 5' -8" × 0' -3" × 11  | 77.825                 |
| 3.             | Foundation F3    | 4' -9" × 5' -5" × 0' -3" × 26  | 167.21                 |
| 4.             | Foundation F4    | 4' -3" × 4' -11" × 0' -3" × 07 | 1170.53                |
| 5.             | Foundation F5    | 3' -0" × 3' -3" × 0' -3" × 11  | 938.43                 |
| 6.             | Foundation F6    | 3' -0" × 3' -9" × 0' -3" × 02  | 170.625                |
| <b>Total =</b> |                  |                                | <b><u>13342.63</u></b> |
| 7.             | Septic Tank C.C. | 16' -6" × 8' -6" × 0' -6" × 1  | 70.125                 |
| <b>Total</b>   |                  |                                | <b><u>494.98</u></b>   |

**Foundation R.C.C. Work:-**

| Sl. No. | Name of Item  | Measurement                    | Total CFT |
|---------|---------------|--------------------------------|-----------|
| 1.      | Foundation F1 | 6' -9" × 7' -5" × 0' -11" × 08 | 366.825   |
| 2.      | Foundation F2 | 4' -6" × 5' -2" × 0' -10" × 11 | 211.99    |

|              |               |                              |                       |
|--------------|---------------|------------------------------|-----------------------|
| 3.           | Foundation F3 | 4 '3" × 4 '11" × 0 '10" × 26 | 450.87                |
| 4.           | Foundation F4 | 3 '9" × 4 '5" × 0 '10" × 07  | 96.21                 |
| 5.           | Foundation F5 | 2 '6" × 2 '9" × 0 '10" × 11  | 62.76                 |
| 6.           | Foundation F6 | 2 '6" × 2 '9" × 0 '10" × 02  | 11.412                |
| <b>Total</b> |               |                              | <b><u>1200.00</u></b> |

**Pedestal Column R.C.C. Work:-**

| Sl. No.      | Name of Item       | Measurement                  | Total CFT             |
|--------------|--------------------|------------------------------|-----------------------|
| 1.           | Pedestal Column P1 | 2 '1" × 1 '4" × 10 '0" × 07  | 193.92                |
| 2.           | Pedestal Column P2 | 1 '8" × 1 '2" × 10 '0" × 46  | 885.77                |
| 3.           | Pedestal Column P3 | 1 '4" × 1 '0" × 10 '10" × 13 | 172.90                |
| <b>Total</b> |                    |                              | <b><u>1252.59</u></b> |

**Gread Beam R.C.C. Work:- (1:2:4)**

| Sl. No.      | Name of Item   | Measurement                  | Total CFT             |
|--------------|----------------|------------------------------|-----------------------|
| 1.           | Gread Beam GB1 | 973 '0" × 1 '3" × 0 '10" × 1 | 1009.48               |
| 2.           | Gread Beam GB2 | 182 '0" × 1 '3" × 0 '10" × 1 | 188.82                |
| 3.           | Cantiliber GB  | 1155 '2" × 0 '6" × 0 '6" × 1 | 288.75                |
| <b>Total</b> |                |                              | <b><u>1487.06</u></b> |

**Floor Brick Solling Work:-**

| Sl. No.         | Name of Item  | Measurement         | Total SFT           |
|-----------------|---------------|---------------------|---------------------|
| 1.              | Brick Solling | 320 '0" × 91 '0"    | 29120               |
| 2.              | Toilet Area   | 16 '0" × 14 '0" × 1 | 224                 |
| <b>Total</b>    |               |                     | <b><u>29344</u></b> |
| <b>Bricks =</b> |               |                     | <b>85000 nos</b>    |

**Floor Hearing Bond:-**

| Sl. No.         | Name of Item       | Measurement      | Total SFT                  |
|-----------------|--------------------|------------------|----------------------------|
| 1.              | Floor Hearing Bond | 325 '0" × 91 '0" | 29575 sft × 0 '5"          |
| <b>Total</b>    |                    |                  | <b><u>12303.20 cft</u></b> |
| <b>Bricks =</b> |                    |                  | <b>145700 nos</b>          |

**Floor R.C.C. Work:- (1:2:4)**

| Sl. No.      | Name of Item | Measurement                  | Total CFT              |
|--------------|--------------|------------------------------|------------------------|
| 1.           | Floor R.C.C. | 325 '0" × 91 '0" × 0 '8" × 1 | 19696.95               |
| 2.           | Toilet       | 16 '0" × 14 '0" × 0 '6" × 1  | 112.00                 |
| <b>Total</b> |              |                              | <b><u>19808.95</u></b> |

**Floor Net Cement Finishing Work:-**

| Sl. No.      | Name of Item        | Measurement          | Total SFT              |
|--------------|---------------------|----------------------|------------------------|
| 1.           | Floor Net Finishing | 325 '0" × 91 '0" × 1 | 29575                  |
| 2.           | Floor Net Finishing | 16 '0" × 14 '0" × 1  | 224.00                 |
| <b>Total</b> |                     |                      | <b><u>29797.00</u></b> |

**Reinforcement Details:-**

| Sl. No. | Name of Item            | Measurement          | Total KG |
|---------|-------------------------|----------------------|----------|
| 1.      | Foundation F1 = 12 mm ø | 6 '9" × 26 × 1 × 08  | 380.96   |
|         | Foundation F1 = 12 mm ø | 5 '7" × 24 × 1 × 08  | 290.70   |
| 2.      | Foundation F2 = 12 mm ø | 4 '6" × 11 × 1 × 11  | 147.74   |
|         | Foundation F2 = 12 mm ø | 5 '2" × 10 × 11      | 154.00   |
| 3.      | Foundation F3 = 12 mm ø | 4 '3" × 11 × 1 × 26  | 329.81   |
|         | Foundation F3 = 12 mm ø | 4 '11" × 10 × 1 × 26 | 346.81   |
| 4.      | Foundation F4 = 12 mm ø | 3 '9" × 10 × 1 × 07  | 71.22    |

|              |                              |                                         |                       |
|--------------|------------------------------|-----------------------------------------|-----------------------|
|              | Foundation F4 = 12 mm $\phi$ | 4 '5" $\times$ 9 $\times$ 1 $\times$ 07 | 75.48                 |
| 5.           | Foundation F5 = 12 mm $\phi$ | 2 '7" $\times$ 6 $\times$ 2 $\times$ 13 | 109.20                |
| <b>Total</b> |                              |                                         | <b><u>1905.98</u></b> |

**Pedestal Column:-**

| Sl. No.      | Name of Item           | Measurement                               | Total KG              |
|--------------|------------------------|-------------------------------------------|-----------------------|
| 1.           | P1 = 12 mm $\phi$      | 12 '0" $\times$ 20 $\times$ 07            | 455.85                |
| 2.           | Stru Ps = 10 mm $\phi$ | 6 '1" $\times$ 19 $\times$ 07 $\times$ 3  | 658.57                |
| 3.           | P2 = 12 mm $\phi$      | 12 '0" $\times$ 16 $\times$ 46            | 2396.48               |
| 4.           | Stru Ps = 10 mm $\phi$ | 4 '11" $\times$ 19 $\times$ 46 $\times$ 3 | 2420.75               |
| 5.           | P3 = 12 mm $\phi$      | 12 '0" $\times$ 14 $\times$ 13            | 592.60                |
| 6.           | Stru Ps = 10 mm $\phi$ | 3 '11" $\times$ 19 $\times$ 13 $\times$ 3 | 544.96                |
| <b>Total</b> |                        |                                           | <b><u>7069.25</u></b> |

**Gread Beam:-**

| Sl. No.      | Name of Item                  | Measurement                    | Total KG              |
|--------------|-------------------------------|--------------------------------|-----------------------|
| 1.           | Gread Beam GB1 = 16 mm $\phi$ | 1030 '0" $\times$ 3 $\times$ 2 | 2995.79               |
| 2.           | Gread Beam GB2 = 16 mm $\phi$ | 198 '0" $\times$ 3 $\times$ 3  | 863.83                |
| 3.           | Stru Ps = 8 mm $\phi$         | 5 '0" $\times$ 2322 $\times$ 1 | 1401.69               |
| <b>Total</b> |                               |                                | <b><u>5261.32</u></b> |

**Floor Rod:-**

| Sl. No.      | Name of Item             | Measurement                     | Total KG               |
|--------------|--------------------------|---------------------------------|------------------------|
| 1.           | Floor Rod = 12 mm $\phi$ | 342 '0" $\times$ 219 $\times$ 1 | 20322.93               |
| 2.           | Floor Rod = 12 mm $\phi$ | 96 '0" $\times$ 781 $\times$ 1  | 20344.09               |
| <b>Total</b> |                          |                                 | <b><u>40667.00</u></b> |

**Brick Wall:-**

| Sl. No.           | Name of Item        | Measurement                       | Total SFT             |
|-------------------|---------------------|-----------------------------------|-----------------------|
| 1.                | Brick Wall 5" thick | 792 '0" $\times$ 8 '0" $\times$ 1 | 6336.00               |
| 2.                | Brick Wall 5" thick | 44 '0" $\times$ 8 '0" $\times$ 1  | 352.00                |
| <b>S/ Total =</b> |                     |                                   | <b><u>6688.00</u></b> |
|                   | Deducted Window     | 4 '6" $\times$ 4 '6" $\times$ 70  | 1417.50               |
| <b>Total</b>      |                     |                                   | <b><u>5270.50</u></b> |

**Plaster Work Wall:-**

| Sl. No.      | Name of Item      | Measurement                                            | Total SFT              |
|--------------|-------------------|--------------------------------------------------------|------------------------|
| 1.           | Plaster Work Wall | 792 '0" $\times$ 8 '0" $\times$ 1 $\times$ 2           | 12672.00               |
| 2.           | Wall              | 44 '0" $\times$ 8 '0" $\times$ 1 $\times$ 2            | 704.00                 |
|              | Deducted          | 4 '6" $\times$ 4 '6" $\times$ 70 $\times$ 1 $\times$ 2 | 2835.00                |
| <b>Total</b> |                   |                                                        | <b><u>10541.00</u></b> |

| Sl. No. | Name of Item                      | Measurement                      | Total SFT      |
|---------|-----------------------------------|----------------------------------|----------------|
| 17.     | <b>Paint Work: Total Quantity</b> |                                  | <b>16211</b>   |
| 18.     | <b>Thai Aluminum Window</b>       | 4 '6" $\times$ 4 '6" $\times$ 70 | <b>1417.50</b> |
| 19.     | <b>Grill Work</b>                 | 4 '6" $\times$ 4 '6" $\times$ 70 | <b>1417.50</b> |

**Roof Purlin:- 1.60 mm thickness:-**

| Sl. No.      | Name of Item            | Measurement                                                   | Total SFT                                     |
|--------------|-------------------------|---------------------------------------------------------------|-----------------------------------------------|
|              | <b>Roof Purlin Size</b> | 200 mm $\times$ 75 ' mm $\times$ 20 mm $\times$ 1060 mm thick |                                               |
| 1.           | Purlin Length           | 20 '0" $\times$ 12 pcs $\times$ 18 Gap                        | 4320 Running                                  |
| 2.           | Purlin Length           | 17 '0" $\times$ 12 pcs $\times$ 1 Gap                         | 204 Running                                   |
| <b>Total</b> |                         |                                                               | <b>(Weight = 6786 kg) <u>4524 Running</u></b> |

**Site Wall Purlin:- 1.60 mm thickness:-**

| Sl. No.      | Name of Item              | Measurement                            | Total FIT                                           |
|--------------|---------------------------|----------------------------------------|-----------------------------------------------------|
|              | Site Wall Purlin Size     | 140 mm × 50 mm × 20 mm × 1.60 mm thick |                                                     |
| 1.           | Site Purlin Length        | 20 '0" × 6 pcs × 19 Gap                | 2280 Running                                        |
| 2.           | Site Purlin 91 '0" Length | 91 '0" Length × 6 pcs × 01 Gap         | 546 Running                                         |
| 3.           | Site Purlin Length 103 '0 | Length 103 '0" × 6 pcs × 01 Gap        | 618 Running                                         |
| <b>Total</b> |                           |                                        | (Weight = 3719.52 kg = 3720 kg) <b>3444 Running</b> |

**Rafter Beam: -**

| Sl. No.      | Name of Item              | Measurement                                        | Total mm                          |
|--------------|---------------------------|----------------------------------------------------|-----------------------------------|
|              | Rafter Size:-             | 375 mm × 125 mm × 7 mm × 5 mm thick                |                                   |
|              |                           | 600 mm × 125 mm × 8 mm × 5 mm                      |                                   |
| 1.           | Rafter Beam:- Weabe       | 375 mm × 5 mm thick = 37 '6" × 1 = 37 '6" × 19 no  | 3206.25                           |
| 2.           | Rafter Beam:- Flange      | 125 mm × 7 mm thick = 37 '6" × 2 = 75 '0" × 19 no  | 2992.50                           |
| 3.           | Rafter Beam:- Weabe       | 37488 mm × 5 mm thick = 6 '7" × 1 = 6 '7" × 19 no  | 732.39                            |
| 4.           | Rafter Beam:- Flange      | 125 mm × 8 mm thick = 6 '7" × 2 = 13 '1.5" × 19 no | 598.69                            |
| 5.           | Rafter Beam:- Joint Plate | 125 mm × 10 mm = 1 '8.5" × 3 = 5 '1.5" × 19 no     | 252.41                            |
| 6.           | Rafter Beam:- Joint Plate | 125 mm × 10 mm = 2 '5.5" × 1 = 2 '5.5" × 19 no     | 140.22                            |
| <b>Total</b> |                           |                                                    | (Weight = 7963 kg) <b>7962.46</b> |

**Braket 10 ton ø 60 ton Total = 32 pcs:-**

| Sl. No.      | Name of Item           | Measurement                                | Total KG                          |
|--------------|------------------------|--------------------------------------------|-----------------------------------|
| 1.           | Braket 10 ton:- Flange | 175 mm × 10 mm = (1 '4") × 16 pcs = 42 '7" | 178.83                            |
| 2.           | Braket 10 ton:- Weabe  | 410 mm × 8 mm = (2 '4") × 16 pcs = 37 '3"  | 29613                             |
| 3.           | Braket 60 ton:- Flange | 280 mm × 18 mm = (1 '7") × 16 pcs = 50 '7" | 612.00                            |
| 4.           | Braket 60 ton:- Weabe  | 465 mm × 10 mm = (2 '9") × 16 pcs = 44 '0" | 491.04                            |
| <b>Total</b> |                        |                                            | (Weight = 1575 kg) <b>1575.03</b> |

**Column 60 ton Load 12 pcs:-**

| Sl. No.      | Name of Item        | Measurement                                     | Total KG                          |
|--------------|---------------------|-------------------------------------------------|-----------------------------------|
| 1.           | Column:- Weabe      | 450 mm × 12 mm = 20 '0" × 12 no = 240 '0"       | 3110.40                           |
| 2.           | Column:- Flange     | 175 mm × 18 mm = (20 '0" × 2) × 12 no = 480 '0" | 3628.80                           |
| 3.           | Base Plate          | 383 mm × 25 mm = (2 '0" × 1) × 12 no = 24 '0"   | 551.76                            |
| 4.           | Column Joint Plate  | 63 mm × 10 mm = (1 '6" × 6) × 12 no = 108 '0"   | 163.08                            |
| 5.           | Column Top:- Weabe  | 450 mm × 5 mm = (10 '0" × 1) × 6 no = 60 '0"    | 324.00                            |
| 6.           | Column Top:- Flange | 175 mm × 8 mm = (10 '0" × 2) × 6 no = 120 '0"   | 403.20                            |
| 7.           | Column Top:- Weabe  | 450 mm × 5 mm = (15 '0" × 1) × 6 no = 90 '0"    | 486.00                            |
| 8.           | Column Top:- Flange | 175 mm × 8 mm = (15 '0" × 2) × 6 no = 180 '0"   | 604.80                            |
| <b>Total</b> |                     |                                                 | (Weight = 9272 kg) <b>9272.04</b> |

**Column:-Middle Column -02 no:-**

| Sl. No.      | Name of Item | Measurement                                | Total KG                          |
|--------------|--------------|--------------------------------------------|-----------------------------------|
| 1.           | Weabe        | 400 mm × 7 mm = (20 '0" × 1) × 2 = 40 '0"  | 268.80                            |
| 2.           | Flange       | 175 mm × 10 mm = (20 '0" × 2) × 2 = 80 '0" | 336.00                            |
| 3.           | Weabe        | 400 mm × 5 mm = (15 '0" × 1) × 2 = 30 '0"  | 144.00                            |
| 4.           | Flange       | 175 mm × 5 mm = (15 '0" × 2) × 2 = 60 '0"  | 204.60                            |
| 5.           | Base Plate   | 175 mm × 8 mm = (2 '4" × 1) × 2 = 4 '8"    | 77.12                             |
| 6.           | Joint Plate  | 63 mm × 8 mm = (1 '4" × 6) × 2 = 16 '0"    | 19.36                             |
| <b>Total</b> |              |                                            | (Weight = 1047 kg) <b>1046.88</b> |

**Column: - 400 mm × 175 mm = 02 no [Miter Building Side]:-**

| Sl. No. | Name of Item | Measurement | Total KG |
|---------|--------------|-------------|----------|
|---------|--------------|-------------|----------|

|              |             |                                                                                                       |                                 |
|--------------|-------------|-------------------------------------------------------------------------------------------------------|---------------------------------|
| 1.           | Weabe       | $400\text{ mm} \times 7\text{ mm} = (20\text{ '}-0'' \times 1) \times 2\text{ no} = 40\text{ '}-0''$  | 268.80                          |
| 2.           | Weabe       | $400\text{ mm} \times 5\text{ mm} = (10\text{ '}-0'' \times 1) \times 2\text{ no} = 20\text{ '}-0''$  | 96.00                           |
| 3.           | Flange      | $175\text{ mm} \times 10\text{ mm} = (20\text{ '}-0'' \times 2) \times 2\text{ no} = 80\text{ '}-0''$ | 366.00                          |
| 4.           | Flange      | $175\text{ mm} \times 8\text{ mm} = (10\text{ '}-0'' \times 2) \times 2\text{ no} = 40\text{ '}-0''$  | 134.40                          |
| 5.           | Base Plate  | $383\text{ mm} \times 18\text{ mm} = (2\text{ '}-0'' \times 1) \times 2\text{ no} = 4\text{ '}-0''$   | 66.20                           |
| 6.           | Joint Plate | $63\text{ mm} \times 8\text{ mm} = (1\text{ '}-4'' \times 6) \times 2\text{ no} = 16\text{ '}-0''$    | 19.36                           |
| <b>Total</b> |             |                                                                                                       | (Weight = 921 kg) <b>920.76</b> |

**Column: - 400 mm × 150 mm = 09 no [OutSide]:-**

| Sl. No.      | Name of Item | Measurement                                                                                            | Total KG                          |
|--------------|--------------|--------------------------------------------------------------------------------------------------------|-----------------------------------|
| 1.           | Weabe        | $400\text{ mm} \times 6\text{ mm} = (20\text{ '}-0'' \times 1) \times 9\text{ no} = 180\text{ '}-0''$  | 1036.80                           |
| 2.           | Weabe        | $400\text{ mm} \times 5\text{ mm} = (10\text{ '}-0'' \times 1) \times 9\text{ no} = 90\text{ '}-0''$   | 432.00                            |
| 3.           | Flange       | $150\text{ mm} \times 10\text{ mm} = (20\text{ '}-0'' \times 2) \times 9\text{ no} = 360\text{ '}-0''$ | 1296.00                           |
| 4.           | Flange       | $150\text{ mm} \times 8\text{ mm} = (10\text{ '}-0'' \times 2) \times 9\text{ no} = 180\text{ '}-0''$  | 518.40                            |
| 5.           | Base Plate   | $280\text{ mm} \times 18\text{ mm} = (1\text{ '}-5'' \times 1) \times 9\text{ no} = 12\text{ '}-0''$   | 154.28                            |
| 6.           | Joint Plate  | $63\text{ mm} \times 8\text{ mm} = (1\text{ '}-4'' \times 6) \times 9\text{ no} = 71\text{ '}-0''$     | 86.91                             |
| <b>Total</b> |              |                                                                                                        | (Weight = 3525 kg) <b>3524.39</b> |

**Column: - 400 mm × 150 mm = 01 no:-**

| Sl. No.      | Name of Item | Measurement                                                                                 | Total KG                        |
|--------------|--------------|---------------------------------------------------------------------------------------------|---------------------------------|
| 1.           | Weabe        | $400\text{ mm} \times 7\text{ mm} = (20\text{ '}-0'' \times 1) \times 1 = 20\text{ '}-0''$  | 134.40                          |
| 2.           | Weabe        | $400\text{ mm} \times 5\text{ mm} = (15\text{ '}-0'' \times 1) \times 1 = 15\text{ '}-0''$  | 72.00                           |
| 3.           | Flange       | $175\text{ mm} \times 10\text{ mm} = (20\text{ '}-0'' \times 2) \times 1 = 40\text{ '}-0''$ | 168.00                          |
| 4.           | Flange       | $175\text{ mm} \times 8\text{ mm} = (15\text{ '}-0'' \times 2) \times 1 = 30\text{ '}-0''$  | 100.80                          |
| 5.           | Base Plate   | $280\text{ mm} \times 18\text{ mm} = (1\text{ '}-5'' \times 1) \times 1 = 1\text{ '}-5''$   | 17.13                           |
| 6.           | Joint Plate  | $63\text{ mm} \times 8\text{ mm} = (1\text{ '}-4'' \times 6) \times 1 = 8\text{ '}-0''$     | 9.68                            |
| <b>Total</b> |              |                                                                                             | (Weight = 502 kg) <b>502.01</b> |

**Column: - 225 mm × 100 mm = 06 no:-**

| Sl. No.      | Name of Item | Measurement                                                                                           | Total KG                          |
|--------------|--------------|-------------------------------------------------------------------------------------------------------|-----------------------------------|
| 1.           | Weabe        | $225\text{ mm} \times 4\text{ mm} = (33\text{ '}-0'' \times 1) \times 6\text{ no} = 198\text{ '}-0''$ | 427.68                            |
| 2.           | Flange       | $100\text{ mm} \times 7\text{ mm} = (33\text{ '}-0'' \times 2) \times 6\text{ no} = 396\text{ '}-0''$ | 665.28                            |
| 3.           | Base Plate   | $200\text{ mm} \times 12\text{ mm} = (1\text{ '}-3'' \times 1) \times 6\text{ no} = 7\text{ '}-0''$   | 43.20                             |
| <b>Total</b> |              |                                                                                                       | (Weight = 1136 kg) <b>1136.16</b> |

**Column: - 200 mm × 100 mm = 02 no [Toilet]:-**

| Sl. No.      | Name of Item | Measurement                                                                                          | Total KG                        |
|--------------|--------------|------------------------------------------------------------------------------------------------------|---------------------------------|
| 1.           | Weabe        | $200\text{ mm} \times 4\text{ mm} = (12\text{ '}-0'' \times 1) \times 2\text{ no} = 24\text{ '}-0''$ | 46.08                           |
| 2.           | Flange       | $100\text{ mm} \times 7\text{ mm} = (12\text{ '}-0'' \times 2) \times 2\text{ no} = 48\text{ '}-0''$ | 80.64                           |
| 3.           | Base Plate   | $175\text{ mm} \times 10\text{ mm} = (0\text{ '}-10'' \times 1) \times 2\text{ no} = 1\text{ '}-8''$ | 6.97                            |
| <b>Total</b> |              |                                                                                                      | (Weight = 134 kg) <b>133.69</b> |

**Column: - 400 mm × 150 mm = 01 no:-**

| Sl. No.      | Name of Item | Measurement                                                                                 | Total KG                        |
|--------------|--------------|---------------------------------------------------------------------------------------------|---------------------------------|
| 1.           | Weabe        | $400\text{ mm} \times 6\text{ mm} = (20\text{ '}-0'' \times 1) \times 1 = 20\text{ '}-0''$  | 115.20                          |
| 2.           | Weabe        | $400\text{ mm} \times 5\text{ mm} = (10\text{ '}-0'' \times 1) \times 1 = 10\text{ '}-0''$  | 48.00                           |
| 3.           | Flange       | $150\text{ mm} \times 10\text{ mm} = (20\text{ '}-0'' \times 2) \times 1 = 40\text{ '}-0''$ | 144.00                          |
| 4.           | Flange       | $150\text{ mm} \times 8\text{ mm} = (10\text{ '}-0'' \times 2) \times 1 = 20\text{ '}-0''$  | 57.13                           |
| 5.           | Base Plate   | $280\text{ mm} \times 18\text{ mm} = (1\text{ '}-5'' \times 1) \times 1 = 1\text{ '}-5''$   | 17.13                           |
| 6.           | Joint Plate  | $63\text{ mm} \times 8\text{ mm} = (1\text{ '}-4'' \times 6) \times 1 = 8\text{ '}-0''$     | 9.68                            |
| <b>Total</b> |              |                                                                                             | (Weight = 392 kg) <b>391.61</b> |

**Column: - 225 mm × 100 mm = 02 no:-**

| Sl. No. | Name of Item | Measurement                                                                                | Total KG |
|---------|--------------|--------------------------------------------------------------------------------------------|----------|
| 1.      | Weabe        | $225\text{ mm} \times 4\text{ mm} = (33\text{ '}-0'' \times 2) \times 2 = 66\text{ '}-0''$ | 142.56   |

|              |            |                                                                                                 |                                        |
|--------------|------------|-------------------------------------------------------------------------------------------------|----------------------------------------|
| 2.           | Flange     | $100 \text{ mm} \times 7 \text{ mm} = (33 \text{ '}-0'' \times 2) \times 2 = 132 \text{ '}-0''$ | 221.76                                 |
| 3.           | Base Plate | $200 \text{ mm} \times 12 \text{ mm} = (1 \text{ '}-3'' \times 1) \times 2 = 2 \text{ '}-6''$   | 14.40                                  |
| <b>Total</b> |            |                                                                                                 | (Weight = 379 kg) <b><u>378.72</u></b> |

**Column: - 400 mm × 175 mm = 01 no:-**

| Sl. No.                 | Name of Item | Measurement                                                                                     | Total KG                       |
|-------------------------|--------------|-------------------------------------------------------------------------------------------------|--------------------------------|
| 1.                      | Weabe        | $400 \text{ mm} \times 6 \text{ mm} = (20 \text{ '}-0'' \times 1) \times 1 = 20 \text{ '}-0''$  | 115.20                         |
| 2.                      | Flange       | $175 \text{ mm} \times 10 \text{ mm} = (20 \text{ '}-0'' \times 2) \times 1 = 40 \text{ '}-0''$ | 168.00                         |
| 3.                      | Weabe        | $400 \text{ mm} \times 5 \text{ mm} = (10 \text{ '}-0'' \times 1) \times 1 = 10 \text{ '}-0''$  | 48.00                          |
| 4.                      | Flange       | $175 \text{ mm} \times 8 \text{ mm} = (10 \text{ '}-0'' \times 2) \times 1 = 20 \text{ '}-0''$  | 67.20                          |
| 5.                      | Base Plate   | $280 \text{ mm} \times 18 \text{ mm} = (1 \text{ '}-5'' \times 1) \times 1 = 1 \text{ '}-5''$   | 17.13                          |
| 6.                      | Joint Plate  | $63 \text{ mm} \times 8 \text{ mm} = (1 \text{ '}-4'' \times 6) \times 1 = 8 \text{ '}-0''$     | 9.68                           |
| <b>Total</b><br>425 kg) |              |                                                                                                 | (Weight = <b><u>425.21</u></b> |

**Purlin S Part M.S. Plate: - 125 mm × 200 mm**

| Sl. No.      | Name of Item | Measurement                                                                                                | Total KG          |
|--------------|--------------|------------------------------------------------------------------------------------------------------------|-------------------|
| 1.           | M.S.Plate    | $125 \text{ mm} \times 5 \text{ mm} = (0 \text{ '}-8'' \times 6) \times 39 \text{ no} = 154 \text{ '}-5''$ | 231.62            |
| <b>Total</b> |              |                                                                                                            | <b><u>232</u></b> |

| Sl. No.    | Name of Item                    | Measurement                                                  | Total             |
|------------|---------------------------------|--------------------------------------------------------------|-------------------|
| 01.        | Rafiter Joint Nut & Bolt        | 20 mm ø 4" Length<br>=                                       | Total<br>470 pcs  |
| 02.        | Purlin Joint Nut & Bolt         | 10 mm ø 1" Length<br>=                                       | Total<br>750 pcs  |
| 03.        | Column Nut & Washer Seet        |                                                              | 300 seet          |
| 04.        | Tin Screw                       |                                                              | 9000 pcs          |
| 05.        | Rain Water Pipe Sheet Making    | 154 '}-5"<br>Total =                                         | 992 Running Fit   |
| 06.        | Gevel / Water Drain Line        |                                                              | 630 Running Fit   |
| 07.        | Main Door:-                     |                                                              |                   |
|            | 1. Main Door                    | $30 \text{ '}-0'' \times 20 \text{ '}-0'' = 600 \text{ sft}$ |                   |
|            | 2. Main Door                    | $20 \text{ '}-0'' \times 16 \text{ '}-0'' = 320 \text{ sft}$ |                   |
|            | 3. Main Door Canopy             | $30 \text{ '}-0'' \times 8 \text{ '}-0'' = 240 \text{ sft}$  |                   |
|            | 4. Main Door Canopy             | $20 \text{ '}-0'' \times 8 \text{ '}-0'' = 160 \text{ sft}$  |                   |
|            |                                 | <b>Total =</b>                                               | <b>1320 sft</b>   |
| <b>08.</b> | <b>Welding Rod All Complete</b> | <b>Total =</b>                                               | <b>145 Packet</b> |

**Roof Sheet: - 0.50 mm thick:-**

| Sl. No.      | Name of Item | Measurement                                          | Total SFT            |
|--------------|--------------|------------------------------------------------------|----------------------|
| 1.           | Roof Sheet   | $325 \text{ '}-0'' \times 92 \text{ '}-0'' \times 1$ | 29900                |
| <b>Total</b> |              |                                                      | <b><u>30,000</u></b> |

**Side Wall Sheet: - 0.40 mm thick:-**

| Sl. No.                       | Name of Item    | Measurement                                                       | Total SFT              |
|-------------------------------|-----------------|-------------------------------------------------------------------|------------------------|
| 1.                            | Side Wall Sheet | $24 \text{ '}-10'' \times 3 \text{ '}-6'' \times 140 \text{ nos}$ | 12166.70               |
| 2.                            | Side Wall Sheet | $24 \text{ '}-10'' \times 3 \text{ '}-6'' \times 18 \text{ nos}$  | 1564.29                |
| 3.                            | Side Wall Sheet | $27 \text{ '}-10'' \times 3 \text{ '}-6'' \times 30 \text{ nos}$  | 2922.15                |
| 4.                            | Side Wall Sheet | $27 \text{ '}-10'' \times 3 \text{ '}-6'' \times 65 \text{ nos}$  | 6331.25                |
| 5.                            | Side Wall Sheet | $6 \text{ '}-0'' \times 3 \text{ '}-6'' \times 36 \text{ nos}$    | 756.00                 |
| 6.                            | Side Wall Sheet | $24 \text{ '}-10'' \times 3 \text{ '}-6'' \times 13 \text{ nos}$  | 1129.76                |
| <b>Total</b><br>(= 25000 sft) |                 |                                                                   | <b><u>24870.22</u></b> |

**Roof Purlin: - 1.60 mm thick:-**

| Sl. No. | Name of Item | Measurement | Total FIT |
|---------|--------------|-------------|-----------|
|---------|--------------|-------------|-----------|

|                           |                         |                                        |                               |
|---------------------------|-------------------------|----------------------------------------|-------------------------------|
|                           | <b>Roof Purlin Size</b> | 200 mm × 75 mm × 20 mm × 1.60 mm thick |                               |
| 1.                        | Purlin                  | 20 ' -0" × 12 pcs × 36 Gap             | 8640 Running                  |
| 2.                        | Purlin                  | 17 ' -0" × 12 pcs × 2 Gap              | 408 Running                   |
| <b>Total</b><br>13572 kg) |                         |                                        | (Weight = <b>9048</b> Running |

## 2.4. Office & Dormitory Building

### Estimation & Costing

| SL. No. | Description of Items             | Unit | Qty.     | Rate     | Amount (Tk.)         |
|---------|----------------------------------|------|----------|----------|----------------------|
| 1       | Earth Excavation Work:-          | cft  | 28605.00 | 13.00    | 371,865.00           |
| 2       | Earth Filling Work:-             | cft  | 25366.00 | 10.00    | 253,660.00           |
| 3       | Reinforcement:-Building Complete | Ton  | 25.34    | 75000.00 | 1,900,575.00         |
| 4       | Cement:-                         | Bag  | 2389.00  | 500.00   | 1,194,500.00         |
| 5       | Stone Chips:-                    | cft  | 6706.00  | 130.00   | 871,780.00           |
| 6       | Sylhet Sand:-                    | cft  | 1900.00  | 40.00    | 76,000.00            |
| 7       | Local Sand:-                     | cft  | 7400.00  | 22.00    | 162,800.00           |
| 8       | Bricks:-Bricks 1st Class         | Nos  | 68800.00 | 10.00    | 688,000.00           |
| 9       | Tiles:-                          | sft  | 3500.00  | 135      | 472,500.00           |
| 10      | Doors:-                          | Nos  | 20.00    | 10000    | 200,000.00           |
| 11      | Thai Aluminum Work:-             | sft  | 950.00   | 350      | 332,500.00           |
| 12      | Grill:-                          | sft  | 950.00   | 180      | 171,000.00           |
| 13      | Paint Work:-Plastic Paint        | sft  | 31500.00 | 15       | 472,500.00           |
| 14      | Sanitary Goods:-                 |      |          |          | 600,000.00           |
| 15      | Electrical Works:-               |      |          |          | 776,768.00           |
| 16      | Labor Charge (Civil Work)        |      |          |          | 1,708,889.00         |
| Total=  |                                  |      |          |          | <b>10,253,337.00</b> |

### Earth Excavation Work:-

| SL. No.      | Name of Item   | Measurement                           | Total CFT       |
|--------------|----------------|---------------------------------------|-----------------|
| 1.           | Foundation F1  | 9' - 1'' × 7' - 5'' × 9' - 0'' × 06   | 3637.41         |
| 2.           | Foundation F2  | 9' - 1'' × 7' - 6'' × 9' - 0'' × 2    | 1226.20         |
| 3.           | Foundation F2A | 8' - 9'' × 9' - 2'' × 9' - 0'' × 1    | 721.35          |
| 4.           | Foundation F3  | 9' - 4'' × 9' - 9'' × 9' - 0'' × 3    | 2516.58         |
| 5.           | Foundation F4  | 10' - 3'' × 10' - 3'' × 9' - 0'' × 6  | 5673.37         |
| 6.           | Foundation F5  | 10' - 10'' × 11' - 3'' × 9' - 0'' × 1 | 1096.53         |
| 7.           | Foundation F6  | 11' - 4'' × 11' - 9'' × 9' - 0'' × 4  | 4792.59         |
| 8.           | Foundation F7  | 11' - 7'' × 12' - 0'' × 9' - 0'' × 3  | 3751.92         |
| 9.           | Foundation F8  | 13' - 3'' × 13' - 3'' × 9' - 0'' × 01 | 1580.06         |
| 10.          | CF-1           | 15' - 6'' × 25' - 2'' × 9' - 0'' × 1  | 3509.82         |
| <b>Total</b> |                |                                       | <b>28505.85</b> |

### Earth Filling Work:-

| SL. No.      | Name of Item   | Measurement                           | Total CFT       |
|--------------|----------------|---------------------------------------|-----------------|
| 1.           | Foundation F1  | 9' - 1'' × 7' - 5'' × 8' - 0'' × 06   | 3269.88         |
| 2.           | Foundation F2  | 9' - 1'' × 7' - 6'' × 8' - 0'' × 2    | 1089.96         |
| 3.           | Foundation F2A | 8' - 9'' × 9' - 2'' × 8' - 0'' × 1    | 641.20          |
| 4.           | Foundation F3  | 9' - 4'' × 9' - 9'' × 8' - 0'' × 3    | 2183.92         |
| 5.           | Foundation F4  | 10' - 3'' × 10' - 3'' × 8' - 0'' × 6  | 5043.00         |
| 6.           | Foundation F5  | 10' - 10'' × 11' - 9'' × 8' - 0'' × 1 | 1018.02         |
| 7.           | Foundation F6  | 11' - 4'' × 11' - 9'' × 8' - 0'' × 4  | 4260.08         |
| 8.           | Foundation F7  | 11' - 7'' × 12' - 0'' × 8' - 0'' × 3  | 3335.04         |
| 9.           | Foundation F8  | 13' - 3'' × 13' - 3'' × 8' - 0'' × 01 | 1404.50         |
| 10.          | CF-1           | 15' - 6'' × 25' - 2'' × 8' - 0'' × 1  | 3119.84         |
| <b>Total</b> |                |                                       | <b>25365.44</b> |

**Foundation C.C. Work:-**

| Sl. No.      | Name of Item   | Measurement              | Total CFT     |
|--------------|----------------|--------------------------|---------------|
| 1.           | Foundation F1  | 7'-7''×5'-11''×0'-3''×06 | 67.26         |
| 2.           | Foundation F2  | 7'-6''×5'-11''×0'-3''×02 | 22.18         |
| 3.           | Foundation F2A | 7'-3''×7'-8''×0'-3''×1   | 13.88         |
| 4.           | Foundation F3  | 7'-10''×8'-3''×0'-3''×03 | 48.44         |
| 5.           | Foundation F4  | 8'-9''×8'-9''×0'-03''×6  | 114.84        |
| 6.           | Foundation F5  | 8'-9''×10'-3''×0'-3''×1  | 22.42         |
| 7.           | Foundation F6  | 9'-10''×10'-3''×0'-3''×4 | 100.75        |
| 8.           | Foundation F7  | 10'-1''×10'-6''×0-3''×3  | 79.40         |
| 9.           | Foundation F8  | 11'-9''×11'-9''×0'-3''×1 | 34.51         |
| 10.          | CF-1           | 14'-0''×23'-8''×0'-3''×1 | 89.81         |
| <b>Total</b> |                |                          | <b>593.53</b> |

**R C.C. Work:-**

| Sl. No.      | Name of Item       | Measurement                | Total CFT      |
|--------------|--------------------|----------------------------|----------------|
| 1.           | Foundation F1      | 7'-1''×5'-5''×1'-1''×06    | 249.27         |
| 2.           | Foundation F2      | 7'-0''×5'-5''×1'-2''×02    | 87.95          |
| 3.           | Foundation F2A     | 6'-9''×7'-2''×1'-2''×1     | 56.06          |
| 4.           | Foundation F3      | 7'-4''×7'-9''×1'-3''×03    | 213.02         |
| 5.           | Foundation F4      | 8'-3''×8'-3''×1'-5''×06    | 578.25         |
| 6.           | Foundation F5      | 8'-10''×9'-3''×1'-7''×1    | 129.05         |
| 7.           | Foundation F6      | 9'-4''×9'-9''×1'-4''×04    | 483.94         |
| 8.           | Foundation F7      | 9'-7''×10'-0''×1-5''×3     | 406.95         |
| 9.           | Foundation F8      | 11'-3''×11'-3''×1'-7''×1   | 199.96         |
| 10.          | CF-1               | 13'-6''×23'-2''×1'-7''×1   | 494.00         |
| 11.          | Padestal Column C1 | 1'-0''×1'-0''×11'-6''×06   | 69.00          |
| 12.          | Column C2          | 1'-0''×1'-0''×11'-6''×02   | 23.00          |
| 13.          | Column C2A         | 1'-5''×1'-0''×11'-6''×01   | 16.28          |
| 14.          | Column C3          | 1'-5''×1'-0''×11'-6''×03   | 48.85          |
| 15.          | Column C4          | 1'-5''×1'-5''×11'-6''×06   | 138.34         |
| 16.          | Column C5          | 1'-5''×1'-0''×11'-6''×04   | 65.136         |
| 17.          | Column C6          | 1'-5''×1'-0''×11'-6''×04   | 65.136         |
| 18.          | Column C7          | 1'-5''×1'-0''×11'-6''×03   | 48.85          |
| 19.          | Column C8          | 1'-5''×1'-5''×11'-6''×1    | 23.05          |
| 20.          | Gread Beam GB      | 633'-4''×1'-6''×1'-0''×1   | 949.99         |
| 21.          | Column C1          | 0'-10''×0'-10''×10'-0''×06 | 41.33          |
| 22.          | ColumnC2           | 0'-10''×0'-10''×10'-0''×02 | 13.77          |
| 23.          | ColumnC2A          | 1'-3''×0'-10''×10'-0''×1   | 10.37          |
| 24.          | ColumnC3           | 1'-5''×1'-0''×10'-0''×03   | 42.48          |
| 25.          | ColumnC4           | 1'-7''×1'-7''×10'-0''×06   | 134.23         |
| 26.          | ColumnC5           | 1'-3''×0'-10''×10'-0''×4   | 41.50          |
| 27.          | ColumnC6           | 1'-3''×1'-0''×1'-4''×04    | 50.00          |
| 28.          | ColumnC7           | 1'-3''×1'-3''×10-0''×1     | 15.62          |
| 29.          | ColumnC7A          | 1'-5''×1'-0''×10'-0''×03   | 42.48          |
| 30.          | ColumnC8           | 1'-5''×1'-5''×10'-0''×01   | 20.05          |
| <b>Total</b> |                    |                            | <b>4758.02</b> |

|                      |                    |
|----------------------|--------------------|
| Total R.C.C.         | 4758.00 cft        |
| Slab & Beam R.C.C.   | 2100.00 cft        |
| <b>Total =</b>       | <b>6858.00 cft</b> |
| C.C. Work            | 593.53 cft         |
| <b>Grand Total =</b> | <b>7451.53 cft</b> |

| Sl. No. | Materials   |          |
|---------|-------------|----------|
| 1.      | Cement      | 1509 Bag |
| 2.      | Stone Chips | 6706 cft |

|    |             |          |
|----|-------------|----------|
| 3. | Sylhet Sand | 1900 cft |
| 4. | Locan Sand  | 1900 cft |

**Reinforcement:-**

| Sl. No.      | Name of Item                  | Measurement                                 | Total KG        |
|--------------|-------------------------------|---------------------------------------------|-----------------|
| 1.           | Foundation F1 = 16 mm $\phi$  | 7'- 7'' $\times$ 10 $\times$ 1 $\times$ 06  | 220.46          |
|              | = 16 mm $\phi$                | 5'- 7'' $\times$ 13 $\times$ 1 $\times$ 06  | 210.98          |
|              | Foundation F2 = 16 mm $\phi$  | 7'- 6'' $\times$ 10 $\times$ 1 $\times$ 02  | 72.71           |
|              | = 16 mm $\phi$                | 5'- 11'' $\times$ 13 $\times$ 1 $\times$ 02 | 74.56           |
|              | Foundation F2A = 16 mm $\phi$ | 7'- 3'' $\times$ 13 $\times$ 1 $\times$ 01  | 45.68           |
|              | = 16 mm $\phi$                | 7'- 8'' $\times$ 13 $\times$ 1 $\times$ 01  | 48.27           |
|              | Foundation F3 = 16 mm $\phi$  | 7'- 10'' $\times$ 15 $\times$ 1 $\times$ 03 | 170.80          |
|              | = 16 mm $\phi$                | 8'- 3'' $\times$ 16 $\times$ 1 $\times$ 03  | 191.96          |
|              | Foundation F4 = 16 mm $\phi$  | 8'- 3'' $\times$ 18 $\times$ 1 $\times$ 06  | 431.91          |
|              | = 16 mm $\phi$                | 8'- 3'' $\times$ 18 $\times$ 1 $\times$ 06  | 431.91          |
|              | Foundation F5 = 16 mm $\phi$  | 8'- 10'' $\times$ 20 $\times$ 1 $\times$ 01 | 85.60           |
|              | = 16 mm $\phi$                | 9'- 3'' $\times$ 18 $\times$ 1 $\times$ 01  | 80.71           |
|              | Foundation F6 = 16 mm $\phi$  | 9'- 4'' $\times$ 21 $\times$ 1 $\times$ 04  | 379.91          |
|              | = 16 mm $\phi$                | 9'- 9'' $\times$ 21 $\times$ 1 $\times$ 04  | 390.01          |
|              | Foundation F7 = 16 mm $\phi$  | 9'- 7'' $\times$ 21 $\times$ 1 $\times$ 03  | 292.56          |
|              | = 16 mm $\phi$                | 10'- 0'' $\times$ 20 $\times$ 1 $\times$ 03 | 290.85          |
|              | Foundation F8 = 16mm $\phi$   | 11'- 3'' $\times$ 31 $\times$ 1 $\times$ 02 | 338.11          |
|              | Foundation CF1 = 20 mm $\phi$ | 13'- 6'' $\times$ 47 $\times$ 1 $\times$ 02 | 954.07          |
|              | = 20 mm $\phi$                | 23'- 2'' $\times$ 28 $\times$ 1 $\times$ 02 | 975.09          |
|              | Column = 20 mm $\phi$         | 23'- 0'' $\times$ 8 $\times$ 32 $\times$ 01 | 4426.77         |
|              | StruPs = 10 mm $\phi$         | 6'- 0'' $\times$ 40 $\times$ 32             | 1442.34         |
|              | Gread Beam = 16 mm $\phi$     | 666'- 4'' $\times$ 7 $\times$ 1             | 2261.05         |
|              | StruPs                        | 1090 $\times$ 6- 0'' $\times$ 1             | 787.59          |
|              |                               |                                             | <b>14611.00</b> |
| <b>Total</b> |                               |                                             | <b>+5%</b>      |
|              |                               |                                             | <b>15341.55</b> |

**Beam Rod:-**

| Sl. No.      | Name of Item           | Measurement      | Total KG    |
|--------------|------------------------|------------------|-------------|
| 1.           | Officers & Dormitory : | 8 mm $\phi$ Rod  | 425         |
| 2.           | Officers & Dormitory : | 16 mm $\phi$ Rod | 975         |
| 3.           | Officers & Dormitory : | 20 mm $\phi$ Rod | 564         |
| <b>Total</b> |                        |                  | <b>1964</b> |

**Slab Rod:-**

| Sl. No. | Name of Item           | Measurement      | Total KG      |
|---------|------------------------|------------------|---------------|
| 1.      | Officers & Dormitory : | 10 mm $\phi$ Rod | 3425 kg + 200 |
| 2.      | Officers & Dormitory : | 12 mm $\phi$ Rod | 2355          |
| 3.      | Officers & Dormitory : | 16 mm $\phi$ Rod | 772 kg + 100  |
| 4.      | Officers & Dormitory : | 8 mm $\phi$ Rod  | 105           |

**Office & Dormitory Building 4th Slab Rod:-**

| Sl. No.        | Name of Item     | Measurement    | Total KG    |
|----------------|------------------|----------------|-------------|
| 1.             | 8 mm $\phi$ Rod  | 530 Kg +300    | 830         |
| 2.             | 10 mm $\phi$ Rod | 3625 Kg +300   | 3925        |
| 3.             | 12 mm $\phi$ Rod | 2355 Kg+00     | 2355        |
| 4.             | 16 mm $\phi$ Rod | 1847 Kg +100   | 1947        |
| 5.             | 20 mm $\phi$ Rod | 564 Kg +00     | 600         |
| <b>Total =</b> |                  | <b>8921 Kg</b> | <b>9657</b> |

**Dormitory Building: - 1st Slab**

Beam, Slab, Rod

|            |                       |                                            |           |
|------------|-----------------------|--------------------------------------------|-----------|
| Beam:- FB1 | 16 mm $\phi$ Main Bar | (18'-0'' $\times$ 2 $\times$ 2) $\times$ 4 | 138.64 kg |
|------------|-----------------------|--------------------------------------------|-----------|

|               |                             |                                             |                   |
|---------------|-----------------------------|---------------------------------------------|-------------------|
|               | 20 mm $\emptyset$ Extra B   | (5'-8'' $\times$ 2 $\times$ 2) $\times$ 4   | 67.92 kg          |
|               | 20 mm $\emptyset$ Extra C   | (6'-5'' $\times$ 2 $\times$ 2) $\times$ 4   | 77.00 kg          |
|               | 20 mm $\emptyset$ Extra E   | (5'-8'' $\times$ 2 $\times$ 2) $\times$ 4   | 67.92 kg          |
|               | 20 mm $\emptyset$ Extra F   | (6'-5'' $\times$ 1 $\times$ 2) $\times$ 4   | 38.50 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-8'' $\times$ 35 $\times$ 1) $\times$ 4  | 78.57 kg          |
| Beam:- FB2    | 16 mm $\emptyset$ Mainbar   | (28'-11'' $\times$ 2 $\times$ 1) $\times$ 1 | 27.84 kg          |
|               | 20 mm $\emptyset$ Mainbar   | (28'-11'' $\times$ 2 $\times$ 1) $\times$ 1 | 43.37 kg          |
|               | 20 mm $\emptyset$ Extra B   | (5'-8'' $\times$ 2 $\times$ 1) $\times$ 1   | 8.49 kg           |
|               | 20 mm $\emptyset$ Extra C   | (6'-5'' $\times$ 1 $\times$ 1) $\times$ 1   | 4.82 kg           |
|               | 20 mm $\emptyset$ Extra B   | (7'-3'' $\times$ 2 $\times$ 1) $\times$ 1   | 10.87 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 53 $\times$ 1) $\times$ 1  | 26.55 kg          |
| Beam:- FB3    | 16 mm $\emptyset$ Extra B   | (29'-4'' $\times$ 2 $\times$ 1) $\times$ 1  | 28.23 kg          |
|               | 20 mm $\emptyset$ Extra B   | (29'-4'' $\times$ 2 $\times$ 1) $\times$ 1  | 43.98 kg          |
|               | 20 mm $\emptyset$ Extra B   | (19'-5'' $\times$ 2 $\times$ 1) $\times$ 1  | 29.13 kg          |
|               | 20 mm $\emptyset$ Extra B   | (20'-2'' $\times$ 1 $\times$ 1) $\times$ 1  | 15.13 kg          |
|               | 20 mm $\emptyset$ Extra B   | (4'-2'' $\times$ 2 $\times$ 1) $\times$ 1   | 6.25 kg           |
|               | 20 mm $\emptyset$ Extra B   | (4'-91'' $\times$ 1 $\times$ 1) $\times$ 1  | 3.69 kg           |
|               | 20 mm $\emptyset$ Extra B   | (4'-2'' $\times$ 1 $\times$ 1) $\times$ 1   | 3.12 kg           |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 60 $\times$ 1) $\times$ 1  | 30.06 kg          |
| Beam:- FB4    | 16 mm $\emptyset$ Mainbar   | (20'-2'' $\times$ 2 $\times$ 2) $\times$ 1  | 38.83 kg          |
|               | 20 mm $\emptyset$ Extra B   | (5'-7'' $\times$ 2 $\times$ 1) $\times$ 1   | 8.36 kg           |
|               | 20 mm $\emptyset$ Extra B   | (6'-2'' $\times$ 2 $\times$ 1) $\times$ 1   | 9.25 kg           |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 37 $\times$ 1) $\times$ 1  | 18.54 kg          |
| <b>Beam:-</b> |                             | <b>S/Total</b>                              | <b>825.06 kg</b>  |
| Beam:- FB6    | 16 mm $\emptyset$ Main bar  | (51'-10'' $\times$ 2 $\times$ 2) $\times$ 1 | 99.81 kg          |
|               | 20 mm $\emptyset$ Extra bar | (4'-8'' $\times$ 2 $\times$ 2) $\times$ 1   | 13.97 kg          |
|               | 20 mm $\emptyset$ Extra C   | (4'-8'' $\times$ 1 $\times$ 1) $\times$ 1   | 3.49 kg           |
|               | 20 mm $\emptyset$ Extra B   | (6'-10'' $\times$ 2 $\times$ 3) $\times$ 1  | 30.73 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 102 $\times$ 1) $\times$ 1 | 51.10 kg          |
| Beam:- FB7    | 16 mm $\emptyset$ Main Bar  | (14'-4'' $\times$ 2 $\times$ 2) $\times$ 1  | 27.60 kg          |
|               | 20 mm $\emptyset$ Extra B   | (5'-0'' $\times$ 2 $\times$ 2) $\times$ 1   | 15.01 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 24 $\times$ 1) $\times$ 1  | 12.04 kg          |
| Beam:- FB8    | 16 mm $\emptyset$ Main Bar  | (70'-4'' $\times$ 2 $\times$ 2) $\times$ 1  | 135.43 kg         |
|               | 20 mm $\emptyset$ Extra B   | (4'-8'' $\times$ 2 $\times$ 2) $\times$ 1   | 13.97 kg          |
|               | 20 mm $\emptyset$ ExtraB    | (6'-10'' $\times$ 2 $\times$ 3) $\times$ 1  | 30.73 kg          |
|               | 20 mm $\emptyset$ Extra     | (11'-10'' $\times$ 2 $\times$ 1) $\times$ 1 | 17.74 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 140 $\times$ 1) $\times$ 1 | 70.14 kg          |
| Beam:- Lift   | 16 mm $\emptyset$ Mainbar   | (7'-5'' $\times$ 2 $\times$ 2) $\times$ 1   | 14.27 kg          |
| Stirrups      | 8 mm $\emptyset$ Rod        | (4'-2'' $\times$ 11 $\times$ 1) $\times$ 1  | 5.52 kg           |
|               |                             | <b>All Total =</b>                          | <b>1366.61 kg</b> |
|               |                             | <b>S/ Total =</b>                           | <b>541.55 kg</b>  |

#### Office Building

##### Beam

|            |                           |                                             |                   |
|------------|---------------------------|---------------------------------------------|-------------------|
| Beam:- FB5 | 16 mm $\emptyset$ Mainbar | (160'-8'' $\times$ 3 $\times$ 2) $\times$ 1 | 464.05 kg         |
| Stirrups   | 8 mm $\emptyset$ Rod      | (4'-2'' $\times$ 11 $\times$ 1) $\times$ 1  | 132.23 kg         |
|            |                           | <b>S/Total =</b>                            | <b>596.28 kg</b>  |
|            |                           | <b>Grand Total =</b>                        | <b>1962.89 kg</b> |

#### Dormitory Building 1st Slab

|  |                         |                                  |           |
|--|-------------------------|----------------------------------|-----------|
|  | 10 mm $\emptyset$ A bar | (59'-4'' $\times$ 20 $\times$ 1) | 223.07 kg |
|  | 10 mm $\emptyset$ B bar | (59'-4'' $\times$ 14 $\times$ 1) | 156.00 kg |
|  | 10 mm $\emptyset$ Cbar  | (51'-6'' $\times$ 7 $\times$ 2)  | 135.41 kg |
|  | 10 mm $\emptyset$ 1Bar  | (4'-2'' $\times$ 20 $\times$ 1)  | 15.63 kg  |
|  | 10 mm $\emptyset$ 1Bar  | (8'-1'' $\times$ 20 $\times$ 3)  | 99.50 kg  |
|  | 10 mm $\emptyset$ 1bar  | (13'-2'' $\times$ 12 $\times$ 1) | 29.66 kg  |
|  | 10 mm $\emptyset$ 1bar  | (2'-2'' $\times$ 11 $\times$ 2)  | 8.93 kg   |

|              |                 |                 |                   |
|--------------|-----------------|-----------------|-------------------|
|              | 10 mm ø Fibar   | (7'-6''×23×1)   | 32.40. kg         |
|              | 10 mm ø Dbar    | (14'-11''×20×1) | 56.03 kg          |
|              | 10 mm ø 1Bar    | (4'-2''×20×1)   | 15.63 kg          |
|              | 10 mm ø B Bar   | (11'-9''×14×1)  | 30.89 kg          |
|              | 10 mm ø C Bar   | (7'-10''×7×2)   | 20.59 kg          |
|              | 10 mm ø Ebar    | (24'-5''×50×1)  | 229.28 kg         |
|              | 10 mm ø BBar    | (24'-5''×48×1)  | 220.10 kg         |
|              | 10 mm ø B Bar   | (24'-5''×24×1)  | 110.05 kg         |
|              | 10 mm ø 2Bar    | (8'-9''×50×2)   | 164.33 kg         |
|              | 10 mm ø 2Bar    | (11'-9''×50×2)  | 220.67 kg         |
|              | 10 mm ø 2Bar    | (8'-9''×25×3)   | 177.67 kg         |
|              | 10 mm ø 2Bar    | (8'-9''×10×1)   | 16.43 kg          |
|              | 10 mm ø 2Bar    | (4'-2''×14×1)   | 10.94 kg          |
|              | 8 mm ø Dropwall | (7'-4''×7×1)    | 56.76 kg          |
|              | 8 mm ø Dropwall | 57'-0''×7×1     | 48.05 kg          |
| <b>Total</b> |                 |                 | <b>2078.02 kg</b> |

#### Office Building 1st Slab

|              |               |                    |                   |
|--------------|---------------|--------------------|-------------------|
| Batton Jaly  | 12 mm ø T Rod | 68 Nos×40'-0''×2   | 1472.78 kg        |
|              | 10 mm ø U Rod | 63 Nos× 40''-0''×2 | 946.54 kg         |
| Top Jaly     |               |                    |                   |
|              | 12 mm ø P Rod | (45'-0''×12×4)     | 584.78 kg         |
|              | 12 mm ø P Rod | (22'-0''×5×4)      | 119.13 kg         |
|              | 16 mm ø Q Rod | (4'-7''×11×8)      | 194.03 kg         |
|              | 16 mm ø Q Rod | (6'-7''×4×8)       | 101.37 kg         |
|              | 10 mm ø R Rod | (4'-7''×12×8)      | 82.57 kg          |
|              | 10 mm ø R Rod | (6'-7''×12×4)      | 59.31 kg          |
|              | 10 mm ø R Rod | (14'-0''×12×8)     | 252.41 kg         |
|              | 10 mm ø S Rod | (4'-7''×19×4)      | 65.37 kg          |
|              | 10 mm ø S Rod | (9'-6''×19×2)      | 67.80 kg          |
|              | 10 mm ø S Rod | (9'-6''×19×2)      | 67.80 kg          |
|              | 16 mm ø Q Rod | (9'-6''×11×2)      | 100.61 kg         |
|              | 16 mm ø Q Rod | (9'-6''×11×2)      | 100.61 kg         |
|              | 16 mm ø Q Rod | (26'-0''×11×2)     | 275.36 kg         |
|              | 10 mm ø S Rod | (26'-0''×18×1)     | 87.89 kg          |
| <b>Total</b> |               |                    | <b>4578.04 kg</b> |

#### Office Dormitory Building

Stair Rod

Stair 1<sup>st</sup> Light & Landing:

|                             |                         |               |                  |
|-----------------------------|-------------------------|---------------|------------------|
| Bottom bar                  | Main Rod 10mm ø         | 12'-11''×12×1 | 29.11 kg         |
|                             | Bainder 10 mm ø         | 3'-10''×18×1  | 12.95 kg         |
|                             | Extra Top 10 mm ø       | 4'-6''×10×1   | 8.45 kg          |
|                             | Bainder 10 mm ø         | 3'-10''×4×1   | 2.88 kg          |
|                             | Extra Top 10 mm ø       | 4'-8''×10×1   | 8.75 kg          |
|                             | Bainder 10 mm ø         | 3'-10''×4×1   | 2.88 kg          |
| Landing                     | Bottombar 10 mm ø       | 6'-2''×13×1   | 15.04 kg         |
|                             | Bainder 12 mm ø         | 8'-2''×12×1   | 26.51 kg         |
|                             | Bainder 10 mm ø         | 6'-1''×9×1    | 10.28 kg         |
|                             | Topbar 10 mm ø          | 6'-1''×10×1   | 11.43 kg         |
|                             | Bainder 10 mm ø         | 6'-2''×8×1    | 9.25 kg          |
| Stair Beam :SB              | 16 mm ø                 | 16'-0''×4×1   | 30.81 kg         |
|                             | 12 mm ø                 | 16'-0''×2×1   | 8.67 kg          |
|                             | 20 mm ø                 | 4'-0''×2×2    | 12.00 kg         |
|                             | 8 mm ø                  | 3'-8''×39×1   | 17.19 kg         |
| <b>Total =</b>              |                         |               | <b>206.20 kg</b> |
| 2 <sup>nd</sup> Flight Rod: | Bottom Main Rod 10 mm ø | 12'-11''×12×1 | 29.11 kg         |

|                      |                          |                |                  |
|----------------------|--------------------------|----------------|------------------|
|                      | Bottom Bainter 10 mm ø   | 3' - 10''×18×1 | 12.95 kg         |
|                      | Bottom Top Extra 10 mm ø | 5' - 11''×10×1 | 11.11 kg         |
|                      | Bottom Top Extra 10 mm ø | 5' - 3''×10×1  | 9.86 kg          |
|                      | Bainter 10 mm ø          | 3' - 10''×8×1  | 5.75 kg          |
| <b>Total =</b>       |                          |                | <b>68.78 kg</b>  |
| <b>Grand Total =</b> |                          |                | <b>274.98 kg</b> |

### Dormitory & Office Building

Total Quantity

|                       |                                    |                                |
|-----------------------|------------------------------------|--------------------------------|
| Dormitory FB1         | (16' - 3''×1' - 4''×0' - 10'')×4   | 72.20 cft                      |
| Dormitory FB2         | (24' - 7''×1' - 1''×0' - 10'')×1   | 22.18 cft                      |
| Dormitory FB3         | (24' - 7''×1' - 1''×0' - 10'')×1   | 22.18 cft                      |
| Dormitory FB4         | (16' - 3''×1' - 1''×0' - 10'')×1   | 14.66 cft                      |
| Dormitory FB6,7,8     | (128' - 10''×1' - 1''×0' - 10'')×1 | 116.25 cft                     |
| Dormitory Slab        | (22' - 11''×68' - 8''×0' - 5'')×1  | 655.58 cft                     |
| Stair Slab            | (10' - 10''×9' - 2''×0' - 5'')×1   | 41.36 cft                      |
| <b>Total =</b>        |                                    | <b>944.41 cft (=1000 cft)</b>  |
| Office Building: FB 5 | (150' - 10''×0' - 8''×0' - 10'')×1 | 83.70 cft                      |
| Slab                  | 40' - 3''×40' - 3''×0' - 7''       | 944.98 cft                     |
| <b>Total =</b>        |                                    | <b>1028.68 cft (=1100 cft)</b> |
| <b>Grand Total =</b>  |                                    | <b>1973.00 cft</b>             |

SLAB: -

Total Rod:-

|                |         |                |                |
|----------------|---------|----------------|----------------|
| 1. Cement      | 350 Bag | 8 mm ø Rod     | 600 kg         |
| 2. Sylhet Sand | 450 cft | 10 mm ø Rod    | 3900 kg        |
| 3. Local Sand  | 450 cft | 12 mm ø Rod    | 2600 kg        |
|                |         | 20 mm ø Rod    | 600 kg         |
|                |         | 16 mm ø Rod    | 1900 kg        |
|                |         | <b>Total =</b> | <b>9600 kg</b> |

|                           |                                 |                    |
|---------------------------|---------------------------------|--------------------|
| # Brick Wall 10'' thick:- |                                 |                    |
| Brick Wall                | 633' - 4''×1' - 8''×0' - 10''×1 | 872.60 cft         |
|                           | 67' - 9''×4' - 0'×0' - 10''×2   | 224.93 cft         |
| <b>Total =</b>            |                                 | <b>1097.53 cft</b> |
| Bricks                    |                                 | 13000 ms           |
| # Brick Wall 5'' thick:-  |                                 |                    |
| Total Area                | 3100 SFT ×18 Nos                | 55800 ms           |
| # Plaster Work:-          |                                 |                    |
| 1. Ceiling = Total Area   |                                 | 3100 sft           |
| 2. Beam = Total Area      |                                 | 900 sft            |
| 3. Wall = Total Area      |                                 | 27500 sft          |
| <b>Total =</b>            |                                 | <b>31500 sft</b>   |
| # Tiles Work:-            |                                 |                    |
| 1. Floor & Wall Tiles     |                                 | 3500 sft           |
| # Paint Work:-            |                                 | 27500 sft          |

Materials: - Brick Wall, Plaster & Tiles Work

|               |           |
|---------------|-----------|
| 1. Cement     | 880 Bag   |
| 2. Local Sand | 5500 cft  |
| 3. Bricks     | 68800 nos |
| 4. Tiles      | 3500 sft  |

### 3. Utility

|                                              |           |
|----------------------------------------------|-----------|
| Diesel Generator 500KVA (1 No) Teksan Brand  | 2,845,000 |
| Diesel Generator 660KVA (1 No) Teksan Brand  | 4,118,000 |
| CNG Gas Supply Pack (2 Nos)                  | 4,637,000 |
| Deep Tube Well and Water Distribution System | 1,500,000 |

|                        |                   |
|------------------------|-------------------|
| Air Compressor (2 Nos) | 1,600,000         |
| <b>Total</b>           | <b>14,700,000</b> |

#### 4. Air Treatment Plant (ATP) & E-fueling Treatment Plant (ETP)

| Sl. No.      | Description                                                  | Size                                     | Qty                      | Specification      | Package price     |
|--------------|--------------------------------------------------------------|------------------------------------------|--------------------------|--------------------|-------------------|
| 01.          | Air grids in equalization tank and bar screen for BS chamber | 3.5 x 4 x 3 m SWD                        | 1 Lot                    | HDPE/PVC           | 11,897,600        |
| 02.          | Lamella Clarifier<br>Model No. 10320                         | 2.3 x 1.8 x 3.0 m                        | 1 No.                    | MSEP               |                   |
| 03.          | Flocculation Tank<br>Model No. 1420                          | Dia 1.4m x 2.0 m HOS                     | 1 No.                    | MSEP               |                   |
| 04.          | Effluent transfer pumps along with drive motor etc.          | 5 m <sup>3</sup> /hr @ 15 MWC            | 2 Nos.                   | CI                 |                   |
| 05.          | Polymer dosing system c/w:<br>Mixer<br>Tank<br>Dosing pumps  | 0.5 HP/175 RPM<br>1500 Liters<br>100 LPH | 1 No.<br>1 No.<br>2 Nos. | SS304<br>FRP<br>PP |                   |
| 06.          | NaOH dosing system c/w:<br>Tank<br>Dosing pumps              | 500 Liters<br>0 – 50 LPH                 | 1 No.<br>2 Nos.          | FRP<br>PP          |                   |
| 07.          | Piping and valves                                            | As required                              | 1 Lot                    | HDPE/PVC/<br>MS    |                   |
| 08.          | Multigrade Sand Filter                                       | 800 mm dia x 2500 mm<br>HOS              | 1 No.                    | MS                 |                   |
| 09.          | Filter Feed Pump                                             | 5m <sup>3</sup> /hr                      | 2 Nos.                   | CI                 |                   |
| 10.          | MCC                                                          | IEI Standard                             | 1 No.                    | 16 Gase MS         |                   |
| 11.          | Air Blowers                                                  | 50 m <sup>3</sup> /hr                    | 2 Nos.                   | CI                 |                   |
| <b>Total</b> |                                                              |                                          |                          |                    | <b>11,897,600</b> |

#### 5. Motor Vehicles

|                                                   |                  |
|---------------------------------------------------|------------------|
| Eicher 30.25XP (VE Series) 13.0 Ton Truck (1 No.) | 3,557,185        |
| Eicher 10.95 E2 Plus 4.0 Ton Mini Truck (1 No.)   | 2,507,185        |
| Toyota Allion G Stylish, Model 2008               | 2,235,630        |
| <b>Total</b>                                      | <b>8,300,000</b> |

#### IMPLEMENTATION SCHEDULE

| Particulars                                                 | Time schedule for completion of proposed work           |
|-------------------------------------------------------------|---------------------------------------------------------|
| Purchase of Capital Machinery                               | After nine-ten months of receiving IPO fund             |
| Building & other Civil Construction                         | After eight-nine months of receiving IPO fund           |
| Utility                                                     | After nine-ten months of receiving IPO fund             |
| Air Treatment Plant (ATP) & E-fueling Treatment Plant (ETP) | After nine-ten months of receiving IPO fund             |
| Motor Vehicles                                              | After nine-ten months of receiving IPO fund             |
| Machinery Installation/Erection                             | After eleven to twelve months of receiving IPO fund     |
| Testing/Commissioning                                       | After thirteen to fourteen months of receiving IPO fund |
| Commercial Operation                                        | After fifteen months of receiving IPO fund              |

Sd/-  
**Tarafder Md. Ruhul Amin**  
Managing Director

Sd/-  
**Md. Hasan Reza**  
Chief Finance Officer

## **INFORMATION ABOUT THE COMPANY**

### **Corporate status and background:**

Saif Powertec Limited (hereinafter referred to as 'SPL' or 'the Company') was incorporated in Bangladesh as a private limited company on 29 December 2003 and subsequently converted into public limited company on 28 June 2010 which was certified by RJSC on 19 September 2010.

|                                                    |                        |
|----------------------------------------------------|------------------------|
| Date of Incorporation as a private limited Company | : December 29, 2003    |
| Date of Conversion into a public limited Company   | : June 28, 2010        |
| Date of Commencement of Commercial operation       | : 1st January 2005     |
| Authorized capital                                 | : Tk. 1,000,000,000.00 |
| Issued, Subscribed & Paid-up Capital               | : Tk. 438,940,000.00   |
| Change of Denomination                             | : June 28, 2010        |

### **Nature of Business:**

Principal activity of the company is to carry on business of infrastructure-support service. The company is also engaged in importing, trading, assembling and installing generators, sub-stations, electrical equipment and grid-lines, installation and erection of power plants as well as acts as a berth/ terminal operator for operation of Chittagong Container Terminal (CCT) and New Mooring Container Terminal (NCT) of Chittagong Port Authority (CPA).

### **Products and Services:**

#### **Manufacturing:**

- i) Design, manufacturing of distribution transformer up to 2 MVA (11/0.4 kv) and related power distribution equipment like substation, switchgear etc.
- ii) Assembling of complete solar power system.

#### **Sales and marketing:**

- i) Import and selling of power generating equipments diesel generator, solar power producing equipment, emergency power back up system (IPS, UPS etc.)
- ii) Importing and selling of construction and material handling equipment like excavator, wheel loader, dump truck and fork lift truck.
- iii) Sale of power plant equipment and spare to Gas Turbine & Steam Turbine Generator power plant.
- iv) Sale of import equipment to Ashugonj Fertilizer and Chemical Company Limited.

#### **Service providing:**

- i) Sea Port (Chittagong) Terminal operation with single point basis from off shore intake to on shore delivery.
- ii) Long term service contractor (LTSC) of all key handling equipment (QGCs & RTGs) of Chittagong Port.
- iii) Service and overhauling of power plant and Fertilizer Factories.

### **Market for product & services**

SPL is a concern of manufacturing, for electro-mechanical infrastructure including sales activities company. The main beneficiaries of our products and services are Public sectors (Chittagong Port Authorities, DGDP, BCIC, BPDB, REB, and BIWTA etc) and Private Sectors (Heavy Garments Industries, Food and Beverage, Real Estate and general public etc).

**Products/Service that accounts for more than 10% of the Company's total revenue:**

The relative contribution to sales and income of the products that accounts for more than 10% of the Company's total revenue are mentioned below:

| Name of the Product                        | As per 30 June 2013 audited Accounts | % of contribution to income |
|--------------------------------------------|--------------------------------------|-----------------------------|
| Operation of Container Terminal (Contract) | 661,548,451                          | 45.26%                      |
| Imported goods sales                       | 698,365,508                          | 47.78%                      |

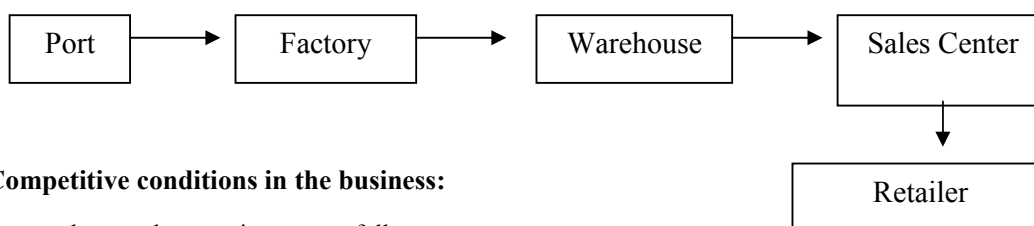
**Associates, subsidiary/related holding Company & their core areas of business**

There is no associate company of **Saif Powertec Ltd.** but it has one subsidiary which is described below:

| Sl No. | Name of the Company                     | Relationship | Core areas of Business                                                 |
|--------|-----------------------------------------|--------------|------------------------------------------------------------------------|
| 1.     | Saif Plastic and Polymer Industries Ltd | Subsidiary   | It produces pet bottle, CSD Cap, Spoon, Measurement Glass and stopper. |

**Distribution of products/Services:**

Service rendering in Chittagong port and other organizations has not distributor but the assembled products have distributing channel which is described below:

**Competitive conditions in the business:**

Our products and competitors are as follow:

| Products                        | Competitors                                                        |
|---------------------------------|--------------------------------------------------------------------|
| Generator                       | Energypac Limited, Rahim Afroz, Bangla CAT etc.                    |
| Solar Power System              | Grameen Shakti, Rural Service Foundation, RDF, Solar in Foundation |
| Operation of Container Terminal | Saif Powertec Limited is the only one company in Bangladesh        |

**Sources and availability of raw materials and the names of the principal suppliers:**

The raw materials of the Company are fully procured from abroad. The names of main suppliers are mentioned below:

| Sl. No. | Name of the supplier             | Origin      | Name of Product                     |
|---------|----------------------------------|-------------|-------------------------------------|
| 1.      | Teksan Jenetor IC VE DIS TIC Ltd | Turkey      | Generator                           |
| 2.      | Doosan Infracore Co. Ltd.        | Korea       | Forklift, Excavator and Spare parts |
| 3.      | Alstom Projects India Ltd.       | France      | Spare parts                         |
| 4.      | Belleli Energy                   | Italy       | Spare parts                         |
| 5.      | Babcock Borsig                   | Germany     | Spare parts                         |
| 6.      | Karrena GMBH                     | Germany     | Spare parts                         |
| 7.      | Cryonorm b.v                     | Netherlands | Spare parts                         |
| 8.      | MCE                              | Austria     | Spare parts                         |
| 9.      | Topsun Energy Limited            | India       | Solar                               |
| 10.     | Kevin International              | India       | IPS                                 |

**Customer providing 10% or more revenues**

The Company has no such customers who are contributing 10% or more of the total revenue except the followings:

| Name of the Product                | As per 30June 2013 audited Accounts | % of contribution to income |
|------------------------------------|-------------------------------------|-----------------------------|
| Chittagong Port Authority          | 348,817,871                         | 23.87%                      |
| Bangladesh Power Development Board | 539,101,085                         | 36.89%                      |
| Billeli Energy CPE s.r.l           | 170,570,718                         | 11.67%                      |

**Power:** Source of Power is BPDB. In addition, there is one high capacity and well equipped standby diesel generator, which is capable of meeting full load requirement in case of emergency.

**Water:** Except for ordinary use in office, the company does not require any water.

**Gas:** Except for ordinary use in office, the company does not require any gas.

**Contract with principal suppliers or customers:**

Contracts with principal suppliers or customers are given below:

| Sl. No. | Name of Contract                                                                                                                          | Name of Party                      | Amount          | Date of Contract | Validity                                                                                   |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|-----------------|------------------|--------------------------------------------------------------------------------------------|
| 1       | Appoint for repair and maintainers of 3 nos ZPMC brand Rubber Tyred Gantry (RTG) Cranes                                                   | Chittagong Port Authority          | TK. 9.81 crore  | 03.08.2010       | 5 years                                                                                    |
| 2       | Appoint for repair and maintainers of 2 nos ZPMC brand Rubber Tyred Gantry (RTG) Cranes                                                   | Chittagong Port Authority          | TK. 6.50 crore  | 10.05.2011       | 5 years                                                                                    |
| 3       | Appoint for handling of container in NCT-1 & NCT-2                                                                                        | Chittagong Port Authority          | TK. 11.17 crore | 10.05.2011       | 2 years or upto the appointment of operator for NCT in SOT basis which ever comes earlies. |
| 4       | Appoint for repair and maintainers of 4 nos Mitsubishi brand Quay Gantry Cranes                                                           | Chittagong Port Authority          | TK. 16.27 crore | 14.12.2011       | 5 years                                                                                    |
| 5       | Appoint for Container Operation and Management at ICD Kamlapur                                                                            | Chittagong Port Authority          | TK. 69.25 crore | 31.01.2013       | 10 years                                                                                   |
| 6       | Appoint of Terminal Operator for CHITTAGONG Container Terminal (CCT)                                                                      | Chittagong Port Authority          | Tk. 49.59 crore | 31.03.2013       | 3 years                                                                                    |
| 7       | Appointment of an operator for supplying labour, materials and services for handling inland container at Pangaon, Dhaka and at Chittagong | Chittagong Port Authority          | Tk. 15.57 crore | 21.08.2013       | 3 years                                                                                    |
| 8       | Major overhauling of generator for 71 MW GT unit of Baghabari Power Station on Turnkey basis                                              | Bangladesh Power Development Board | Tk. 4.52 crore  | 21.11.2013       | 21.11.14                                                                                   |

**Material patents, trademarks, license or royalty agreement:**

The company has Trade mark in name “SAIF POWER” as per Trade mark Act 2009 valid from 3<sup>rd</sup> April 2011.

**Employees’ position as on 30.06.2013**

As on 30 June 2013, manpower position of the Company is as follows:

| Sl. No. | Classes of Employees  | Permanent | Casual/Contract | Total |
|---------|-----------------------|-----------|-----------------|-------|
| 1.      | Managing Director     | 1         | -               | 1     |
| 2.      | Executive Director    | 1         | -               | 1     |
| 3.      | Company Secretary     | 1         | -               | 1     |
| 4.      | Chief Finance Officer | 1         | -               | 1     |
| 5.      | Divisional Head       | 3         | -               | 3     |
| 6.      | GMs                   | 3         | -               | 3     |
| 7.      | DGMs                  | 3         | -               | 3     |
| 8.      | Managers              | 13        | -               | 13    |
| 9.      | Officers              | 200       | -               | 200   |
| 10.     | Staff                 | 424       | -               | 424   |
|         | <b>Total</b>          | 650       | -               | 650   |

**Production capacity and current utilization**

| Name of Product / Services | Capacity                   | Capacity Utilizations |
|----------------------------|----------------------------|-----------------------|
| Chittagong Port Operation  | 657000 containers per year | 60%                   |
| Maintenance                | 657000 containers per year | 60%                   |
| Import                     | Not applicable             | Not applicable        |
| Sub-contract               | Not applicable             | Not applicable        |
| Solar                      | 85000 units per year       | 50%                   |
| Substation                 | Not applicable             | Not applicable        |
| Contract                   | 11 nos. of RTG             | 45%                   |
|                            | 4 nos. of QGC              | 100%                  |

**DESCRIPTION OF PROPERTY**

The Company has set up its factory at Pubail, Gazipur and operates its business through its Registered Office at Rupayan Center (8th floor), 72 Mohakhali C/ A, Dhaka 1212. The properties, plants and equipments owned by the company and written down value thereof are stated as follows:

| Sl. No. | Classes of Property, Plant and Equipment | Consolidated as on 30 June, 2013 | Stand alone as on 30 June, 2013 |
|---------|------------------------------------------|----------------------------------|---------------------------------|
| 1.      | Tools and equipment                      | 319,742,685                      | 319,162,557                     |
| 2.      | Land and land development                | 194,947,485                      | 187,136,835                     |
| 3.      | Pre-fabricated building                  | 20,695,544                       | 20,695,544                      |
| 4.      | Building                                 | 212,833,053                      | 212,833,053                     |
| 5.      | Plant and machinery                      | 113,721,065                      | 18,221,570                      |
| 6.      | Motor vehicles                           | 28,467,185                       | 25,315,385                      |
| 7.      | Workshop                                 | 26,73,940                        | 26,73,940                       |

|              |                                 |                    |                    |
|--------------|---------------------------------|--------------------|--------------------|
| 8.           | Office and electrical equipment | 12,890,410         | 12,366,801         |
| 9.           | Furniture and fixtures          | 11,310,323         | 10,882,631         |
| 10.          | Others                          | 666,900            | 666,900            |
| <b>Total</b> |                                 | <b>917,948,590</b> | <b>809,955,215</b> |

- A) All the above assets of the company are its own name.  
B) Land and land development amounting to Tk. 194,947,485.00 located in the following address:

| SL No. | Deed no. | Area of land (Decimal) | Location                |
|--------|----------|------------------------|-------------------------|
| 1      | 2994     | 42.00                  | Basugaon, Gazipur       |
| 2      | 3340     | 45.00                  | Basugaon, Gazipur       |
| 3      | 3518     | 35.00                  | Khilgaon, Gazipur       |
| 4      | 24498    | 32.20                  | Basugaon, Gazipur       |
| 5      | 720      | 14.00                  | Basugaon, Gazipur       |
| 6      | 1452     | 81.00                  | Raghurchar, Munshigonj  |
| 7      | 1453     | 9.55                   | Char Betaki, Munshigonj |
| 8      | 1486     | 34.20                  | Raghuchar, Munshigonj   |
| 9      | 1569     | 14.00                  | Raghuchar, Munshigonj   |
| 10     | 1568     | 78.13                  | Raghuchar, Munshigonj   |
| 11     | 1553     | 29.72                  | Raghuchar, Munshigonj   |
| 12     | 1570     | 33.77                  | Raghurchar, Munshigonj  |
| 13     | 7927     | 4.95                   | Khilgaon, Gazipur       |
| 14     | 14508    | 12.00                  | Khilgaon, Gazipur       |
| 15     | 18510    | 5.80                   | Khilgaon, Gazipur       |
| 16     | 18510    | 18.00                  | Khilgaon, Gazipur       |
| 17     | 20406    | 12.00                  | Khilgaon, Gazipur       |
| 18     | 24630    | 22.00                  | Khilgaon, Gazipur       |
| 19     | 731      | 26.25                  | Basugaon, Gazipur       |
| 20     | 732      | 14.02                  | Pakoirdehi, Gazipur     |
| 21     | 750      | 18.00                  | Khilgaon, Gazipur       |
| 22     | 751      | 82.00                  | Khilgaon, Gazipur       |
|        |          | <b>663.59</b>          |                         |

Subsidiary:

| SL No. | Deed no. | Area of land (Decimal) | Location          |
|--------|----------|------------------------|-------------------|
| 1      | 917      | 9.20                   | Khilgaon, Gazipur |
|        |          | <b>9.20</b>            |                   |

- C) Plant and machinery amounting to Tk. 113,721,065.00 as on 30 June, 2013 is purchased in brand new condition;  
D) 5380 Sft. Floor space amounting Tk. 67,250,000.00 as on 30 June, 2013 is purchase from Tarafder Md. Ruhul Amin;  
E) There is no equitable mortgage over the immovable properties of the Company except 529.70 decimal of land;  
F) There is no lease over the immovable properties.

## PLAN OF OPERATION AND DISCUSSION OF FINANCIAL CONDITION

Internal and external sources of cash (as per audited accounts)

(Amount in Tk.)

|                                         | 30-06-2013           |                      | 30-06-2012           |                      | 30-06-2011           |                      |
|-----------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>Internal Sources of Cash</b>         | <b>Consolidated</b>  | <b>Stand Alone</b>   | <b>Consolidated</b>  | <b>Stand Alone</b>   | <b>Consolidated</b>  | <b>Stand Alone</b>   |
| Share Capital                           | 438,940,000          | 438,940,000          | 438,940,000          | 438,940,000          | 438,940,000          | 438,940,000          |
| Share Premium                           | 191,429,500          | 191,429,500          | 191,429,500          | 191,429,500          | 191,429,500          | 191,429,500          |
| Revaluation reserve                     | 96,540,144           | 96,540,144           | 96,540,144           | 96,540,144           | 96,540,144           | 96,540,144           |
| Retained Earnings                       | 342,976,344          | 341,798,060          | 291,619,607          | 290,822,932          | 159,470,513          | 159,470,513          |
| <b>Sub Total:</b>                       | <b>1,069,885,988</b> | <b>1,068,707,704</b> | <b>1,018,529,251</b> | <b>1,017,732,576</b> | <b>886,380,157</b>   | <b>886,380,157</b>   |
|                                         |                      |                      |                      |                      |                      |                      |
| <b>External Sources of Cash</b>         |                      |                      |                      |                      |                      |                      |
| Borrowing from Banks                    | 247,233,110          | 219,586,510          | 127,193,524          | 103,108,982          | 171,760,470          | 152,219,802          |
| Current portion of long-term borrowings | 108,579,850          | 100,277,781          | 177,347,958          | 164,794,386          | 186,751,967          | 163,890,086          |
| Short-term borrowing                    | 216,609,560          | 187,576,394          | 107,636,899          | 85,839,003           | -                    | -                    |
| Bank overdraft                          | -                    | -                    | -                    | -                    | 55,794,308           | 50,782,991           |
| <b>Sub Total:</b>                       | <b>572,422,520</b>   | <b>507,440,685</b>   | <b>412,178,380</b>   | <b>353,742,370</b>   | <b>414,306,745</b>   | <b>366,892,879</b>   |
| <b>Grand Total:</b>                     | <b>1,642,308,508</b> | <b>1,576,148,389</b> | <b>1,430,707,631</b> | <b>1,371,474,946</b> | <b>1,300,686,902</b> | <b>1,253,273,036</b> |

### Material Commitment for Capital Expenditure:

The company has not made any material commitment for capital expenditure except uses of IPO Proceeds.

### Material Changes from period to period:

As per Audited Accounts (amount in Tk.)

|                                   | 30-06-2013          |                    | 30-06-2012          |                    | 30-06-2011          |                    |
|-----------------------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|
| <b>Particulars</b>                | <b>Consolidated</b> | <b>Stand Alone</b> | <b>Consolidated</b> | <b>Stand Alone</b> | <b>Consolidated</b> | <b>Stand Alone</b> |
| Sales                             | 1,461,512,737       | 1,426,116,910      | 961,955,180         | 933,813,687        | 970,688,918         | 970,688,918        |
| Cost of Goods Sold                | 1,032,296,946       | 1,004,081,405      | 540,091,629         | 517,329,723        | 570,339,937         | 570,339,937        |
| Gross profit                      | 429,215,791         | 422,035,505        | 421,863,551         | 416,483,964        | 400,348,981         | 400,348,981        |
| Operating Expenses                | 185,272,072         | 183,532,091        | 172,020,868         | 170,342,782        | 135,685,749         | 135,685,749        |
| Operating profit                  | 243,943,719         | 238,503,414        | 249,842,683         | 246,141,182        | 264,663,232         | 264,663,232        |
| Finance expenses                  | 107,306,610         | 99,373,223         | 65,742,262          | 63,634,112         | 73,887,340          | 73,887,340         |
| Other income                      | 11,872,244          | 8,615,943          | 4,747,397           | 4,747,397          | 4,851,273           | 4,851,273          |
| Net Profit before WPPF            | 148,509,353         | 147,746,134        | 188,847,818         | 187,254,467        | 195,627,165         | 195,627,165        |
| Workers profit participation fund | 7,035,530           | 7,035,530          | -                   | -                  | -                   | -                  |
| Net Profit before Tax             | 141,473,823         | 140,710,604        | 188,847,818         | 187,254,467        | 195,627,165         | 195,627,165        |
| Provision for taxation            | 53,052,684          | 52,766,476         | 37,950,054          | 37,352,547         | 39,534,695          | 39,534,695         |
| Net Profit after Tax              | 88,421,139          | 87,944,127         | 150,897,764         | 149,901,919        | 156,092,470         | 156,092,470        |

The income of the Company has been decreasing gradually without any significant fluctuation due to invest new project.

**Seasonal aspect of business:**

There is no seasonal impact on the Port operational, electro mechanical infrastructure and solar power system business of the Company, as demand for products/services of the Company is almost stable in all seasons.

**Known Trends, Events or Uncertainties:**

The Company enjoying significant market shares in the manufacturing, electro-mechanical infrastructure and sales and marketing sector of Bangladesh. The increase in market share is due to the Products quality, professional expertise, and unrelenting pursuit of excellence. However uncertainties may arise from government policy, increased competition, natural calamities and political unrest.

**Changes in the assets of the Company used to pay off any liabilities:**

No asset of the Company has been used to pay off any liabilities.

**Loans taken or given by the company either from or to its holding/parent or subsidiary company:**

The Company has a subsidiary namely “Saif Plastic & Polymer Industries Ltd.”. No such loan was taken or given from or to its holding/parent or subsidiary company.

**Future Contractual Liabilities:**

The Company has no future contractual liabilities as on 30 June 2013 and does not have any plan to enter into such obligations in the next one year.

**Future Capital Expenditure:**

The company does not have any plan for capital expenditure in near future except the followings

**Annexure- 1**

| Sl. No.           | Description of Equipment                                                                                    | Qty | Unit Price<br>Euro/USD/BDT | Total Price<br>Euro/USD/BDT | Total Price<br>(BDT) |
|-------------------|-------------------------------------------------------------------------------------------------------------|-----|----------------------------|-----------------------------|----------------------|
| 1                 | 45 ton capacity Reach Stacker for handling loaded 40□/20□ Containers                                        | 3   | €320,000                   | €960,000                    | 100,800,000          |
| 2                 | 7 ton capacity Reach Stacker for handling empty 40□/20□ Containers                                          | 2   | €230,000                   | €460,000                    | 48,300,000           |
| 3                 | Low mast Forklift Truck (5 ton capacity)                                                                    | 2   | \$30,000                   | \$60,000                    | 4,800,000            |
| 4                 | Low mast Forklift Truck (3 ton capacity)                                                                    | 3   | \$20,000                   | \$60,000                    | 4,800,000            |
| 5                 | Tractor/Trailer                                                                                             | 6   | BDT 3,500,000              | BDT 21,000,000              | 21,000,000           |
| 6                 | Walky-talkies for all equipment and traller Operators, Supervisor and Respective Employees, Representatives | 20  | BDT 10,000                 | BDT 200,000                 | 200,000              |
| <b>Total Taka</b> |                                                                                                             |     |                            |                             | <b>179,900,000</b>   |

**Annexure- 2**

| Sl. No. | Description of Equipment | Qty | Unit Price<br>Euro/USD/BDT | Total Price<br>Euro/USD/BDT | Total Price<br>(BDT) |
|---------|--------------------------|-----|----------------------------|-----------------------------|----------------------|
| 1       | Tractor/ Trailer         | 20  | BDT 4,800,000              |                             | 96,000,000           |
| 2       | Empty Container Handler  | 3   | € 185,000                  | € 555,000                   | 61,050,000           |

|                   |                                  |    |             |  |                    |
|-------------------|----------------------------------|----|-------------|--|--------------------|
| 3                 | VMT (Vehicles Mountain Terminal) | 50 | BDT 450,000 |  | 22,500,000         |
| 4                 | Handheld Computer                | 50 | BDT 100,000 |  | 5,000,000          |
| <b>Total Taka</b> |                                  |    |             |  | <b>184,550,000</b> |

**VAT, Income Tax, Customs Duty or other Tax Liability:**

**a) VAT:**

The company has no outstanding VAT upto 30 June 2013. But Advance Tk. 5,456,580.00 against VAT represents excess deduction made by the service from our bill which was demanded from Chittagong Port Authority on 20.12.2012.

**b) Income Tax:**

The present status of income tax is as follows:

| Income Year | Assessment Year | Assessment Status                                                                                                           | Tax Assessed | Tax Paid | Remarks                                                            |
|-------------|-----------------|-----------------------------------------------------------------------------------------------------------------------------|--------------|----------|--------------------------------------------------------------------|
| 2008-2009   | 2009-2010       | Under Assessment                                                                                                            |              |          | Appeal made against Tribunal Order to the High Court on 13-01-2014 |
| 2009-2010   | 2010-2011       | Under Assessment                                                                                                            |              |          | Appeal made against DCT order on 01-04-2013                        |
| 2010-2011   | 2011-2012       | Under Assessment                                                                                                            |              |          | Appeal made against DCT order on 03-06-2013                        |
| 2011-2012   | 2012-2013       | Income tax return has been submitted to DCT in the circle 23 (Companies), Zone 2, Dhaka and Assessment is in under process. |              |          | Time extendent for hearing of assessment up to 24-12-2013          |
| 2012-2013   | 2013-2014       | Not submitted                                                                                                               |              |          | Time extendent for return submission up to 27-02-2014              |

**c) Deferred Tax:**

Income of the company is taxable under section 82CC. As the tax assessed under 82CC is final settled liability so no provision for deferred tax has been made in the financial statements of the company.

**d) Customs Duty:**

No customs duty or similar liabilities of the company are outstanding as on 30th June 2013.

**Operating lease agreement during last five years:**

The company has established Various Sales and Service Office on leased accommodation. Relevant information on the operating lease agreement with the landlord is as follows:

| Sl. No.       | Particulars of leased premises                                    | Area in sft. | Period of lease                  | Rent per sft. In Tk. | Monthly Amount in Tk. | Paid for the FY 2011-13 in Tk |
|---------------|-------------------------------------------------------------------|--------------|----------------------------------|----------------------|-----------------------|-------------------------------|
| 1             | House- 9, Road- 1, Block- G, Lane- 1, Halishahar, Chittagong      | 18570        | Renewable after specified period | 11.30                | 210,000.00            | 2,520,000.00                  |
| 2             | Plot Number- 53, Sorwardi Avenue, Baridhara DOHS, Gulshan, Dhaka. | 6,000        | 2 Years                          | 58.00                | 350,000.00            | 1,750,000.00                  |
| 3             | House- 09, Road- 08, Block- J, Baridhara, Dhaka.                  | 10,800       | 5 Years                          | 50.93                | 550,000.00            | 3,850,000.00                  |
| 4             | Pubail, Gazipur                                                   |              | 3 Years                          |                      | 13,250.00             | 132,500.00                    |
| <b>Total:</b> |                                                                   |              |                                  |                      |                       | <b>8,252,500.00</b>           |

Financial and Lease Commitment

a) Financial and Lease Commitment (Long Term):

| Name of the Bank      | Limit of Loan | Rate of Interest (%) | Outstanding Balance as on 30 June 2013 |
|-----------------------|---------------|----------------------|----------------------------------------|
| Mercantile Bank Ltd.  | 164,386,000   | 16.00%               | 13,171,854                             |
| Dhaka Bank Ltd.       | 140,400,000   | 16.00%               | 195,631,539                            |
| Bank Asia Ltd.        | 63,570,000    | 16.00%               | 37,026,372                             |
| ICB Islamic Bank Ltd. | 21,798,247    | 16.00%               | 1,403,346                              |
| <b>Total</b>          |               |                      | <b>247,233,110</b>                     |

b) Financial Commitment (Short Term):

1. Current portion of long-term borrowings:

| Name of the Bank         | Limit of Loan | Rate of Interest (%) | Outstanding Balance as on 30 June 2013 |
|--------------------------|---------------|----------------------|----------------------------------------|
| Mercantile Bank Ltd      | 0             | 16.00%               | 9,783,536                              |
| Dhaka Bank Ltd           | 0             | 16.00%               | 77,105,732                             |
| Bank Asia Limited        | 0             | 16.00%               | 15,205,796                             |
| ICB Islamic Bank Limited | 0             | 16.00%               | 64,84,786                              |
| <b>Total</b>             |               |                      | <b>108,579,851</b>                     |

c) Financial Commitment (Short Term):

1. Time loan and LTR:

| Name of the Bank     | Limit of Loan | Rate of Interest (%) | Outstanding Balance as on 30 June 2013 |
|----------------------|---------------|----------------------|----------------------------------------|
| Mercantile Bank Ltd. | 0             | 16%                  | 17,135,139                             |
| Dhaka Bank Ltd.      | 0             | 16%                  | 62,000,413                             |
| Bank Asia Ltd.       | 0             | 16%                  | 29,672,231                             |
| <b>Total</b>         |               |                      | <b>108,807,783</b>                     |

2. Bank overdraft:

| Name of the Bank    | Limit of Loan | Rate of Interest (%) | Outstanding Balance as on 30 June 2013 |
|---------------------|---------------|----------------------|----------------------------------------|
| Dhaka Bank Ltd      | 30,000,000    | 16.00%               | 10,585,684                             |
| Mercantile Bank Ltd | 15,000,000    | 16.00%               | 15,644,186                             |
| Bank Asia Ltd       | 10,000,000    | 16.00%               | 11,305,398                             |
| Southeast Bank Ltd  | 120,000,000   | 16.00%               | 34,926,257                             |
| NCC Bank Ltd        | 90,000,000    | 16.00%               | 35,340,253                             |
| <b>Total</b>        |               |                      | <b>107,801,778</b>                     |

**Personnel related scheme:**

The Company has two festivals bonus, medical and accident insurance with Eastland Insurance Company Ltd., for the betterment of all class of employees.

**Breakdown of IPO Expenses:**

The following table shows the amounts paid to the Issue Manager, Underwriters and other costs are estimated as follows:

| Particulars               | Rate | Amount in Tk. |
|---------------------------|------|---------------|
| Manager to the issue fees |      | 2,000,000.00  |

| <b>Regulatory Expenses:</b>                  |                                                                                                     |              |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------|
| <b>Listing Related Expenses:</b>             |                                                                                                     |              |
| Service Charge for DSE                       | Fixed                                                                                               | 5,000.00     |
| *Annual Fee for DSE & CSE                    | Fixed                                                                                               | 160,000.00   |
| Listing Fees for Stock Exchanges (DSE & CSE) | @ 0.25% on up to Taka 10 crore of paid-up capital.<br>& 0.15% on the balance amount ( Max Tk. 20.00 | 2,596,820.00 |

|                 |                                       |            |
|-----------------|---------------------------------------|------------|
|                 | lac) each                             |            |
| <b>SEC Fees</b> |                                       |            |
| Application Fee | Fixed                                 | 10,000.00  |
| Consent Fee     | @ 0.15% on the public offering amount | 540,000.00 |

|                                 |                                  |              |
|---------------------------------|----------------------------------|--------------|
| <b>IPO Commission:</b>          |                                  |              |
| Underwriting Commission         | 0.50% on the underwritten amount | 900,000.00   |
| Bankers to the issue Commission | @ 0.1% on collected amount       | 1,440,000.00 |

|                                           |                             |            |
|-------------------------------------------|-----------------------------|------------|
| <b>CDBL Fees and Expenses:</b>            |                             |            |
| **Security Deposit of Eligible Securities |                             | 500,000.00 |
| Documentation Fee                         | As actual                   | 2,500.00   |
| ***Annual Fee                             | As actual                   | 100,000.00 |
| Issue Fee                                 | 0.00025 on the public offer | 90,000.00  |
| Connection Fee                            | As actual                   | 6,000.00   |

|                                                            |                                     |            |
|------------------------------------------------------------|-------------------------------------|------------|
| <b>Printing, Publication and Others:</b>                   |                                     |            |
| Publication of Abridge Version of Prospectus               | 4 national dailies                  | 700,000.00 |
| Printing of Prospectus                                     | 5500 copies @ Tk. 100.00            | 550,000.00 |
| Printing of Application Forms for General Public           | 2,50,000 copies @ Tk. 0.60 per copy | 150,000.00 |
| Printing of Application Forms for NRB                      | 50,000 copies @ Tk. 0.70 per copy   | 35,000.00  |
| Printing of Application Forms for affected small investors | 300,000 copies @ Tk. 70 per copy    | 210,000.00 |
| Fee for Conduction of Lottery                              |                                     | 209,000.00 |

| Post Issue Expenses:                                                    |                          |               |
|-------------------------------------------------------------------------|--------------------------|---------------|
| Data Collection, Data Entry, Data Processing and other related job      | Tk.12.00 per Application | 2,880,000.00  |
| Printing of Allotment Letters and Refund Warrant                        |                          |               |
| Distribution of Allotment Letter and Refund Warrant (including courier) |                          |               |
|                                                                         |                          |               |
| Total                                                                   |                          | 13.084.320.00 |

NB: The cost of the above mentioned IPO expenses may vary and will be adjusted accordingly

#### Information Regarding Revaluation of Asset:

The revaluation of company's assets was made on 31<sup>st</sup> July, 2010 by Chartered Accountants G. Kibria & Co. The valuation, which conforms to International Valuation Standards, was arrived at by reference to market evidence of transaction prices for similar properties. The summary of revaluation is shown below:

(As per audited accounts)

| Description             | Book value as on 30.06.2010 | Revaluation surplus as on 30.06.2010 | Revalued value as on 30.06.2010 |
|-------------------------|-----------------------------|--------------------------------------|---------------------------------|
| Land & Land Development | 25,193,856                  | 96,540,144                           | 121,734,000                     |
| <b>Total</b>            |                             | <b>96,540,144</b>                    | <b>121,734,000</b>              |

**Reasons for Valuation:** As mentioned above, the reason of this work is to arrive at a fair value of the aforesaid land of Saif Powertec Limited so as to incorporate such fair value in its financial statement for the year ended 30 June 2010.

**Work done to date by the Valuer:** The above survey company (Saif Powertec Limited) has rendered valuation services to dozens of clients among which the names of following companies are mentioned below:

- Rongpur Dairy & Food Products Ltd.
- Pran Dairy Limited
- Bangladesh Insulator & Sanitaryware Limited
- Ishwardi Feed Mill Limited
- Bablu Motso Khamar Limited
- Agrani Agro Co. Limited
- Pran Agro Limited
- Narsingdi Hatcheries Limited
- Surza Nagar Fisheries Limited

**Transaction between associates/ subsidiary, holding companies with the issuer**

The company has one subsidiary company. Transactions between it and its subsidiary Company which have taken place within the last five years are given below:

| Name of the Company                         | Relationship | Nature of Transaction | June 30, 2008 | June 30, 2009 | June 30, 2010 | June 30, 2011 | June 30, 2012 |
|---------------------------------------------|--------------|-----------------------|---------------|---------------|---------------|---------------|---------------|
| Saif Plastic and Polymer Industries limited | Subsidiary   | Investment            | 0             | 0             | 80,000,000    | 80,000,000    | 80,000,000    |

**Auditors certificate regarding any allotment of shares to the Directors and Subscribers to the Memorandum of Association and Articles of Association for any consideration otherwise than for cash**

We certify that, based on our examination of share Register and its underlying documents, the paid up capital of Saif Powertec Limited as at June 30, 2013 stands at Tk. 438,940,000 consisting of 43,894,000 ordinary shares of Tk. 10 each, made up as follows:

| Allotment    | Date of Allotment | Number of Shares issued |                                             |                   | Amount of cumulative paid up capital (Tk.) |
|--------------|-------------------|-------------------------|---------------------------------------------|-------------------|--------------------------------------------|
|              |                   | Consideration in Cash   | Consideration other than cash (Bonus Share) | Total             |                                            |
| Subscription | 29/12/2003        | 1,500,000               | -                                           | 1,500,000         | 15,000,000                                 |
| Bonus Issue  | 06/11/2010        | -                       | 34,500,000                                  | 34,500,000        | 345,000,000                                |
| Fresh Issue  | 17/04/2011        | 7,894,000               | -                                           | 7,894,000         | 78,940,000                                 |
| <b>Total</b> |                   | <b>9,394,000</b>        | <b>34,500,000</b>                           | <b>43,894,000</b> | <b>438,940,000</b>                         |

67, Motijheel Commercial Area,  
Dhaka 1000  
Bangladesh

Sd/-  
ATA KHAN & CO  
Chartered Accountants

### Declaration Regarding Suppression of Material Information

This is to declare that to the best of our knowledge and belief no information, facts, circumstance, that are material have not been suppressed that can change the terms and conditions under which the offer has been made to the public.

Sd/-

**Tarafder Md. Ruhul Amin**  
Director & Managing Director  
Saif Powertec Limited

### INFORMATION ABOUT THE DIRECTORS AND OFFICERS

#### Description of the Directors:

| Name                        | Designation       | Age<br>(in years) | Date of becoming<br>Director for the first time | Date of Expiration<br>Of Current Term                                                             |
|-----------------------------|-------------------|-------------------|-------------------------------------------------|---------------------------------------------------------------------------------------------------|
| Mrs. Tarafder Nigar Sultana | Chairman          | 48                | 29 December 2003                                | One third of total directors take retirement at every Annual General Meeting and to be re-elected |
| Mr. Tarafder Md. Ruhul Amin | Managing Director | 48                | 29 December 2003                                |                                                                                                   |
| Ms. Rubya Chowdhury         | Director          | 24                | 28 June 2010                                    |                                                                                                   |
| Mr. Tarafder Md. Ruhul Saif | Director          | 22                | 28 June 2010                                    |                                                                                                   |

#### Directors Ownership in other Companies

| Sl. No. | Name                        | Name of company where the director is Involved | Position in that Company |
|---------|-----------------------------|------------------------------------------------|--------------------------|
| 1       | Mrs. Tarafder Nigar Sultana | SAIF Powertec Limited                          | Chairman                 |
|         |                             | SAIF Plastic & Polymer Industries Ltd.         | Managing Director        |
| 2       | Mr. Tarafder Md. Ruhul Amin | SAIF Powertec Limited                          | Managing Director        |
|         |                             | SAIF Plastic & Polymer Industries Ltd.         | Director                 |
| 3       | Ms. Rubya Chowdhury         | SAIF Powertec Limited                          | Director                 |
|         |                             | SAIF Plastic & Polymer Industries Ltd.         |                          |
| 4       | Mr. Tarafder Md. Ruhul Saif | SAIF Powertec Limited                          | Director                 |

#### Family relationship among directors:

Mrs. Tarafder Nigar Sultana (Chairman) and Mr. Tarafder Md. Ruhul Amin (Managing Director) are husband and wife. Ms. Rubya Chowdhury and Mr. Tarafder Md. Ruhul SAIF are their daughter and son.

#### Family Relationship among the Directors and Top Five Officers:

There is no family relationship between the Directors and top five Officers except Mrs. Tarafder Nigar Sultana (Chairman), Ms. Rubya Chowdhury and Mr. Tarafder Md. Ruhul Saif.

#### Short Bio-data of Directors including Managing Director:

**Mrs. Tarafder Nigar Sultana**  
Chairman

Mrs. Tarafder Nigar Sultana is the chairman of SAIF Powertec Limited. She is a graduate in Arts. She has a long business experience in Indenting, import of power generation equipment, manufacturing electrical transformers, marketing of electrical generators and container handling. Mrs. Tarafder Nigar Sultana, along with her husband, Tarafder Md. Ruhul Amin, established SAIF Powertec Limited.

**Mr. Tarafder Md. Ruhul Amin**

Managing Director

Mr Ruhul Amin is Managing Director of SAIF Powertec Limited. Mr. Amin is a Diploma in Power Engineering from Khulna Polytechnical Institute, Khulna. He has been in business for more than 18 years. He has a vast business experience in indenting of construction & Material Handling Equipment, import of power generation equipment, manufacturing electrical transformers, solar power system and container handling with port operation.

**Ms. Rubya Chowdhury**

Director

Rubya Chowdhury is Director of SAIF Powertec Limited. She obtained Bachelor of Business Administrative (Marketing & HR) from Masquarie University, Australia. She has a long business experience in indenting, import of power generation equipment, manufacturing electrical transformers.

**Mr. Tarafder Md. Ruhul Saif**

Director

Mr Ruhul Saif is Director of SAIF Powertec Limited. Mr. Saif obtained diploma in Business Administration from School of Applied Studies, Singapore. He has a good business experience in indenting, import of power generation equipment, manufacturing electrical transformers.

**Credit Information Bureau (CIB) report of the Director:**

Neither the Company nor any of its Directors or shareholders who hold 5% or more shares in the paid up capital of the issuer is loan defaulter in terms of the CIB report of Bangladesh Bank.

**Particulars of Top Executives & Departmental Heads of the Company**

| Sl. No. | Name of Officers         | Position                     | Educational Qualification                                                | Year of Joining | Last 5 Years Experience                                                                                                                                                                                        |
|---------|--------------------------|------------------------------|--------------------------------------------------------------------------|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1       | Tarafder Md. Ruhul Amin  | Managing Director & Director | Diploma in Power Engineering from BIT, Khulna                            | 2004            | Indenting, import of power generation equipment, manufacturing electrical transformers, and container handling and World class service provider for power plant, fertilizer factory and petro-chemical plants. |
| 2       | Md. Nasiruddin Chowdhury | Deputy Managing Director     | Mechanical engineer from BUET                                            | 2005            | Project Consultant of BPDP. He also worked generation, Grid substation and distribution substation.                                                                                                            |
| 3       | Tarafder Nigar Sultana   | Director (Planning)          | Graduate in Arts                                                         | 2004            | Indenting, import of power generation equipment, manufacturing electrical transformers, and container handling.                                                                                                |
| 4       | Rubya Chowdhury          | Director (Admin)             | Bachelor of Business Administrative from Masquarie University, Australia | 2010            | Fomulating HR plan and other related administrative policies to ensure effective office management.                                                                                                            |
| 5       | Tarafder Md. Ruhul Saif  | Director (Operation)         | Diploma in Business Administration from School of                        | 2010            | Formulating and assisting individual operational policies and execution for divisions of the company                                                                                                           |

|    |                             |                          |                                                      |      |                                                               |
|----|-----------------------------|--------------------------|------------------------------------------------------|------|---------------------------------------------------------------|
|    |                             |                          | Applied Studies, Singapore                           |      | and evaluation-monitoring divisional activities.              |
| 6  | Chowdhury Nesarul Haque     | Advisor, Technical       | Mechanical engineer from Rajshahi BIT                | 2005 | Bangladesh Power Development Board (BPDP).                    |
| 7  | Md. Hasan Reza              | Chief Finance Officer    | MBA in Finance                                       | 2010 | Fine Foods Ltd. and Energyprima Limited                       |
| 8  | A.S.M Zulficar Haider       | Head of Renewable Energy | Chemical engineer from BUET                          | 2011 | BOC Bangladesh Ltd and Brunei LNG                             |
| 9  | Fakir Md. Salehin           | Company Secretary        | MBA from International Islamic University Chittagong | 2005 | Eusuf & Associates                                            |
| 10 | Mohammad Shahidul Alam Miah | GM (Operation )          | Mechanical engineer from BUET                        | 2011 | White Products & Electronics Ltd., Rahimafrroz Batteries Ltd. |

#### **Involvement of Officers and Directors in Certain Legal Proceedings:**

No Director or Officer of the company was involved in any of the following types of legal proceedings in the past ten years:

- Any bankruptcy petition filed by or against any company of which any officer or director of the issuer company filing the prospectus was a director, officer or partner at the time of the bankruptcy;
- Any conviction of director, officer in criminal proceedings or any criminal proceedings pending against him;
- Any order, judgment or decree of any Court of competent jurisdiction against any director, officer permanently or temporarily enjoying, barring, suspending or otherwise limiting the involvement of any director or officer in any type of business, securities or banking activities.
- Any order of the Securities and Exchange Commission or other regulatory authority or foreign financial regulatory authority suspending or otherwise limiting the involvement of any director or officer in any type of business of securities or banking activities.

#### **Certain Relationships and Related Transactions:**

The company does not have any transaction during the last two years, or any proposed transaction, between the issuer and any of the following persons:

- a. Any director or executive officer of the issuer.
- b. Any director or officer.
- c. Any person owning 5% or more of the outstanding shares of the issuer.
- d. Any member of the immediate family (including spouse, parents, brothers, sisters, children, and in-laws) of any of the above persons.
- e. Any transaction or arrangement entered into by the issuer or its subsidiary for a person who is currently a director or in any way connected with a director of either the issuer company or any of its

subsidiaries/holding company or associate concerns, or who was a director or connected in any way with a director at any time during the last three years prior to the issuance of prospectus.

- f. Any loan either taken or given from or to any director or any person connected with the director, any loan taken from any such person who did not have any stake in the issuer, its holding company or its associate concerns prior to such loan.
- g. Any director holding any position, apart from being a director in the issuer company, in any company, society, trust, organization, or proprietorship or partnership firm.

Except the following transactions:

| Name of related party                     | Relationship with Issuer | Nature of transaction | 30-06-2013    | 30-06-2012    |
|-------------------------------------------|--------------------------|-----------------------|---------------|---------------|
|                                           |                          |                       | Amount (Taka) | Amount (Taka) |
| Tarafder Md. Ruhul Amin                   | Managing Director        | Salary and allowances | 1,800,000     | 1,800,000     |
| Tarafder Nigar Sultana                    | Chairman                 | Salary and allowances | 3,000,000     | 2,520,000     |
| Tarafder Md. Ruhul Saif                   | Director                 | Salary and allowances | 2,400,000     | 1,900,000     |
| Rubya Chowdhury                           | Director                 | Salary and allowances | 3,000,000     | 2,382,880     |
| Saif Plastic & Polymer Industries Limited | Subsidiary               | Investment in Shares  | 80,000,000    | 80,000,000    |
| Tarafder Md. Ruhul Amin                   | Managing Director        | Land purchase         | 508,319       | -             |
| Tarafder Nigar Sultana                    | Chairman                 | Land purchase         | 508,319       | -             |
| Tarafder Md. Ruhul Amin                   | Managing Director        | Floor space purchase  | 6,575,000     | -             |

#### Interests and Facilities enjoyed by the Director:

The Directors did not enjoy any interest or facilities, whether pecuniary or non-pecuniary facilities except the followings

| Name of party               | Relationship         | Name of the Transaction | Amounts in Taka |
|-----------------------------|----------------------|-------------------------|-----------------|
| Tarafder Md. Ruhul Amin     | Managing Director    | Salary and allowances   | 1,800,000       |
| Mrs. Tarafder Nigar Sultana | Director- Planning   | Salary and allowances   | 3,000,000       |
| Rubya Chowdhury             | Director – Admin     | Salary and allowances   | 3,000,000       |
| Tarafder Md. Ruhul Saif     | Director - Operation | Salary and allowances   | 2,400,000       |

#### Executive Compensation:

##### Remuneration paid to top five salaried officers

- The top five salaried officers in the last accounting year of the company are as follows:

(Amount in Taka)

| SL. | Name | Designation (Present) | July'2012 to June'2013 |
|-----|------|-----------------------|------------------------|
|-----|------|-----------------------|------------------------|

|    |                              |                          |           |
|----|------------------------------|--------------------------|-----------|
| 1. | Mr. Md. Nasiruddin Chowdhury | Deputy Managing Director | 4,200,000 |
| 2. | Tarafder Nigar Sultana       | Director (Planning)      | 3,000,000 |
| 3. | Rubya Chowdhury              | Director (Admin)         | 3,000,000 |
| 4. | Mr. Tarafder Md. Ruhul Saif  | Director (Operation)     | 2,400,000 |
| 5. | Mr. Shahidul Alam Miah       | GM (Operation)           | 2,940,000 |

- Aggregate amount of remuneration paid to Directors & Employees. (As per Audited A/C)  
(Amount in Taka)

| SL. | Particulars      | Remuneration & Salary |
|-----|------------------|-----------------------|
| 1   | Directors        | 10,200,000            |
| 2   | Officers & Staff | 46,550,981            |

Total = 56,750,981

- Remuneration paid to any Director who was not an officer during the last fiscal year :**

The Company did not pay any amount to any person who was not an Officer/ Director of the company during the last fiscal year.

- Future compensation to Directors or Officers:**

There is no contract with any Director/Officer for future compensation.

- Pay increase intention**

Besides normal increment, additional salary increment has also been made in line with Market trend.

#### Options Granted to Directors, Officers and Employees:

The Company did not grant any option to any director, officer and other employees of the Company or to any other person not involved with the Company.

#### Transaction with the Directors and Subscribers to the Memorandum:

- (a) The Directors and Subscribers to the memorandum have not received any benefits directly or indirectly other than remuneration and dividend during the last five years. The issuer also has not received any assets, services or other consideration from its Directors and Subscribers to the memorandum except fund against allotment of shares.

#### Benefits taken from the Company during last five years:

| Name of the directors and subscribers | Particulars           | Amount in Taka 01-07-2012 to 30-06-2013 | Amount in Taka 01-07-2011 to 30-06-2012 | Amount in Taka 01-07-2010 to 30-06-2011 | Amount in Taka 01-07-2009 to 30-06-2010 | Amount in Taka 01-01-2008 to 30-06-2009 |
|---------------------------------------|-----------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|
| Tarafder Md. Ruhul Amin               | Salary and allowances | 1,800,000                               | 1,800,000                               | 1,800,000                               | 1,800,000                               | 1,200,000                               |
|                                       | Bonus Share           | N/A                                     | N/A                                     | N/A                                     | 186,806,000                             | N/A                                     |
| Mrs. Tarafder Nigar Sultana           | Salary and allowances | 3,000,000                               | 2,520,000                               | 1,440,000                               | 1,440,000                               | 720,000                                 |
|                                       | Bonus Share           | N/A                                     | N/A                                     | N/A                                     | 135,125,000                             | N/A                                     |
| Rubya Chowdhury                       | Salary and allowances | 3,000,000                               | 2,382,880                               | 1,133,640                               | N/A                                     | N/A                                     |
|                                       | Bonus Share           | N/A                                     | N/A                                     | N/A                                     | 11,500,000                              | N/A                                     |
| Tarafder Md. Ruhul Saif               | Salary and allowances | 2,400,000                               | 1,900,000                               | 885,000                                 | N/A                                     | N/A                                     |

|  |             |     |     |     |            |     |
|--|-------------|-----|-----|-----|------------|-----|
|  | Bonus Share | N/A | N/A | N/A | 11,500,000 | N/A |
|--|-------------|-----|-----|-----|------------|-----|

**Directors and Subscribers' Assets to the Company:**

Saif Powetec Ltd bought land measuring 175.47 decimal (Located at Mouza: Khilgaon & Basugaon, Pubail Union Parishad, Thana: Gazipur Sadar under Gazipur Zilla & Mouza: Pakoirdeshi, Daria Union Parishad, Gazipur Sadar under Gazipur Zilla) from Mr. Tarafder Md. Ruhul Amin, Managing Director and Mrs. Tarafder Nigar Sultana, Chairman on 03 December 2004 & 22 January 2013 amounting to Tk. 42,300,000.00 at an arms length transaction. The said land was registered in the name of Saif Powetec Ltd on 03 December 2004 & 22 January 2013.

The company also bought floor space measuring 5,380sft. with car parking (Located at 72, Mohakhali, Rupayan Centre (8<sup>th</sup> Floor), Dhaka- 1212) from Mr. Tarafder Md. Ruhul Amin on 20 June 2013 amounting to Tk. 67,250,000.00 at an arms length transaction. The said floor space was registered in the name of Saif Powertec Ltd on 20 June 2013.

## TANGIBLE ASSET PER SHARE

| 2010-11-11 | 2011-12-12 | 2012-13-13 | 2013-14-14 | 2014-15-15 | 2015-16-16 | 2016-17-17 | 2017-18-18 | 2018-19-19 | 2019-20-20 | 2020-21-21 | 2021-22-22 | 2022-23-23 | 2023-24-24 | 2024-25-25 | 2025-26-26 | 2026-27-27 | 2027-28-28 | 2028-29-29 | 2029-30-30 | 2030-31-31 | 2031-32-32 | 2032-33-33 | 2033-34-34 | 2034-35-35 | 2035-36-36 | 2036-37-37 | 2037-38-38 | 2038-39-39 | 2039-40-40 | 2040-41-41 | 2041-42-42 | 2042-43-43 | 2043-44-44 | 2044-45-45 | 2045-46-46 | 2046-47-47 | 2047-48-48 | 2048-49-49 | 2049-50-50 | 2050-51-51 | 2051-52-52 | 2052-53-53 | 2053-54-54 | 2054-55-55 | 2055-56-56 | 2056-57-57 | 2057-58-58 | 2058-59-59 | 2059-60-60 | 2060-61-61 | 2061-62-62 | 2062-63-63 | 2063-64-64 | 2064-65-65 | 2065-66-66 | 2066-67-67 | 2067-68-68 | 2068-69-69 | 2069-70-70 | 2070-71-71 | 2071-72-72 | 2072-73-73 | 2073-74-74 | 2074-75-75 | 2075-76-76 | 2076-77-77 | 2077-78-78 | 2078-79-79 | 2079-80-80 | 2080-81-81 | 2081-82-82 | 2082-83-83 | 2083-84-84 | 2084-85-85 | 2085-86-86 | 2086-87-87 | 2087-88-88 | 2088-89-89 | 2089-90-90 | 2090-91-91 | 2091-92-92 | 2092-93-93 | 2093-94-94 | 2094-95-95 | 2095-96-96 | 2096-97-97 | 2097-98-98 | 2098-99-99 | 2099-100-100 | 2100-101-101 | 2101-102-102 | 2102-103-103 | 2103-104-104 | 2104-105-105 | 2105-106-106 | 2106-107-107 | 2107-108-108 | 2108-109-109 | 2109-110-110 | 2110-111-111 | 2111-112-112 | 2112-113-113 | 2113-114-114 | 2114-115-115 | 2115-116-116 | 2116-117-117 | 2117-118-118 | 2118-119-119 | 2119-120-120 | 2120-121-121 | 2121-122-122 | 2122-123-123 | 2123-124-124 | 2124-125-125 | 2125-126-126 | 2126-127-127 | 2127-128-128 | 2128-129-129 | 2129-130-130 | 2130-131-131 | 2131-132-132 | 2132-133-133 | 2133-134-134 | 2134-135-135 | 2135-136-136 | 2136-137-137 | 2137-138-138 | 2138-139-139 | 2139-140-140 | 2140-141-141 | 2141-142-142 | 2142-143-143 | 2143-144-144 | 2144-145-145 | 2145-146-146 | 2146-147-147 | 2147-148-148 | 2148-149-149 | 2149-150-150 | 2150-151-151 | 2151-152-152 | 2152-153-153 | 2153-154-154 | 2154-155-155 | 2155-156-156 | 2156-157-157 | 2157-158-158 | 2158-159-159 | 2159-160-160 | 2160-161-161 | 2161-162-162 | 2162-163-163 | 2163-164-164 | 2164-165-165 | 2165-166-166 | 2166-167-167 | 2167-168-168 | 2168-169-169 | 2169-170-170 | 2170-171-171 | 2171-172-172 | 2172-173-173 | 2173-174-174 | 2174-175-175 | 2175-176-176 | 2176-177-177 | 2177-178-178 | 2178-179-179 | 2179-180-180 | 2180-181-181 | 2181-182-182 | 2182-183-183 | 2183-184-184 | 2184-185-185 | 2185-186-186 | 2186-187-187 | 2187-188-188 | 2188-189-189 | 2189-190-190 | 2190-191-191 | 2191-192-192 | 2192-193-193 | 2193-194-194 | 2194-195-195 | 2195-196-196 | 2196-197-197 | 2197-198-198 | 2198-199-199 | 2199-200-200 | 2200-201-201 | 2201-202-202 | 2202-203-203 | 2203-204-204 | 2204-205-205 | 2205-206-206 | 2206-207-207 | 2207-208-208 | 2208-209-209 | 2209-210-210 | 2210-211-211 | 2211-212-212 | 2212-213-213 | 2213-214-214 | 2214-215-215 | 2215-216-216 | 2216-217-217 | 2217-218-218 | 2218-219-219 | 2219-220-220 | 2220-221-221 | 2221-222-222 | 2222-223-223 | 2223-224-224 | 2224-225-225 | 2225-226-226 | 2226-227-227 | 2227-228-228 | 2228-229-229 | 2229-230-230 | 2230-231-231 | 2231-232-232 | 2232-233-233 | 2233-234-234 | 2234-235-235 | 2235-236-236 | 2236-237-237 | 2237-238-238 | 2238-239-239 | 2239-240-240 | 2240-241-241 | 2241-242-242 | 2242-243-243 | 2243-244-244 | 2244-245-245 | 2245-246-246 | 2246-247-247 | 2247-248-248 | 2248-249-249 | 2249-250-250 | 2250-251-251 | 2251-252-252 | 2252-253-253 | 2253-254-254 | 2254-255-255 | 2255-256-256 | 2256-257-257 | 2257-258-258 | 2258-259-259 | 2259-260-260 | 2260-261-261 | 2261-262-262 | 2262-263-263 | 2263-264-264 | 2264-265-265 | 2265-266-266 | 2266-267-267 | 2267-268-268 | 2268-269-269 | 2269-270-270 | 2270-271-271 | 2271-272-272 | 2272-273-273 | 2273-274-274 | 2274-275-275 | 2275-276-276 | 2276-277-277 | 2277-278-278 | 2278-279-279 | 2279-280-280 | 2280-281-281 | 2281-282-282 | 2282-283-283 | 2283-284-284 | 2284-285-285 | 2285-286-286 | 2286-287-287 | 2287-288-288 | 2288-289-289 | 2289-290-290 | 2290-291-291 | 2291-292-292 | 2292-293-293 | 2293-294-294 | 2294-295-295 | 2295-296-296 | 2296-297-297 | 2297-298-298 | 2298-299-299 | 2299-300-300 | 2300-301-301 | 2301-302-302 | 2302-303-303 | 2303-304-304 | 2304-305-305 | 2305-306-306 | 2306-307-307 | 2307-308-308 | 2308-309-309 | 2309-310-310 | 2310-311-311 | 2311-312-312 | 2312-313-313 | 2313-314-314 | 2314-315-315 | 2315-316-316 | 2316-317-317 | 2317-318-318 | 2318-319-319 | 2319-320-320 | 2320-321-321 | 2321-322-322 | 2322-323-323 | 2323-324-324 | 2324-325-325 | 2325-326-326 | 2326-327-327 | 2327-328-328 | 2328-329-329 | 2329-330-330 | 2330-331-331 | 2331-332-332 | 2332-333-333 | 2333-334-334 | 2334-335-335 | 2335-336-336 | 2336-337-337 | 2337-338-338 | 2338-339-339 | 2339-340-340 | 2340-341-341 | 2341-342-342 | 2342-343-343 | 2343-344-344 | 2344-345-345 | 2345-346-346 | 2346-347-347 | 2347-348-348 | 2348-349-349 | 2349-350-350 | 2350-351-351 | 2351-352-352 | 2352-353-353 | 2353-354-354 | 2354-355-355 | 2355-356-356 | 2356-357-357 | 2357-358-358 | 2358-359-359 | 2359-360-360 | 2360-361-361 | 2361-362-362 | 2362-363-363 | 2363-364-364 | 2364-365-365 | 2365-366-366 | 2366-367-367 | 2367-368-368 | 2368-369-369 | 2369-370-370 | 2370-371-371 | 2371-372-372 | 2372-373-373 | 2373-374-374 | 2374-375-375 | 2375-376-376 | 2376-377-377 | 2377-378-378 | 2378-379-379 | 2379-380-380 | 2380-381-381 | 2381-382-382 | 2382-383-383 | 2383-384-384 | 2384-385-385 | 2385-386-386 | 2386-387-387 | 2387-388-388 | 2388-389-389 | 2389-390-390 | 2390-391-391 | 2391-392-392 | 2392-393-393 | 2393-394-394 | 2394-395-395 | 2395-396-396 | 2396-397-397 | 2397-398-398 | 2398-399-399 | 2399-400-400 | 2400-401-401 | 2401-402-402 | 2402-403-403 | 2403-404-404 | 2404-405-405 | 2405-406-406 | 2406-407-407 | 2407-408-408 | 2408-409-409 | 2409-410-410 | 2410-411-411 | 2411-412-412 | 2412-413-413 | 2413-414-414 | 2414-415-415 | 2415-416-416 | 2416-417-417 | 2417-418-418 | 2418-419-419 | 2419-420-420 | 2420-421-421 | 2421-422-422 | 2422-423-423 | 2423-424-424 | 2424-425-425 | 2425-426-426 | 2426-427-427 | 2427-428-428 | 2428-429-429 | 2429-430-430 | 2430-431-431 | 2431-432-432 | 2432-433-433 | 2433-434-434 | 2434-435-435 | 2435-436-436 | 2436-437-437 | 2437-438-438 | 2438-439-439 | 2439-440-440 | 2440-441-441 | 2441-442-442 | 2442-443-443 | 2443-444-444 | 2444-445-445 | 2445-446-446 | 2446-447-447 | 2447-448-448 | 2448-449-449 | 2449-450-450 | 2450-451-451 | 2451-452-452 | 2452-453-453 | 2453-454-454 | 2454-455-455 | 2455-456-456 | 2456-457-457 | 2457-458-458 | 2458-459-459 | 2459-460-460 | 2460-461-461 | 2461-462-462 | 2462-463-463 | 2463-464-464 | 2464-465-465 | 2465-466-466 | 2466-467-467 | 2467-468-468 | 2468-469-469 | 2469-470-470 | 2470-471-471 | 2471-472-472 | 2472-473-473 | 2473-474-474 | 2474-475-475 | 2475-476-476 | 2476-477-477 | 2477-478-478 | 2478-479-479 | 2479-480-480 | 2480-481-481 | 2481-482-482 | 2482-483-483 | 2483-484-484 | 2484-485-485 | 2485-486-486 | 2486-487-487 | 2487-488-488 | 2488-489-489 | 2489-490-490 | 2490-491-491 | 2491-492-492 | 2492-493-493 | 2493-494-494 | 2494-495-495 | 2495-496-496 | 2496-497-497 | 2497-498-498 | 2498-499-499 | 2499-500-500 | 2500-501-501 | 2501-502-502 | 2502-503-503 | 2503-504-504 | 2504-505-505 | 2505-506-506 | 2506-507-507 | 2507-508-508 | 2508-509-509 | 2509-510-510 | 2510-511-511 | 2511-512-512 | 2512-513-513 | 2513-514-514 | 2514-515-515 | 2515-516-516 | 2516-517-517 | 2517-518-518 | 2518-519-519 | 2519-520-520 | 2520-521-521 | 2521-522-522 | 2522-523-523 | 2523-524-524 | 2524-525-525 | 2525-526-526 | 2526-527-527 | 2527-528-528 | 2528-529-529 | 2529-530-530 | 2530-531-531 | 2531-532-532 | 2532-533-533 | 2533-534-534 | 2534-535-535 | 2535-536-536 | 2536-537-537 | 2537-538-538 | 2538-539-539 | 2539-540-540 | 2540-541-541 | 2541-542-542 | 2542-543-543 | 2543-544-544 | 2544-545-545 | 2545-546-546 | 2546-547-547 | 2547-548-548 | 2548-549-549 | 2549-550-550 | 2550-551-551 | 2551-552-552 | 2552-553-553 | 2553-554-554 | 2554-555-555 | 2555-556-556 | 2556-557-557 | 2557-558-558 | 2558-559-559 | 2559-560-560 | 2560-561-561 | 2561-562-562 | 2562-563-563 | 2563-564-564 | 2564-565-565 | 2565-566-566 | 2566-567-567 | 2567-568-568 | 2568-569-569 | 2569-570-570 | 2570-571-571 | 2571-572-572 | 2572-573-573 | 2573-574-574 | 2574-575-575 | 2575-576-576 | 2576-577-577 | 2577-578-578 | 2578-579-579 | 2579-580-580 | 2580-581-581 | 2581-582-582 | 2582-583-583 | 2583-584-584 | 2584-585-585 | 2585-586-586 | 2586-587-587 | 2587-588-588 | 2588-589-589 | 2589-590-590 | 2590-591-591 | 2591-592-592 | 2592-593-593 | 2593-594-594 | 2594-595-595 | 2595-596-596 | 2596-597-597 | 2597-598-598 | 2598-599-599 | 2599-600-600 | 2600-601-601 | 2601-602-602 | 2602-603-603 | 2603-604-604 | 2604-605-605 | 2605-606-606 | 2606-607-607 | 2607-608-608 | 2608-609-609 | 2609-610-610 | 2610-611-611 | 2611-612-612 | 2612-613-613 | 2613-614-614 | 2614-615-615 | 2615-616-616 | 2616-617-617 | 2617-618-618 | 2618-619-619 | 2619-620-620 | 2620-621-621 | 2621-622-622 | 2622-623-623 | 2623-624-624 | 2624-625-625 | 2625-626-626 | 2626-627-627 | 2627-628-628 | 2628-629-629 | 2629-630-630 | 2630-631-631 | 2631-632-632 | 2632-633-633 | 2633-634-634 | 2634-635-635 | 2635-636-636 | 2636-637-637 | 2637-638-638 | 2638-639-639 | 2639-640-640 | 2640-641-641 | 2641-642-642 | 2642-643-643 | 2643-644-644 | 2644-645-645 | 2645-646-646 | 2646-647-647 | 2647-648-648 | 2648-649-649 | 2649-650-650 | 2650-651-651 | 2651-652-652 | 2652-653-653 | 2653-654-654 | 2654-655-655 | 2655-656-656 | 2656-657-657 | 2657-658-658 | 2658-659-659 | 2659-660-660 | 2660-661-661 | 2661-662-662 | 2662-663-663 | 2663-664-664 | 2664-665-665 | 2665-666-666 | 2666-667-667 | 2667-668-668 | 2668-669-669 | 2669-670-670 | 2670-671-671 | 2671-672-672 | 2672-673-673 | 2673-674-674 | 2674-675-675 | 2675-676-676 | 2676-677-677 | 2677-678-678 | 2678-679-679 | 2679-680-680 | 2680-681-681 | 2681-682-682 | 2682-683-683 | 2683-684-684 | 2684-685-685 | 2685-686-686 | 2686-687-687 | 2687-688-688 | 2688-689-689 | 2689-690-690 | 2690-691-691 | 2691-692-692 | 2692-693-693 | 2693-694-694 | 2694-695-695 | 2695-696-696 | 2696-697-697 | 2697-698-698 | 2698-699-699 | 2699-700-700 | 2700-701-701 | 2701-702-702 | 2702-703-703 | 2703-704-704 | 2704-705-705 | 2705-706-706 | 2706-707-707 | 2707-708-708 | 2708-709-709 | 2709-710-710 | 2710-711-711 | 2711-712-712 | 2712-713-713 | 2713-714-714 | 2714-715-715 | 2715-716-716 | 2716-717-717 | 2717-718-718 | 2718-719-719 | 2719-720-720 | 2720-721-721 | 2721-722-722 | 2722-723-723 | 2723-724-724 | 2724-725-725 | 2725-726-726 | 2726-727-727 | 2727-728-728 | 2728-729-729 | 2729-730-730 | 2730-731-731 | 2731-732-732 | 2732-733-733 | 2733-734-734 | 2734-735-735 | 2735-736-736 | 2736-737-737 | 2737-738-738 | 2738-739-739 | 2739-740-740 | 2740-741-741 | 2741-742-742 | 2742-743-743 | 2743-744-744 |
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**OWNERSHIP OF THE COMPANY'S SECURITIES**

| SL. No. | Name of the Shareholders            | Position            | Address                                                                                            | No. of Shares | Amount (Tk.) | % of Shareholding |
|---------|-------------------------------------|---------------------|----------------------------------------------------------------------------------------------------|---------------|--------------|-------------------|
| 1.      | Mrs. Tarafder Nigar Sultana         | Chairman            | House- 62, Road- 01, Block-A, Bashundhara R/A, Dhaka                                               | 10,944,500    | 109,445,000  | 24.93%            |
| 2.      | Mr. Tarafder Md. Ruhul Amin         | Managing Director   | House- 62, Road- 01, Block-A, Bashundhara R/A, Dhaka                                               | 12,057,800    | 120,578,000  | 27.47%            |
| 3.      | Rubya Chowdhury                     | Director            | House- 62, Road- 01, Block-A, Bashundhara R/A, Dhaka                                               | 1,200,000     | 12,000,000   | 2.73%             |
| 4.      | Mr. Tarafder Md. Ruhul Saif         | Director            | House- 62, Road- 01, Block-A, Bashundhara R/A, Dhaka                                               | 1,200,000     | 12,000,000   | 2.73%             |
| 5.      | Mr. Mohammed Showkat Hossain Khan   | Sponsor Shareholder | Vill- Fuldi, P.O.- Fuldi Bazar, P.S.- Kaligonj, Dist.- Gazipur                                     | 2,400         | 24,000       | 0.01%             |
| 6.      | Mrs. Shamsunnahar                   | Sponsor Shareholder | Vill + P.O.- Fatehpur, P.S.- Kotowali, Dist.- Jessore                                              | 2,400         | 24,000       | 0.01%             |
| 7.      | Mr. Wazed Tarafder                  | Sponsor Shareholder | Vill + P.O.- Fatehpur, P.S.- Kotowali, Dist.- Jessore                                              | 2,400         | 24,000       | 0.01%             |
| 8.      | Md. Kamruzzaman (Abir)              | Shareholder         | House- 61 (South 4 <sup>th</sup> Fl.), Road- 03, Sector- 13, Uttara, Dhaka                         | 25,000        | 250,000      | 0.06%             |
| 9.      | Mohammad Bazlur Rahman              | Shareholder         | 123C, Matikata Bazar, Dhaka Contonment, Dhaka                                                      | 50,000        | 500,000      | 0.11%             |
| 10.     | Global Furnishing                   | Shareholder         | Ga- 95/2 (1 <sup>st</sup> Fl.), Pragati Sarani, Maddhya Badda, Dhaka- 1212                         | 25,000        | 250,000      | 0.06%             |
| 11.     | Shamshad Begum                      | Shareholder         | C/O- Ali Kaiser, 88, Khatungonj, Chittagong                                                        | 25,000        | 250,000      | 0.06%             |
| 12.     | Union Capital Limited Investors A/c | Shareholder         | Noor Tower (5 <sup>th</sup> Floor), 73, Sonargaon Road, Dhaka                                      | 25,000        | 250,000      | 0.06%             |
| 13.     | Saiful Islam                        | Shareholder         | Off Time Snacks, 10, Central Plaza, O.R. Nizam Road, Chittagong                                    | 40,000        | 400,000      | 0.09%             |
| 14.     | Syed M. A. Hashem                   | Shareholder         | J.M. Fabrics Limited, Ideal Lake View, Level- 01, House- 8/B, Road- 2/B, Sector- 11, Uttara, Dhaka | 5,000         | 50,000       | 0.01%             |
| 15.     | Gopal Paul                          | Shareholder         | Sims Interactive, Commercial Court (4 <sup>th</sup> Fl.), 95, Agrabad, Chittagong                  | 10,000        | 100,000      | 0.02%             |
| 16.     | Anisur Rahman                       | Shareholder         | Flat- 703, Eastern Panorama, 3/2, Topkhana Road, Segunbagicha, Dhaka                               | 200,000       | 2,000,000    | 0.46%             |
| 17.     | Nahida Imam                         | Shareholder         | Flat- 703, Eastern Panorama, 3/2, Topkhana Road, Segunbagicha, Dhaka                               | 100,000       | 1,000,000    | 0.23%             |
| 18.     | Md. Zakaria Chowdhury               | Shareholder         | EVP, Eastland Insurance Co. Ltd., 13, Dilkusha C/A, Dhaka                                          | 50,000        | 500,000      | 0.11%             |
| 19.     | Sk. Nahiduzzaman                    | Shareholder         | 80/4, Kakrail (7 <sup>th</sup> Floor), VIP Road, Dhaka- 1000                                       | 10,000        | 100,000      | 0.02%             |
| 20.     | Md. Shaheen Murtuza                 | Shareholder         | Asst. Manager (Sales & Marketing), Concord Entertainment Co. Ltd., Foy's Lake, Khulshi, Chittagong | 10,000        | 100,000      | 0.02%             |
| 21.     | Md. Quamrul Ahsan                   | Shareholder         | Janata Bank Limited, Mimi Super Market Br., Chittagong                                             | 25,000        | 250,000      | 0.06%             |
| 22.     | Habibur Rahman Khan                 | Shareholder         | Flat- 6/3, C.G.S. Colony, Agrabad, Chittagong                                                      | 25,000        | 250,000      | 0.06%             |
| 23.     | Md. Abu Sayed Joy                   | Shareholder         | Station Road, Feni                                                                                 | 10,000        | 100,000      | 0.02%             |

|     |                                          |             |                                                                                               |           |            |       |
|-----|------------------------------------------|-------------|-----------------------------------------------------------------------------------------------|-----------|------------|-------|
| 24. | Md. Shamsul Alam                         | Shareholder | Mobile Site, 456, Singapore Bangkok Market, Agrabad C/A, Chittagong                           | 25,000    | 250,000    | 0.06% |
| 25. | Greatwall Ceramic Industries Limited     | Shareholder | 34, Bir Uttam C.R. Dutta Road (2 <sup>nd</sup> Floor), Dhaka- 1000                            | 100,000   | 1,000,000  | 0.23% |
| 26. | Md. Asif Iqbal Mahmud                    | Shareholder | Flat- W-5, House- 35, Road- 16, Shoptok Casiopia, Dhanmondi R/A, Dhaka                        | 100,000   | 1,000,000  | 0.23% |
| 27. | Md. Arab Ali                             | Shareholder | Road- 44/4, Zigatola Glass Factory More, Dhaka- 1209                                          | 25,000    | 250,000    | 0.06% |
| 28. | Gazi Zahidul Islam                       | Shareholder | House- 146 (4 <sup>th</sup> Floor), Road- 01, Sugandha R/A, Panchlaish, Chittagong            | 25,000    | 250,000    | 0.06% |
| 29. | Md. Hossain                              | Shareholder | Aki & Brothers, 950/C, Osman Manjil, Asadgonj, Chittagong                                     | 10,000    | 100,000    | 0.02% |
| 30. | Mohammed Arif                            | Shareholder | Kabir Monzil, 97/A, Sugandha R/A, Chawkbazar, Panchlaish, Chittagong                          | 10,000    | 100,000    | 0.02% |
| 31. | Sajjad-ul-Mohammed Chowdhury             | Shareholder | 200/B, Jubilee Road, Ali Building, Chittagong                                                 | 10,000    | 100,000    | 0.02% |
| 32. | Miskatul Islam Chowdhury                 | Shareholder | JIC Securities Limited, 950/C, Osman Manjil (1 <sup>st</sup> Floor), Asadgonj, Chittagong.    | 20,000    | 200,000    | 0.05% |
| 33. | Md. Giash Uddin                          | Shareholder | Hope Tower, 31/2, siddeswari Road, Dhaka- 1217                                                | 50,000    | 500,000    | 0.11% |
| 34. | Uttam Kumar Barua                        | Shareholder | 2 No. RC Charce Road, Patharghata, Chittagong                                                 | 25,000    | 250,000    | 0.06% |
| 35. | Md. Billal Hossain                       | Shareholder | C/O- Manju, House- 04, Road- 20, Sector- 04, Uttara, Dhaka                                    | 15,000    | 150,000    | 0.03% |
| 36. | Tarafder Md. Ruhul Quddus                | Shareholder | Eastland Insurance Co. Ltd., 120, Nawabpur, Dhaka                                             | 2,010,000 | 20,100,000 | 4.58% |
| 37. | Suhrid Kumar Paul                        | Shareholder | Arratex, 80/4, Kakrail VIP Road, Dhaka                                                        | 10,000    | 100,000    | 0.02% |
| 38. | K.E.M. Monsururul Hoque                  | Shareholder | Deputy Manager, Audit Dept., Abul Khair Group, Head Office, D.T. Road, Pahartoli, Chittagong  | 100,000   | 1,000,000  | 0.23% |
| 39. | Bangladesh Information Gateway Limited   | Shareholder | House- 418 (1 <sup>st</sup> Floor), Lane- 07 (West), Baridhara DOHS, Dhaka- 1206              | 300,000   | 3,000,000  | 0.68% |
| 40. | T.M. Mamun Kaiser                        | Shareholder | 17/1, Eskaton Garden (2 <sup>nd</sup> Floor), Dhaka- 1000                                     | 215,000   | 2,150,000  | 0.49% |
| 41. | Hazi Emam Hossain                        | Shareholder | House- 317, Block- E, Lalmatia, Dhaka                                                         | 100,000   | 1,000,000  | 0.23% |
| 42. | Enamul Hoq                               | Shareholder | Kalatan, Apt.- C3, D3, House- 27, Road- 16 (New), 27 (Old), Dhanmondi R/A, Dhaka- 1205        | 200,000   | 2,000,000  | 0.46% |
| 43. | Mohammad Abbas Ullah                     | Shareholder | House- 116, Road- 03, Banani, Dhaka- 1213                                                     | 100,000   | 1,000,000  | 0.23% |
| 44. | Md. Abdul Quddus                         | Shareholder | Mousum- 03, Eskaton Garden, Dhaka- 1000                                                       | 25,000    | 250,000    | 0.06% |
| 45. | Syed Jalal Ahmed                         | Shareholder | Jiban Bima Bhaban (2 <sup>nd</sup> Fl.), 56, Agrabad, Chittagong                              | 200,000   | 2,000,000  | 0.46% |
| 46. | Syed Jamal Ahmed                         | Shareholder | Jiban Bima Bhaban (2 <sup>nd</sup> Fl.), 56, Agrabad, Chittagong                              | 100,000   | 1,000,000  | 0.23% |
| 47. | Bijan Chakraborty                        | Shareholder | North West Securities, Jiban Bima Bhaban (3 <sup>rd</sup> Floor), 56, Agrabad C/A, Chittagong | 100,000   | 1,000,000  | 0.23% |
| 48. | Mohammad Murad Miah & Md. Sajjad Hossain | Shareholder | Parvin Dental Clinic, 97/2, West Madartek, Dhaka- 1214                                        | 90,000    | 900,000    | 0.21% |
| 49. | Md. Towhidul Islam                       | Shareholder | Flat- B/4, 140, Abed Dhali                                                                    | 75,000    | 750,000    | 0.17% |

|     |                                                  |             |                                                                                                                  |           |            |       |
|-----|--------------------------------------------------|-------------|------------------------------------------------------------------------------------------------------------------|-----------|------------|-------|
|     |                                                  |             | Road, Kalabagan, Dhaka                                                                                           |           |            |       |
| 50. | Salma Zaman                                      | Shareholder | Green Haritage, Apt.- 61, House- 01, Road- 34, Gulshan, Dhaka                                                    | 1,200,000 | 12,000,000 | 2.73% |
| 51. | Md. Mazharul Islam Chowdhury                     | Shareholder | 122/5, North Mugda Para, Dhaka- 1214                                                                             | 20,000    | 200,000    | 0.05% |
| 52. | IIDFC Capital Limited                            | Shareholder | Eunoos Trade Centre (Level-7), 52-53, Dilkusha C/A, Dhaka- 1000                                                  | 50,000    | 500,000    | 0.11% |
| 53. | Mohammad Alamgir Hasan                           | Shareholder | 45, Lake Circus, Kalabagan, Dhaka- 1000                                                                          | 20,000    | 200,000    | 0.05% |
| 54. | Md. Didarul Alam                                 | Shareholder | Pacific Motors Limited, Pacific Centre, 14, Mohakhali C/A, Dhaka                                                 | 20,000    | 200,000    | 0.05% |
| 55. | Anwarul Haque Chowdhury                          | Shareholder | Hotel Blue International, 14, Fakirapool, Dhaka- 1000                                                            | 50,000    | 500,000    | 0.11% |
| 56. | Milon H. Rahman                                  | Shareholder | May Fair, House- 01/A, Road-123, Gulshan- 01, Dhaka                                                              | 50,000    | 500,000    | 0.11% |
| 57. | Junnun Safoan                                    | Shareholder | 72/1, Jigatola, Dhaka- 1209                                                                                      | 100,000   | 1,000,000  | 0.23% |
| 58. | Md. Azharul Islam Khan                           | Shareholder | 56/Ka, South Mugda, Dhaka                                                                                        | 100,000   | 1,000,000  | 0.23% |
| 59. | Mallik Rawshan Alam                              | Shareholder | 972, Shewrapara, Mirpur, Dhaka- 1216                                                                             | 40,000    | 400,000    | 0.09% |
| 60. | Abdul Awal Chowdhury                             | Shareholder | 33/35, Jafari Bhaban, Kawran Bazar, Dhaka                                                                        | 50,000    | 500,000    | 0.11% |
| 61. | Akhter Sultana                                   | Shareholder | House- 412, Lane- 07, Baridhara DOHS, Dhaka                                                                      | 50,000    | 500,000    | 0.11% |
| 62. | Zahirul Islam                                    | Shareholder | House- 531, Road- 11, Baridhara DOHS, Dhaka                                                                      | 100,000   | 1,000,000  | 0.23% |
| 63. | IDLC Finance Limited-Portfolio Account           | Shareholder | Eunoos Trade Centre (Level-21), 52-53, Dilkusha C/A, Dhaka- 1000                                                 | 400,000   | 4,000,000  | 0.91% |
| 64. | Union Capital Limited-Investors A/c              | Shareholder | Noor Tower (5 <sup>th</sup> Floor), 73, Sonargaon Road, Dhaka                                                    | 300,000   | 3,000,000  | 0.68% |
| 65. | SBL Capital Management Limited- Investor Account | Shareholder | 122-124, Metropolitan Chamber Building, Motijheel, Dhaka- 1000                                                   | 300,000   | 3,000,000  | 0.68% |
| 66. | Bidhan Chandra Das                               | Shareholder | Stitch Tone Apparels Ltd., 18/19, Strand Road, Mazirghat, Chittagong                                             | 50,000    | 500,000    | 0.11% |
| 67. | People's Leasing & Financial Services Limited    | Shareholder | Paramount Heights (12 <sup>th</sup> & 13 <sup>th</sup> Fl.), 65/2/1, Box Culvert Road, Purana Paltan, Dhaka-1000 | 200,000   | 2,000,000  | 0.46% |
| 68. | Md. Rabakuzzaman                                 | Shareholder | House- 21, Road- 1/A, Nikunja, Khilkhet, Dhaka                                                                   | 14,000    | 140,000    | 0.03% |
| 69. | Md. Nurun Nabi Siddique                          | Shareholder | 296, North Shahjahanpur, Dhaka                                                                                   | 25,000    | 250,000    | 0.06% |
| 70. | Md. Moniruzzaman Bhuiyan                         | Shareholder | House- 41, Road- 02, Sontek (Kazla), Dhaka- 1236                                                                 | 15,000    | 150,000    | 0.03% |
| 71. | Md. Manzour Murshed                              | Shareholder | Exp. M. Dept., Bangladesh Bank, Head Office, Dhaka                                                               | 10,000    | 100,000    | 0.02% |
| 72. | Md. Mazharul Haque                               | Shareholder | Vill- Kewa West Side, P.O.- Mawna, P.S.- Sreepur, Dist.- Gazipur                                                 | 5,000     | 50,000     | 0.01% |
| 73. | Swapan Kumer Tarafder                            | Shareholder | Ruchika Photographers, 1 No. Hazi Nakbor Ali Super Market, Mukti Sarani, Chittagong Road, Narayanganj            | 10,000    | 100,000    | 0.02% |
| 74. | Joynal Abedin                                    | Shareholder | C/O- Rafiqul Islam, 48/3/1, R.K. Mission Road, Dhaka                                                             | 20,000    | 200,000    | 0.05% |
| 75. | Masud Khan                                       | Shareholder | 41/1/A, Purana Paltan, Dhaka                                                                                     | 10,000    | 100,000    | 0.02% |

|      |                                |             |                                                                                                                   |         |           |       |
|------|--------------------------------|-------------|-------------------------------------------------------------------------------------------------------------------|---------|-----------|-------|
| 76.  | Md. Abul Hossain               | Shareholder | House- 30/1/1, Plot- 1092, Block- A, Khilgaon, Dhaka                                                              | 10,000  | 100,000   | 0.02% |
| 77.  | Md. Ali Nawshad                | Shareholder | 88, Khatungonj, Chittagong                                                                                        | 35,000  | 350,000   | 0.08% |
| 78.  | Dewan Joheb Zaman              | Shareholder | 43, M/B, Indira Road, West Rajabazar, Dhaka                                                                       | 50,000  | 500,000   | 0.11% |
| 79.  | M.M. Mustafa Zamal             | Shareholder | Flat- 3B, House- 21, Road- 03, Banani DOHS, Dhaka                                                                 | 400,000 | 4,000,000 | 0.91% |
| 80.  | Md. Yousuf Ismail              | Shareholder | Awal Centre (14 <sup>th</sup> Floor), 34, Kemal Ataturk Avenue, Banani C/A, Dhaka- 1213                           | 500,000 | 5,000,000 | 1.14% |
| 81.  | Md. Motiur Rahman              | Shareholder | House- B156, Road- 22, New DOHS Mohakhali, Dhaka                                                                  | 500,000 | 5,000,000 | 1.14% |
| 82.  | Syed Golam Wadud               | Shareholder | 797, Ibrahimpur, Dhaka Cantonment, Dhaka                                                                          | 100,000 | 1,000,000 | 0.23% |
| 83.  | Mozammel Haque Bhuiyan         | Shareholder | House- 207 (1 <sup>st</sup> Floor), Road- 02, Baridhara DOHS, Dhaka                                               | 200,000 | 2,000,000 | 0.46% |
| 84.  | Farzana Moazzam                | Shareholder | House- 271, Eastern Road, Baridhara DOHS, Dhaka- 1206                                                             | 200,000 | 2,000,000 | 0.46% |
| 85.  | Captain M. Moazzam Hossain     | Shareholder | House- 271, Eastern Road, Baridhara DOHS, Dhaka- 1206                                                             | 200,000 | 2,000,000 | 0.46% |
| 86.  | Assign Holdings Limited        | Shareholder | Awal Centre (14 <sup>th</sup> Floor), 34, Kemal Ataturk Avenue, Banani C/A, Dhaka- 1213                           | 500,000 | 5,000,000 | 1.14% |
| 87.  | Kawsar Mahamud                 | Shareholder | House- 04, Bagabhati Banarjee Road, Hatkhola, Dhaka                                                               | 100,000 | 1,000,000 | 0.23% |
| 88.  | Colonel Rafique Ahmed          | Shareholder | 107 (13 <sup>th</sup> Floor), Mymensingh Road, Uttara, Dhaka                                                      | 100,000 | 1,000,000 | 0.23% |
| 89.  | Md. Tariq Ismail               | Shareholder | 109, Kakrail Road, Dhaka                                                                                          | 200,000 | 2,000,000 | 0.46% |
| 90.  | Kamal Uddin Ahmed              | Shareholder | 65, Dilkusha C/A, Dhaka- 1000                                                                                     | 100,000 | 1,000,000 | 0.23% |
| 91.  | Halena Akter                   | Shareholder | Flat- A2, 316/1/C, South Goran, Santipur, Dhaka- 1219                                                             | 5,000   | 50,000    | 0.01% |
| 92.  | Sk. Moniruzzaman               | Shareholder | 641, Boro Moghbazar (1 <sup>st</sup> Floor), Ramna, Dhaka                                                         | 5,000   | 50,000    | 0.01% |
| 93.  | Rezaul Ahmed                   | Shareholder | 1/6A, Sipahibagh Main Road, Khilgaon, Dhaka- 1219                                                                 | 40,000  | 400,000   | 0.09% |
| 94.  | A.K.M. Mahboob-Ul-Alam         | Shareholder | Flat- A2, 316/1/C, South Goran, Santipur, Dhaka- 1219                                                             | 10,000  | 100,000   | 0.02% |
| 95.  | Ria Sen                        | Shareholder | House- 62, Flat- 4B, Road- 01, Block- A, Bashundhara R/A, Dhaka                                                   | 10,000  | 100,000   | 0.02% |
| 96.  | Antara Saha                    | Shareholder | 24/2, Sukrabad, Dhaka- 1207                                                                                       | 15,000  | 150,000   | 0.03% |
| 97.  | Shima Chakraborty              | Shareholder | 44/K/1, East Rajabazar, Tejgaon, Dhaka                                                                            | 10,000  | 100,000   | 0.02% |
| 98.  | Mohammad Tanbir Ashraf Bhuiyan | Shareholder | A- 480/4, Road- 10, Khilgaon, Dhaka                                                                               | 10,000  | 100,000   | 0.02% |
| 99.  | Mohammad Imranul Haque         | Shareholder | House- 08, Road- 136, Gulshan- 01, Dhaka                                                                          | 5,000   | 50,000    | 0.01% |
| 100. | Md. Shafiul Azam Chowdhury     | Shareholder | 13/13, Salimullah Road, Mohammadpur, Dhaka                                                                        | 5,000   | 50,000    | 0.01% |
| 101. | Mohammad Mustafizur Rahman     | Shareholder | Abokash, 47, Rosulpur, Dania, Dhaka- 1236                                                                         | 10,000  | 100,000   | 0.02% |
| 102. | Sk. Mustahidur Rahman          | Shareholder | House- 05, Garib-E-Newaz Avenue, Sector- 11, Uttara, Dhaka                                                        | 20,000  | 200,000   | 0.05% |
| 103. | Mohammad Abul Farah            | Shareholder | House- E/13 (Pearl Arena), Flat- 2A, Road- 04, Block- B, ARIFAO Housing Society, Pallabi, Mirpur- 07, Dhaka- 1216 | 20,000  | 200,000   | 0.05% |

|      |                                 |             |                                                                                  |         |           |       |
|------|---------------------------------|-------------|----------------------------------------------------------------------------------|---------|-----------|-------|
| 104. | Abdul Awal                      | Shareholder | House- 34, Road- 15, Rupnagar R/A, Mirpur- 02, Dhaka- 1216                       | 22,500  | 225,000   | 0.05% |
| 105. | Mohammad Forhad Hossain         | Shareholder | House- 83/B, Road- 04, Kemal Ataturk Avenue, Banani, Dhaka                       | 5,000   | 50,000    | 0.01% |
| 106. | Dr. Md. Rezwanul Hoque          | Shareholder | Ena Priom, Flat- 63, 21/5, Khilzee Road, Mohammadpur, Dhaka- 1207                | 5,000   | 50,000    | 0.01% |
| 107. | Dr. Md. Aslam Hossain           | Shareholder | 12F, Concord Emporium, 253-254, Elephant Road, Katabon, New Market, Dhaka        | 5,000   | 50,000    | 0.01% |
| 108. | Shamshad Husain                 | Shareholder | Flat- L, 3/1, Naya Paltan, Dhaka- 1000                                           | 18,000  | 180,000   | 0.04% |
| 109. | Mohammad Nurul Hoque            | Shareholder | House- F-2/5, Road- 25/1, CDS R/A, Agrabad, Chittagong                           | 10,000  | 100,000   | 0.02% |
| 110. | B.K. Capital Management Limited | Shareholder | 119/122, BSM Center, Amir Market, Khatungonj, Chittagong                         | 100,000 | 1,000,000 | 0.23% |
| 111. | Md. Shaharul Islam              | Shareholder | Grameen Phone Regional Technical Office, Betgari, Shahjahanpur, Bogra            | 5,000   | 50,000    | 0.01% |
| 112. | Mohammed Yunus                  | Shareholder | C/O- Moulovi Bari, Vill- Anispur, P.O.- Mridharhat, P.S.- Sadar, Noakhali        | 10,000  | 100,000   | 0.02% |
| 113. | M. Solaiman                     | Shareholder | Apt.- 2F, House- 24, Road- 04, Dhanmondi, Dhaka- 1205                            | 10,000  | 100,000   | 0.02% |
| 114. | Rajib Kumar Das                 | Shareholder | 166/3, Ulan, West Rampura, Dhaka- 1219                                           | 5,000   | 50,000    | 0.01% |
| 115. | Tasnoova Haque & Anowara Hafiz  | Shareholder | 227, Elephant Road, Dhaka                                                        | 5,000   | 50,000    | 0.01% |
| 116. | Md. Saifullah                   | Shareholder | Hashem Paper Mill Ltd., 12-B, Motijheel C/A (Ground Fl.), Dhaka- 1000            | 10,000  | 100,000   | 0.02% |
| 117. | Mahbubur Rahman                 | Shareholder | Obokash, 47, Rasulpur, Dania, Dhaka- 1236                                        | 10,000  | 100,000   | 0.02% |
| 118. | Zahirul Islam                   | Shareholder | Bank Asia Ltd., Ashulia Branch, Savar, Dhaka                                     | 5,000   | 50,000    | 0.01% |
| 119. | Md. Abdul Awal                  | Shareholder | Director (Finance), BIWTA, 141-143, Motijheel C/A, Dhaka- 1000                   | 10,000  | 100,000   | 0.02% |
| 120. | Nasim Ahmed                     | Shareholder | Pioneer, Flat- B6, 13/A, Eskaton Garden Road, Ramna, Dhaka- 1000                 | 10,000  | 100,000   | 0.02% |
| 121. | Abul Bashar Chowdhury           | Shareholder | BSM Center, 119/122, Amir Market, Khatungonj, Chittagong                         | 25,000  | 250,000   | 0.06% |
| 122. | Nasima Begum                    | Shareholder | 6-C, Parama- 01, 7/D, Shantibagh, Motijheel, Dhaka- 1217                         | 25,000  | 250,000   | 0.06% |
| 123. | Md. Nasir Ahmed                 | Shareholder | 119, Nawabpur Road, Dhaka- 1000                                                  | 5,000   | 50,000    | 0.01% |
| 124. | Md. Rafiqul Islam               | Shareholder | Texmac (BD.) Ltd., House- 67A, Flat- 2F, Road- 04, Block- C, Banani, Dhaka- 1213 | 40,000  | 400,000   | 0.09% |
| 125. | Md. Sharifur Rahman Khan        | Shareholder | House- 40, Road- 08, Nikunja-2, Khilkhet, Dhaka- 1213                            | 10,000  | 100,000   | 0.02% |
| 126. | Farid Ahmed Taher               | Shareholder | 90, Kalabagan, 2 <sup>nd</sup> Lane, Flat- 4/A, Dhaka- 1205                      | 10,000  | 100,000   | 0.02% |
| 127. | Mohammed Shahidul Islam         | Shareholder | Program Officer, YPSA, House- F-10(P), Road- 13,                                 | 10,000  | 100,000   | 0.02% |

|      |                                                    |             |                                                                                                        |         |           |       |
|------|----------------------------------------------------|-------------|--------------------------------------------------------------------------------------------------------|---------|-----------|-------|
|      |                                                    |             | Block- B, Chandgaon R/A, Chittagong                                                                    |         |           |       |
| 128. | Md. Shafiqul Alam                                  | Shareholder | Salam Building, Prashanti Abashan, Block- 1, Haliashahar, Chittagong                                   | 5,000   | 50,000    | 0.01% |
| 129. | Sunflower Trade International, Prop. Md. Shah Alam | Shareholder | House- 04, Road- 09/1, Block- C, Banasree Housing Project, Rampura, Dhaka- 1219                        | 100,000 | 1,000,000 | 0.23% |
| 130. | A.K.M. Lutful Kabir & Mojibur Rahman               | Shareholder | 462, Gulbagh, Malibagh, Dhaka- 1217                                                                    | 60,000  | 600,000   | 0.14% |
| 131. | Md. Humayoun Kabir                                 | Shareholder | House- 07, Road- 01, Block- G, Haliashahar Housing Estate, Chittagong                                  | 20,000  | 200,000   | 0.05% |
| 132. | Bidyut Saha                                        | Shareholder | Bagabati Bhandar, Masjid Road, South Bazar, Chowmuhani, Noakhali                                       | 25,000  | 250,000   | 0.06% |
| 133. | Tahmina Akter Nuni                                 | Shareholder | C/O- Rafiqul Hasan, Southeast Bank Ltd., Kawran Bazar Br., Dhaka                                       | 10,000  | 100,000   | 0.02% |
| 134. | Zahirul Haque                                      | Shareholder | 171, Tejkuni Para, Tejgaon, Dhaka- 1215                                                                | 15,000  | 150,000   | 0.03% |
| 135. | Md. Kamrul Hasan & Md. Rafiqul Hasan               | Shareholder | Southeast Bank Ltd., Kawran Bazar Br., Dhaka                                                           | 5,000   | 50,000    | 0.01% |
| 136. | Mohammad Fayzul Islam                              | Shareholder | Vill- Bilpodumia, P.O.- Hatbongram, Upazila- Pangsha, Dist.- Rajbari                                   | 10,000  | 100,000   | 0.02% |
| 137. | Amala Rani Ojha (Rajbongshi)                       | Shareholder | 46, Siddeswari Road, Flat- 2/902, Eastern Flower, Ramna, Dhaka                                         | 25,000  | 250,000   | 0.06% |
| 138. | Md. Anwar Husain Khan                              | Shareholder | 445, South Kafrul (Ground Fl.), Dhaka Cantonment, Dhaka- 1206                                          | 10,000  | 100,000   | 0.02% |
| 139. | Abu Sayem M. Maruf                                 | Shareholder | Flat- 08, House- 03, Road- 02, Block- A, Chandgaon R/A, Chittagong                                     | 5,000   | 50,000    | 0.01% |
| 140. | Mohiuddin Bhuiyan                                  | Shareholder | House- 12, Road- 01, Block- L, Haliashahar Housing Estate, Chittagong                                  | 5,000   | 50,000    | 0.01% |
| 141. | Md. Zohirul Islam                                  | Shareholder | M/S. Kalam & Sons, South Bazar, Chaumuhani, Noakhali                                                   | 25,000  | 250,000   | 0.06% |
| 142. | Mr. Alamgir Talukder                               | Shareholder | 1698, Shah Amanat Steel, Manik Market, Osman Monjil, Asadgonj, Chittagong                              | 10,000  | 100,000   | 0.02% |
| 143. | Mr. Nazmul Mostafa Amin                            | Shareholder | First Printing & Accessories Ltd., Block- B, Plot- C-11, BSCIC I/A, Sholashahar, Nasirabad, Chittagong | 50,000  | 500,000   | 0.11% |
| 144. | Syed Moniruzzaman Kazal                            | Shareholder | 171, Tejkuni Para, Tejgaon, Dhaka- 1215                                                                | 10,000  | 100,000   | 0.02% |
| 145. | Shahnaj Islam                                      | Shareholder | House- C10, Ganda, Savar, Dhaka                                                                        | 5,000   | 50,000    | 0.01% |
| 146. | Md. Shahidul Islam                                 | Shareholder | Grameen Bank Head Office, Mirpur- 02, Dhaka- 1216                                                      | 5,000   | 50,000    | 0.01% |
| 147. | Zahirul Haque                                      | Shareholder | 171, Tejkuni Para, Tejgaon, Dhaka- 1215                                                                | 10,000  | 100,000   | 0.02% |
| 148. | Rumman Traders, Prop. Enamul Huq Babul             | Shareholder | Noapara, Jessore                                                                                       | 50,000  | 500,000   | 0.11% |
| 149. | Tanvir Enterprise, Prop. Alhaj Abdul Ghani Sarder  | Shareholder | Akram Tower, Lvel- 07, Room- 08, 199, Shahid Nazrul Islam Sarani, Bijoy Nagar, Dhaka- 1219             | 100,000 | 1,000,000 | 0.23% |
| 150. | Md. Tanvir Alam                                    | Shareholder | House- 05, Road- 09, Block- D, Section- 01, Mirpur, Dhaka- 1216                                        | 20,000  | 200,000   | 0.05% |

|      |                                 |             |                                                                                                                |         |           |       |
|------|---------------------------------|-------------|----------------------------------------------------------------------------------------------------------------|---------|-----------|-------|
| 151. | Pinku Chowdhury                 | Shareholder | 28, Joynagar (Ground Fl.),<br>Chawk Bazar, Chittagong                                                          | 50,000  | 500,000   | 0.11% |
| 152. | Ms. Shaila Ahmed                | Shareholder | Apt.- C3, House- 04, Road-<br>01, O.R. Nizam Road,<br>Chittagong                                               | 30,000  | 300,000   | 0.07% |
| 153. | Md. Mohiuddin Sikder            | Shareholder | 20/5, Larmini Street, Wari,<br>Dhaka                                                                           | 30,000  | 300,000   | 0.07% |
| 154. | Moinur Rahman                   | Shareholder | Bhaduri Tower, Flat- H2, 1/b,<br>Paribagh, Dhaka                                                               | 48,500  | 485,000   | 0.11% |
| 155. | Bikash Kanti Nath               | Shareholder | Sims Interactive, Commercial<br>Court (4 <sup>th</sup> Fl.), 95, Agrabad,<br>Chittagong                        | 25,000  | 250,000   | 0.06% |
| 156. | Dipu Barua                      | Shareholder | Global Communication, 74,<br>Shah Amanat Market,<br>Chittagong                                                 | 25,000  | 250,000   | 0.06% |
| 157. | Al-Haj Nurul Absar<br>Chowdhury | Shareholder | C/O- Akhi's Brothers, 950/C,<br>Osman Monjil, Asadgonj,<br>Chittagong                                          | 10,000  | 100,000   | 0.02% |
| 158. | Md. Nazim Uddin                 | Shareholder | Mohona, Apt.- 503, 22, O.R.<br>Nizam Road, Panclash,<br>Chittagong                                             | 25,000  | 250,000   | 0.06% |
| 159. | Mohammed Juber Alam             | Shareholder | Envity Green, House- 95,<br>Road- 08, O.R. Nizam Road,<br>Chittagong                                           | 25,000  | 250,000   | 0.06% |
| 160. | Md. Abu Taher                   | Shareholder | Adhunik Cable Network,<br>Kumira Bazar, Kumira,<br>Sitakund, Chittagong                                        | 10,000  | 100,000   | 0.02% |
| 161. | Md. Chium Uddin                 | Shareholder | 327, Osmania Bhavan,<br>Lalkhan Bazar, Dampara,<br>Khulshi, Chittagong                                         | 25,000  | 250,000   | 0.06% |
| 162. | Md. Jamal Uddin<br>Mahmud       | Shareholder | Al-Arafah Islami Bank Ltd.,<br>Agrabad Branch, Chittagong                                                      | 25,000  | 250,000   | 0.06% |
| 163. | Md. Masud Karim                 | Shareholder | Pioneer Insurance Co. Ltd.,<br>Motijheel Br., 128, Motijheel<br>(2 <sup>nd</sup> Fl.), Malek Mansion,<br>Dhaka | 100,000 | 1,000,000 | 0.23% |
| 164. | Sujit Kanti Sharma              | Shareholder | House- 260, Gopal Singh<br>Lane, Nandankanan, Kotwali,<br>Chittagong                                           | 5,000   | 50,000    | 0.01% |
| 165. | Md. Abul Khair                  | Shareholder | Chelsi Enterprise, 87,<br>Agrabad, Chittagong                                                                  | 10,000  | 100,000   | 0.02% |
| 166. | Khaleda Akter                   | Shareholder | 470, Singapore Bangkok<br>Market, Agrabad, Chittagong                                                          | 100,000 | 1,000,000 | 0.23% |
| 167. | Shyamal Kanti Sarkar            | Shareholder | Mukta Dental Clinic, Trank<br>Road, Feni- 3900                                                                 | 40,000  | 400,000   | 0.09% |
| 168. | Bidhan Barua                    | Shareholder | 319/A, North Sholok Bahar,<br>Asian Housing Society,<br>Panchlaish, Chittagong                                 | 5,000   | 50,000    | 0.01% |
| 169. | Masudul Alam                    | Shareholder | 58, Al-Madina Lane, Sher-E-<br>Bangla Road, Rayer Bazar,<br>Dhaka- 1209                                        | 25,000  | 250,000   | 0.06% |
| 170. | M.A. Rakib                      | Shareholder | Flat- 1-D, House- 2-D, Road-<br>16, Sector- 04, Uttara, Dhaka                                                  | 25,000  | 250,000   | 0.06% |
| 171. | Chowdhury Zaki Ibne<br>Farid    | Shareholder | House- 11, Road- 3E, Sector-<br>04, Uttara, Dhaka                                                              | 25,000  | 250,000   | 0.06% |
| 172. | Mohammad<br>Ashaduzzaman        | Shareholder | House- 48, K.B. Saha Road,<br>Amlapara, Narayanganj.                                                           | 10,000  | 100,000   | 0.02% |
| 173. | Md. Jahangir Alam               | Shareholder | Vill + P.O.- Goharia, P.S.-<br>Raozan, Chittagong                                                              | 5,000   | 50,000    | 0.01% |
| 174. | Kamrun Nahar Feroj              | Shareholder | Flat- 1103, Building- 17,<br>Japan Garden City,<br>Mohammadpur, Dhaka                                          | 10,000  | 100,000   | 0.02% |
| 175. | Nahid Parveen                   | Shareholder | House- 10, Road- 08,<br>Gulshan- 01, Dhaka- 1212                                                               | 10,000  | 100,000   | 0.02% |

|              |                                    |             |                                                                                                         |                   |                    |             |
|--------------|------------------------------------|-------------|---------------------------------------------------------------------------------------------------------|-------------------|--------------------|-------------|
| 176.         | Hossain Mohammed Faruk             | Shareholder | M/S. Foiz And Brothers, Chaumuhani, Noakhali                                                            | 100,000           | 1,000,000          | 0.23%       |
| 177.         | Al-Haj Abdul Ghani Sarder          | Shareholder | Level- 07, Room- 08, 199, Shahid Nazrul Islam Sarani, Akram Tower, 15/5, Bijoy Nagar, Dhaka- 1000       | 200,000           | 2,000,000          | 0.46%       |
| 178.         | Md. Ikramul Haque                  | Shareholder | House- 41, Road- 04/A, Dhanmondi, Dhaka- 1209                                                           | 35,000            | 350,000            | 0.08%       |
| 179.         | Md. Rashedul Hassan Rasel          | Shareholder | 95/5, New Wasa Road (Jurain Bou Bazar), Janashashthya Seba Kendro Building, Faridabad, Kadamtoli, Dhaka | 10,000            | 100,000            | 0.02%       |
| 180.         | Zahurul Islam                      | Shareholder | Room- 214 (1 <sup>st</sup> Floor), DSE Building, 9/F, Motijheel C/A, Dhaka- 1000                        | 10,000            | 100,000            | 0.02%       |
| 181.         | Kanak Chandra Das                  | Shareholder | 20/A, Mirpur Road (Ground Floor), Dhaka- 1205                                                           | 10,000            | 100,000            | 0.02%       |
| 182.         | Wasim Haider                       | Shareholder | 10-C/5 (2 <sup>nd</sup> Floor), Block- F, Mohammadpur, Dhaka                                            | 5,000             | 50,000             | 0.01%       |
| 183.         | J.M. Yousuf Sadeque                | Shareholder | Flat- C2, 316/1/C, South Goran, Santipur, Dhaka- 1219                                                   | 5,000             | 50,000             | 0.01%       |
| 184.         | S.M. Mahfuzur Rahman               | Shareholder | House- 620/3, Road- 20, Block- A, Khilgaon, Dhaka                                                       | 5,000             | 50,000             | 0.01%       |
| 185.         | Ahmed Swaleh Naqvi                 | Shareholder | 203/2, South Pirebagh, Mirpur, Dhaka                                                                    | 10,000            | 100,000            | 0.02%       |
| 186.         | A.K.M. Golam Faruk                 | Shareholder | 19, B/3, Joint Quarter, Block-F, Tikkapara, Mohammadpur, Dhaka- 1207                                    | 10,000            | 100,000            | 0.02%       |
| 187.         | Md. Lutfar Rahman                  | Shareholder | House- 03 (4A), Road- 03/C, Sector- 09, Uttara, Dhaka- 1230                                             | 5,000             | 50,000             | 0.01%       |
| 188.         | Mahadeb Chandra Sutradhar          | Shareholder | 821, West Kazipur, Mirpur, Dhaka- 1216                                                                  | 6,500             | 65,000             | 0.01%       |
| 189.         | Shofura Akter                      | Shareholder | 32/B, Mayakanan (4 <sup>th</sup> Floor), Dhaka- 1214                                                    | 100,000           | 1,000,000          | 0.23%       |
| 190.         | Md. Amirul Islam                   | Shareholder | 72, Mohakhali, Rupayan Centre (8 <sup>th</sup> Floor), Dhaka                                            | 30,000            | 300,000            | 0.07%       |
| 191.         | ICB Capital Management Limited     | Shareholder | BSB Bhaban (14 <sup>th</sup> Fl.), 08, Rajuk Avenue, Dhaka- 1000                                        | 2,000,000         | 20,000,000         | 4.56%       |
| 192.         | Rowshan Ara Taufique               | Shareholder | 30/A, East Nayatola, Moghbazar, Dhaka                                                                   | 50,000            | 500,000            | 0.11%       |
| 193.         | Md. Sandwip Hashim Khan            | Shareholder | House- 62, Road- 01, Block-A, Bashundhara R/A, Dhaka                                                    | 2,000,000         | 20,000,000         | 4.56%       |
| 194.         | Alpha Capital Management Limited   | Shareholder | National Scout Bhaban (5 <sup>th</sup> Floor), 70/1, Inner Circular Road, Kakrail, Dhaka- 1000          | 600,000           | 6,000,000          | 1.37%       |
| 195.         | Progressive Life Insurance Limited | Shareholder | National Scout Bhaban (4 <sup>th</sup> Floor), 70/1, Inner Circular Road, Kakrail, Dhaka- 1000          | 400,000           | 4,000,000          | 0.91%       |
| <b>TOTAL</b> |                                    |             |                                                                                                         | <b>43,894,000</b> | <b>438,940,000</b> | <b>100%</b> |

**a) 5% or more of the Shareholding structure of the Company:**

| SL # | Name & Address of the Shareholders | Position          | Address                                                 | Shares     | % of Shareholding |
|------|------------------------------------|-------------------|---------------------------------------------------------|------------|-------------------|
| 1    | Mrs. Tarafder Nigar Sultana        | Chairman          | House No-62, Road No-01, Block-A, Basundhara R/A, Dhaka | 10,944,500 | 24.93%            |
| 2    | Mr. Tarafder Md. Ruhul Amin        | Managing Director | Do                                                      | 12,057,800 | 27.47%            |

**b) Securities of the Company owned by the Directors and top ten salaried Officers**

**i) Securities owned by director**

| SL # | Name & Address of the Shareholders | Position          | Shares     | % of Shareholding before IPO | % of Shareholding after IPO |
|------|------------------------------------|-------------------|------------|------------------------------|-----------------------------|
|      | Mrs. Tarafder Nigar Sultana        | Chairman          | 10,944,500 | 24.93%                       | 19.58%                      |
|      | Mr. Tarafder Md. Ruhul Amin        | Managing Director | 12,057,800 | 27.47%                       | 21.57%                      |
|      | Ms. Rubya Chowdhury                | Director          | 1,200,000  | 2.73%                        | 2.15%                       |
|      | Mr. Tarafder Md. Ruhul Saif        | Director          | 1,200,000  | 2.73%                        | 2.15%                       |

\*No officer held any shares of the company

**DETERMINATION OF OFFERING PRICE**

| Sl. No. | Particulars                                                    | Amount (in Tk.) |
|---------|----------------------------------------------------------------|-----------------|
| 1(a)    | Price based on Net Asset Value per share (with revaluation)    | 24.29           |
| 1(b)    | Price based on Net Asset Value per share (without revaluation) | 22.09           |
| 2       | Earning Based Value per share                                  | 44.48           |

In consideration of the above, the management of SAIF Powertec Limited believes that the issue price of Tk. 30/- is justified.

**Calculations under different Methodologies**

Method-1 (a) Price based on Net Asset Value per share (with revaluation)

| Particulars                           | Amount               |
|---------------------------------------|----------------------|
| Share capital                         | 438,940,000          |
| Share premium                         | 191,429,500          |
| Revaluation reserve                   | 96,540,144           |
| Retained earnings                     | 342,976,344          |
| <b>Total Shareholders' Equity</b>     | <b>1,069,885,988</b> |
| less: Pre-operating expenses          | 3,887,926            |
| <b>Net Total Shareholders' Equity</b> | <b>1,065,998,062</b> |
| Number of shares                      | 43,894,000           |

**Net Asset Value per share as on June 30, 2013 Audited Report** **24.29**

Method-1 (b) Price based on Net Asset Value per share (without revaluation)

| Particulars                           | Amount             |
|---------------------------------------|--------------------|
| Share capital                         | 438,940,000        |
| Share premium                         | 191,429,500        |
| Retained earnings                     | 342,976,344        |
| <b>Total Shareholders' Equity</b>     | <b>973,345,844</b> |
| less: Pre-operating expenses          | 3,887,926          |
| <b>Net Total Shareholders' Equity</b> | <b>969,457,918</b> |
| Number of shares                      | 43,894,000         |

**Net Asset Value per share as on June 30, 2013 Audited Report**

**22.09**

Method 2: Historical Earnings based value

| Financial Year                                     | No. of Share       | Net Profit after Tax | Weight         | Weighted Average Profit |
|----------------------------------------------------|--------------------|----------------------|----------------|-------------------------|
| 2013                                               | 43,894,000         | 88,421,139           | 32.59%         | 28,817,195              |
| 2012                                               | 43,894,000         | 150,897,764          | 32.59%         | 49,178,854              |
| 2011                                               | 43,894,000         | 156,092,470          | 32.59%         | 50,871,853              |
| 2010                                               | 1,500,000          | 193,302,438          | 1.11%          | 2,152,876               |
| 2009                                               | 1,500,000          | 85,710,118           | 1.11%          | 954,583                 |
| <b>Total</b>                                       | <b>134,682,000</b> | <b>674,423,929</b>   | <b>100.00%</b> | <b>131,975,362</b>      |
| <b>No. of shares</b>                               |                    |                      |                | <b>43,894,000</b>       |
| Weighted average EPS                               |                    |                      |                | 3.01                    |
| 131,975,362/43,894,000                             |                    |                      |                | 14.79                   |
| DSE over all P/E                                   |                    |                      |                |                         |
| <b>Earning Based Value per share</b>               |                    |                      |                | <b>44.48</b>            |
| <b>Particulars</b>                                 |                    | <b>Oct</b>           | <b>Nov</b>     | <b>Dec</b>              |
| Sectoral Market PE (Service & Real estate Sector ) |                    | 21.28                | 23.46          | 22.77                   |
| <b>Average : (22.50)</b>                           |                    |                      |                |                         |
| <b>Particulars</b>                                 |                    | <b>Oct</b>           | <b>Nov</b>     | <b>Dec</b>              |
| Overall Market PE                                  |                    | 14.23                | 15.08          | 15.07                   |
| <b>Average : (14.79)</b>                           |                    |                      |                |                         |
| Lesser of 22.5 & 14.79 is                          | 14.79              |                      |                |                         |

## MARKET FOR THE SECURITIES BEING OFFERED

The issuer shall apply to



Dhaka Stock Exchange Limited (DSE)  
9/F, Motijheel C/A, Dhaka-1000.

And



Chittagong Stock Exchange Limited (CSE)  
CSE Building, 1080 Sheikh Mujib  
Road, Chittagong.

**Within 7 (seven) working days from the date of consent accorded by the Commission to issue prospectus.**

## DESCRIPTION OF SECURITIES OUTSTANDING OR BEING OFFERED

### Dividend, Voting, Preemption Rights

The share capital of the Company is divided into ordinary shares carrying equal rights to vote and receive dividend in terms of the relevant provisions of the Companies Act, 1994 and the Articles of Association of the Company. Shareholders shall have the usual voting right in person or by proxy in connection with, among others, selection of Directors & Auditors and other usual agenda of General Meeting – Ordinary or Extra Ordinary. On a show of hand every shareholder present and every duly authorized representative of a shareholder present at a General Meeting shall have one vote and on a poll every shareholder present in person or by proxy shall have one vote for every share held by him/her.

In case of any additional issue of rights shares for raising further capital the existing shareholders shall be entitled in terms of the guidelines issued by the BSEC from time to time.

### Conversion & Liquidation Rights

If the company at any time issues convertible preference shares or Debenture with the consent of BSEC, such holders of Securities shall be entitled to convert such securities into ordinary shares if it is so determined by the company.

Subject to the provisions of the Companies Act, 1994, Articles of Association of the Company and other relevant Rules in force, the Shares, if any, of the Company are freely transferable, the Company shall not charge any fee for registering transfer of shares. No transfer shall be made to firms, minors or persons of unsound mental health.

### Dividend Policy:

- a) The profit of the company, subject to any special right relating thereto created or authorized to be created by the Memorandum of Association subject to the provision of the Articles of Association, shall be divisible among the members in proportion to the capital paid up on the Shares held by them respectively.
- b) The Company in General Meeting may declare a dividend to be paid to the members according to their rights and interests in the profits and may fix the time for payment. No larger dividend shall be declared than is recommended by the Directors but the Company in General Meeting may declare a smaller dividend.
- c) No dividend shall be payable except out of profits of the Company of the year or any other undistributed profits, and dividend shall not carry interest as against the Company.
- d) The declaration of the Directors as to the amount of net profits of the Company shall be conclusive.
- e) The Directors may from time to time pay to the members such interim dividend as in their judgment the position of the Company justifies.
- f) A transfer of Shares shall not pass the right to any dividend declared thereon before the registration of transfer.
- g) Any one of several who are registered as the joint holders of any shares may give effectual receipt for all dividends and payments on account of dividend in respect of such shares.

- h) There is no limitation on the payment of dividend to the common shareholder because of provision in debt instruments or otherwise.

#### **OTHER RIGHTS OF STOCK HOLDERS**

The shareholders shall have the right to receive all periodical reports and statements, audited as well as unaudited, published by the company from time to time. The Directors shall present the financial statements as required under the Law and International Accounting standards. Financial Statements will be prepared in accordance with International Accounting Standards, consistently applied throughout the subsequent periods and present with the objective of providing maximum disclosure as per law and International Accounting Standard to the shareholders regarding the Financial and operational position of the Company.

In case of any declaration of stock dividend by issue of bonus shares, all shareholders shall be entitled to it in proportion to their shareholdings on the date of book closure for the purpose.

The shareholders holding not less than 10% of the issued/fully paid up capital of the company shall have the right to requisition Extra-Ordinary General Meeting of the Company as provided under Section 84 of the Companies Act 1994.

#### **DEBT SECURITIES**

The Company has not issued or is planning to issue any debt security within six months

### LOCK IN PROVISION

All issued shares of the issuer at the time of according consent to public offering shall be subject to a **lock - in period of three years** from the date of issuance of prospectus or commercial operation, whichever comes later: Provided that the persons, other than directors and those who hold 5% or more, who have subscribed to the shares of the Company within immediately preceding two years of according consent, shall be subject to a **lock – in period of one year** from the date of issuance of prospectus or commercial operation, whichever comes later.

The following table indicates the shareholders position. These shares will be locked in for 3 (three) years or 1(One) year as the case may be from the date of issuance of prospectus :

| Sl No. | Name of the Shareholders      | Status            | Present Status of Share | %      | Date of Acquisition                 | Lock in Period                        |
|--------|-------------------------------|-------------------|-------------------------|--------|-------------------------------------|---------------------------------------|
| 1.     | Mrs. Tarafder Nigar Sultana   | Chairman          | 10,944,500              | 24.93% | 29.12.2003 & 06.11.2010             | 3 years from issue date of Prospectus |
| 2.     | Mr. Tarafder Md. Ruhul Amin   | Managing Director | 12,057,800              | 27.47% | 29.12.2003, 06.11.2010 & 19.05.2012 | 3 years from issue date of Prospectus |
| 3.     | Ms. Rubya Chowdhury           | Director          | 1,200,000               | 2.73%  | 06.11.2010 & 01.06.2010             | 3 years from issue date of Prospectus |
| 4.     | Mr. Tarafder Md. Ruhul Saif   | Director          | 1,200,000               | 2.73%  | 06.11.2010 & 01.06.2010             | 3 years from issue date of Prospectus |
| 5.     | Wazed Tarafder                | Shareholder       | 2,400                   | 0.00%  | 06.11.2010 & 01.06.2010             | 3 years from issue date of Prospectus |
| 6.     | Mrs. Shamsunnahar             | Shareholder       | 2,400                   | 0.00%  | 06.11.2010 & 01.06.2010             | 3 years from issue date of Prospectus |
| 7.     | Mohammed Showkat Hossain Khan | Shareholder       | 2,400                   | 0.00%  | 06.11.2010 & 01.06.2010             | 3 years from issue date of Prospectus |
| 8.     | Pinku Chowdhury               | Shareholder       | 50,000                  | 0.11%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 9.     | Ms. Shaila Ahmed              | Shareholder       | 30,000                  | 0.07%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 10.    | Md. Mohiuddin Shikder         | Shareholder       | 30,000                  | 0.07%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 11.    | Moinur Rahman                 | Shareholder       | 48,500                  | 0.11%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 12.    | Bikash Kanti Nath             | Shareholder       | 25,000                  | 0.06%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 13.    | Dipu Barua                    | Shareholder       | 25,000                  | 0.06%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 14.    | Al-Hajj Nurul Absar Chowdhury | Shareholder       | 10,000                  | 0.02%  | 15.01.2011                          | 3 years from issue date of Prospectus |
| 15.    | Md. Nazim Uddin               | Shareholder       | 25,000                  | 0.06%  | 15.01.2011                          | 3 years from issue date of Prospectus |

|     |                           |             |         |       |                         |                                       |
|-----|---------------------------|-------------|---------|-------|-------------------------|---------------------------------------|
| 16. | Mohammed Juber Alam       | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 17. | Md. Abu Taher             | Shareholder | 10,000  | 0.02% | 15.01.2011              | 3 years from issue date of Prospectus |
| 18. | Md. Chium Uddin           | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 19. | Md. Jamal Uddin Mahmud    | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 20. | Md. Masud Karim           | Shareholder | 100,000 | 0.23% | 15.01.2011              | 3 years from issue date of Prospectus |
| 21. | Sujit Kanti Sharma        | Shareholder | 5,000   | 0.01% | 15.01.2011              | 3 years from issue date of Prospectus |
| 22. | Md. Abul Khair            | Shareholder | 10,000  | 0.02% | 15.01.2011              | 3 years from issue date of Prospectus |
| 23. | Khaleda Akter             | Shareholder | 100,000 | 0.23% | 15.01.2011              | 3 years from issue date of Prospectus |
| 24. | Shymal Kanti Sarker       | Shareholder | 40,000  | 0.09% | 15.01.2011              | 3 years from issue date of Prospectus |
| 25. | Bidhan Barua              | Shareholder | 5,000   | 0.01% | 15.01.2011              | 3 years from issue date of Prospectus |
| 26. | Masudul Alam              | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 27. | M.A. Rakib                | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 28. | Chowdhury Zaki Ibne Farid | Shareholder | 25,000  | 0.06% | 15.01.2011              | 3 years from issue date of Prospectus |
| 29. | Kawsar Mahmud             | Shareholder | 100,000 | 0.23% | 15.01.2011 & 17.04.2011 | 3 years from issue date of Prospectus |
| 30. | Mohammad Ashaduzzaman     | Shareholder | 10,000  | 0.02% | 15.01.2011              | 3 years from issue date of Prospectus |
| 31. | Md. Jahangir Alam         | Shareholder | 5,000   | 0.01% | 15.01.2011              | 3 years from issue date of Prospectus |
| 32. | Kamrun Nahar Feroj        | Shareholder | 10,000  | 0.02% | 15.01.2011              | 3 years from issue date of Prospectus |
| 33. | Nahid Parvin              | Shareholder | 10,000  | 0.02% | 15.01.2011              | 3 years from issue date of Prospectus |
| 34. | Hossain Md. Faruk         | Shareholder | 100,000 | 0.23% | 15.01.2011              | 3 years from issue date of Prospectus |
| 35. | Alhajj Abdul Ghani Sarder | Shareholder | 200,000 | 0.46% | 15.01.2011              | 3 years from issue date of Prospectus |
| 36. | Md. Ikramul Haque         | Shareholder | 35,000  | 0.08% | 15.01.2011              | 3 years from issue date of Prospectus |

|     |                                |             |        |       |            |                                       |
|-----|--------------------------------|-------------|--------|-------|------------|---------------------------------------|
| 37. | Md. Rashedul Hassan Rasel      | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 38. | Zahurul Islam                  | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 39. | Kanak Chandra Das              | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 40. | Wasim Haider                   | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 41. | J.M. Yousuf Sadeque            | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 42. | S.M. Mahfuzur Rahman           | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 43. | Ahmed Swaleh Naqvi             | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 44. | Helena Akter                   | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 45. | Sk. Moniruzzaman               | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 46. | Rezaul Ahmed                   | Shareholder | 40,000 | 0.09% | 15.01.2011 | 3 years from issue date of Prospectus |
| 47. | A.K.M. Mahboob-Ul-Alam         | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 48. | Ria Sen                        | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 49. | Antara Saha                    | Shareholder | 15,000 | 0.03% | 15.01.2011 | 3 years from issue date of Prospectus |
| 50. | Shima Chakraborty              | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 51. | Mohammad Tanbir Ashraf Bhuiyan | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 52. | Mohammad Imranul Haque         | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 53. | Md. Shafiul Azam Chowdhury     | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 54. | Mohammad Mustafizur Rahman     | Shareholder | 10,000 | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 55. | Sk. Mustahidur Rahman          | Shareholder | 20,000 | 0.05% | 15.01.2011 | 3 years from issue date of Prospectus |
| 56. | Mohammad Abul Farah            | Shareholder | 20,000 | 0.05% | 15.01.2011 | 3 years from issue date of Prospectus |
| 57. | Abdul Awal                     | Shareholder | 22,500 | 0.05% | 15.01.2011 | 3 years from issue date of Prospectus |
| 58. | Mohammad Forhad Hossain        | Shareholder | 5,000  | 0.01% | 15.01.2011 | 3 years from                          |

|     |                                 |             |         |       |            |                                       |
|-----|---------------------------------|-------------|---------|-------|------------|---------------------------------------|
|     |                                 |             |         |       |            | issue date of Prospectus              |
| 59. | Dr. Md. Rezwanul Hoque          | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 60. | Dr. Md. Aslam Hossain           | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 61. | Mohammad Nurul Hoque            | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 62. | Shamshad Hossain                | Shareholder | 18,000  | 0.04% | 15.01.2011 | 3 years from issue date of Prospectus |
| 63. | B.K. Capital Management Limited | Shareholder | 100,000 | 0.23% | 15.01.2011 | 3 years from issue date of Prospectus |
| 64. | Md. Shaharul Islam              | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 65. | Mohammad Younus                 | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 66. | M. Solaiman                     | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 67. | Rajib Kumar Das                 | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 68. | Tasnoova Haque & Anowara Hafiz  | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 69. | Md. Saifullah                   | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 70. | Mahbubur Rahman                 | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 71. | Zahirul Islam                   | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 72. | Md. Abdul Awal                  | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 73. | Nasim Ahmed                     | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 74. | Abul Bashar Chowdhury           | Shareholder | 25,000  | 0.06% | 15.01.2011 | 3 years from issue date of Prospectus |
| 75. | Nasima Begum                    | Shareholder | 25,000  | 0.06% | 15.01.2011 | 3 years from issue date of Prospectus |
| 76. | Md. Nasir Ahmed                 | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 77. | Md. Rafiqul Islam               | Shareholder | 40,000  | 0.09% | 15.01.2011 | 3 years from issue date of Prospectus |
| 78. | Md. Sharifur Rahman Khan        | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 79. | Farid Ahmed Taher               | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of            |

|      |                                      |             |         |       |            |                                       |
|------|--------------------------------------|-------------|---------|-------|------------|---------------------------------------|
|      |                                      |             |         |       |            | Prospectus                            |
| 80.  | Mohammed Shahidul Islam              | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 81.  | Md. Shafiqul Alam                    | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 82.  | Sun Flower Trade International       | Shareholder | 100,000 | 0.23% | 15.01.2011 | 3 years from issue date of Prospectus |
| 83.  | A.K.M. Lutful Kabir & Mojibur Rahman | Shareholder | 60,000  | 0.14% | 15.01.2011 | 3 years from issue date of Prospectus |
| 84.  | Md. Humayoun Kabir                   | Shareholder | 20,000  | 0.05% | 15.01.2011 | 3 years from issue date of Prospectus |
| 85.  | Bidyut Saha                          | Shareholder | 25,000  | 0.06% | 15.01.2011 | 3 years from issue date of Prospectus |
| 86.  | Tahmina Akter Numi                   | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 87.  | Zahirul Haque                        | Shareholder | 15,000  | 0.03% | 15.01.2011 | 3 years from issue date of Prospectus |
| 88.  | Md. Kamrul Hasan & Md. Rafiqul Hasan | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 89.  | Mohammad Fayzul Islam                | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 90.  | Amala Rani Ojha (Rajbongshi)         | Shareholder | 25,000  | 0.06% | 15.01.2011 | 3 years from issue date of Prospectus |
| 91.  | Md. Anwar Husain Khan                | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 92.  | Abu Sayem M. Maruf                   | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 93.  | Mohiuddin Bhuiyan                    | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 94.  | Md. Zohirul Islam                    | Shareholder | 25,000  | 0.06% | 15.01.2011 | 3 years from issue date of Prospectus |
| 95.  | Mr. Alamgir Talukder                 | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 96.  | Mr. Najmul Mostafa Amin              | Shareholder | 50,000  | 0.11% | 15.01.2011 | 3 years from issue date of Prospectus |
| 97.  | Syed Moniruzzaman Kazal              | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |
| 98.  | Shahnaj Islam                        | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 99.  | Md. Shahidul Islam                   | Shareholder | 5,000   | 0.01% | 15.01.2011 | 3 years from issue date of Prospectus |
| 100. | Zahirul Haque                        | Shareholder | 10,000  | 0.02% | 15.01.2011 | 3 years from issue date of Prospectus |

|      |                                        |             |         |       |            |                                       |
|------|----------------------------------------|-------------|---------|-------|------------|---------------------------------------|
| 101. | Rumman Traders                         | Shareholder | 50,000  | 0.11% | 15.01.2011 | 3 years from issue date of Prospectus |
| 102. | M/s Tanvir Enterprise                  | Shareholder | 100,000 | 0.23% | 15.01.2011 | 3 years from issue date of Prospectus |
| 103. | Md. Tanvir Alam                        | Shareholder | 20,000  | 0.05% | 15.01.2011 | 3 years from issue date of Prospectus |
| 104. | Md. Kamruzzaman (Abir)                 | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 105. | Mohammad Bozlur Rahman                 | Shareholder | 50,000  | 0.11% | 17.04.2011 | 3 years from issue date of Prospectus |
| 106. | Global Furnishing                      | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 107. | Shamshad Begum                         | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 108. | Union Capital Limited-Investor Account | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 109. | Saiful Islam                           | Shareholder | 40,000  | 0.09% | 17.04.2011 | 3 years from issue date of Prospectus |
| 110. | Syed M.A. Hashem                       | Shareholder | 5,000   | 0.01% | 17.04.2011 | 3 years from issue date of Prospectus |
| 111. | Gopal Paul                             | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 112. | Anisur Rahman                          | Shareholder | 200,000 | 0.46% | 17.04.2011 | 3 years from issue date of Prospectus |
| 113. | Nahida Imam                            | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from issue date of Prospectus |
| 114. | Md. Zakaria Chowdhury                  | Shareholder | 50,000  | 0.11% | 17.04.2011 | 3 years from issue date of Prospectus |
| 115. | Sk. Nahiduzzaman                       | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 116. | Md. Shaheen Murtuza                    | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 117. | Md. Quamrul Ahsan                      | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 118. | Habibur Rahman Khan                    | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 119. | Md. Abu Sayed Joy                      | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 120. | Md. Shamsul Alam                       | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 121. | Greatwall Ceramic Industries Limited   | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from issue date of Prospectus |
| 122. | Md. Asif Iqbal Mahmud                  | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from                          |

|      |                                        |             |          |       |                         |                                       |
|------|----------------------------------------|-------------|----------|-------|-------------------------|---------------------------------------|
|      |                                        |             |          |       |                         | issue date of Prospectus              |
| 123. | Md. Arab Ali                           | Shareholder | 25,000   | 0.06% | 17.04.2011              | 3 years from issue date of Prospectus |
| 124. | Gazi Zahidul Islam                     | Shareholder | 25,000   | 0.06% | 17.04.2011              | 3 years from issue date of Prospectus |
| 125. | Md. Hossain                            | Shareholder | 10,000   | 0.02% | 17.04.2011              | 3 years from issue date of Prospectus |
| 126. | Mohammed Arif                          | Shareholder | 10,000   | 0.02% | 17.04.2011              | 3 years from issue date of Prospectus |
| 127. | Sajjad-UI-Mohammed Chowdhury           | Shareholder | 10,000   | 0.02% | 17.04.2011              | 3 years from issue date of Prospectus |
| 128. | Miskatul Islam Chowdhury               | Shareholder | 20,000   | 0.05% | 17.04.2011              | 3 years from issue date of Prospectus |
| 129. | Md. Giash Uddin                        | Shareholder | 50,000   | 0.11% | 17.04.2011 & 11.06.2012 | 3 years from issue date of Prospectus |
| 130. | Uttam Kumar Barua                      | Shareholder | 25,000   | 0.06% | 17.04.2011              | 3 years from issue date of Prospectus |
| 131. | Md. Billal Hossain                     | Shareholder | 15,000   | 0.03% | 17.04.2011              | 3 years from issue date of Prospectus |
| 132. | Tarafder Md. Ruhul Quddus              | Shareholder | 2010,000 | 4.58% | 17.04.2011 & 10.10.2011 | 3 years from issue date of Prospectus |
| 133. | Suhrid Kumar Paul                      | Shareholder | 10,000   | 0.02% | 17.04.2011              | 3 years from issue date of Prospectus |
| 134. | K.E.M. Monsururul Hoque                | Shareholder | 100,000  | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 135. | Bangladesh Information Gateway Limited | Shareholder | 300,000  | 0.68% | 17.04.2011              | 3 years from issue date of Prospectus |
| 136. | T.M. Mamun Kaiser                      | Shareholder | 215,000  | 0.49% | 17.04.2011 & 08.11.2012 | 3 years from issue date of Prospectus |
| 137. | Hazi Emam Hossain                      | Shareholder | 100,000  | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 138. | Enamul Hoq                             | Shareholder | 200,000  | 0.46% | 17.04.2011              | 3 years from issue date of Prospectus |
| 139. | Mohammad Abbas Ullah                   | Shareholder | 100,000  | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 140. | Md. Abdul Quddus                       | Shareholder | 25,000   | 0.06% | 17.04.2011              | 3 years from issue date of Prospectus |
| 141. | Syed Jalal Ahmed                       | Shareholder | 200,000  | 0.46% | 17.04.2011              | 3 years from issue date of Prospectus |
| 142. | Syed Jamal Ahmed                       | Shareholder | 100,000  | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 143. | Bijan Chakraborty                      | Sahreholder | 100,000  | 0.23% | 17.04.2011              | 3 years from                          |

|      |                                                 |             |           |       |                         |                                       |
|------|-------------------------------------------------|-------------|-----------|-------|-------------------------|---------------------------------------|
|      |                                                 |             |           |       |                         | issue date of Prospectus              |
| 144. | Mohammad Murad Miah & Md. Sajjad Hossain        | Shareholder | 90,000    | 0.21% | 17.04.2011              | 3 years from issue date of Prospectus |
| 145. | Md. Towhidul Islam                              | Shareholder | 75,000    | 0.17% | 17.04.2011              | 3 years from issue date of Prospectus |
| 146. | Salma Zaman                                     | Shareholder | 1,200,000 | 2.73% | 17.04.2011 & 08.11.2012 | 3 years from issue date of Prospectus |
| 147. | Md. Mazharul Islam Chowdhury                    | Shareholder | 20,000    | 0.05% | 17.04.2011              | 3 years from issue date of Prospectus |
| 148. | IIDFC Capital Limited                           | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 149. | Mohammad Alamgir Hasan                          | Shareholder | 20,000    | 0.05% | 17.04.2011              | 3 years from issue date of Prospectus |
| 150. | Md. Didarul Alam                                | Shareholder | 20,000    | 0.05% | 17.04.2011              | 3 years from issue date of Prospectus |
| 151. | Anwarul Haque Chowdhury                         | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 152. | Milon H. Rahman                                 | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 153. | Junnun Safoan                                   | Shareholder | 100,000   | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 154. | Md. Azharul Islam Khan                          | Shareholder | 100,000   | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 155. | Mallik Rawshan Alam                             | Shareholder | 40,000    | 0.09% | 17.04.2011              | 3 years from issue date of Prospectus |
| 156. | Abdul Awal Chowdhury                            | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 157. | Akhter Sultana                                  | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 158. | Zahirul Islam                                   | Shareholder | 100,000   | 0.23% | 17.04.2011              | 3 years from issue date of Prospectus |
| 159. | IDLC Finance Limited-Portfolio Account          | Shareholder | 400,000   | 0.91% | 17.04.2011              | 3 years from issue date of Prospectus |
| 160. | Union Capital Limited-Investors Account         | Shareholder | 300,000   | 0.68% | 17.04.2011              | 3 years from issue date of Prospectus |
| 161. | SBL Capital Management Limited-Investor Account | Shareholder | 300,000   | 0.68% | 17.04.2011              | 3 years from issue date of Prospectus |
| 162. | Bidhan Chandra Das                              | Shareholder | 50,000    | 0.11% | 17.04.2011              | 3 years from issue date of Prospectus |
| 163. | People's Leasing & Financial Services Limited   | Shareholder | 200,000   | 0.46% | 17.04.2011              | 3 years from issue date of Prospectus |
| 164. | Md. Rabakuzzaman                                | Shareholder | 14,000    | 0.03% | 17.04.2011              | 3 years from                          |

|      |                            |             |         |       |            |                                       |
|------|----------------------------|-------------|---------|-------|------------|---------------------------------------|
|      |                            |             |         |       |            | issue date of Prospectus              |
| 165. | Md. Nurun Nabi Siddique    | Shareholder | 25,000  | 0.06% | 17.04.2011 | 3 years from issue date of Prospectus |
| 166. | Md. Moniruzzaman Bhuiyan   | Shareholder | 15,000  | 0.03% | 17.04.2011 | 3 years from issue date of Prospectus |
| 167. | Md. Manzour Murshed        | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 168. | Md. Mazharul Haque         | Shareholder | 5,000   | 0.01% | 17.04.2011 | 3 years from issue date of Prospectus |
| 169. | Swapan Kumer Tarafder      | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 170. | Joyanal Abedin             | Shareholder | 20,000  | 0.05% | 17.04.2011 | 3 years from issue date of Prospectus |
| 171. | Masud Khan                 | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 172. | Md. Abul Hossain           | Shareholder | 10,000  | 0.02% | 17.04.2011 | 3 years from issue date of Prospectus |
| 173. | Md. Ali Nawshad            | Shareholder | 35,000  | 0.08% | 17.04.2011 | 3 years from issue date of Prospectus |
| 174. | Dewan Joheb Zaman          | Shareholder | 50,000  | 0.11% | 17.04.2011 | 3 years from issue date of Prospectus |
| 175. | M.M. Mustafa Zamal         | Shareholder | 400,000 | 0.91% | 17.04.2011 | 3 years from issue date of Prospectus |
| 176. | Md. Yousuf Ismail          | Shareholder | 500,000 | 1.14% | 17.04.2011 | 3 years from issue date of Prospectus |
| 177. | Md. Motiur Rahman          | Shareholder | 500,000 | 1.14% | 17.04.2011 | 3 years from issue date of Prospectus |
| 178. | Syed Golam Wadud           | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from issue date of Prospectus |
| 179. | Mozammel Haque Bhuiyan     | Shareholder | 200,000 | 0.46% | 17.04.2011 | 3 years from issue date of Prospectus |
| 180. | Farzana Moazzam            | Shareholder | 200,000 | 0.46% | 17.04.2011 | 3 years from issue date of Prospectus |
| 181. | Captain M. Moazzam Hossain | Shareholder | 200,000 | 0.46% | 17.04.2011 | 3 years from issue date of Prospectus |
| 182. | Assign Holdings Limited    | Shareholder | 500,000 | 1.14% | 17.04.2011 | 3 years from issue date of Prospectus |
| 183. | Colonel Rafique Ahmed      | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from issue date of Prospectus |
| 184. | Md. Tariq Ismail           | Shareholder | 200,000 | 0.46% | 17.04.2011 | 3 years from issue date of Prospectus |
| 185. | Kamal Uddin Ahmed          | Shareholder | 100,000 | 0.23% | 17.04.2011 | 3 years from issue date of            |

|      |                                    |             |                   |             |            |                                       |
|------|------------------------------------|-------------|-------------------|-------------|------------|---------------------------------------|
|      |                                    |             |                   |             |            | Prospectus                            |
| 186. | Shofura Akter                      | Shareholder | 100,000           | 0.23%       | 04.10.2011 | 3 years from issue date of Prospectus |
| 187. | A.K.M. Golam Faruk                 | Shareholder | 10,000            | 0.02%       | 04.10.2011 | 3 years from issue date of Prospectus |
| 188. | Mohadeb Chandra Sutradhar          | Shareholder | 6,500             | 0.01%       | 04.10.2011 | 3 years from issue date of Prospectus |
| 189. | Md. Lutfar Rahman                  | Shareholder | 5,000             | 0.01%       | 04.10.2011 | 3 years from issue date of Prospectus |
| 190. | Md. Amirul Islam                   | Shareholder | 30,000            | 0.07%       | 04.10.2011 | 3 years from issue date of Prospectus |
| 191. | Mrs. Rawshan Ara Taufique          | Shareholder | 50,000            | 0.11%       | 08.10.2011 | 3 years from issue date of Prospectus |
| 192. | ICB Capital Management Limited     | Shareholder | 2,000,000         | 4.56%       | 10.10.2011 | 3 years from issue date of Prospectus |
| 193. | Sandwip Hashim Khan                | Shareholder | 2,000,000         | 4.56%       | 10.10.2011 | 3 years from issue date of Prospectus |
| 194. | Alpha Capital Management Limited   | Shareholder | 600,000           | 1.37%       | 08.11.2012 | 3 years from issue date of Prospectus |
| 195. | Progressive Life Insurance Limited | Shareholder | 400,000           | 0.91%       | 08.11.2012 | 3 years from issue date of Prospectus |
|      | <b>Total</b>                       |             | <b>43,894,000</b> | <b>100%</b> |            |                                       |

### REFUND OF SUBSCRIPTION MONEY

As per BSEC Notification Dated February 9, 2010, the issuer shall refund application money to the unsuccessful applicant of the public offer by any of the following manner based on the option given by the applicant in the application form;-

(a) Through banking channel for onward deposit of the refund money into the applicant's bank account as provided in the respective application form for subscription; or

(b) Through issuance of refund warrant in the name and address of the applicant as provided in the respective application form for subscription:

Provided that, in case of deposit into the applicant's bank account, the applicant will bear the applicable service charge, if any, of the applicant's banker, and the issuer shall simultaneously issue a letter of intimation to the applicant containing, among others, the date and amount remitted with details of the bank through and to which bank such remittance has been effected."

### SUBSCRIPTION BY AND REFUND TO NON-RESIDENT BANGLADESHI (NRB)

1. A Non-Resident Bangladeshi shall apply either directly by enclosing a foreign demand draft drawn on a bank payable at Dhaka, or through a nominee by paying out of foreign currency deposit account maintained in Bangladesh or in Taka, supported by foreign currency encashment certificate issued by the concerned bank, for the value of securities applied for through crossed bank cheque marking "Account Payee only".

2. The value of securities applied for by such person may be paid in Taka or US dollar or UK pound sterling or EURO at the rate of exchange mentioned in the securities application form.

3. Refund against oversubscription shall be made in the currency in which the value of securities was paid for by the applicant through Account Payee bank cheque payable at Dhaka with bank account number, Bank's name and Branch as indicated in the securities application form. If the applicants' bank accounts as mentioned in their IPO Application Forms are maintained with the Bankers to the Issue and other banks as mentioned below, refund amount of those applicants will be directly credited into the respective bank accounts as mentioned in their IPO Application Forms.

#### **ALLOTMENT:**

The company reserves the right of accepting any application, either in whole, or in part. Successful applicants will be notified by the dispatch on an allotment letter by registered post/courier. Letter of allotment and refund warrants will be issued within 5(five) weeks from the closing of the subscription. After allotment the company will have to transfer the shares to the allottees' Beneficiary Owners (BO) account, which has been mentioned in the application form.

The company shall issue share allotment letter to all successful applicants, within 5(five) weeks, from the date of the subscription closing date. At the same time, the unsuccessful application shall be refunded with the application money within 5 (five) weeks from the closing of the subscription date, by Account Payee Cheque, without interest payable at Dhaka/Chittagong/Khulna/Rajshahi/Barisal/Sylhet, as the case may be.

Where allotment is made, in whole or in part in respect of joint application, the allotment letter will be dispatched to the person whose name appears first in the application form notwithstanding that the shares have been allotted to the joint applicants. Where joint applicant is accepted in part, the balance of any amount paid on application will be refunded without interest to the person named first in the application form.

#### **AVAILABILITY OF SECURITIES**

##### **1. Securities**

| <b>Sl. No.</b> | <b>Particulars</b>                                                                                         | <b>Number of Shares</b> |
|----------------|------------------------------------------------------------------------------------------------------------|-------------------------|
| 1(A)           | 20% of IPO of Ordinary Shares are reserved for affected small investors (পরিচালিত ক্ষুদ্র বিনিয়োগকারীরা). | 2,400,000               |
| 1(B)           | 10% of IPO of Ordinary Shares are reserved for Mutual Funds                                                | 1,200,000               |
| 1(C)           | 10% of IPO of Ordinary Shares are reserved for Non-Resident Bangladeshis (NRB)                             | 1,200,000               |
| 1(D)           | Remaining 60% of IPO of Ordinary Shares are reserved for General Public                                    | 7,200,000               |
| <b>Total</b>   |                                                                                                            | <b>12,000,000</b>       |

2. All securities as stated in clause 1(A), 1(B), 1(C) and 1(D) shall be offered for subscription and subsequent allotment by the issuer, subject to any restriction, which may be imposed, from time to time, by the Securities and Exchange Commission.

3. In case of over subscription under any of the categories mentioned in clause 1(A), 1(B), 1(C) and 1(D) the issue managers shall conduct an open lottery of all the applications received under each category separately in accordance with the letter of consent issued by the Securities and Exchange Commission.

4. In case of under subscription under any of the 20% and 10% categories as mentioned in clause 1(A), 1(B) & 1(C) the unsubscribed portion shall be added to the general public category and, if after such addition, there is over subscription in the general public category, the issuer and the Issue Manager shall jointly conduct an open lottery of all the applications added together.

5. In case of under subscription of the public offering, the unsubscribed portion of securities shall be taken up by the underwriter (s).
6. The lottery as stated in clause 3 and 4 shall be conducted in presence of representatives from the issuer, the stock exchanges, and the applicants, if there be any.

#### **APPLICATION FOR SUBSCRIPTION:**

1. Application for shares may be made for a minimum lot of 200 units of shares to the value of Tk. 6,000 (Taka Six thousand only) and should be made on the company's Printed Application Forms. Application Forms and Prospectus may be obtained from the Registered Office of the Company, members of Dhaka Stock Exchange Limited, Chittagong Stock Exchange Limited, or from the Bankers to the issue. In case, adequate Forms are not available, applicants may use photocopied/ cyclostyled/ handwritten/typed copies of the Forms. Applications must not be for less than 50 units of share. Any application not meeting this criterion will not be considered for allotment purpose.
2. Joint application form for more than two (2) persons will not be accepted. In the case of joint application, each party must sign the application form.
3. Application must be in full name of individuals, or limited companies, or trusts or societies, and not in the name of minors or persons of unsound mind. Applications from of insurance, financial and market intermediary companies must be accompanied by Memorandum and Articles of Association of that company.
4. **An applicant cannot submit more than two applications, one in his own name and another jointly with another person. In case an applicant makes more than two applications, all the application will be treated as invalid and will not be considered for allotment purpose. In addition, 15 % (Fifteen) of the application money shall be forfeited by the Commission and the balance amount will be refunded to the applicant.**
5. The applicant shall provide with the same bank account number in the application form as it is in the BO account of the application.
6. **The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the commission will forfeit 15% of their subscription money too.**
7. An IPO applicant shall ensure his/her BO account remains operational till the process of IPO (including securities allotment or refund of IPO application) is completed. If any BO account mentioned in the IPO application is found closed, the allotted security may be forfeited by BSEC.
8. Bangladeshi Nationals (including non-resident Bangladeshi Nationals working abroad) and foreign nationals shall be entitled to apply for the shares.
9. Payment for subscription by investors other than Non-Resident Bangladeshi may be made to the said branches/offices of the banks mentioned in the application forms in Cash/Cheque/Pay Order/Bank Draft. The Cheque/ Pay Order/ Bank Draft shall be made payable to the bank to which it is sent, be marked "**Saif Powertec Ltd.**" shall bear the crossing "**A/C Payee Only**" and must be drawn on a bank in the same town of the bank to which application form is deposited.
10. A Non-Resident Bangladeshi (NRB) shall apply against the Public Offer either directly by enclosing a foreign demand draft, drawn on a bank payable at Dhaka, or through a nominee (including a Bank or a Company) by paying out of foreign currency deposit account maintained in Bangladesh, for the value of securities applied for.



**Principal Terms and Conditions of Underwriting Agreements:**

1. If and to the extent that the shares offered to the public through a Prospectus authorized hereunder shall not have been subscribed in cash in full by the closing date, the Company shall within 10 (Ten) days of the closure of subscription call upon the underwriter in writing to subscribe the shares not so subscribed and ask the underwriter to pay for them in cash in full within 15 (fifteen) days of the date of said notice and said amount shall have to be credited into shares subscription account within the said period.
2. If payment is made by Cheque/Bank Draft by the underwriter it will be deemed that the underwriter has not fulfilled his obligation towards his underwriting commitment under the Agreement, until such time as the Cheque/Bank Draft has been en-cashed and the Company's account has been credited.
3. In any case within 7 (Seven) days after the expiry of the aforesaid 15(Fifteen) days, the Company shall send proof of subscription and desposit of share money by the underwriters, to the Commission.
4. In the case of failure by underwriter to pay for the shares under the terms mentioned above, the said Underwriter will not be eligible to underwrite any issue, until such time as he fulfils his underwriting commitment under the Agreement and also other penalties as may be determined by the Commission may be imposed on him.
5. In case of failure by any underwriter to pay for the shares within the stipulated time, the Company/Issuer will be under no obligation to pay any underwriting commission under the Agreement.
6. In case of failure by the Company to call upon the underwriter for the aforementioned purpose within the stipulated time, the Company and its Directors shall individually and collectively be held responsible for the consequence and/or penalties as determined by the Bangladesh Securities and Exchange Commission under the law may be imposed on them.

**Commission for the Underwriters:**

The company shall pay to the underwriters an underwriting commission at the rate of 0.50% of the value of shares underwritten by them out of the Public Issue.

**Right of Underwriters on Company's Board:**

Underwriters have not acquired any right to have their representatives in the Board of Directors of the Company.

**DECLARATION ABOUT LISTING OF SHARES WITH STOCK EXCHANGES**

In case none of the Stock Exchange(s), if for any reason, grants listing within 75 days from the closure of subscription, any allotment in terms of this prospectus shall be void and the company shall refund the subscription money within fifteen days from the date of refusal for listing by the stock exchanges, or from the date of expiry of the said 75(seventy five) days, as the case may be.

In case of non-refund of the subscription money within the aforesaid fifteen days, the company directors, in addition to the issuer company, shall be collectively and severally liable for refund of the subscription money, with interest at the rate of 2% (two percent) per month above the bank rate, to the subscribers concerned.

The issue manager, in addition to the issuer company, shall ensure due compliance of the above mentioned conditions and shall submit compliance report thereon to the Commission within seven days of expiry of the aforesaid fifteen days time period allowed for refund of the subscription money.

## Trading and Settlement

Trading And Settlement Regulation of the stock exchanges will apply in respect of trading and settlement of the shares of the company.

**The issue shall be placed in “N” Category with DSE & CSE.**

## Material Contracts

The following are material contracts in the ordinary course of business, which have been entered into by the Company.

- a) Underwriting Agreement between the Company and the Underwriters
- b) Issue Mangement Agreement between the Company and the Manager to the Issue, ICB Capital Management Limited.

Copies of the aforementioned contracts and documents and a copy of Memorandum and Articles of Association of the Company and the Consent Letter from BSEC may be inspected, on any working day during office hours at the Registered Office of the Company.

## Manager(s) to the Issue

ICB Capital Management Limited is the Manager to the Issue. The Issue Manager will get Tk. 2,000,000.00 as issue management fee.

## Commission to the Banker to the Issue

Commission at the rate of 0.1% of the amount collected will be paid to the Bankers to the Issue for the services to be rendered by them.

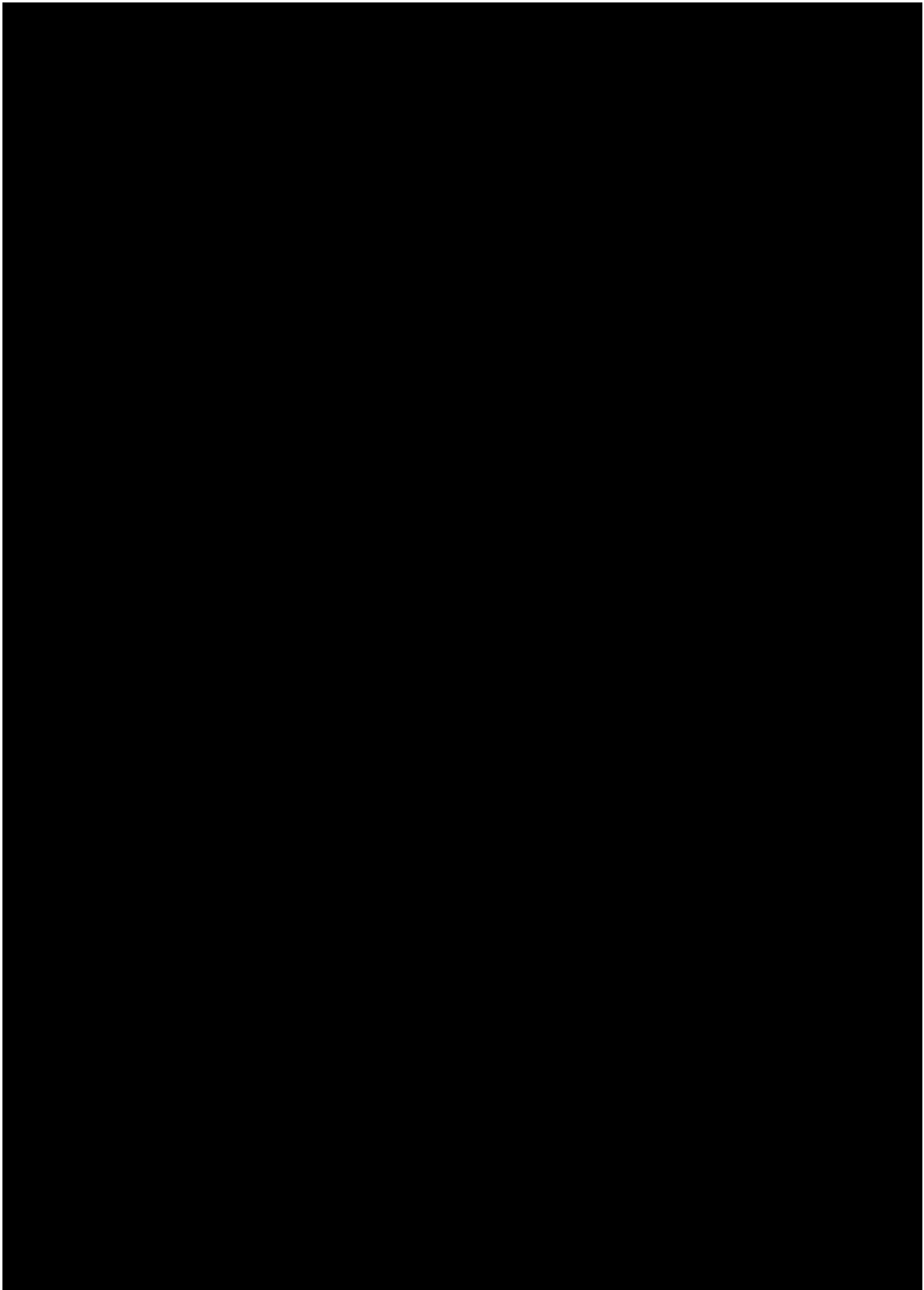
## Corporate Directory

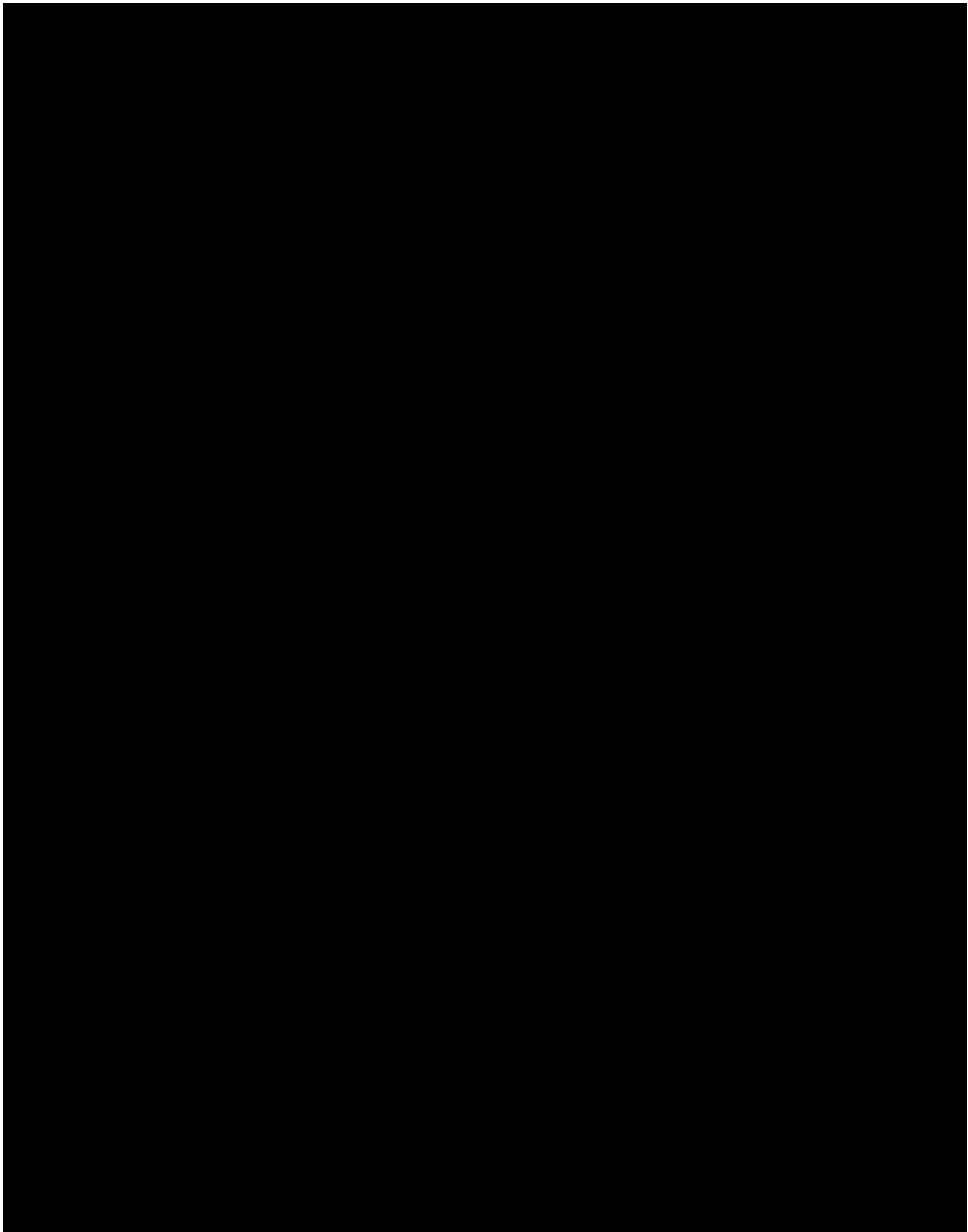
|                                                                     |                                                                                                                                                                                                                      |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Registered &amp; Corporate Office<br/>(Owned by the company)</b> | Rupayan Center (8th floor)<br>72 Mohakhali C/A, Dhaka 1212<br>Phone: (880 2)9856358-9, Fax: (880 2) 9855949, web:<br><a href="http://www.saifpowertecLtd.com">www.saifpowertecLtd.com</a>                            |
| <b>Chittagong Office:</b>                                           | House # 09, Road # 01, Lane # 01, Block @ G, Halishahar,<br>Chittagong                                                                                                                                               |
| <b>Factory</b>                                                      | Basugaon, Pubail, Gazipur.                                                                                                                                                                                           |
| <b>Manager to the Issue</b>                                         | <b>ICB Capital Management Ltd.</b><br>BDBL Bhaban (Level: 16)<br>8 Rajuk Avenue, Dhaka-1000<br>Phone: 9585691-92, 9563455, Fax: (880 2) 9555707<br>web: <a href="http://www.icbcmL.com">www.icbcmL.com</a>           |
| <b>Auditor</b>                                                      | ATA KHAN & CO<br>Chartered Accountants<br>67, Motijheel Commercial Area,<br>Dhaka 1000.                                                                                                                              |
| <b>Legal Adviser</b>                                                | Omar H. Khan (Joy)<br>LLB (Hons) University of London<br>Barrister- at- Law (Lincoln's Inn. UK)<br>Advocate, Supreme Court of Bangladesh<br>Khair Mansion (4 <sup>th</sup> Floor)<br>235/2 Elephant Road, Dhaka-1205 |
| <b>Compliance Officer of the Company</b>                            | Md. Hasan Reza<br>Chief Financial Officer<br>72, Mohakhali C/A, Dhaka<br>Cell#01713383471                                                                                                                            |

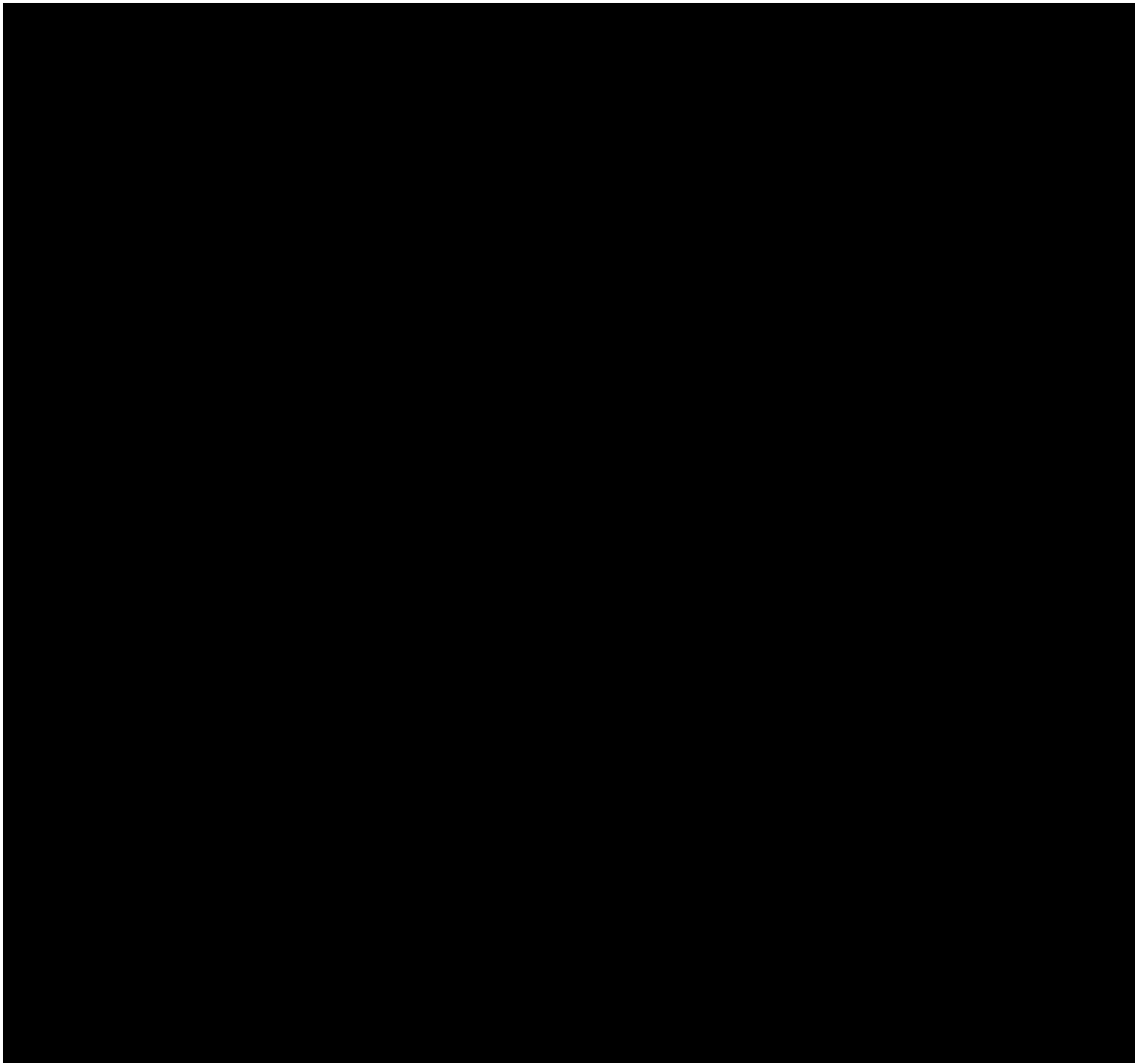
All investors are hereby informed that Mr. Md. Hasan Reza, Chief Financial Officer who will monitor the compliance of the Acts, and rules, regulations, notification, guidelines, conditions, orders/directions etc. issued by the Commission and/or stock exchange(s) applicable to the conduct of the business activities of the Company so as to promote the interest of the investors in the security issued by the Company, and for redressal of investors' grievances.

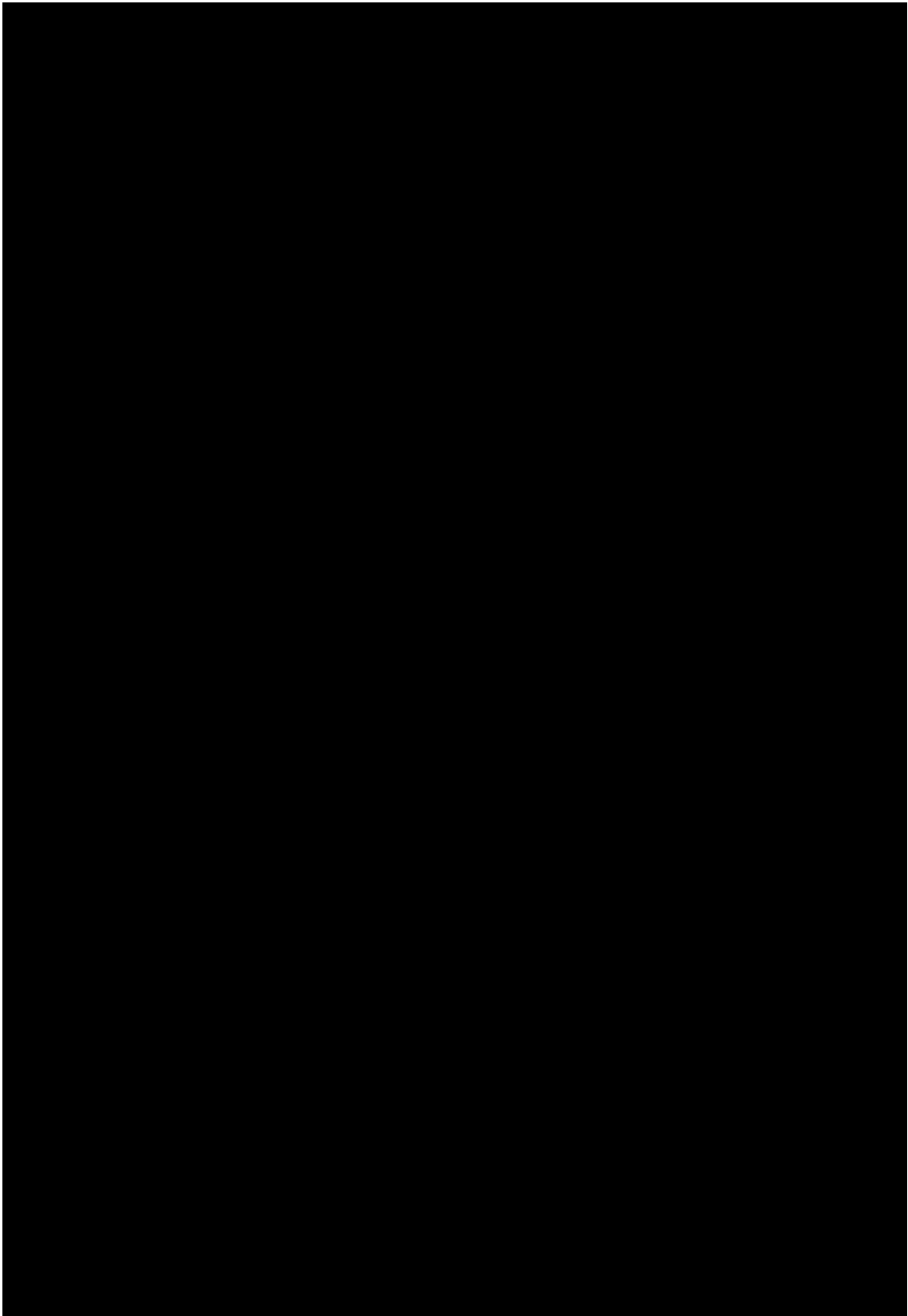
## BANKERS TO THE ISSUE

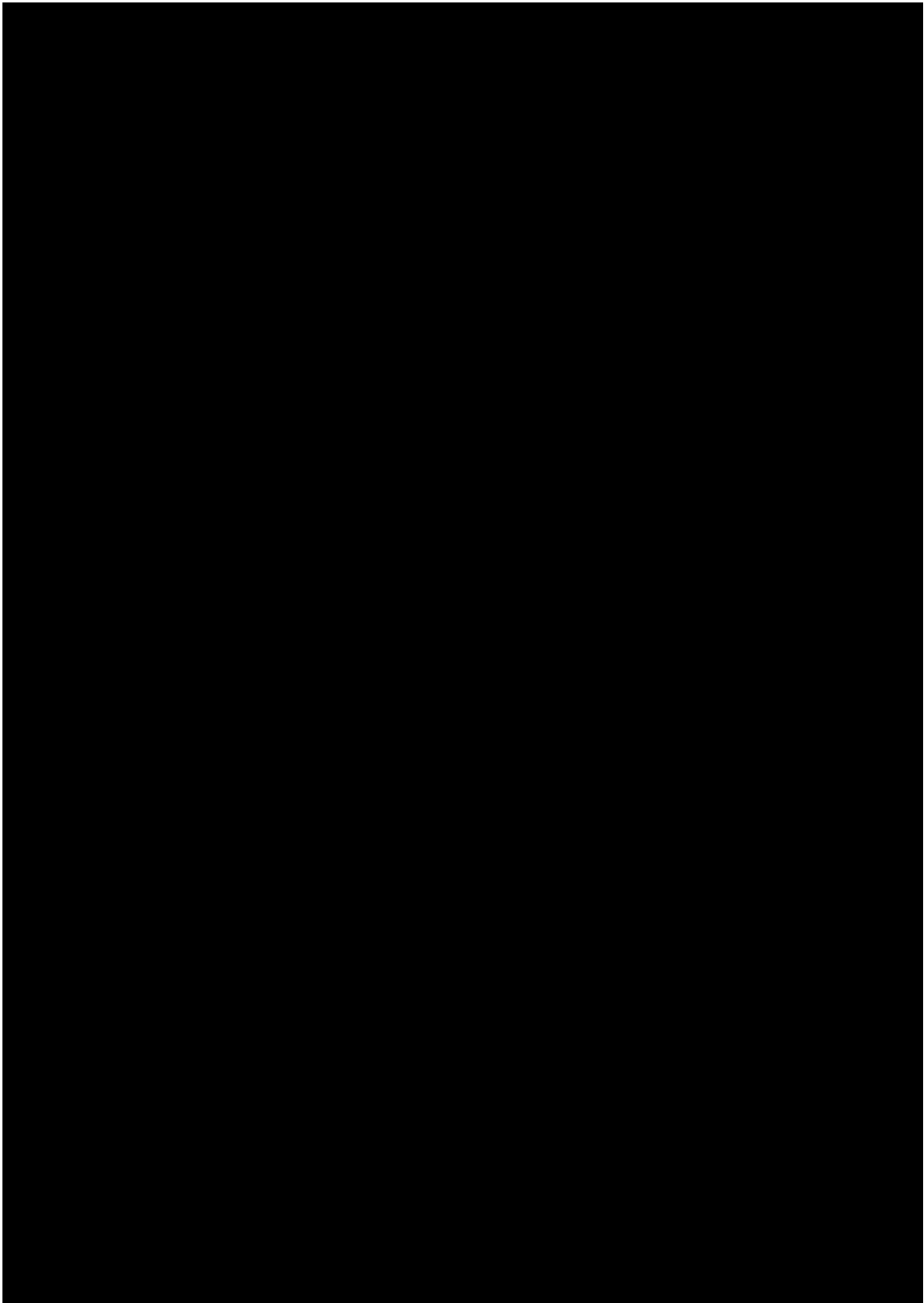
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| <p><b><u>Investment Corporation of Bangladesh (ICB)</u></b><br/> NSC Tower, Purana Paltan, Dhaka.<br/> Chittagong Branch, Chittagong.<br/> Rajshahi Branch, Rajshahi.<br/> Khulna Branch, Khulna.<br/> Barisal Branch, Barisal.<br/> Sylhet Branch, Sylhet.<br/> Bogra Branch, Bogra.<br/> Local Office, Kashifa Plaza, Nayapaltan, Dhaka.</p> <p><b><u>National Bank Limited</u></b><br/> Agrabad Br. Chittagong<br/> Anderkilla Chittagong<br/> Asadgate Branch, Dhaka<br/> Babubazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bandura Branch Dhaka<br/> Bangshal Road Branch Dhaka<br/> Barisal Branch, Barisal<br/> Bogra Branch Bogra<br/> CDA Aavenue Br. Chittagong<br/> Chawk Bazar Br. Chittagong<br/> Chowmuhani Branch<br/> Comilla Branch Comilla<br/> Dhanmondi Branch, Dhaka<br/> Dilkusha Br. Dhaka.<br/> Elephant Road Branch. Dhaka<br/> Fardpur Branch<br/> Feni Branch<br/> Foreign Ex. Branch. Dhaka<br/> Gazipur Br. Gazipur<br/> Gulshan Branch, Dhaka<br/> Halishahar Br. Chittagong<br/> Imamgang Branch, Dhaka<br/> Islampur Branch, Dhaka<br/> Jatrabari Branch, Dhaka<br/> Jessore Branch, Jessore<br/> Jubille Road Br Chittagong<br/> Kawran Bazar Branch, Dhaka<br/> Khatungong Br. Chittagong<br/> Khulna Br. Khulna<br/> Lake Circus Br Dhaka<br/> Malibagh branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Mohakhali branch, Dhaka<br/> Mohammadpur branch, Dhaka<br/> Motijheel Branch, Dhaka<br/> Moulvibazar Br. Moulvibazar<br/> Muradpur Br Chittagong<br/> Mymensingh Br. Mymensingh<br/> Narayanganj Branch, N'Gonj<br/> Narsingdi Branch, Narsingdi<br/> Netaigonj Branch, N'gong<br/> New Eskaton Branch. Dhaka<br/> North Brook Hall Branch, Dhaka<br/> Pagla Bazar Branch<br/> Sunamgonj Branch</p> <p><b><u>Jamuna Bank Limited</u></b><br/> Mohakhali Branch Dhaka<br/> Sonargaon Road Branch Dhaka<br/> Dilkusha Branch Dhaka<br/> Shantinagar Branch Dhaka<br/> Gulshan Branch Dhaka<br/> Dhanmondi Branch Dhaka<br/> Islampur Branch Dhaka<br/> Sylhet Branch Sylhet<br/> Kushtia Branch Kushtia<br/> Motijheel Branch, Dhaka<br/> Mymensingh Branch, Mymensingh<br/> Banani Branch Dhaka<br/> Uttara Branch Dhaka<br/> Mirpur Branch Dhaka<br/> Malibagh Branch Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Bogra Branch, Bogra<br/> Jubilee Road Branch, Chittagong<br/> Khatungonj Branch Chittagong<br/> Comilla Branch, Comilla<br/> Feni Branch, Feni<br/> Jessore Branch, Jessore<br/> Barishal Branch, Barishal</p> <p><b><u>Social Islami Bank Limited</u></b><br/> Principal Branch, Dhaka<br/> Agrabad Branch, Chittagong<br/> Khulna Branch, Khulna<br/> Sylhet Branch, Sylhet<br/> Rajshahi Branch, Rajshahi<br/> Gulshan Branch, Dhaka<br/> Babu Bazar Branch, Dhaka<br/> Begum Rokeya Sarani Branch, Dhaka<br/> Panlhapath Branch, Dhaka<br/> Sonargaon Branch, Narayanganj<br/> Foreign Exchange Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Uttara Branch, Dhaka Mirpur Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Dania Rasulpur Branch, Dhaka<br/> South Surma Branch, Sylhet<br/> Comilla Branch, Comilla<br/> Islampur Branch, Dhaka<br/> New Eskaton Branch, Dhaka<br/> Chandpur Branch, Chandpur<br/> Chawk Bazar Branch, Chittagong<br/> Narayanganj Branch, Narayanganj<br/> Jessore Branch, Jessore</p> | <p>Rangpur Branch, Rangpur<br/> Barishal Branch, Barishal<br/> South Banosree Branch. Dhaka<br/> Mohakhali Branch. Dhaka<br/> Feni Branch, Feni</p> <p><b><u>Mutual Trust Bank Ltd.</u></b><br/> Babu Bazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Dholaikhal Branch, Dhaka<br/> Dilkusha Branch, Dhaka<br/> Elephant Road Branch, Dhaka<br/> Fulbaria Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Mohammadpur Branch, Dhaka<br/> MTB Corporate Center Branch, Dhaka<br/> Pallabi Branch, Dhaka<br/> Panlhapath Branch, Dhaka<br/> Principal Branch, Dhaka<br/> Progati Sarani Branch. Dhaka<br/> Savar Branch, Dhaka<br/> ShamirAkha Branch, Dhaka<br/> Tongi Branch, Dhaka<br/> Uttara Model Town Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Sonargaon Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Alankar Mour Branch, Chittagong<br/> C D A Avenue Branch, Chittagong<br/> Jubilee Road Branch, Chittagong<br/> Khatungonj Branch, Chittagong<br/> Feni Branch, Feni<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Bogra Branch, Bogra<br/> Pabna Branch, Pabna<br/> Kushtia Branch, Kushtia<br/> Sylhet Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Goumadi BrandyBarisal<br/> Jessore Branch, Jessore<br/> Habigonj Branch, Habigonj</p> <p><b><u>Dhaka Bank Limited</u></b><br/> Bogra Branch, Bogra<br/> Uttara Branch, Dhaka<br/> Khilgaon Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Cox's Bazar Branch, Cox's Bazar<br/> Imamgonj Branch, Dhaka<br/> Comilla Branch, Comilla<br/> CDA Avenue Branch, Chittagong<br/> KDA Avenue Branch Khulna<br/> Foreign Exchange Branch, Dhaka<br/> Kawran Bazar Branch, Dhaka<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Barisal Branch, Barisal</p> <p><b><u>Standard Bank Limited</u></b><br/> Principal Branch, Dhaka<br/> Foreign Exchange Br. Dhaka<br/> Tophana Road Br. Dhaka<br/> Imamgonj Br. Dhaka<br/> Gulshan Br. Gulshan -2, Dhaka<br/> Dhanmondi Br., Dhaka<br/> Mirpur Branch, Dhaka<br/> Uttara Br., Dhaka<br/> Panlhapath Br., Dhaka<br/> Banani Branch, Dhaka<br/> Pragoti Sarani Branch, Dhaka<br/> Nawabpur Road Branch, Dhaka "<br/> Green Road Branch, Dhaka<br/> Narayanganj Br., Narayanganj<br/> Jubilee Road Br., Chittagong<br/> Agrabad Br., Chittagong<br/> Khatungonj Br., Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Sadarghat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi.<br/> Kustia Branch, Kustia<br/> Sylhet Br., Sylhet<br/> Beani Bazar Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Mymensingh Branch, Mymensingh<br/> Rangpur Branch, Rangpur<br/> Khulna Br., Khulna<br/> Jessore Branch, Jessore</p> <p><b><u>Brac Bank Limited</u></b><br/> Asad Gate Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Donia Branch, Dhaka<br/> Eskaton Branch, Dhaka<br/> Graphics Building Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Manda Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Nawabpur Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Agrabad Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Halishohor Branch, Chittagong<br/> Kazirdeuri Branch, Chittagong<br/> Momin Road Branch, Chittagong<br/> Bogra Branch, Bogra<br/> Rajshahi Branch, Rajshahi<br/> Jessore Branch, Jessore<br/> Khulna Branch, Khulna</p> | <p>Barisal Branch, Barisal<br/> Zindabazar Branch, Sylhet</p> <p><b><u>City Bank Limited</u></b><br/> B B Avenue Br., Dhaka<br/> Principal Office Br., Dhaka<br/> Dhanmondi Br., Dhaka<br/> Shaymoli Br., Dhaka<br/> Imamgonj Br., Dhaka<br/> Johnson Road Br., Dhaka<br/> Kawran Bazar Br., Dhaka<br/> New Market Br., Dhaka<br/> VIP Road Br., Dhaka<br/> Islampur Br., Dhaka<br/> Nawabgonj Br., Dhaka<br/> Nawabpur Br., Dhaka<br/> Pragati Sarani Br., Dhaka<br/> Bangabandhu Road Br., Narayanganj<br/> Zinzira Br., Dhaka<br/> Tongi Br., Gazipur<br/> Agrabad Br., Chittagong<br/> Jubilee Road Br., Chittagong<br/> Khatungonj Br., Chittagong<br/> Anderkilla Br., Chittagong<br/> Cox's Bazar Br., Chittagong<br/> Chawkbazar Br., Chittagong<br/> Paharoli Br., Chittagong<br/> Comilla Br., Comilla<br/> Narsingdi Br., Narsingdi<br/> Zinda Bazar Br., Sylhet<br/> Bandar Bazar Br., Sylhet<br/> Amborkhana Br., Sylhet<br/> Moulvi Bazar Br., Sylhet<br/> Rajshahi Br., Rajshahi<br/> Bogra Br., Bogra<br/> Rangpur Br., Rangpur<br/> Siraggonj Br., Siraggonj<br/> Khulna Br., Khulna<br/> Jessore Br., Jessore<br/> Barisal Br., Barisal</p> <p><b><u>Bank Asia Limited</u></b><br/> Principal Branch, Dhaka<br/> MCB Dilkusha Branch, Dhaka<br/> Corporate Branch, Dhaka<br/> Scotia Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> MCB Banani Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Mitford Branch, Dhaka<br/> North South Rd. Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Moghobazar Branch, Dhaka<br/> Mohakhali Branch, Dhaka<br/> Shantinagar Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Progoti Sarani Branch, Dhaka<br/> Paltan Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Sylhet Main Branch, Sylhet<br/> Sylhet Uposahar Branch, Sylhet<br/> Agrabad Branch, Chittagong<br/> MCB Sk. Mujib Road Branch, Chittagong<br/> Bahadderhat Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Station Road Branch, Chittagong<br/> Anderkilla Branch, Chittagong<br/> Kamal Bazar Branch, Chittagong<br/> Patherhat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Khulna Branch, Khulna<br/> Bogra Branch, Bogra<br/> Jessore Branch, Jessore<br/> Ishwardi Branch, Pabna</p> |
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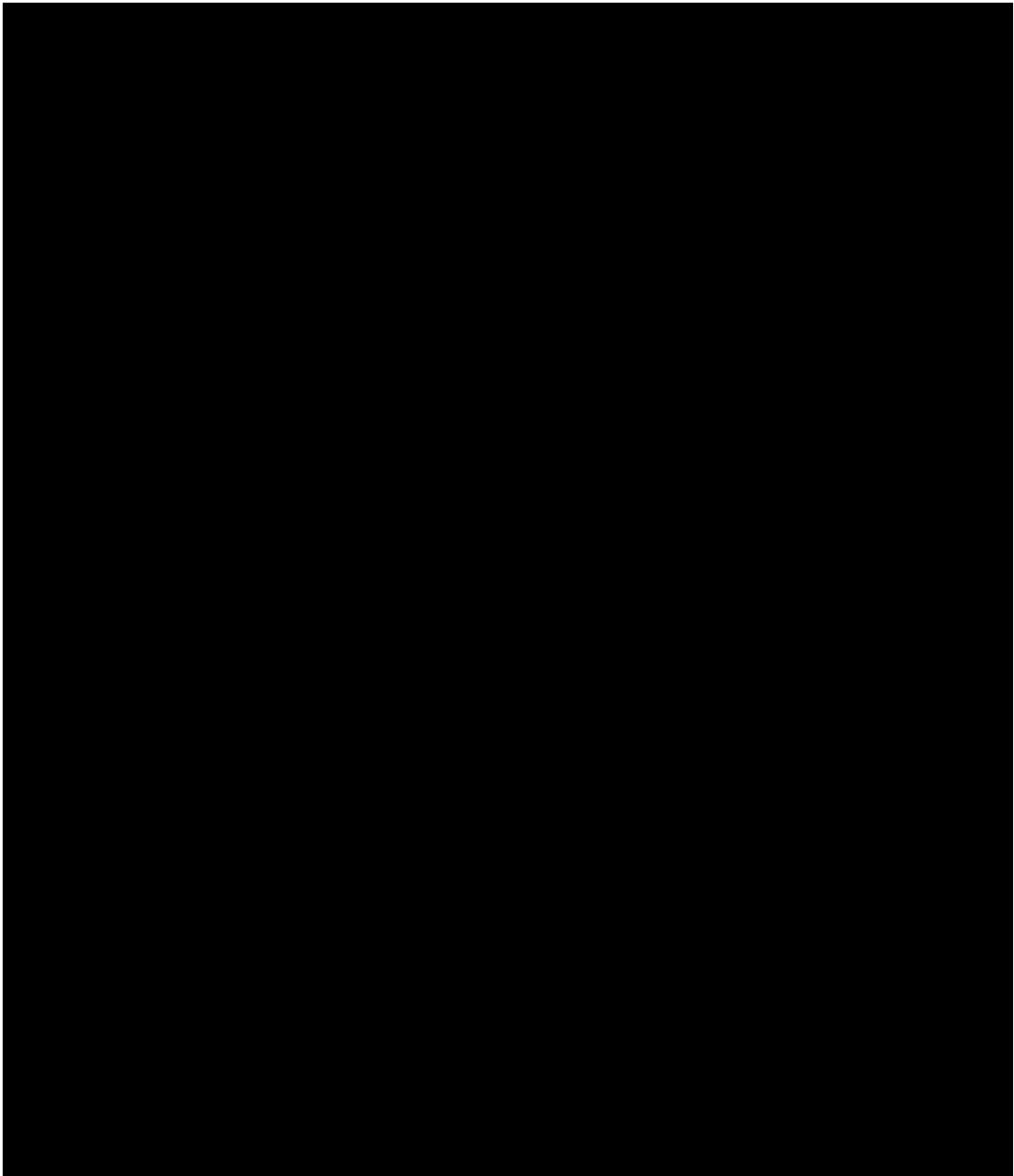


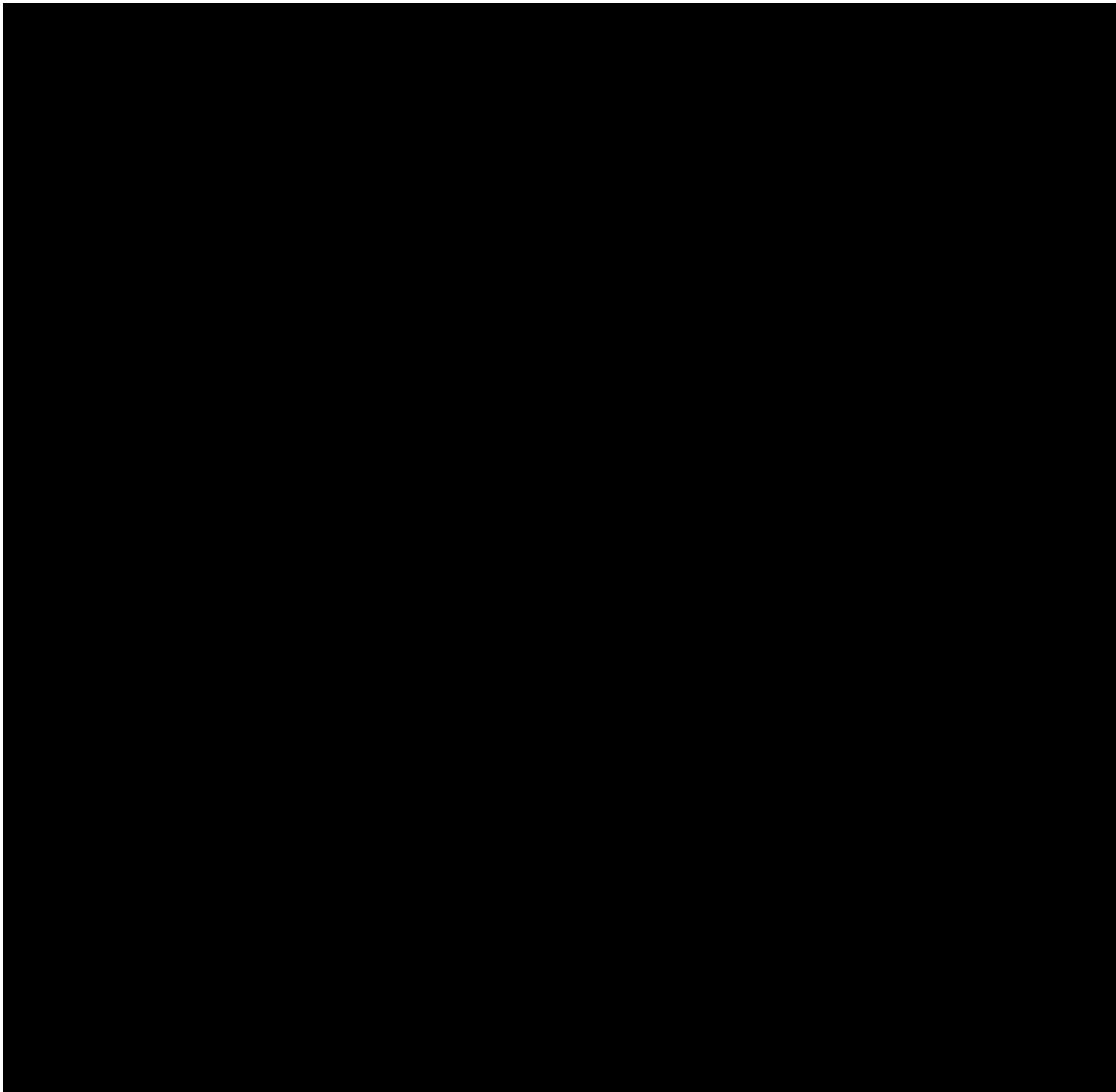


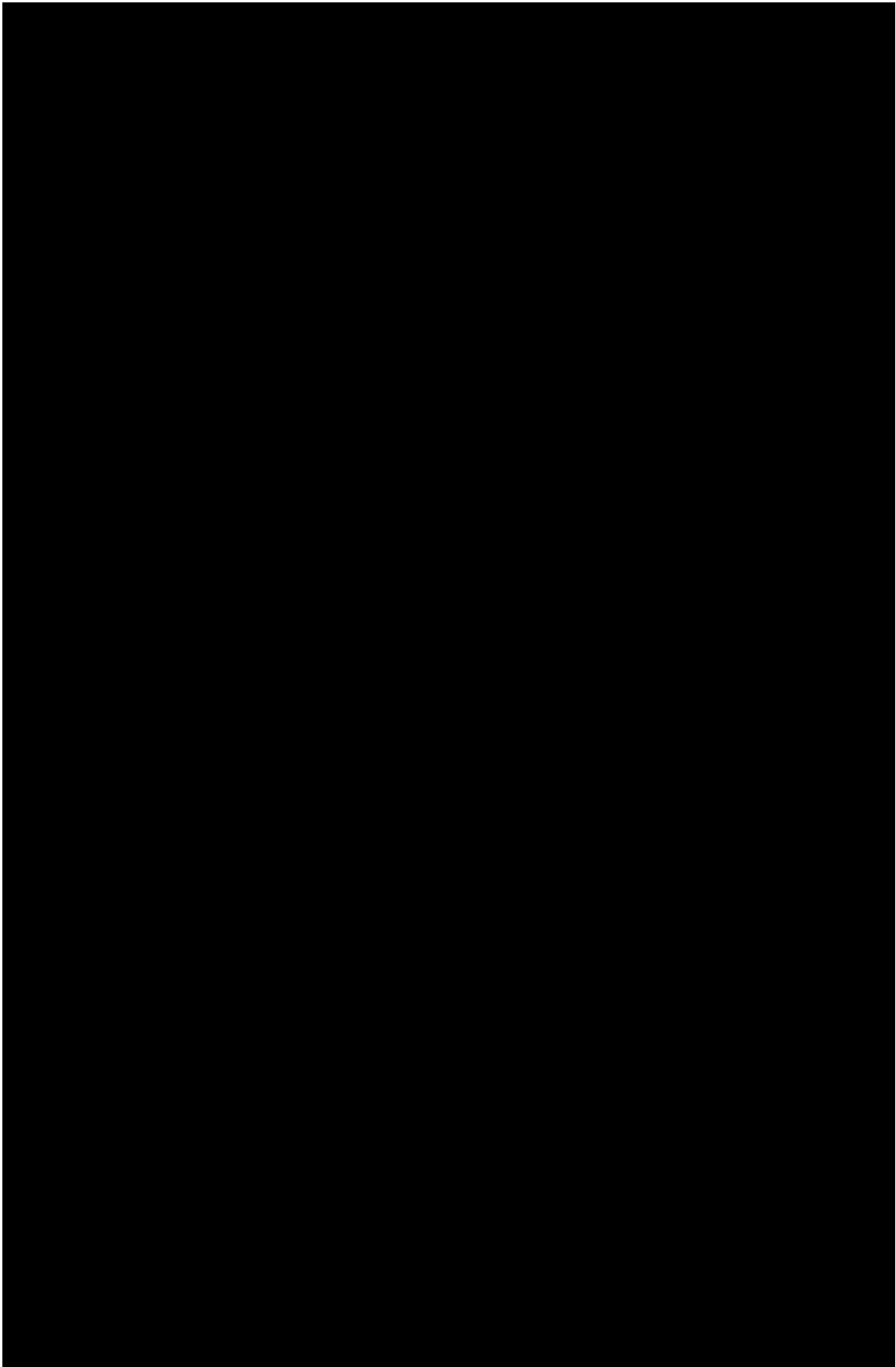


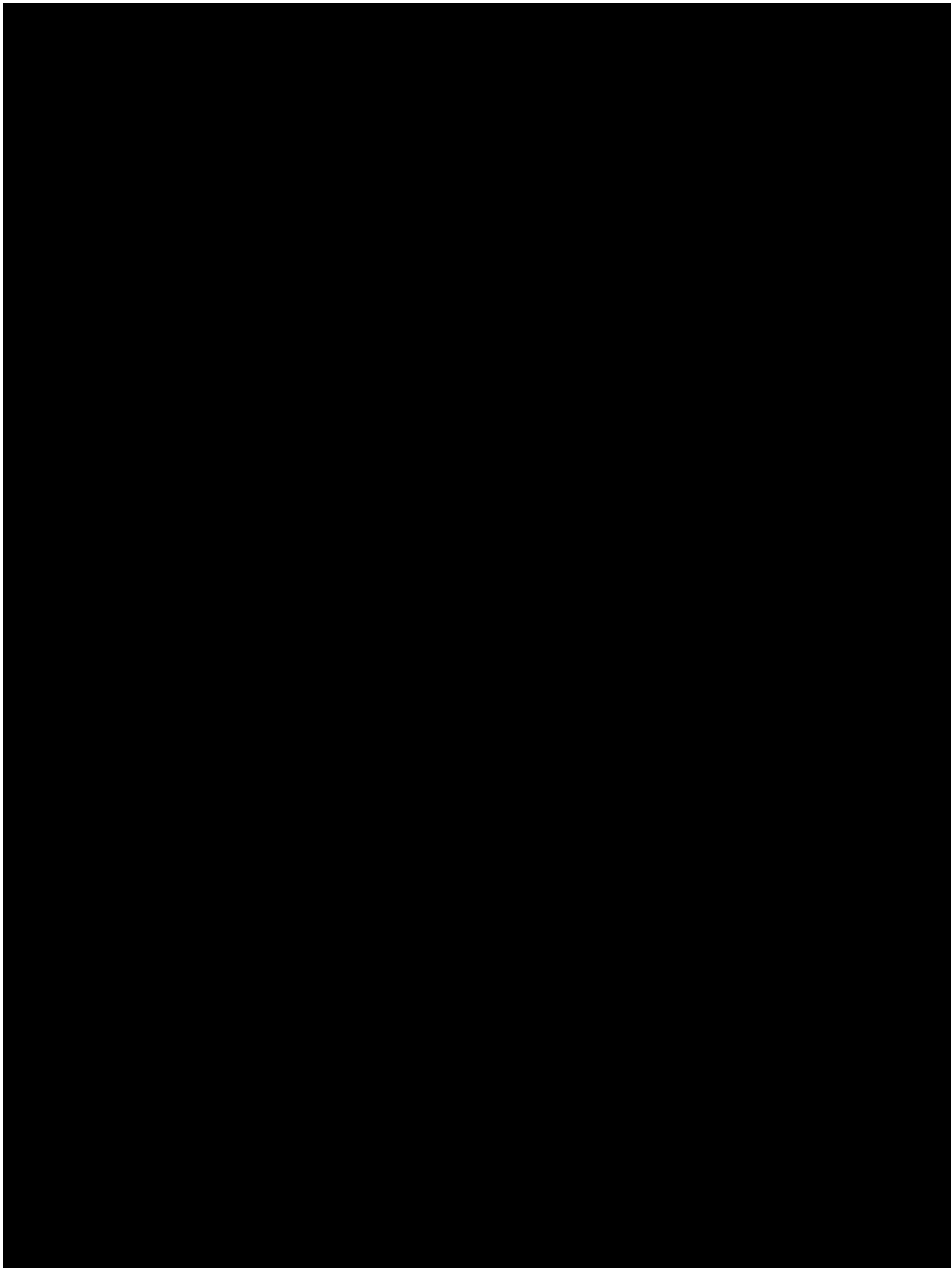


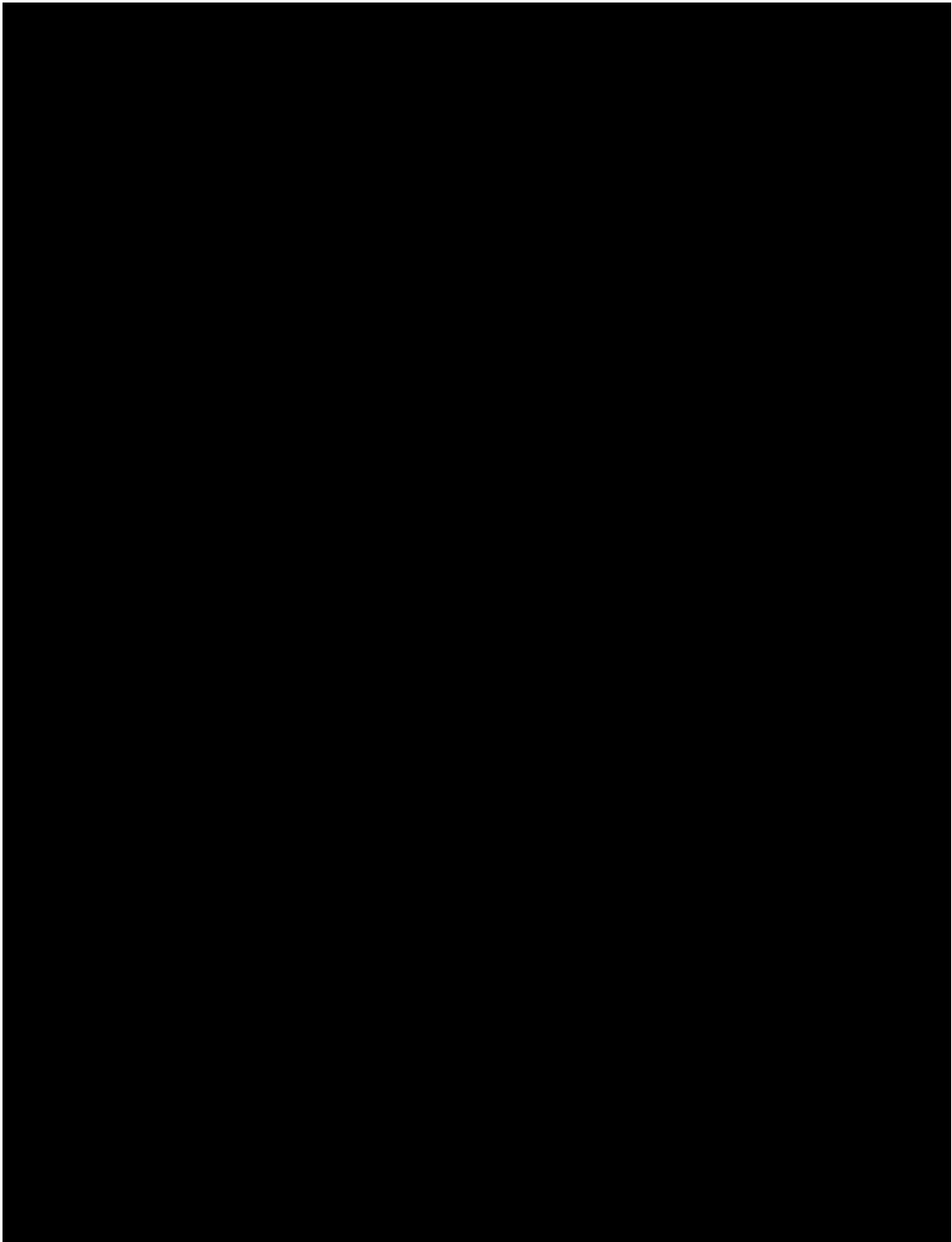


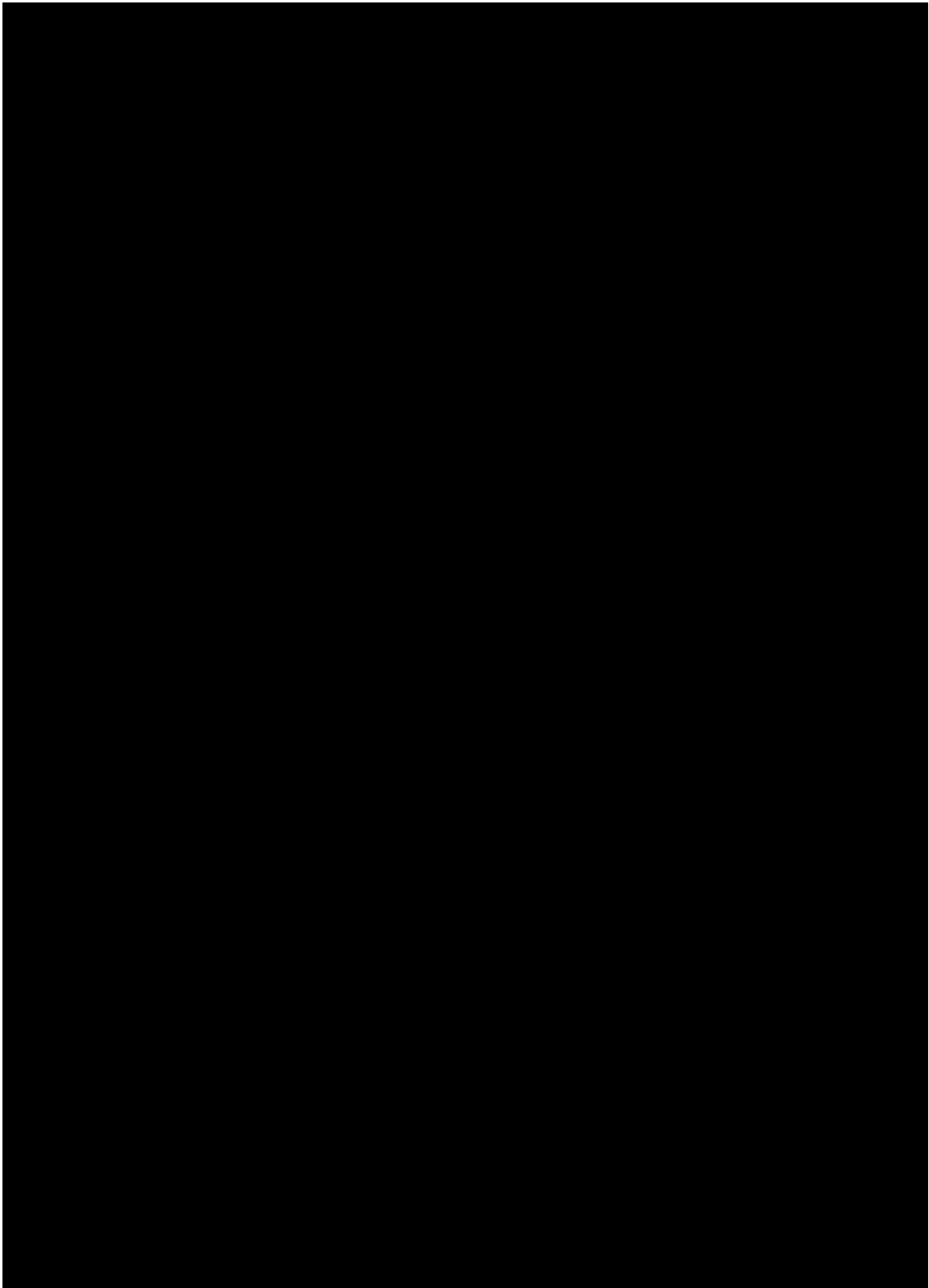


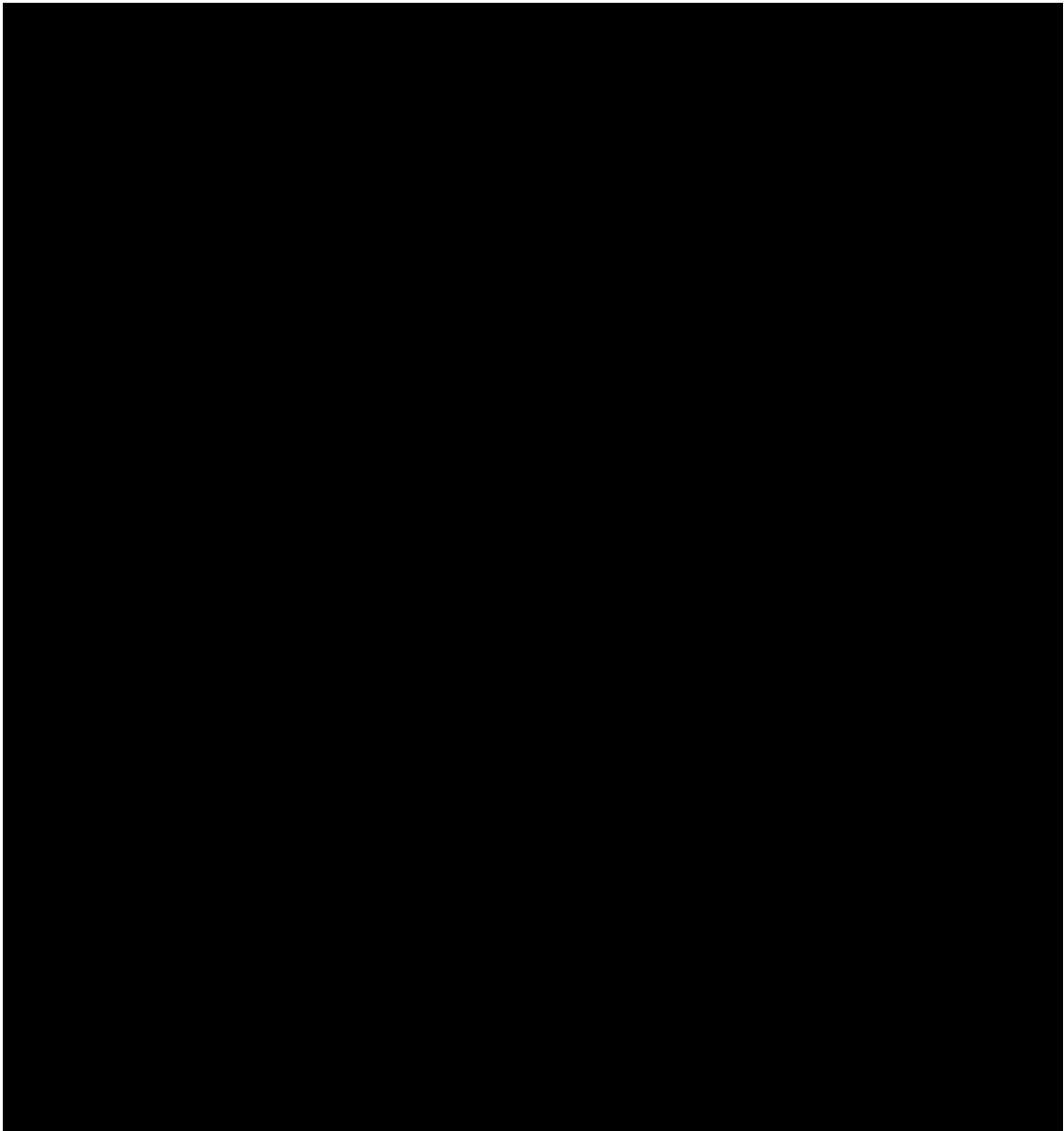


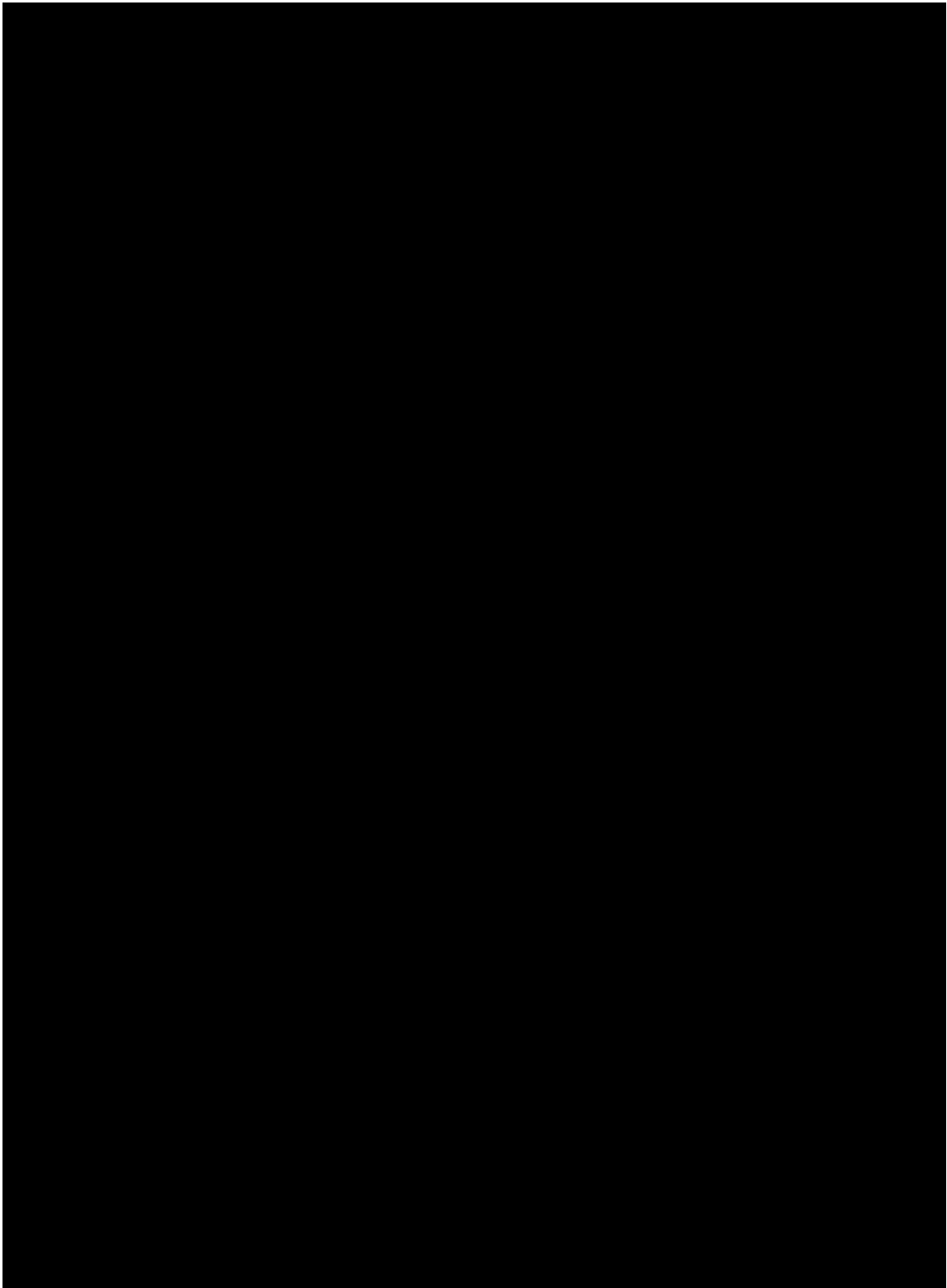


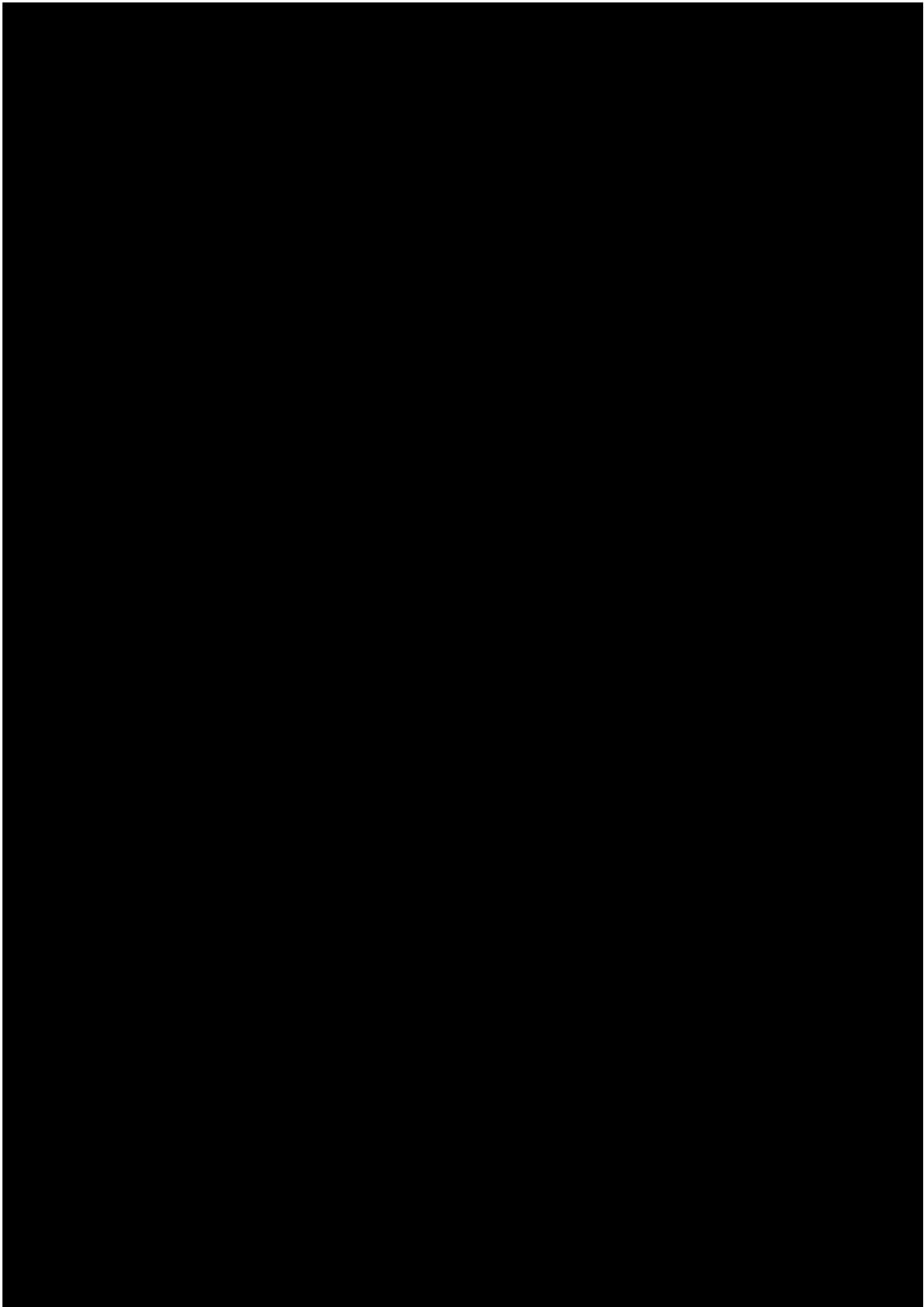


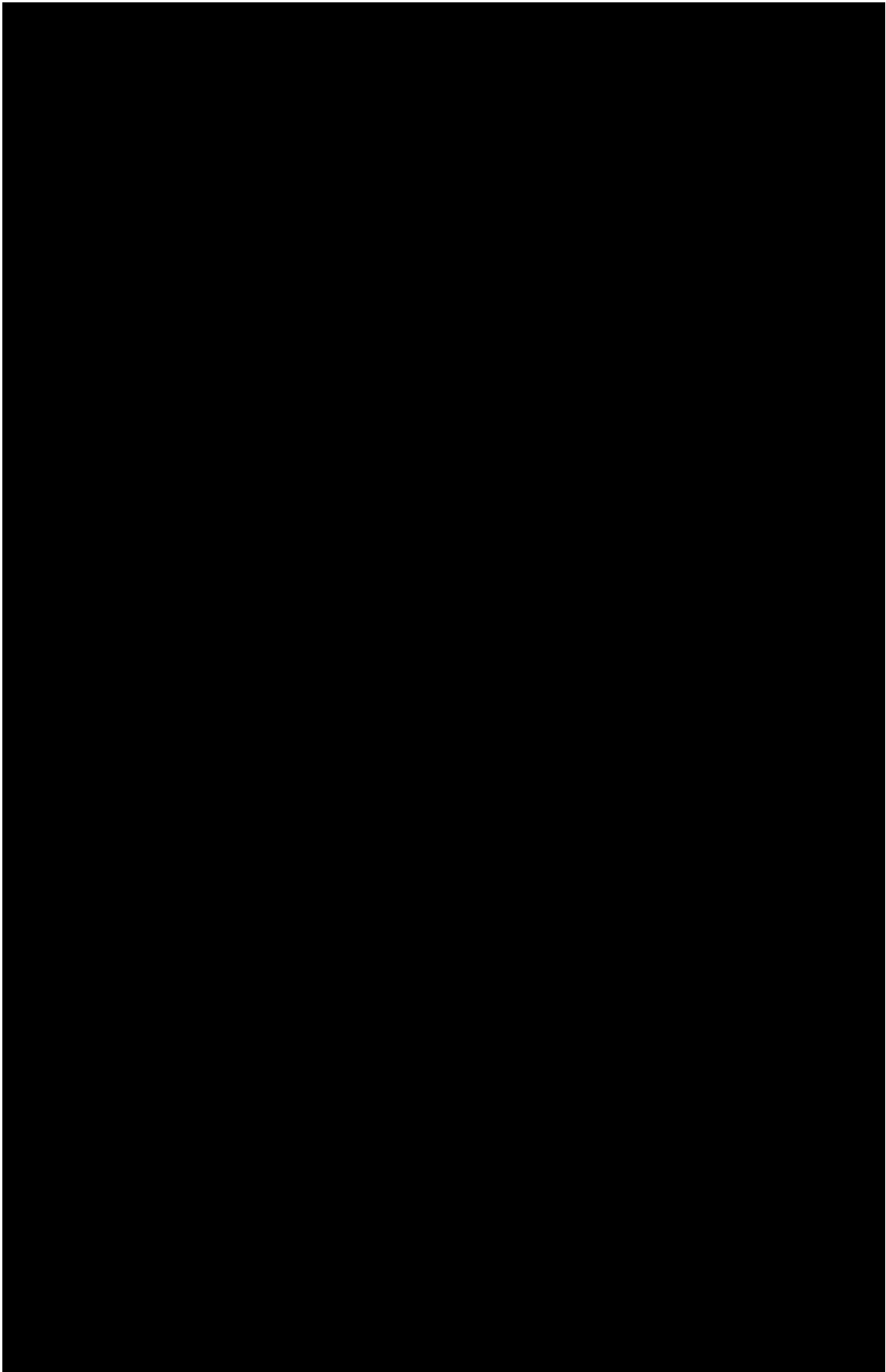


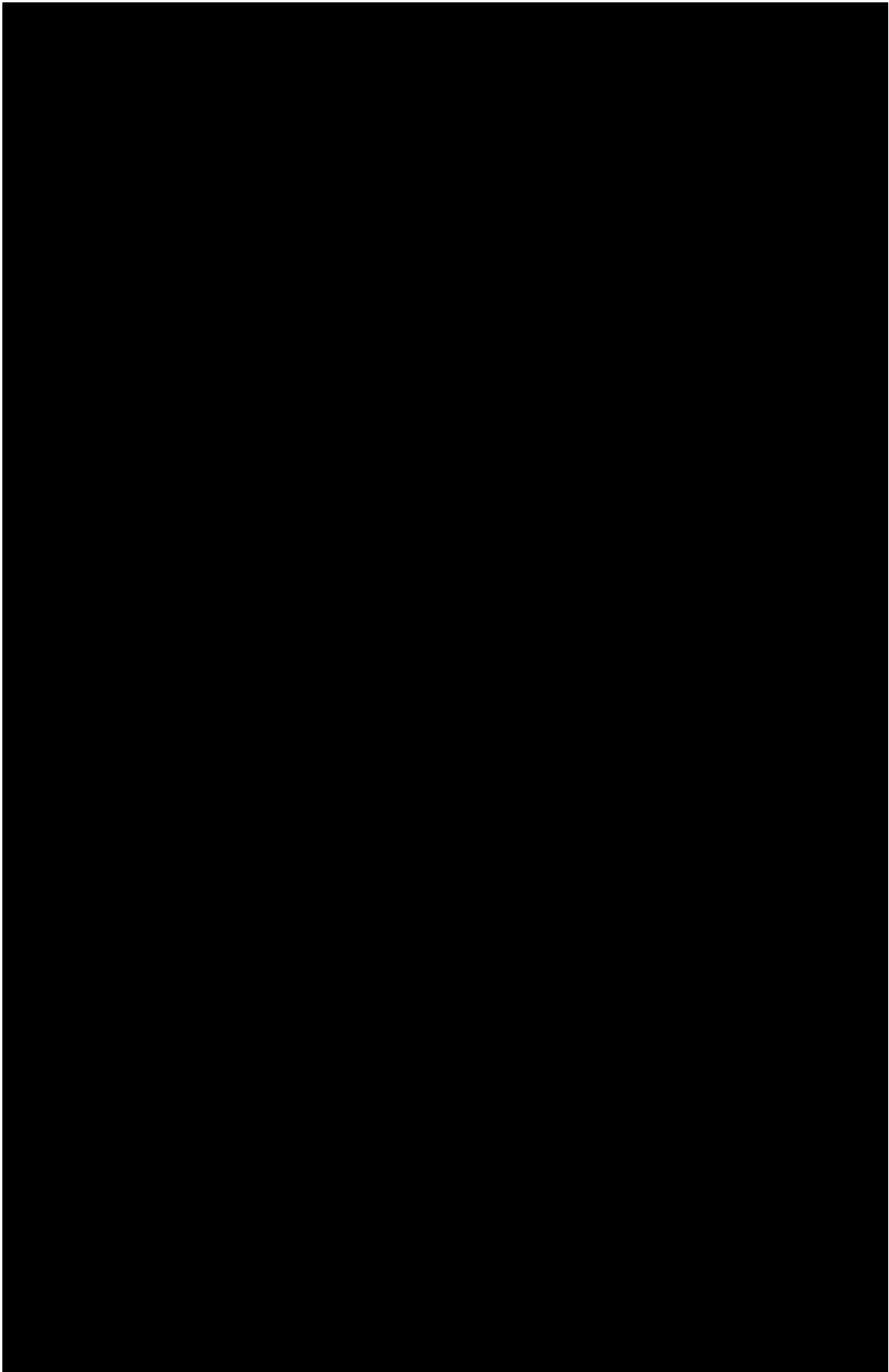


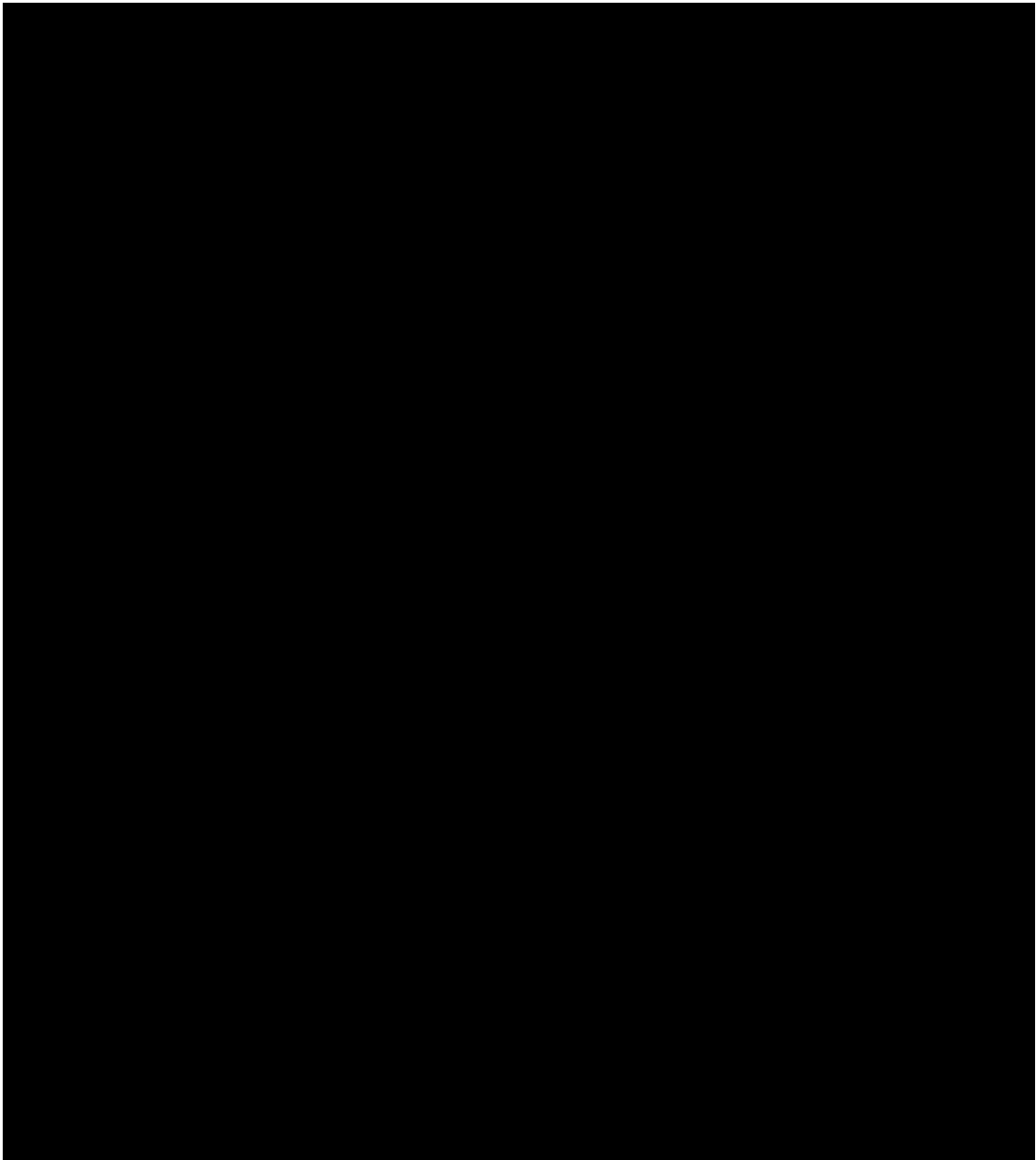


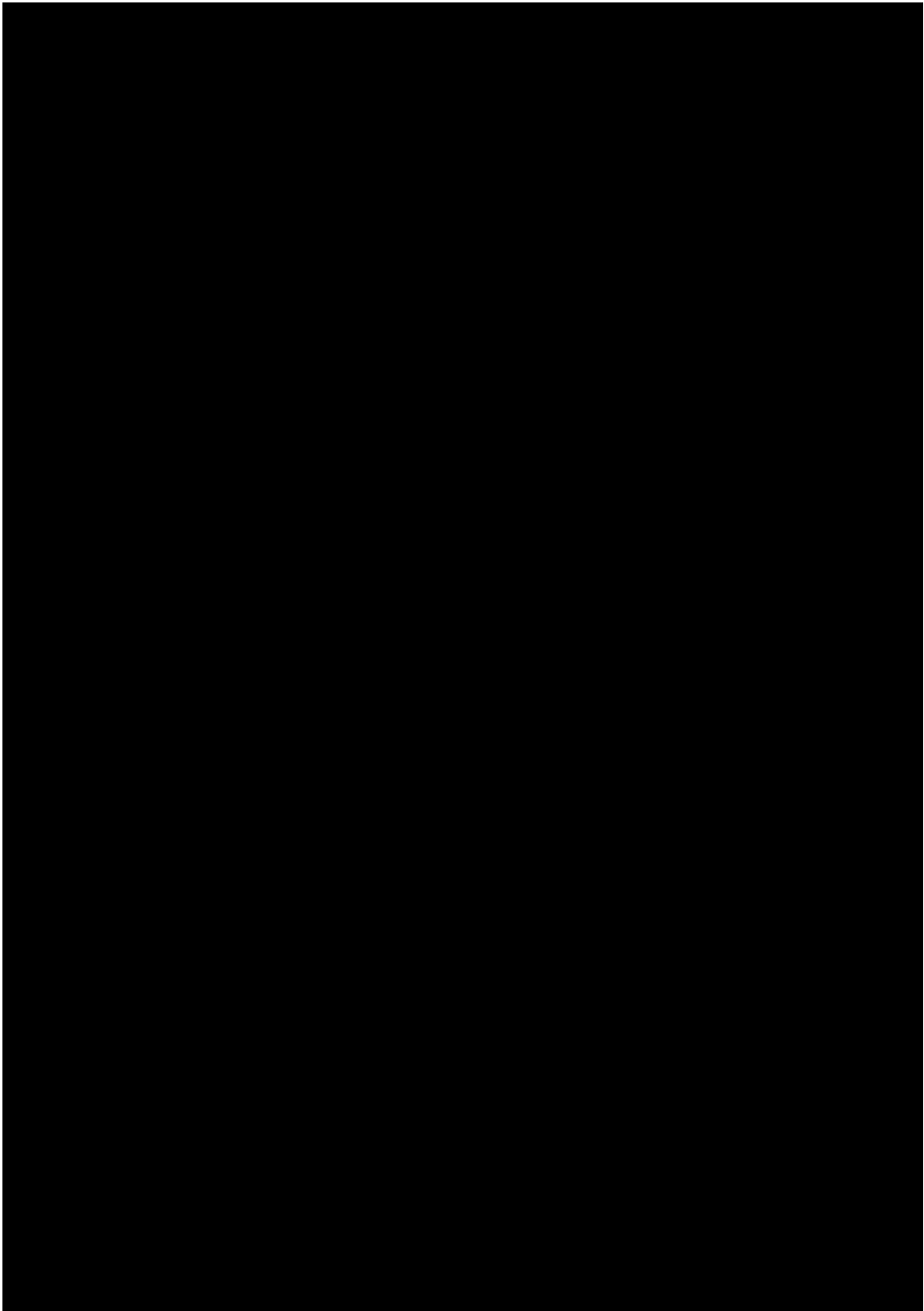


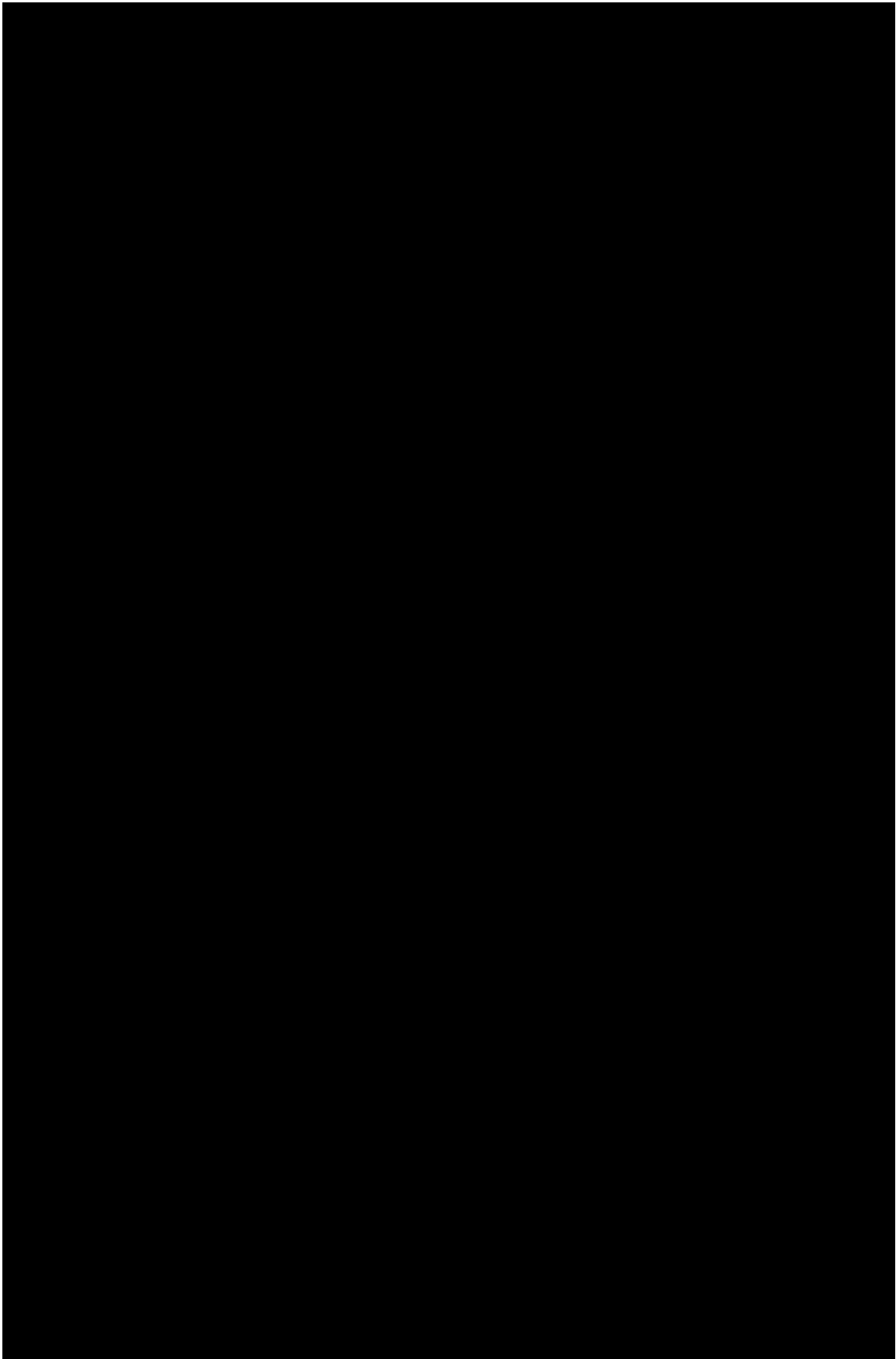


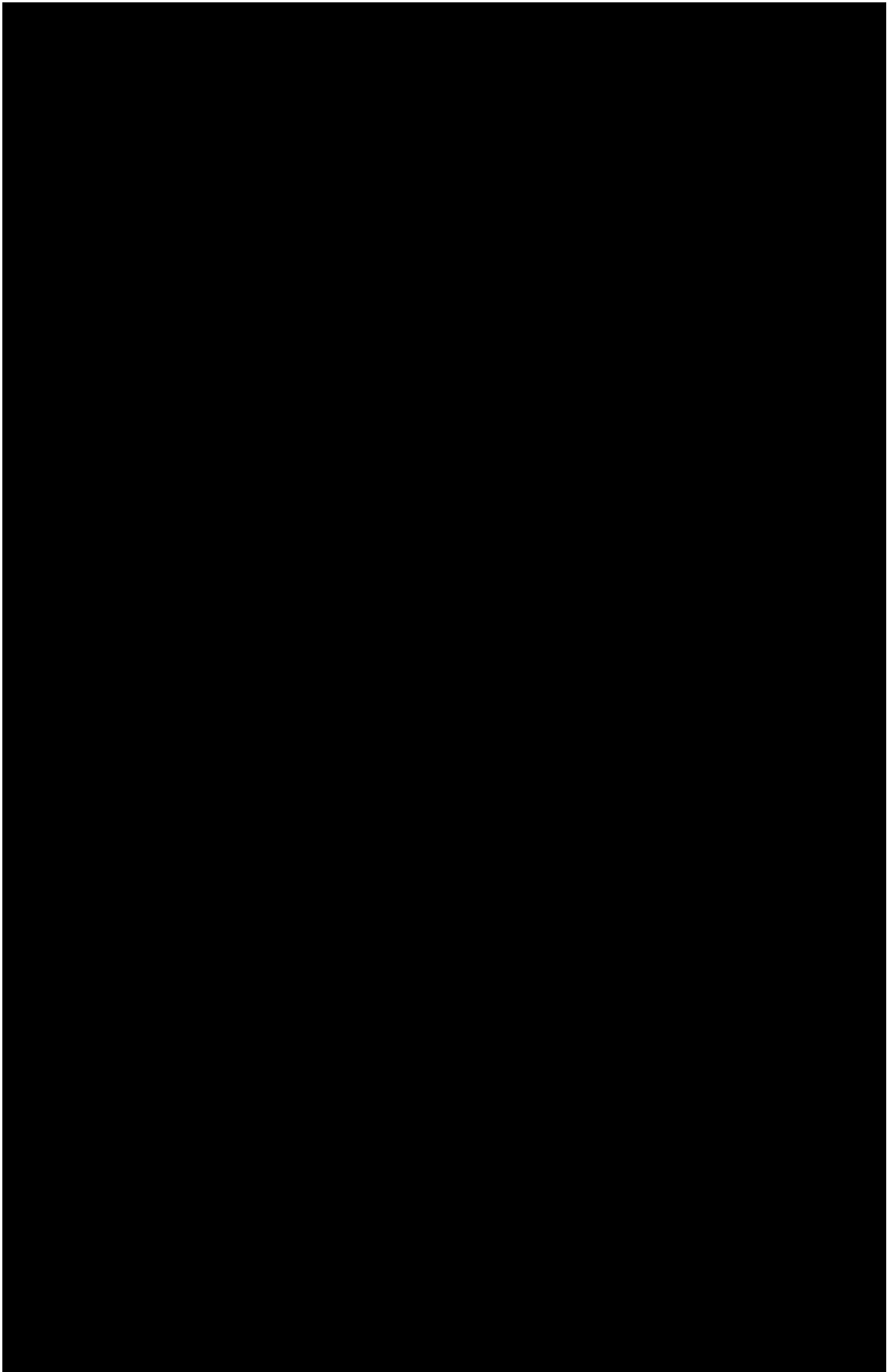


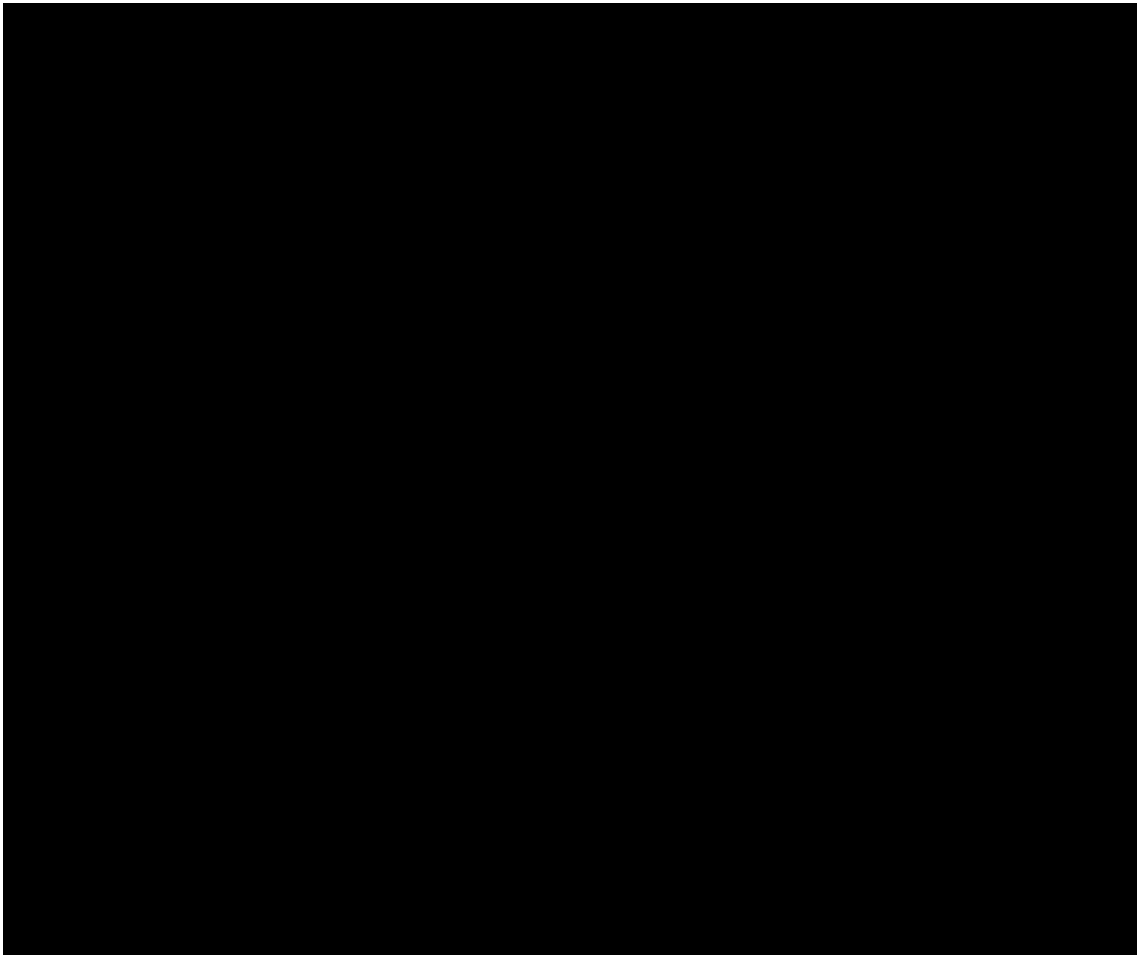


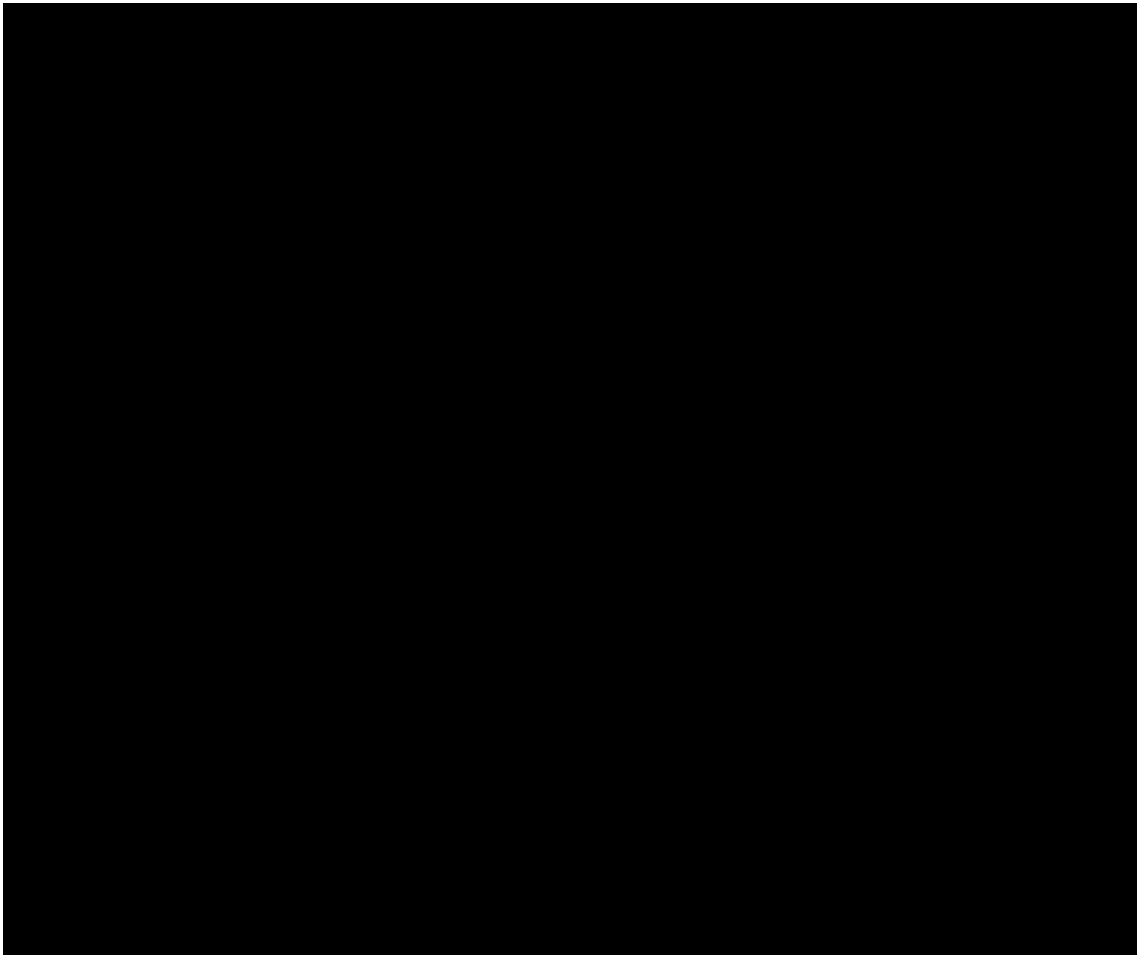




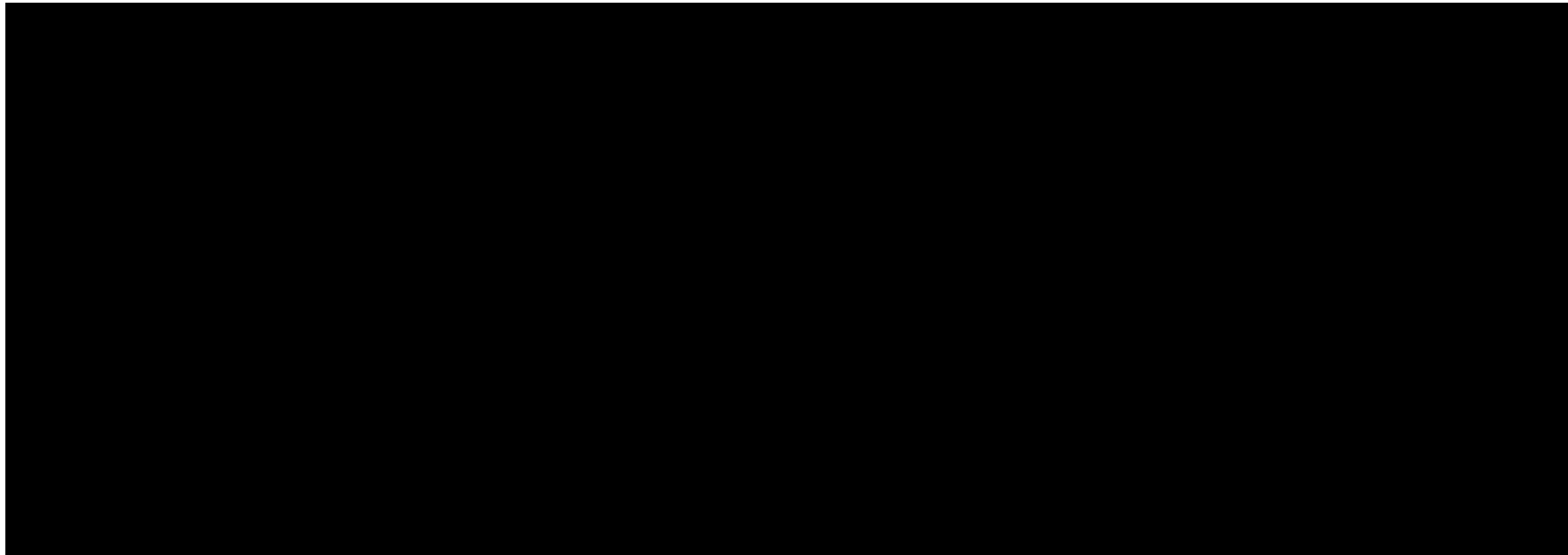




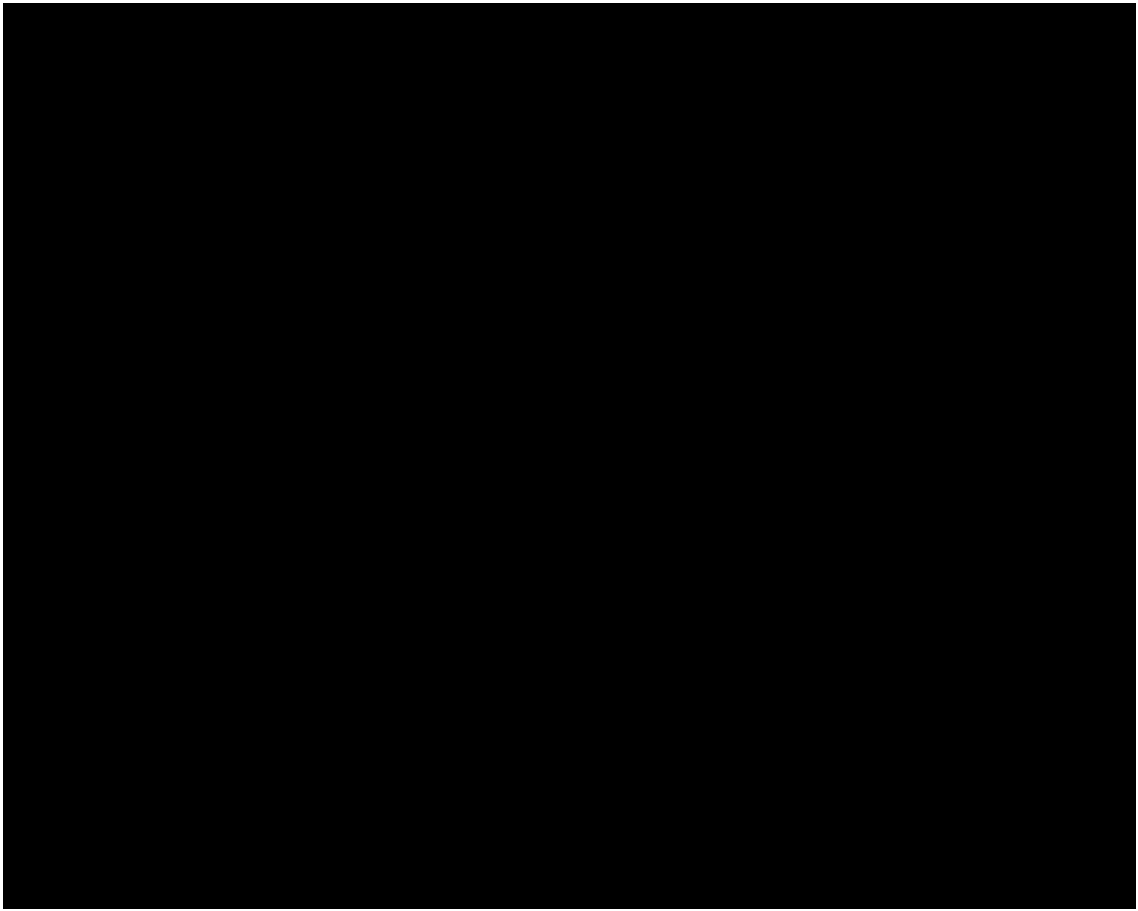


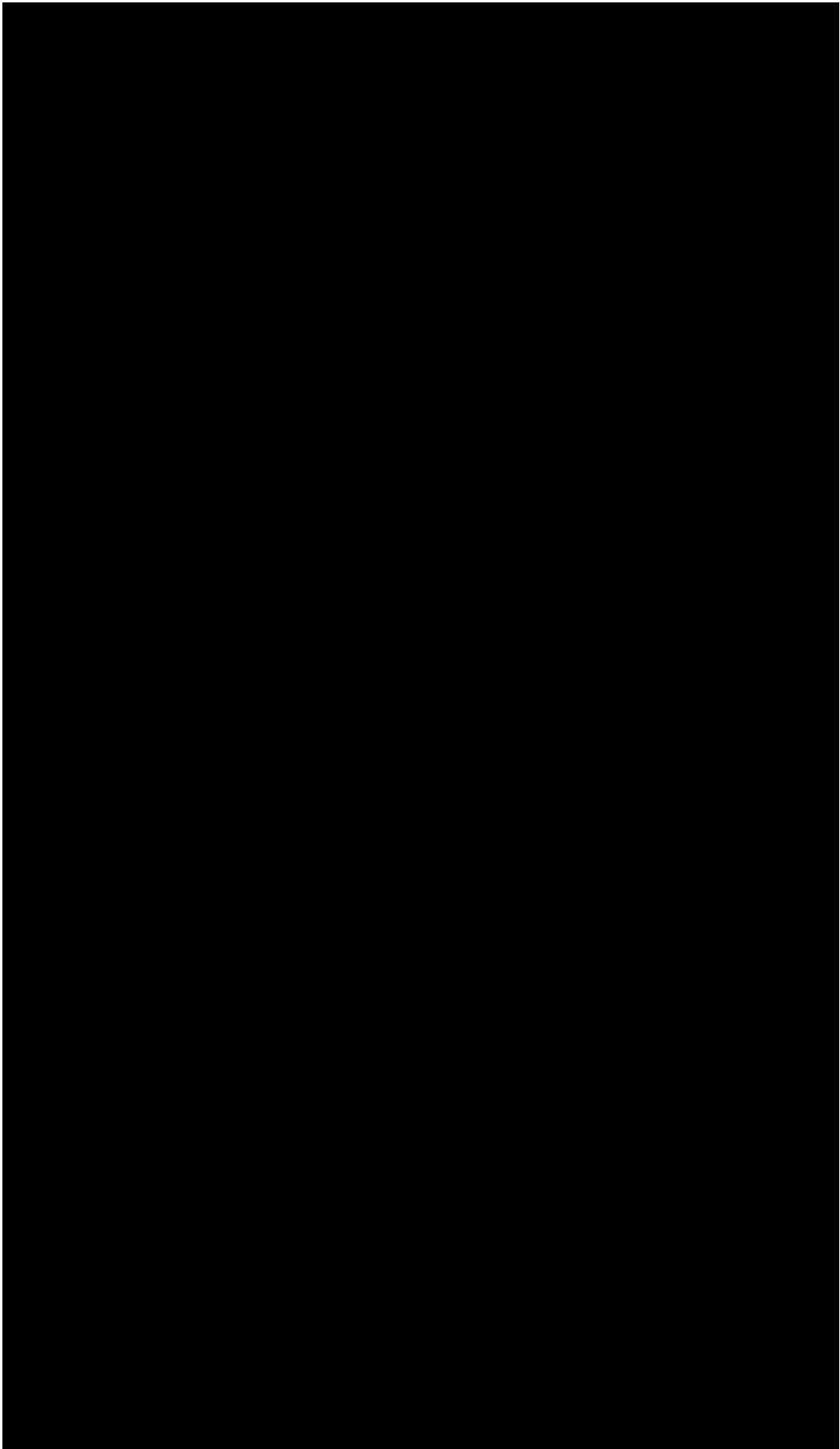


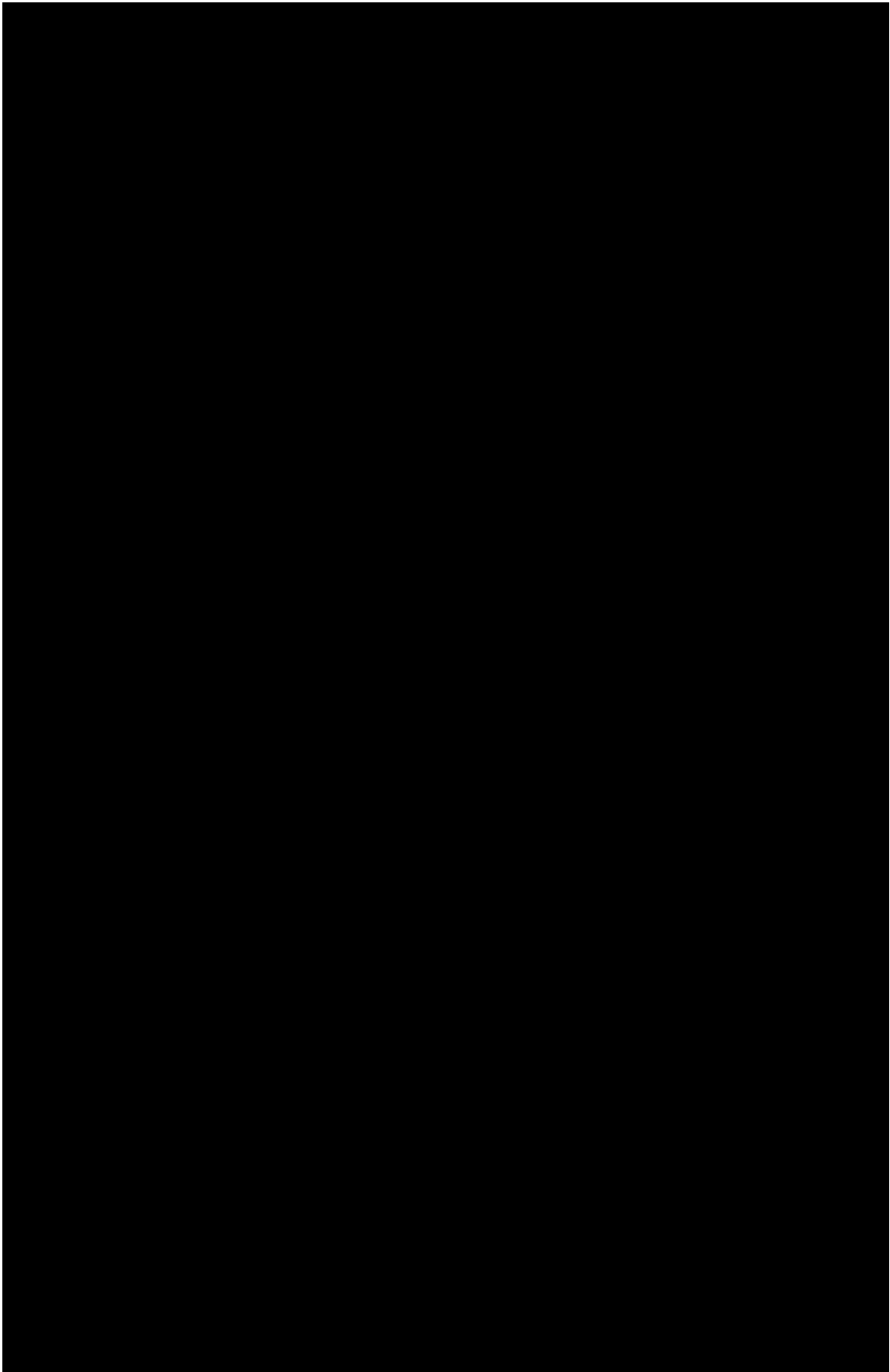


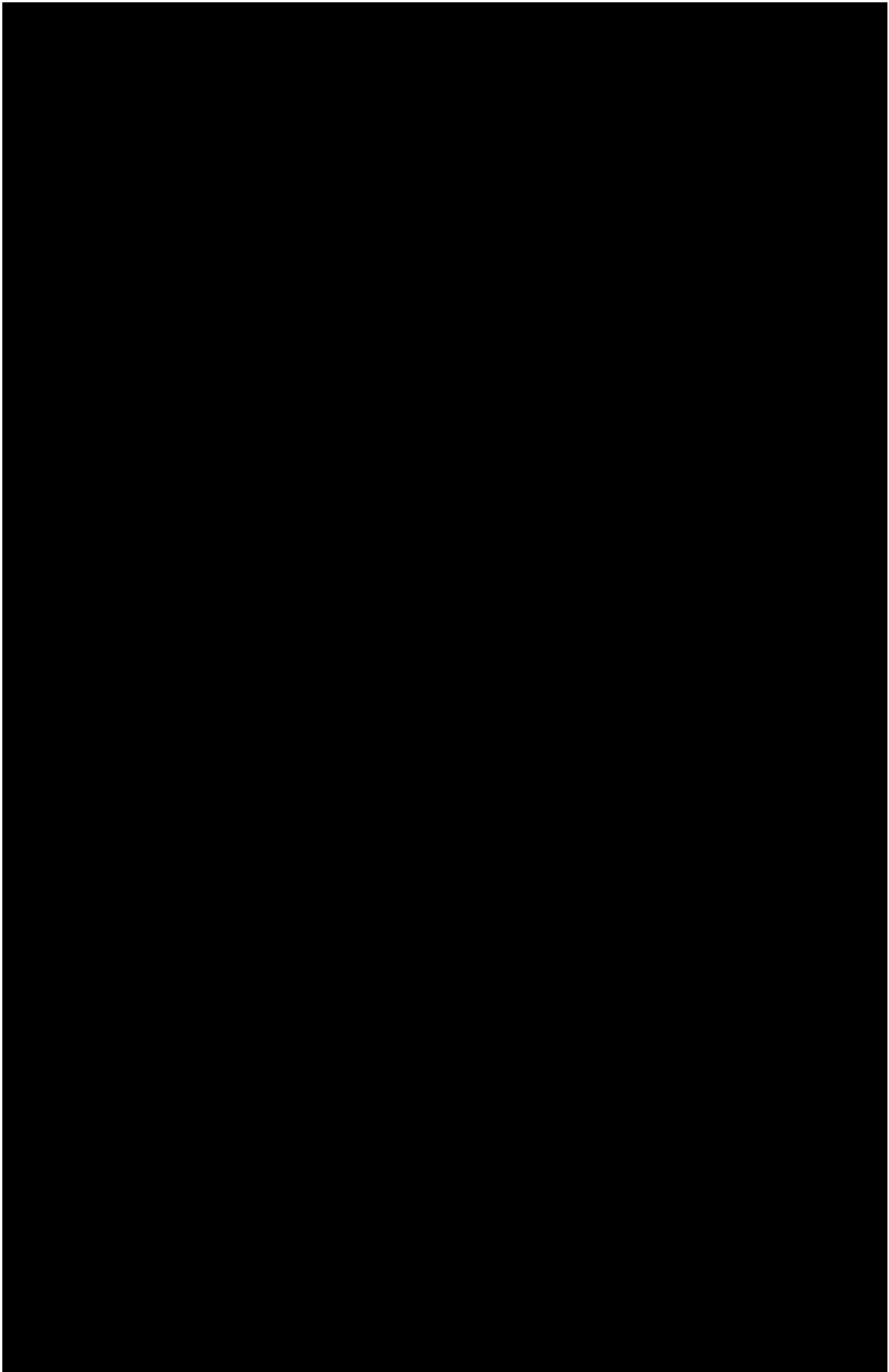


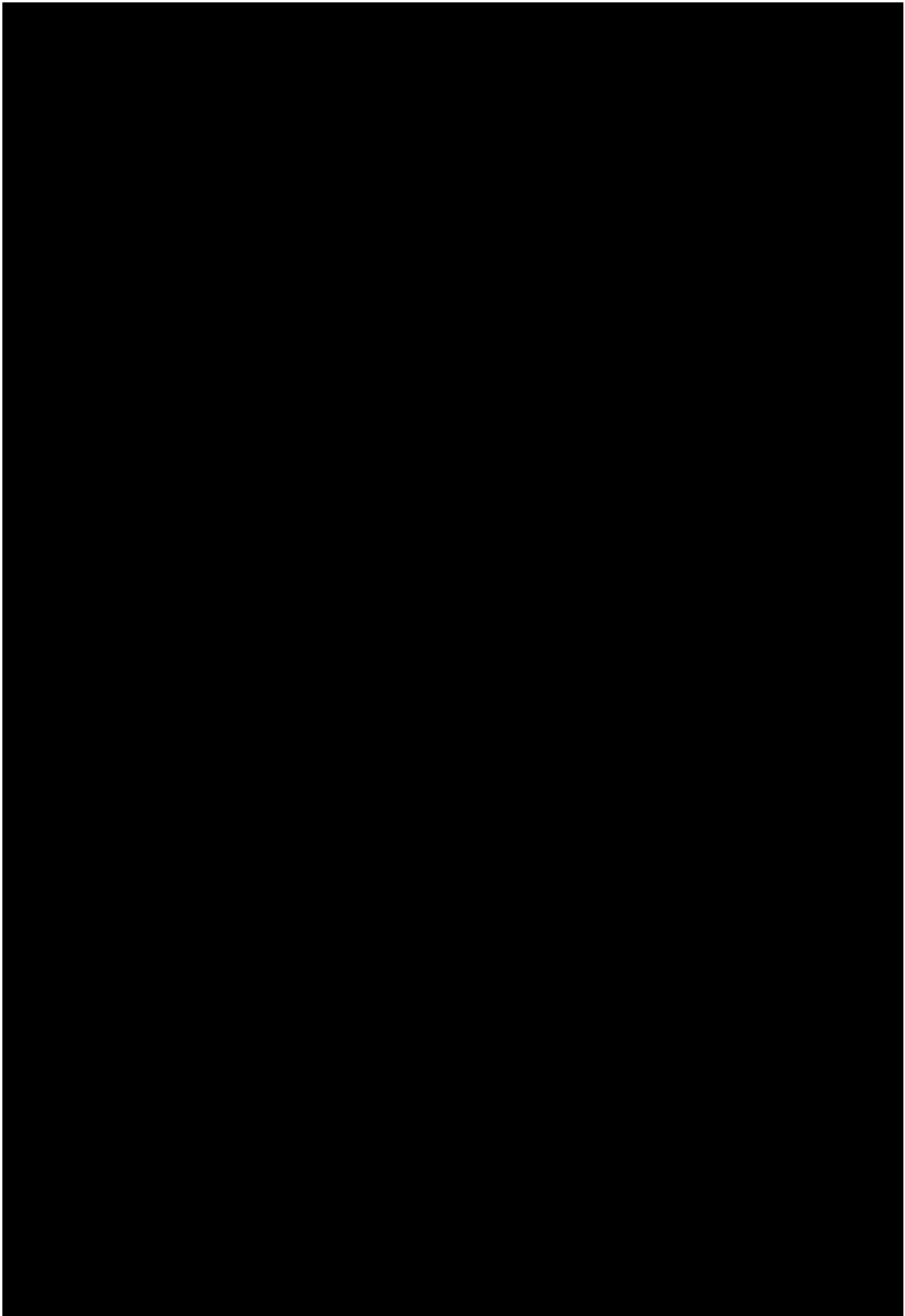


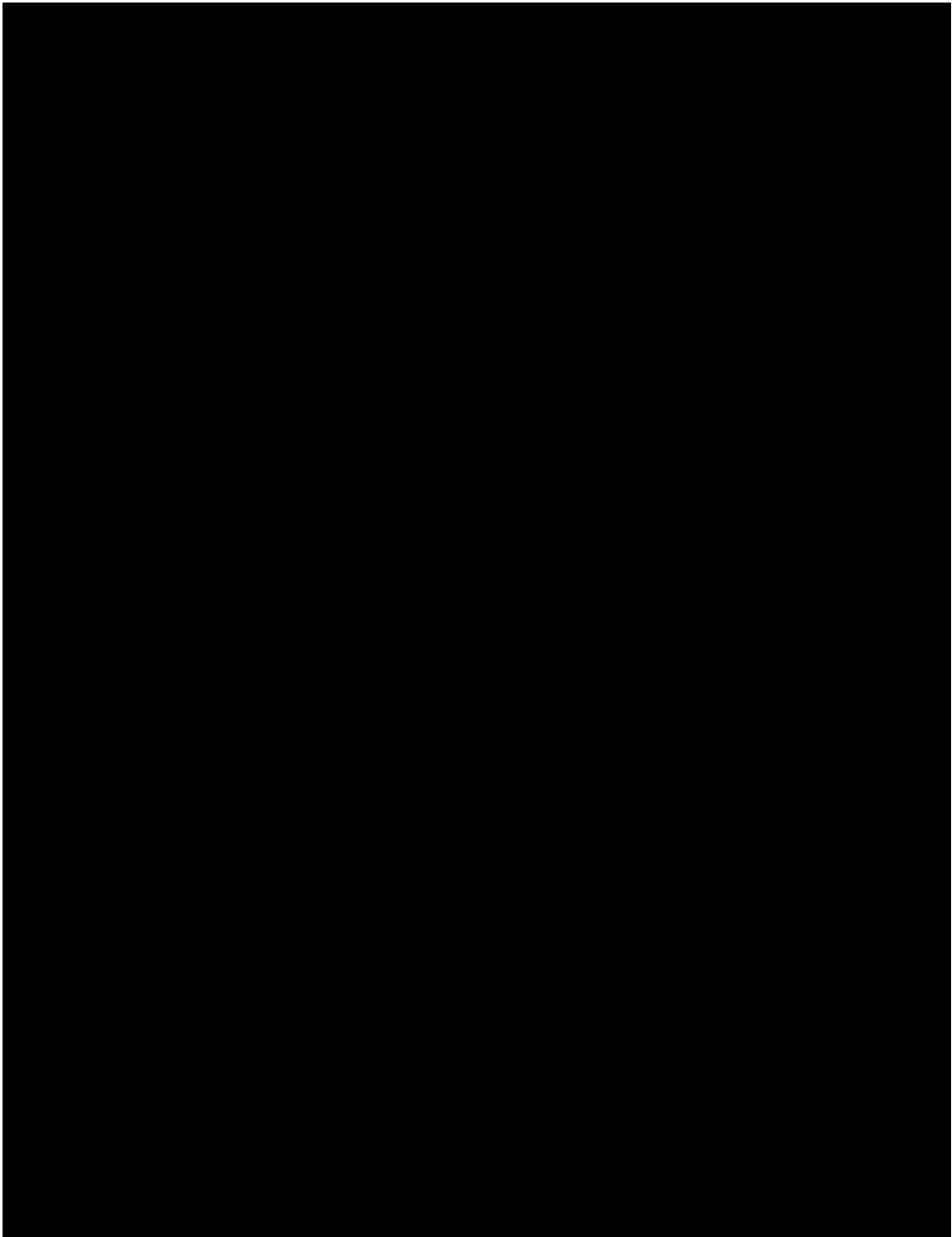


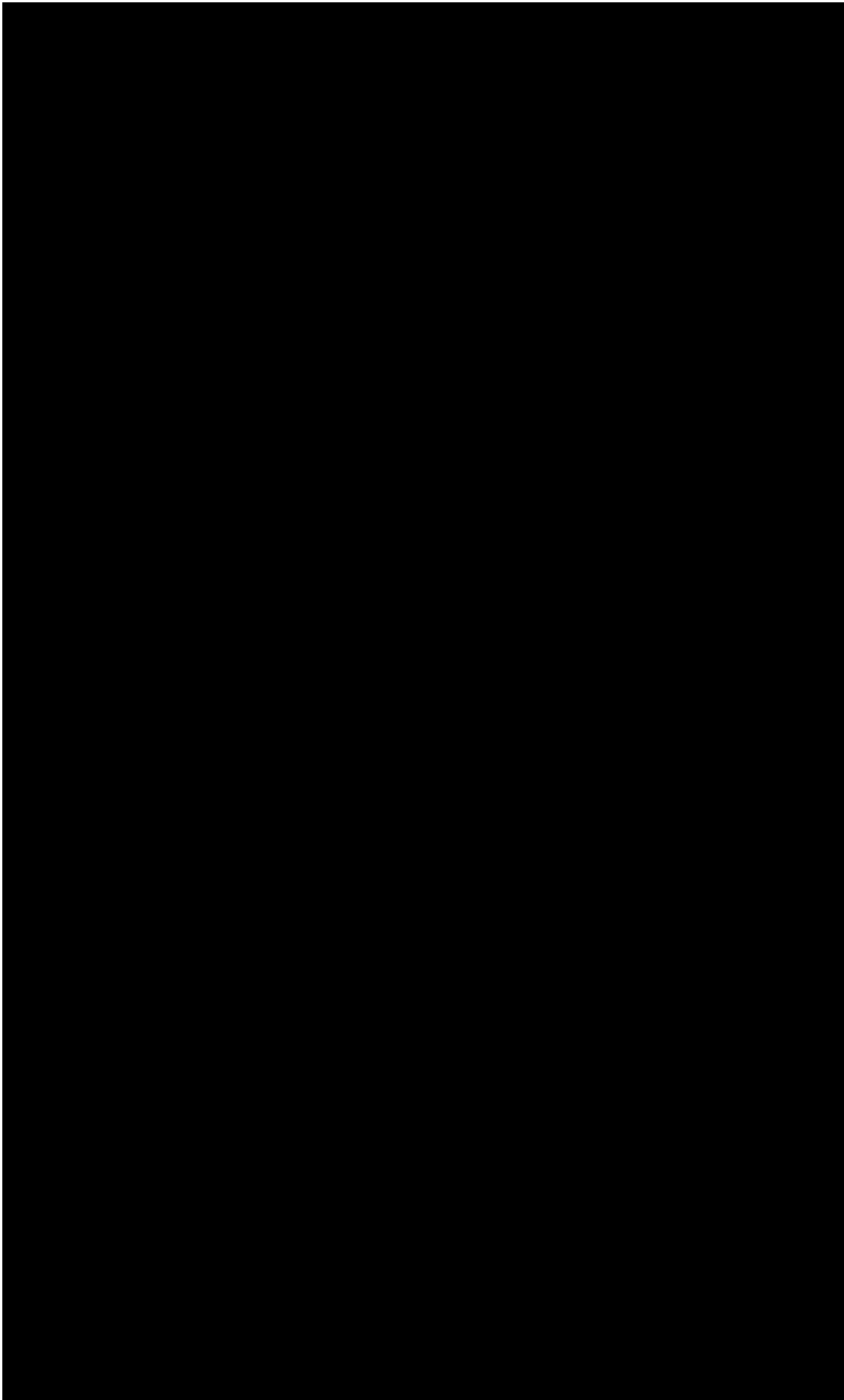


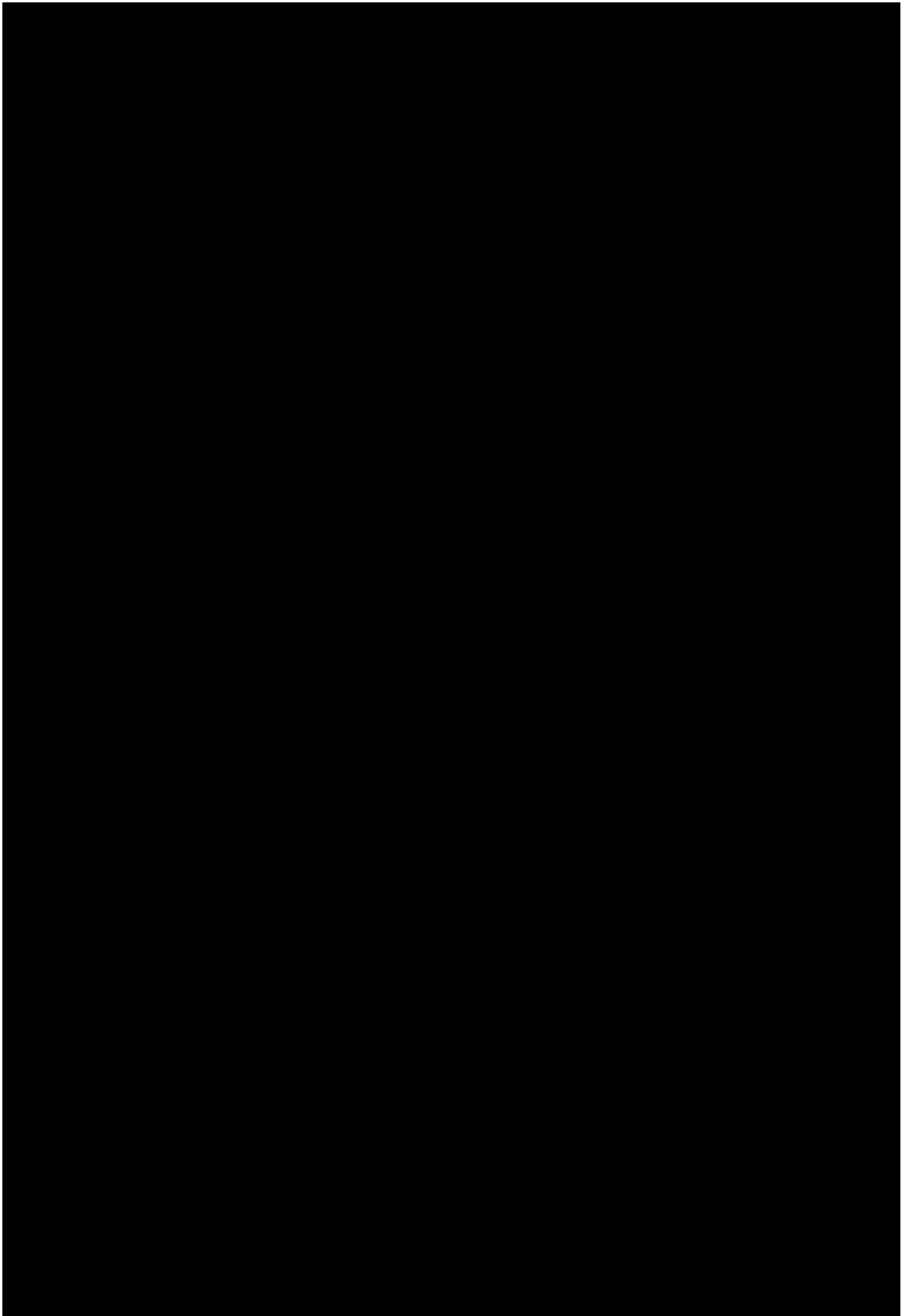


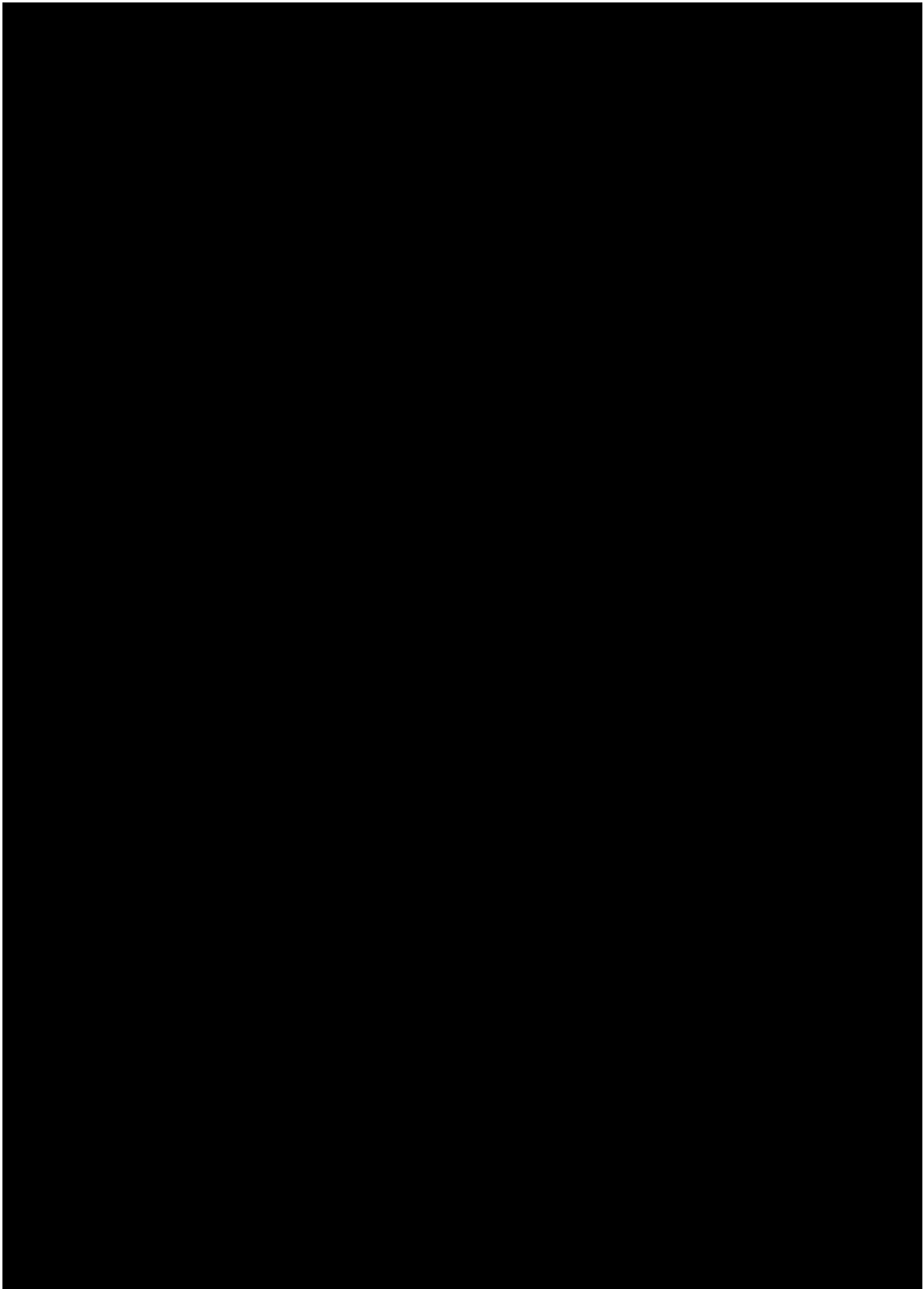


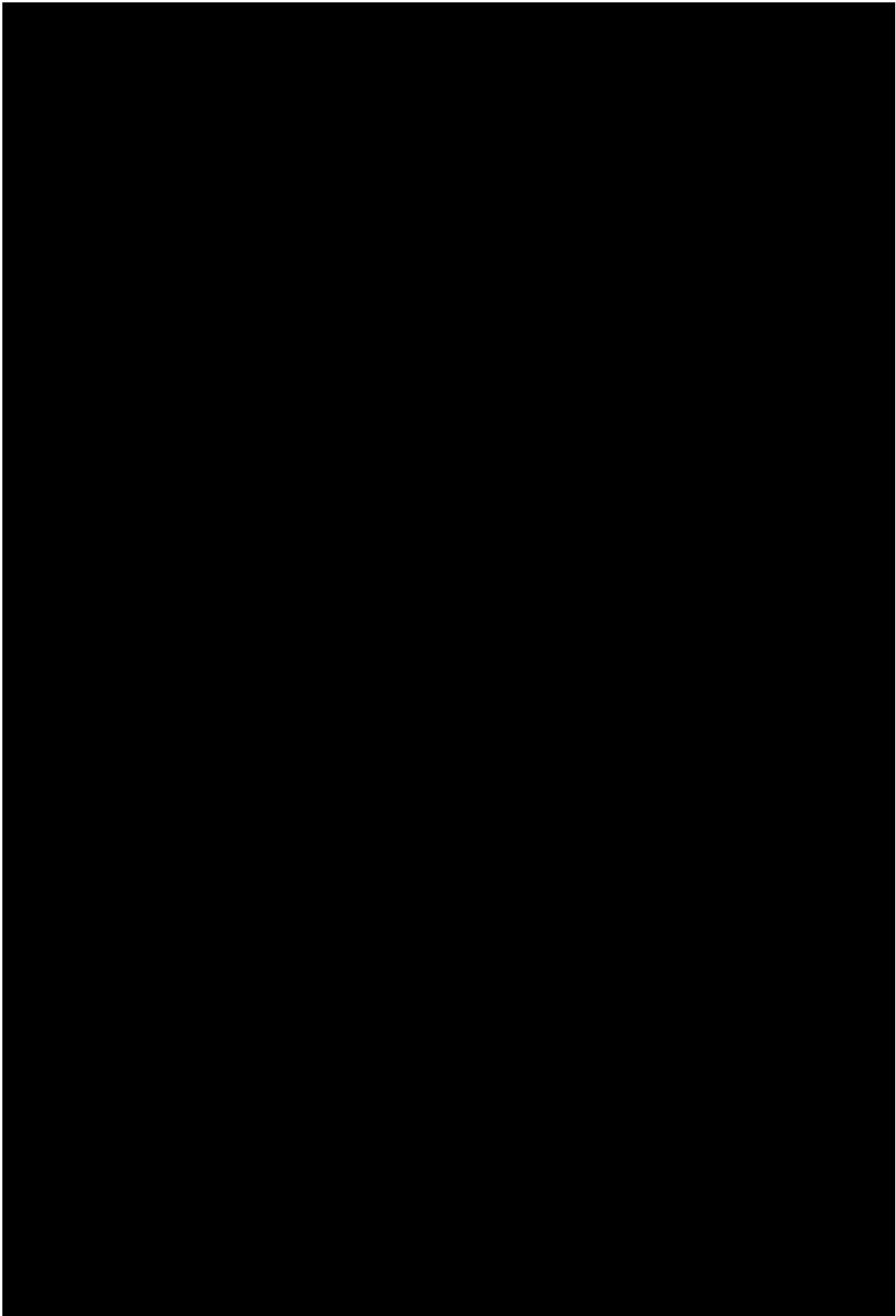


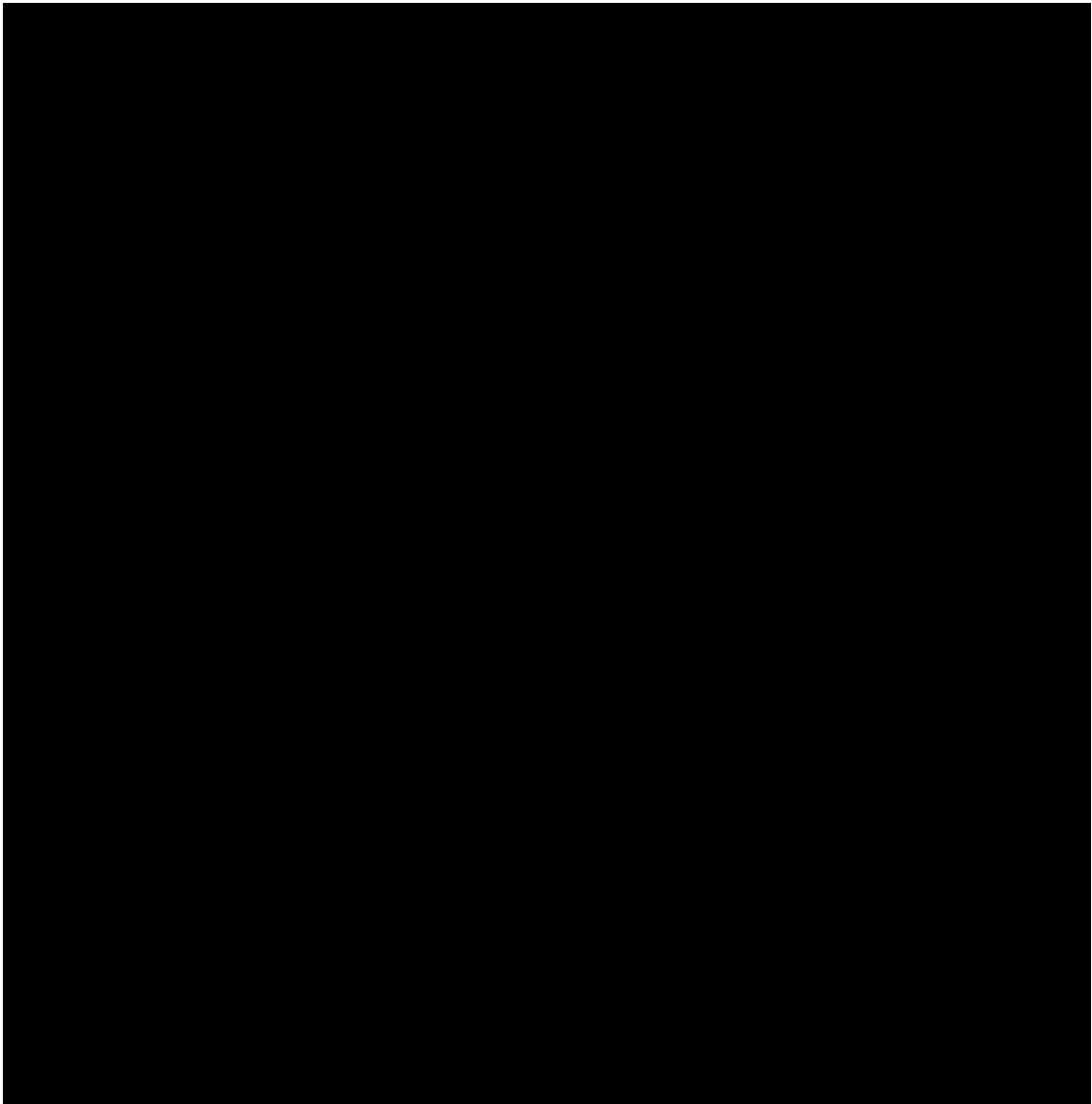


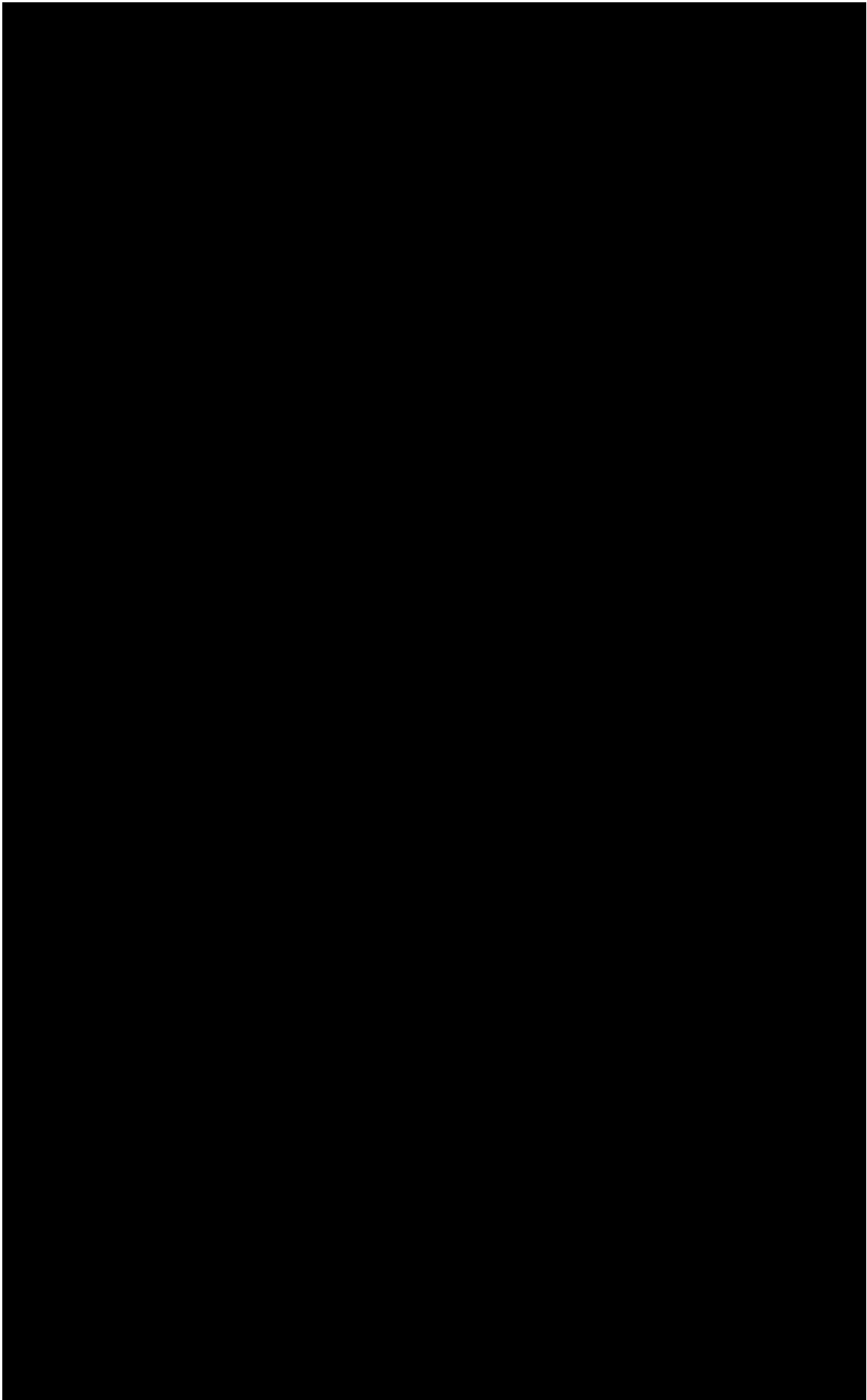


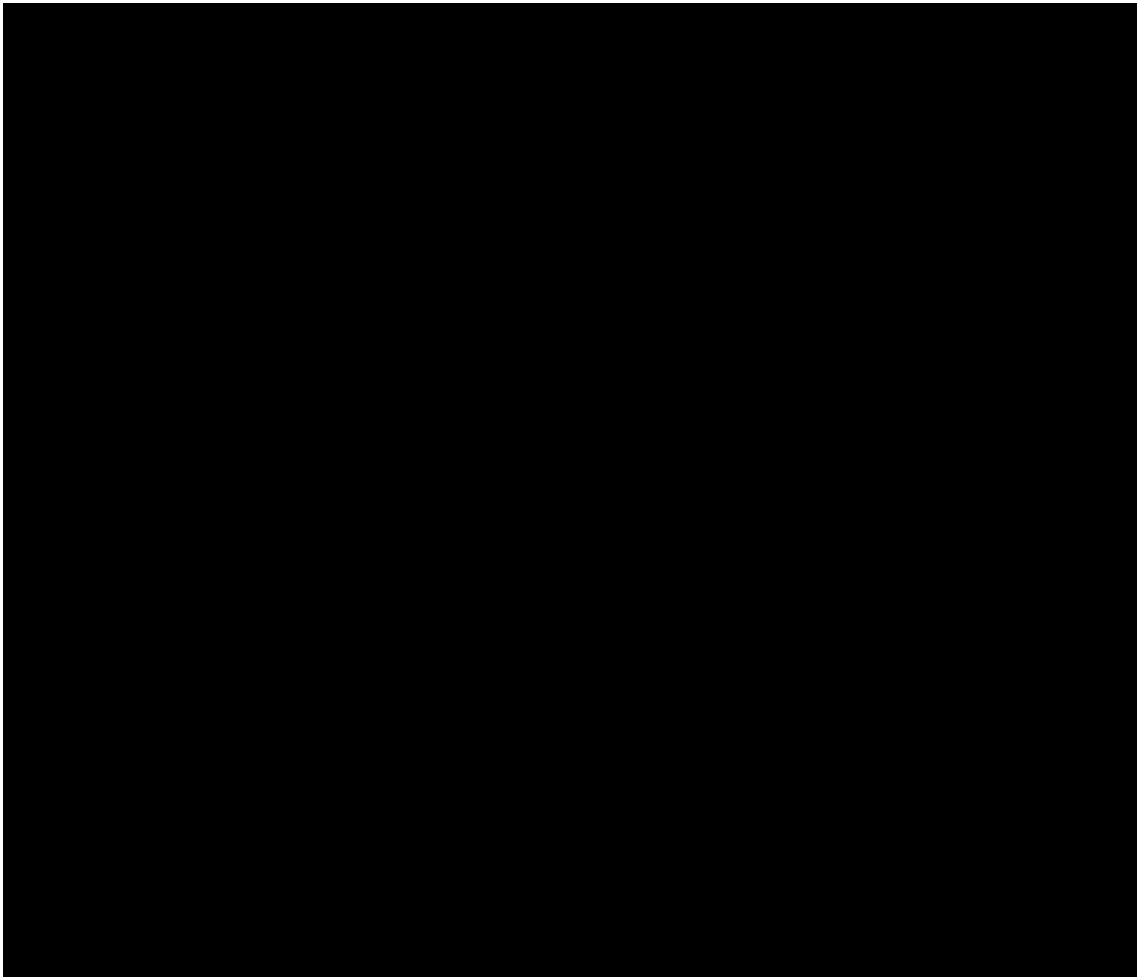


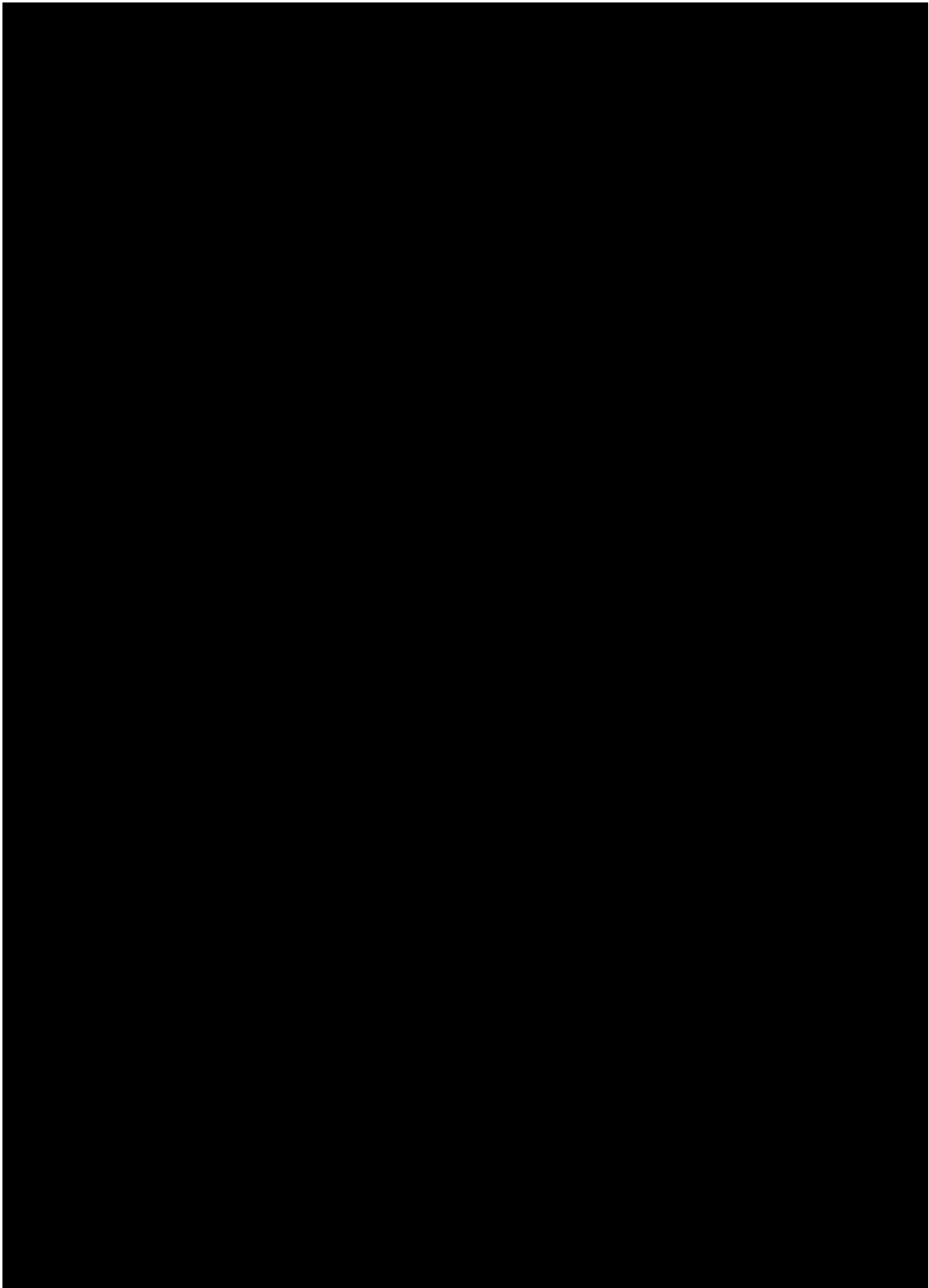


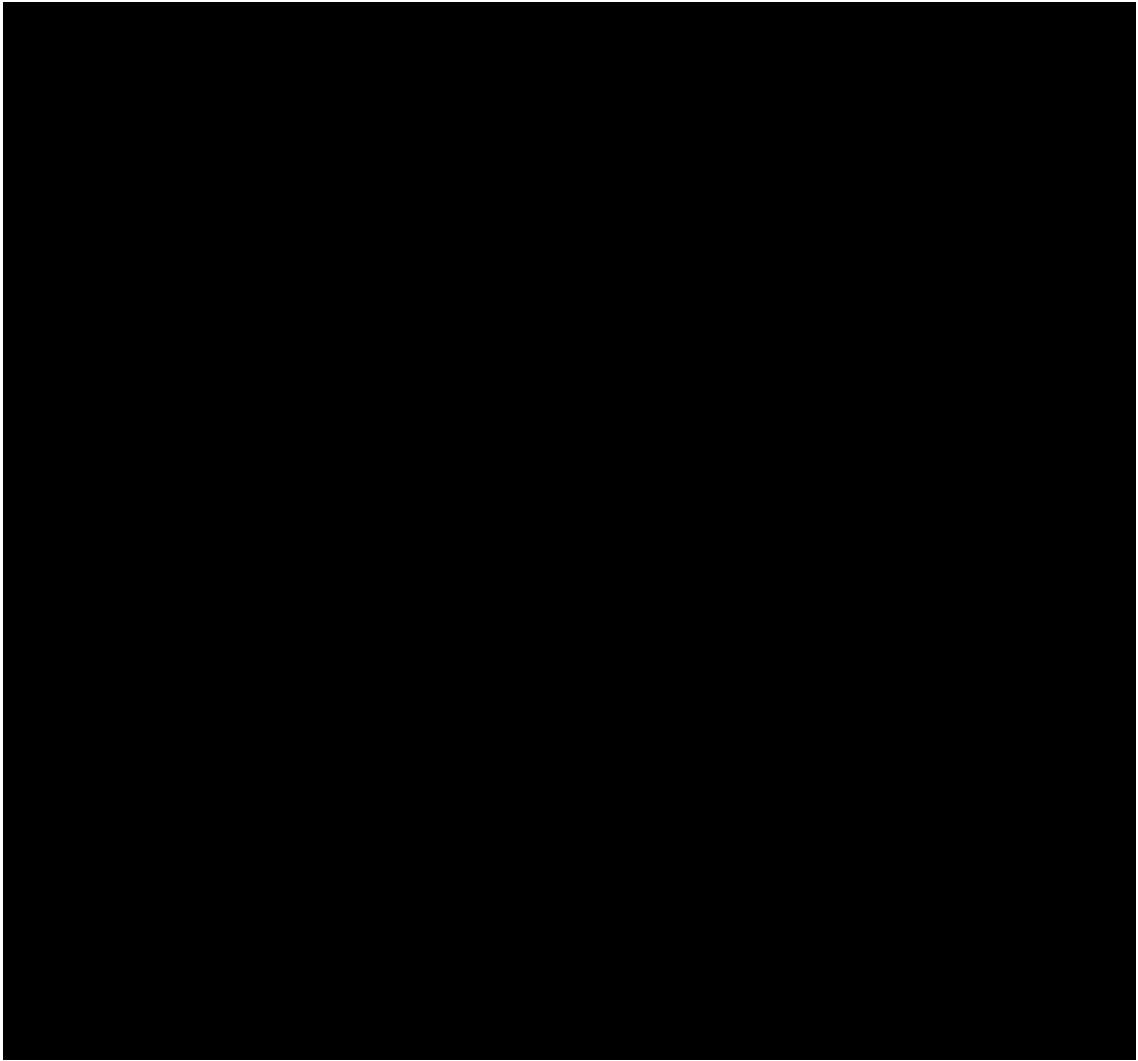


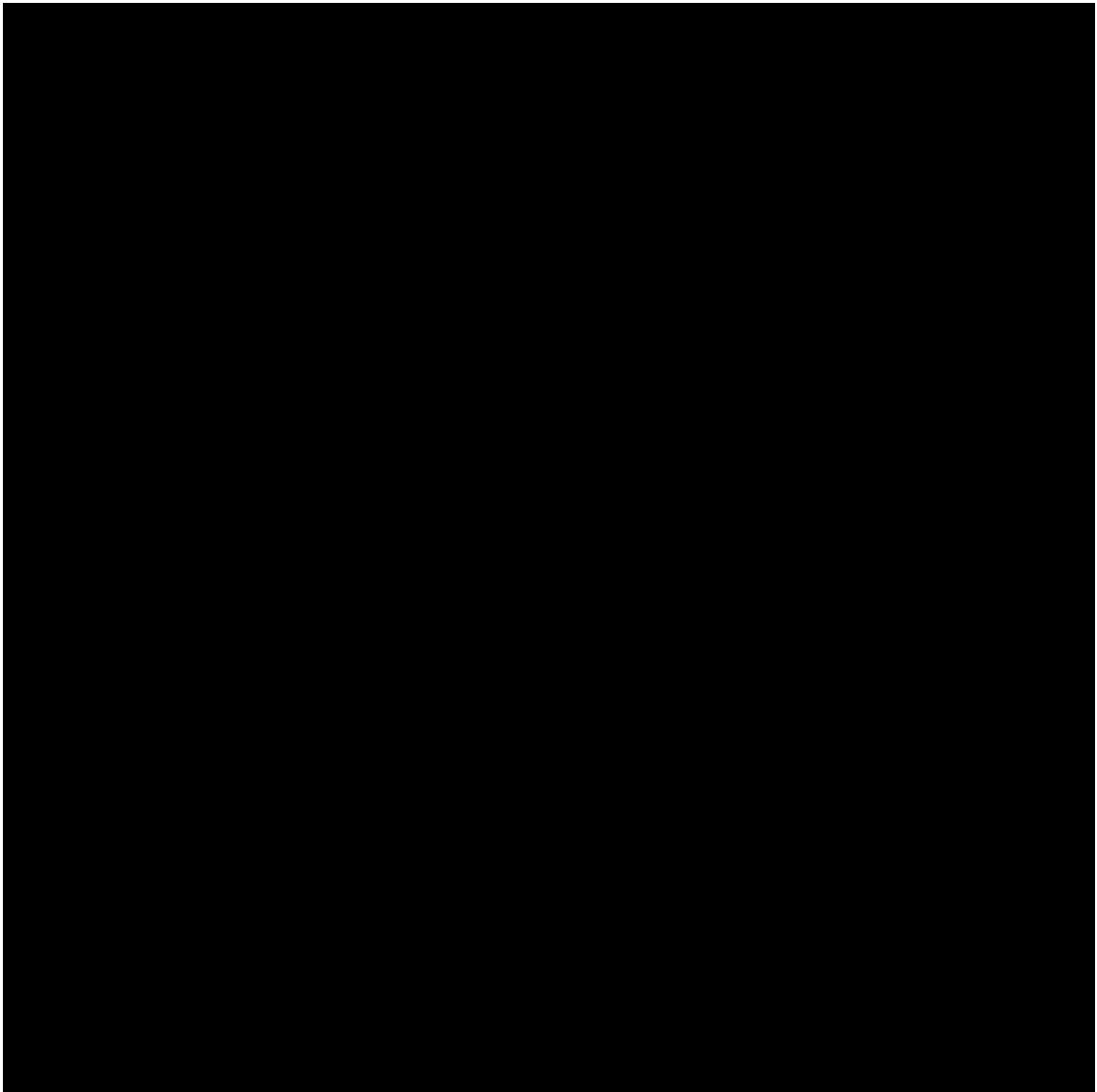


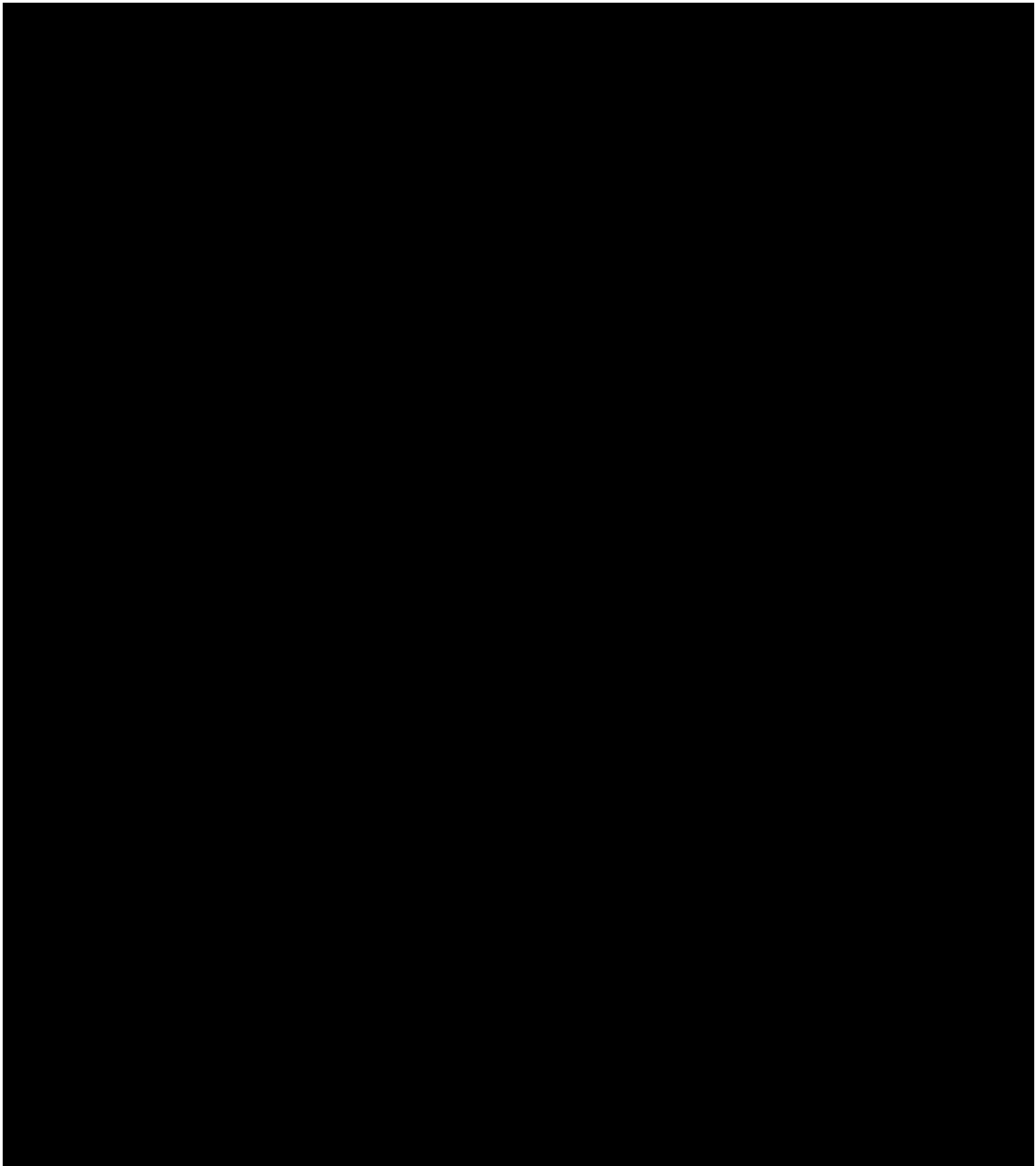




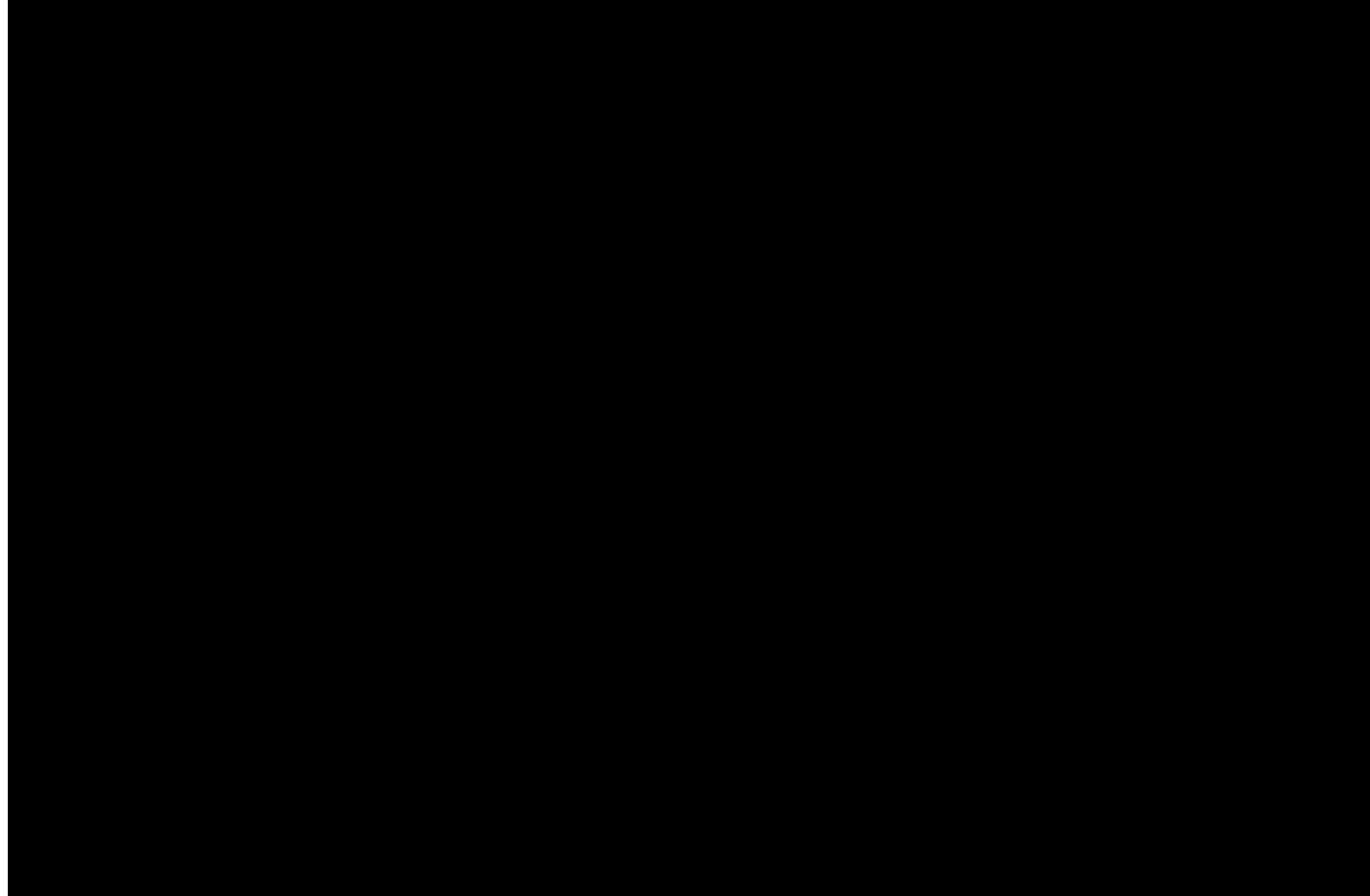


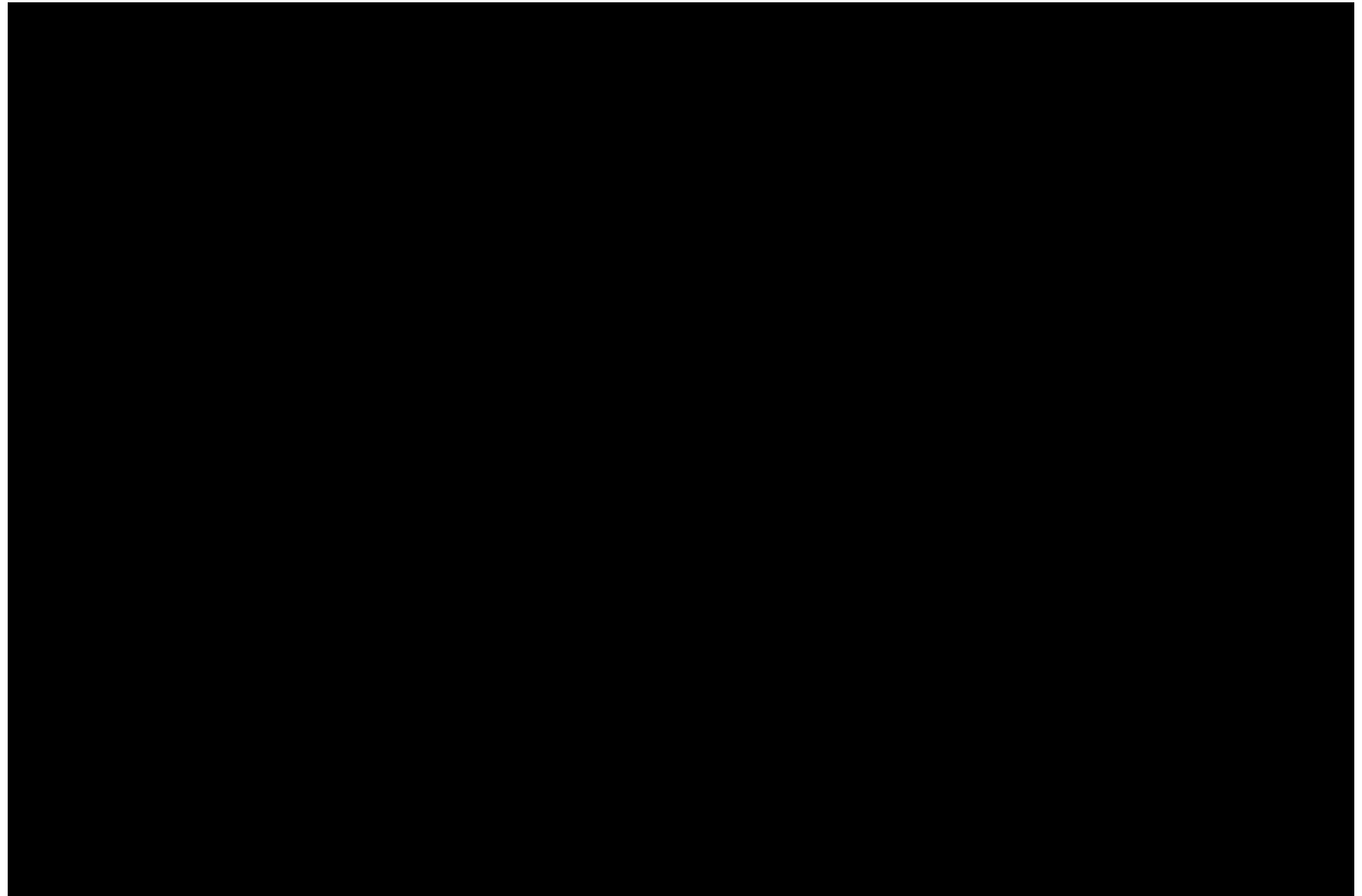


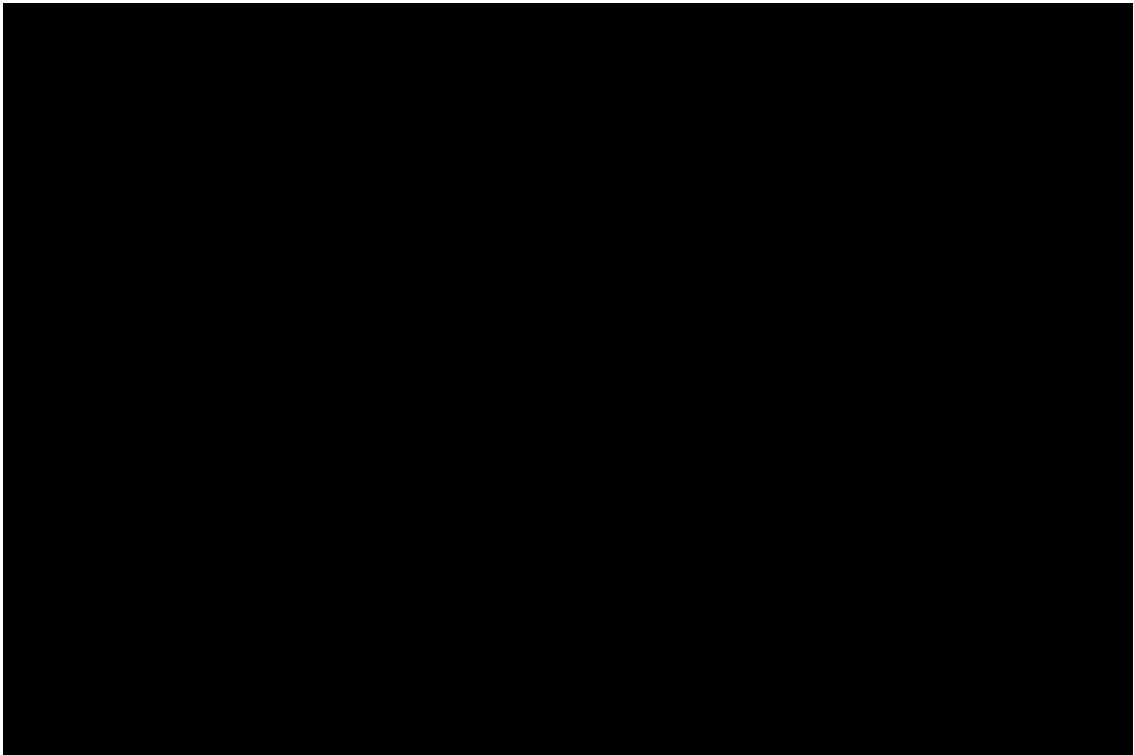












**ATA KHAN & CO**  
Chartered Accountants  
67, Motijheel Commercial Area, Dhaka-1000, Bangladesh  
Telephone (880-2): 956-0933, 955-2833, 956-0716

**Auditors' certificate on calculation of various accounting ratios for the years ended 30 June 2013, 2012, 2011, 2010 and 2009**

We have examined the following accounting ratios of Saif Powertec Limited (the Company) for the years ended 30 June 2013, 30 June 2012, 30 June 2011, 30 June 2010 and 30 June 2009 as submitted to us by its management. The preparation of these ratios is the responsibility of the Company's management. Our responsibility is to review and certify that these were prepared using acceptable accounting principles on the basis of audited financial statements for the years ended 30 June 2013, 30 June 2012, 30 June 2011, 30 June 2010 and 30 June 2009.

Based on our review, we certify that the Company has properly prepared the following ratios based on acceptable accounting principles:

|                                                              | Year ended 30 June 2013 |             | Year ended 30 June 2012 |             | Year ended 30 June 2011 |             | The Company  |              |
|--------------------------------------------------------------|-------------------------|-------------|-------------------------|-------------|-------------------------|-------------|--------------|--------------|
|                                                              | Consolidated            | The Company | Consolidated            | The Company | Consolidated            | The Company | 30 June 2010 | 30 June 2009 |
| <b>Ratios:</b>                                               |                         |             |                         |             |                         |             |              |              |
| I. Liquidity Ratios                                          |                         |             |                         |             |                         |             |              |              |
| Current ratio (a)                                            | 1.33                    | 1.38        | 1.49                    | 1.50        | 1.64                    | 1.63        | 1.40         | 5.49         |
| Quick ratio (b)                                              | 1.22                    | 1.29        | 1.41                    | 1.44        | 1.47                    | 1.51        | 1.28         | 4.92         |
| II. Operating Ratios                                         |                         |             |                         |             |                         |             |              |              |
| Accounts receivable turnover ratio (c)                       | 3.71                    | 3.72        | 3.40                    | 3.37        | 4.26                    | 4.26        | 4.92         | 12.38        |
| Assets turnover ratio (d)                                    | 0.81                    | 0.84        | 0.62                    | 0.63        | 0.78                    | 0.80        | 1.04         | 1.85         |
| Inventory turnover ratio (e)                                 | 20.64                   | 25.75       | 10.94                   | 14.95       | 11.51                   | 14.73       | 14.89        | 18.94        |
| III. Profitability Ratios                                    |                         |             |                         |             |                         |             |              |              |
| Gross margin ratio (%) (f)                                   | 29.37%                  | 29.59%      | 43.85%                  | 44.60%      | 41.24%                  | 41.24%      | 44.92%       | 28.96%       |
| Operating profit ratio (%) (g)                               | 16.69%                  | 16.72%      | 25.97%                  | 26.36%      | 27.27%                  | 27.27%      | 35.29%       | 21.99%       |
| Net income ratio (%) (h)                                     | 6.05%                   | 6.17%       | 15.69%                  | 16.05%      | 16.08%                  | 16.08%      | 24.34%       | 11.31%       |
| Return on average assets ratio (based on net profit) (%) (i) | 4.93%                   | 5.15%       | 9.70%                   | 10.12%      | 12.55%                  | 12.90%      | 25.42%       | 20.98%       |
| Return on average equity (after tax) (%) (j)                 | 8.47%                   | 8.43%       | 15.84%                  | 15.75%      | 23.19%                  | 23.19%      | 61.37%       | 67.37%       |
| Earnings per share (Taka) – (k)                              | 2.01                    | 2.00        | 3.44                    | 3.42        | 4.15                    | 4.15        | 5.86         | 57.14        |
| Face value per share                                         | 10                      | 10          | 10                      | 10          | 10                      | 10          | 10           | 1000         |
| IV. Solvency Ratios                                          |                         |             |                         |             |                         |             |              |              |
| Debt to equity ratio (l)                                     | 0.83                    | 0.74        | 0.61                    | 0.53        | 0.66                    | 0.59        | 1.20         | 1.99         |
| Time interest earned ratio (m)                               | 2.27                    | 2.40        | 3.80                    | 3.87        | 3.58                    | 3.58        | 5.11         | 3.33         |

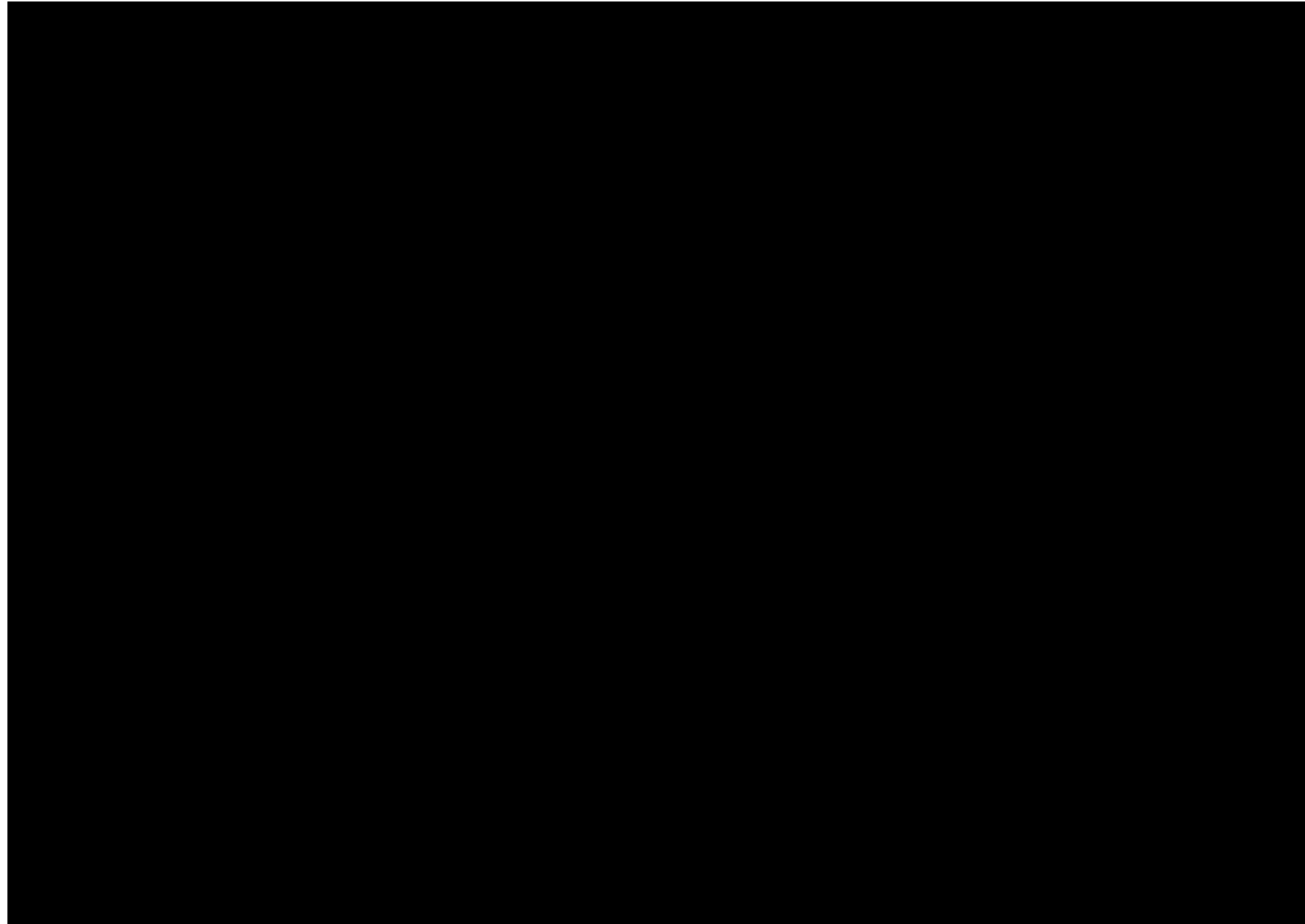
67, Motijheel Commercial Area  
Dhaka-1000, Bangladesh  
Dated: 25 August 2013

sd/-  
ATA KHAN & CO  
Chartered Accountants

**Formula applied**

- (a) Current assets / current liabilities
- (b) Current assets - inventory / current liabilities
- (c) Total revenue / average receivables
- (d) Total revenue / total average assets
- (e) Cost of sales / average inventory
- (f) Gross profit / operating revenue
- (g) Operating profit / operating income
- (h) Net profit / operating revenue
- (i) Net profit / total average assets
- (j) Net profit / average shareholders' equity
- (k) Profit attributable to ordinary shareholders / number of ordinary shares outstanding
- (l) Total debt / total equity (shareholders' equity)
- (m) Profit before interest and taxes / financial expenses

**NB:** Number of shares for the year ended June 30, 2009 was 1,500,000 that's why the EPS for the year 57.14. Now the shares is 43,894,000 that's why the EPS is decreased.



## THE DIRECTORS' REPORT TO THE SHAREHOLDERS OF SAIF PLASTIC & POLYMER INDUSTRIES LTD.

Dear Shareholders,

The Directors have pleasure in submitting their report and the audited financial statements of the Company for the year ended 30 June 2013 together with the Auditors' Report thereon.

### Principal Activities

Saif Plastic and Polymer Industries Limited is different kind of plastic goods (PET bottle and CSD cap ) manufacture in Bangladesh.

### Financial Results and Profit Appropriations

|                                                    | Figures are in Taka |         |
|----------------------------------------------------|---------------------|---------|
|                                                    | 2013                | 2012    |
| Net Profit after Tax                               | 477012              | 995,844 |
| Add: Un-appropriated profit from the previous year | 995,844             | -       |
| Profit available for appropriation                 | 1,472,856           | 995,844 |
|                                                    |                     |         |
| Recommended for appropriations:                    |                     |         |
| Cash Dividend                                      | -                   | -       |
| Un-appropriated profit carried to the next year    | 1,472,856           | 995,844 |

Sd/-  
Tarafter Nigar Sultana  
Managing Director

## TO WHOM IT MAY CONCERN

This is to certify that revaluation of Saif Powertec Limited's Assets were carried out by, an independent Valuer, G. Kibria & Co. Chartered Accountants, following estimated net realizable value method & depreciated replacement cost method of valuation based on the nature of the Asset as on June 30, 2010, and submitted their report on July 31, 2010. Revaluation Surplus has been credited to Revaluation Surplus Account and treated as per BAS, BFRS and other applicable laws, regulations, guidelines and BSEC notification SEC/CMRRCD/2009-193/150/admin/51 dated 18 August 2013.

Sd/-

Dated: Dhaka  
06 April 2014

**ATA KHAN &  
CO.  
Chartered Accountants**

## TO WHOM IT MAY CONCERN

This is to inform you that all transaction excluding petty cash expenditure have been effected through the company's Bank accounts which is in compliance of the Commission's consent letter no. SEC/CI/CPLC-261/2010/440 dated 03 November 2010 and consent letter no. SEC/CI/CPLC-261/2010/48 dated 18 January 2011.

Sd/-

Dated: Dhaka  
10 December 2013

**ATA KHAN &  
CO.  
Chartered Accountants**

## **TO WHOM IT MAY CONCERN**

This is to certify that Saif Powertec Limited has paid all the payment against land and floor space to the owners through banking channel as per condition no.09 of consent letter no. SEC/CI/CPLC-261/2010-48 dated 18 January 2011 of capital raising.

Sd/-  
Dated: Dhaka  
21 January 2014

**ATA KHAN &  
CO.  
Chartered Accountants**

## **DECLARATION RELATED TO MACHINERIES BEING BRAND NEW**

All machineries of the Company are brand new and no re-conditioned or second hand machineries are used by the company.

Sd/-  
Dated: Dhaka  
10 December 2013

**ATA KHAN &  
CO.  
Chartered Accountants**

## TO WHOM IT MAY CONCERN

This is to certify that tax payable amount of Tk. 147,521,598.00 represents provision for corporate tax of SaifPowertec Limited. There is an advance payment of Tk. 96,484,438.00 and has already been paid against this liability and the rest of the liabilities will be paid after settlement.

Dated: Dhaka  
21 January 2014

Sd/-  
**ATA KHAN &  
CO.  
Chartered Accountants**

## TO WHOM IT MAY CONCERN

This is to certify that advance against Vat of SaifPowertec Limited Tk. 5,456,580.00 represents excess deduction made for the service bill by Chittagong Port Authority.

Sd/-  
Dated: Dhaka  
21 January 2014

**ATA KHAN &  
CO.  
Chartered Accountants**

## **TO WHOM IT MAY CONCERN**

This is to certify that, Income of the Saif Powertec Limited is taxable under section 82CC. As the tax assessed under 82CC is final settled liability so no provision for deferred tax has been made in the financial statement of the Company.

Sd/-  
Dated: Dhaka  
21 January 2014

**ATA KHAN &  
CO.  
Chartered Accountants**

**Auditors' Additional Disclosure relating to the financial statements of Saif Powertec Limited for the year ended June 30, 2013**

- Whether all the plant, machinery and equipment are purchased in brand new or second hand Condition;

**Auditors' Response:**

*This is to confirm that all the plant, machinery and equipment of SAIFPOWERTEC Limited are purchased in brand new and there are no second hand machineries in company's possession.*

- Break-up of the items of Pre-operating expenses and what is the write-off policy;

**Auditor's Response:**

*Following is the breakup of Pre-operating Expenses:*

| <b>Particulars</b>        | <b>Amount in Tk.</b> |
|---------------------------|----------------------|
| Salary and allowances     | 773,784              |
| Office rent               | 250,000              |
| Travelling and conveyance | 11,244               |
| Vehicle running expenses  | 4,719                |
| Conveyance                | 700                  |
| Printing and stationery   | 1,457                |
| Repair and maintenance    | 3,048                |
| Sundry expenses           | 20,034               |
| Employees welfare         | 1,885                |
| Utility bill              | 100,686              |
| Telephone and mobile bill | 10,481               |
| Insurance premium         | 143,325              |
| Interest on term loan     | 2,721,111            |
| Bank charge and others    | 27,444               |
|                           | <b>4,069,918</b>     |

*Write off policy: Pre-operating expenses will be written off over the next 10 years @ 10% per annum.*

- Quantity wise schedule of inventories as per requirement of Schedule XI part-I, of the Companies Act, 1994;

**Auditor's Response:**

*Saifpowertec Limited is in a business of generating power for commercial use, where a lot of small parts as raw materials are in use. Due to huge volume of inventories we have not included the quantity wise schedule of inventories in the financial report. however, the company keeps detail quantity wise schedule of inventories.*

*Quantity wise schedule of inventories as per requirement of Schedule XI part-I, of the Companies Act, 1994 are as follows:*

| <b>Name of Item</b> | <b>Quantity</b> |
|---------------------|-----------------|
| Generator           | 2 Nos           |
| Solar photovoltaic  | 1,420 Nos       |
| Battery set         | 1,177 Pcs       |
| Spare parts         | 7,698 Pcs       |
| Lub-oil             | 4,786 Ltr       |
| Cable               | 15,902 Mtr      |
| Energy savings lamp | 3,887 Pcs       |
| Switch, Socket Etc. | 13,680 Pcs      |

4. Information of accounts and others receivables as per requirement of Schedule XI part-I, para 4 of the Companies Act, 1994.

**Auditors' Response:**

Information as per requirement of Schedule XI part-I, para 4 of the companies act 1994 are as follows:

| <b>Name of Party</b>                       | <b>Amount in Tk.</b> | <b>Within 6 Month</b> | <b>After 6 Month</b> | <b>Remarks</b> |
|--------------------------------------------|----------------------|-----------------------|----------------------|----------------|
| <b>Imported goods sales:</b>               |                      |                       |                      |                |
| 16 Engineering Construction Battalion      | 864,800              | -                     | 864,800              | Good           |
| Ahammad Filling & CNG Refueling            | 197,000              | 197,000               |                      | Good           |
| A. HoqueHimagar                            | 170,000              | 170,000               |                      | Good           |
| AIST Limited                               | 232,500              | 232,500               |                      | Good           |
| Al-Helal Electric House                    | 473,869              | 473,869               |                      | Good           |
| Amber Paper Mills Limited                  | 160,500              | 160,500               |                      | Good           |
| AnwaraTyre and Battery                     | 104,705              | 104,705               |                      | Good           |
| Asad Electric House                        | 149,324              | 149,324               |                      | Good           |
| Asia Motors                                | 241,753              | 241,753               |                      | Good           |
| Assert Developments Limited                | 110,000              | 110,000               |                      | Good           |
| AzharulHoque Khan                          | 257,250              | 257,250               |                      | Good           |
| Babul Chowdhury Clinic                     | 226,500              | 226,500               |                      | Good           |
| Bangladesh Power Development Board         | 80,554,385           | 14,284,660            | 66,269,725           | Good           |
| Bangladesh Thai Plastic Industries Limited | 800,800              | 800,800               |                      | Good           |
| Bangladesh Water Development Board         | 21,390,500           | 16,915,500            | 4,475,000            | Good           |
| Best Builders                              | 125,000              | 125,000               |                      | Good           |
| BestwayPowertec Limited                    | 114,000              | 114,000               |                      | Good           |
| B.H.I.S. Apparels                          | 334,110              | 334,110               |                      | Good           |
| Billeli Energy CPE s.r.l                   | 97,971,749           | 80,777,842            | 17,193,907           | Good           |
| Bismillah Battery House                    | 120,518              | 120,518               |                      | Good           |
| Cemex Cement Bangladesh Limited            | 146,055              | 146,055               |                      | Good           |

|                                                                |                   |                   |             |
|----------------------------------------------------------------|-------------------|-------------------|-------------|
| <i>Central Hospital Limited</i>                                | <i>305,880</i>    | <i>305,880</i>    | <i>Good</i> |
| <i>Classic Shirts Limited</i>                                  | <i>212,290</i>    | <i>212,290</i>    | <i>Good</i> |
| <i>Coca Cola</i>                                               | <i>479,120</i>    | <i>479,120</i>    | <i>Good</i> |
| <i>Concord Engineering &amp; Construction Limited</i>          | <i>390,000</i>    | <i>390,000</i>    | <i>Good</i> |
| <i>Concord Heights Management Committee</i>                    | <i>290,400</i>    | <i>290,400</i>    | <i>Good</i> |
| <i>Delta Shocks Limited</i>                                    | <i>110,000</i>    | <i>110,000</i>    | <i>Good</i> |
| <i>Dr. K.M. BashirulHaque</i>                                  | <i>214,820</i>    | <i>214,820</i>    | <i>Good</i> |
| <i>East West Housing Limited</i>                               | <i>273,000</i>    | <i>273,000</i>    | <i>Good</i> |
| <i>East West Properties Development Limited</i>                | <i>106,550</i>    | <i>106,550</i>    | <i>Good</i> |
| <i>Electro Power Engineering Limited</i>                       | <i>102,450</i>    | <i>102,450</i>    | <i>Good</i> |
| <i>Engr. Aktaruzzaman Al-Mamun</i>                             | <i>170,000</i>    | <i>170,000</i>    | <i>Good</i> |
| <i>ESE Knitwear Limited</i>                                    | <i>145,000</i>    | <i>145,000</i>    | <i>Good</i> |
| <i>Euro Tech</i>                                               | <i>287,500</i>    | <i>287,500</i>    | <i>Good</i> |
| <i>Foysal Power Engineering</i>                                | <i>494,050</i>    | <i>494,050</i>    | <i>Good</i> |
| <i>Global Telecom &amp; Construction</i>                       | <i>150,000</i>    | <i>150,000</i>    | <i>Good</i> |
| <i>Globe Construction Limited</i>                              | <i>531,680</i>    | <i>531,680</i>    | <i>Good</i> |
| <i>Globe Soft Drinks</i>                                       | <i>1,260,000</i>  | <i>1,260,000</i>  | <i>Good</i> |
| <i>Golden Refit Garments</i>                                   | <i>339,950</i>    | <i>339,950</i>    | <i>Good</i> |
| <i>Good Day Apparels</i>                                       | <i>415,000</i>    | <i>415,000</i>    | <i>Good</i> |
| <i>Good Luck Motors</i>                                        | <i>215,337</i>    | <i>215,337</i>    | <i>Good</i> |
| <i>Huawei Technologies Company Limited</i>                     | <i>366,160</i>    | <i>366,160</i>    | <i>Good</i> |
| <i>Index Agro Industries Limited</i>                           | <i>977,050</i>    | <i>977,050</i>    | <i>Good</i> |
| <i>Islam Motors</i>                                            | <i>203,500</i>    | <i>203,500</i>    | <i>Good</i> |
| <i>Jamuna Group</i>                                            | <i>237,725</i>    | <i>237,725</i>    | <i>Good</i> |
| <i>JR (BD) Limited</i>                                         | <i>448,380</i>    | <i>448,380</i>    | <i>Good</i> |
| <i>Khulna Shipyard Limited</i>                                 | <i>325,000</i>    | <i>325,000</i>    | <i>Good</i> |
| <i>K.N. Power International</i>                                | <i>696,800</i>    | <i>696,800</i>    | <i>Good</i> |
| <i>Kohinoor Electric Company</i>                               | <i>335,197</i>    | <i>335,197</i>    | <i>Good</i> |
| <i>Kraft Bag Industries Limited</i>                            | <i>1,172,000</i>  | <i>1,172,000</i>  | <i>Good</i> |
| <i>Kustia Sugar Mills Limited</i>                              | <i>116,869</i>    | <i>116,869</i>    | <i>Good</i> |
| <i>Marico BD Limited</i>                                       | <i>504,000</i>    | <i>504,000</i>    | <i>Good</i> |
| <i>Marigold Textile Mills Limited</i>                          | <i>160,000</i>    | <i>160,000</i>    | <i>Good</i> |
| <i>M.A. Salam</i>                                              | <i>265,000</i>    | <i>265,000</i>    | <i>Good</i> |
| <i>Master Electric</i>                                         | <i>136,571</i>    | <i>136,571</i>    | <i>Good</i> |
| <i>MCE Maschinen-Und Apparatebau GmbH &amp; Co KG, Austria</i> | <i>11,456,569</i> | <i>11,456,569</i> | <i>Good</i> |
| <i>Md. Azizul Islam</i>                                        | <i>141,960</i>    | <i>141,960</i>    | <i>Good</i> |
| <i>Md. Mizan</i>                                               | <i>194,650</i>    | <i>194,650</i>    | <i>Good</i> |
| <i>Md. MoniruzzamanQuarashi</i>                                | <i>247,350</i>    | <i>247,350</i>    | <i>Good</i> |
| <i>Md. Rony</i>                                                | <i>228,000</i>    | <i>228,000</i>    | <i>Good</i> |
| <i>Md. ShamsurRahman</i>                                       | <i>175,500</i>    | <i>175,500</i>    | <i>Good</i> |
| <i>Meah Bazar CNG Filling Station</i>                          | <i>800,000</i>    | <i>800,000</i>    | <i>Good</i> |

|                                                       |           |           |  |             |
|-------------------------------------------------------|-----------|-----------|--|-------------|
| <i>Mevan Design Limited</i>                           | 266,700   | 266,700   |  | <i>Good</i> |
| <i>M.I. Dyeing Limited</i>                            | 288,740   | 288,740   |  | <i>Good</i> |
| <i>M.K. Electronics</i>                               | 238,935   | 238,935   |  | <i>Good</i> |
| <i>M.M. Marketing</i>                                 | 137,925   | 137,925   |  | <i>Good</i> |
| <i>Mohammad Shah Alam</i>                             | 103,000   | 103,000   |  | <i>Good</i> |
| <i>Mollah Cold Storage</i>                            | 140,800   | 140,800   |  | <i>Good</i> |
| <i>Mr. DelowerHossain</i>                             | 165,040   | 165,040   |  | <i>Good</i> |
| <i>Mr. Galib Anwar &amp; RumanaSharmin</i>            | 534,000   | 534,000   |  | <i>Good</i> |
| <i>Mr. Niaz Ahmed</i>                                 | 250,000   | 250,000   |  | <i>Good</i> |
| <i>Mrs. KamrunNaharDoli</i>                           | 100,600   | 100,600   |  | <i>Good</i> |
| <i>M.S. International</i>                             | 350,101   | 350,101   |  | <i>Good</i> |
| <i>New BhaiBhai Battery and Tyre</i>                  | 183,571   | 183,571   |  | <i>Good</i> |
| <i>New Khaja Electric</i>                             | 179,827   | 179,827   |  | <i>Good</i> |
| <i>New Khan Tyre&amp; Battery Shop</i>                | 358,645   | 358,645   |  | <i>Good</i> |
| <i>New Somota Light House</i>                         | 800,886   | 800,886   |  | <i>Good</i> |
| <i>Nodi Bangla Construction Limited</i>               | 227,500   | 227,500   |  | <i>Good</i> |
| <i>N.T.K.C. Limited</i>                               | 123,200   | 123,200   |  | <i>Good</i> |
| <i>PGCB</i>                                           | 186,069   | 186,069   |  | <i>Good</i> |
| <i>PHP Group</i>                                      | 146,115   | 146,115   |  | <i>Good</i> |
| <i>Polwel Market Dokan Malik Somity</i>               | 178,280   | 178,280   |  | <i>Good</i> |
| <i>Power Control Centre</i>                           | 197,934   | 197,934   |  | <i>Good</i> |
| <i>Preety Group</i>                                   | 111,000   | 111,000   |  | <i>Good</i> |
| <i>Rahmania Light House</i>                           | 248,161   | 248,161   |  | <i>Good</i> |
| <i>RahmanTyre&amp; Battery Shop</i>                   | 100,768   | 100,768   |  | <i>Good</i> |
| <i>Rashed Enterprise</i>                              | 165,110   | 165,110   |  | <i>Good</i> |
| <i>Rayhan Electronics</i>                             | 103,576   | 103,576   |  | <i>Good</i> |
| <i>Renuka Knit Fashion</i>                            | 450,000   | 450,000   |  | <i>Good</i> |
| <i>Reza Cold Storage</i>                              | 1,800,000 | 1,800,000 |  | <i>Good</i> |
| <i>Road King Tyre&amp; Battery</i>                    | 224,515   | 224,515   |  | <i>Good</i> |
| <i>Royal Domicile Construction Properties Limited</i> | 395,000   | 395,000   |  | <i>Good</i> |
| <i>SahjahanMondol</i>                                 | 350,000   | 350,000   |  | <i>Good</i> |
| <i>SCL Builders &amp; Developers</i>                  | 245,000   | 245,000   |  | <i>Good</i> |
| <i>ShafiulAlam Steel Mills Limited</i>                | 176,548   | 176,548   |  | <i>Good</i> |
| <i>ShamsulAlamin Group</i>                            | 138,380   | 138,380   |  | <i>Good</i> |
| <i>Spicy Fashion Limited</i>                          | 357,850   | 357,850   |  | <i>Good</i> |
| <i>S. Rahman Hospital Limited</i>                     | 200,000   | 200,000   |  | <i>Good</i> |
| <i>S.S. Enterprise</i>                                | 493,613   | 493,613   |  | <i>Good</i> |
| <i>SSL Ceramics Bricks Limited</i>                    | 184,150   | 184,150   |  | <i>Good</i> |
| <i>Star Partical Board Mills</i>                      | 732,940   | 732,940   |  | <i>Good</i> |
| <i>Super Power Re-trade Co.</i>                       | 196,000   | 196,000   |  | <i>Good</i> |
| <i>Swadesh Consumers Limited</i>                      | 104,950   | 104,950   |  | <i>Good</i> |
| <i>Tangail Electric Works</i>                         | 132,000   | 132,000   |  | <i>Good</i> |
| <i>Tanin Light Fittings</i>                           | 136,191   | 136,191   |  | <i>Good</i> |
| <i>TemaMagazacilik</i>                                | 437,056   | 437,056   |  | <i>Good</i> |

|                                                      |                    |           |            |             |
|------------------------------------------------------|--------------------|-----------|------------|-------------|
| <i>The Farmers Bank Limited</i>                      | 101,520            | 101,520   |            | <i>Good</i> |
| <i>Tyre Museum</i>                                   | 168,212            | 168,212   |            | <i>Good</i> |
| <i>Ultra Design &amp; Fashion</i>                    | 459,000            | 459,000   |            | <i>Good</i> |
| <i>Unique Ceramic Limited</i>                        | 205,530            | 205,530   |            | <i>Good</i> |
| <i>Warm Fashion Limited</i>                          | 520,000            | 520,000   |            | <i>Good</i> |
| <i>Wave Engineering Technology</i>                   | 182,613            | 182,613   |            | <i>Good</i> |
| <i>Adar Tyre &amp; Battery Shop</i>                  | 133,144            | 133,144   |            | <i>Good</i> |
| <i>Akij Match Factory</i>                            | 373,088            | 373,088   |            | <i>Good</i> |
| <i>Apple Network Limited</i>                         | 1,009,000          | 1,009,000 |            | <i>Good</i> |
| <i>Bangladesh Clean Technology Co. Limited</i>       | 170,000            | 170,000   |            | <i>Good</i> |
| <i>Bismillah Motors</i>                              | 124,784            | 124,784   |            | <i>Good</i> |
| <i>Bismillah Tower</i>                               | 571,000            | 571,000   |            | <i>Good</i> |
| <i>Biswas Group</i>                                  | 143,990            | 143,990   |            | <i>Good</i> |
| <i>B.S. Bhaban</i>                                   | 802,125            | 802,125   |            | <i>Good</i> |
| <i>Carew &amp; Company Limited</i>                   | 229,157            | 229,157   |            | <i>Good</i> |
| <i>Concord Group of Companies</i>                    | 567,300            | 567,300   |            | <i>Good</i> |
| <i>Ethics Mercantile Limited</i>                     | 196,750            | 196,750   |            | <i>Good</i> |
| <i>Fresh Foods Limited</i>                           | 713,500            | 713,500   |            | <i>Good</i> |
| <i>Globe Insecticide Limited</i>                     | 147,660            | 147,660   |            | <i>Good</i> |
| <i>Great Wall Ceramic Industries Limited</i>         | 383,500            | 383,500   |            | <i>Good</i> |
| <i>HaziNurul Islam Auto Rice Mills</i>               | 1,863,750          | 1,863,750 |            | <i>Good</i> |
| <i>Imtiaz Ahmed Shamsul Huda</i>                     | 469,500            | 469,500   |            | <i>Good</i> |
| <i>Integra Apparels (Bangladesh) Limited</i>         | 136,800            | 136,800   |            | <i>Good</i> |
| <i>Islam Electronics</i>                             | 242,711            | 242,711   |            | <i>Good</i> |
| <i>Janata Automatic Rice Mills</i>                   | 1,448,800          | 1,448,800 |            | <i>Good</i> |
| <i>Keya Knit Composite Limited</i>                   | 111,900            | 111,900   |            | <i>Good</i> |
| <i>Koroni Knit Composite Limited</i>                 | 116,400            | 116,400   |            | <i>Good</i> |
| <i>Lamia Textile Dying &amp; Printing Industries</i> | 261,700            | 261,700   |            | <i>Good</i> |
| <i>MDM Architect &amp; Engineers</i>                 | 616,666            | 616,666   |            | <i>Good</i> |
| <i>Natore Sugar Mills Limited</i>                    | 144,101            | 144,101   |            | <i>Good</i> |
| <i>New Globe Battery</i>                             | 133,904            | 133,904   |            | <i>Good</i> |
| <i>Northern Hatchery Limited</i>                     | 376,500            | 376,500   |            | <i>Good</i> |
| <i>Optimax Communication Limited</i>                 | 620,000            | 620,000   |            | <i>Good</i> |
| <i>Panwin Fashion Limited</i>                        | 416,815            | 416,815   |            | <i>Good</i> |
| <i>Powertex Fashion Limited</i>                      | 443,324            | 443,324   |            | <i>Good</i> |
| <i>Project Builders Limited</i>                      | 419,700            | 419,700   |            | <i>Good</i> |
| <i>Queens Garden Homes</i>                           | 317,233            | 317,233   |            | <i>Good</i> |
| <i>Save Power</i>                                    | 136,800            | 136,800   |            | <i>Good</i> |
| <i>United Commercial Bank Limited</i>                | 106,075            | 106,075   |            | <i>Good</i> |
| <i>Others</i>                                        | 57,212,488         | 9,535,415 | 47,677,073 | <i>Good</i> |
| <b>Sub-total [A]</b>                                 | <b>315,864,342</b> |           |            |             |
|                                                      |                    |           |            |             |

|                                                                 |                                              |                           |                   |                   |             |
|-----------------------------------------------------------------|----------------------------------------------|---------------------------|-------------------|-------------------|-------------|
| <i>Contract Execution:</i>                                      |                                              |                           |                   |                   |             |
|                                                                 | <i>Chittagong Port Authority</i>             | <i>81,913,665</i>         | <i>55,530,900</i> | <i>26,382,765</i> | <i>Good</i> |
|                                                                 | <b><i>Sub-total [B]</i></b>                  | <b><i>81,913,665</i></b>  |                   |                   |             |
| <i>Shipping agent:</i>                                          |                                              |                           |                   |                   |             |
|                                                                 | <i>Various shipping agent</i>                | <i>40,810,102</i>         | <i>23,486,215</i> | <i>17,323,887</i> | <i>Good</i> |
|                                                                 | <b><i>Sub-total [C]</i></b>                  | <b><i>40,810,102</i></b>  |                   |                   |             |
| <i>Subsidiary (Saif Plastic &amp; Polymer Industries Ltd.):</i> |                                              |                           |                   |                   |             |
|                                                                 | <i>The IBN SinaPharma Industries Limited</i> | <i>3,443,900</i>          | <i>3,443,900</i>  |                   | <i>Good</i> |
|                                                                 | <i>Super Oil Refinery Limited</i>            | <i>1,153,666</i>          | <i>1,153,666</i>  |                   | <i>Good</i> |
|                                                                 | <i>Bangladesh Edible Oil Limited</i>         | <i>2,674,095</i>          | <i>2,674,095</i>  |                   | <i>Good</i> |
|                                                                 | <i>Biopharma Laboratories Limited</i>        | <i>405,762</i>            | <i>405,762</i>    |                   | <i>Good</i> |
|                                                                 | <i>JMI Bangla Pharmaceutical Co. Limited</i> | <i>731,400</i>            | <i>731,400</i>    |                   | <i>Good</i> |
|                                                                 | <i>Chemico Laboratories Limited</i>          | <i>54,933</i>             | <i>54,933</i>     |                   | <i>Good</i> |
|                                                                 | <i>General Pharmaceutical Limited</i>        | <i>106,400</i>            | <i>106,400</i>    |                   | <i>Good</i> |
|                                                                 | <i>Drug International</i>                    | <i>130,583</i>            | <i>130,583</i>    |                   | <i>Good</i> |
|                                                                 | <b><i>Sub-total [D]</i></b>                  | <b><i>8,700,739</i></b>   |                   |                   | <i>Good</i> |
|                                                                 | <b><i>Total [A+B+C+D]</i></b>                | <b><i>406,478,746</i></b> |                   |                   |             |

*N:B: Amount of accounts receivable is unsecured, considered good and is falling due within one year no bad debts are considered during the year and collectible within one year.*

*I. Accounts receivable considered good for which the company hold no security other than the personal security*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*II. Accounts receivable considered doubtful or bad*

*The Company does not make any provision for doubtful debts as on 30 June 2013*

*III. Accounts receivable due by directors or other officers of the company*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*IV. Accounts receivable due by Common Management*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*V. Reserve for doubtful or bad debts*

*There is no such Accounts receivable in this respect as on 30 June 2013*

5. Source of interest receivable that stated at note 8 of the audited financial statements as of 30 June 2013;

***Auditor's Response:***

*Sources of interest receivable that stated at note 8 of the audited financial statements as of 30 June 2013 are as follows:*

| <b><i>Source</i></b>           | <b><i>Amount in Tk.</i></b> |
|--------------------------------|-----------------------------|
| <i>Dhaka Bank Limited</i>      | <i>1,904,880</i>            |
| <i>Mercantile Bank Limited</i> | <i>376,110</i>              |
| <b><i>Total</i></b>            | <b><i>2,280,990</i></b>     |

6. Whether inventories are valued as per provision of BAS2;

**Auditors' Response:**

*This is to confirm that inventories are valued as per provision of BAS-2.*

7. Provide an product and service wise revenue certificate by the auditor which mentioned in the draft prospectus at page 41 & 42;

**Auditors' Response:**

*Certificate related to product and service wise revenue is enclosed herewith:*

8. Specify separately the advance against land and land development as stated at note 9 of the audited financial statements as of 30 June 2013;

**Auditors' Response:**

*The breakup of Land and Land Development are as follows:*

| <b>Particulars</b>                                    | <b>Amount in Tk.</b> |
|-------------------------------------------------------|----------------------|
| <i>Land</i>                                           | -                    |
| <i>Land Development related to civil construction</i> | <i>4,000,000</i>     |
| <b>Total</b>                                          | <b>4,000,000</b>     |

9. Net Profit after Tax of Comprehensive Income Statement for the year ended 30 June 2011 differs from the note 23 of the same audited accounts;

**Auditors' Response:**

*The EPS calculation in Note-23 of the financial statement for the year ended June 30, 2013 was shown Tk. 4.10 (Net Profit of Tk. 154,371,235 divided by 37,622,055 weighted average no of shares) inadvertently. The calculation of EPS was excluding of an FDR income of Tk. 1,721,235, which, should have been considered during the EPS calculation. Therefore, the actual comprehensive income for the year ended June 30, 2011 stands Tk. 156,092,470 instead of Tk. 154,371,235 and the number of shares remains the same. The EPS calculation without considering the FDR income is completely unintentional. The revised note 23 for the financial statements should be read as follows:*

|                                                      |                    |
|------------------------------------------------------|--------------------|
| <i>Net profit After tax</i>                          | <i>154,371,235</i> |
| <i>Add: FDR Income</i>                               | <i>1,721,235</i>   |
| <b>Total</b>                                         | <b>156,092,470</b> |
| <i>Weighted average number of shares outstanding</i> | <i>37,622,055</i>  |
| <b>EPS</b>                                           | <b>4.15</b>        |

10. Provide the break-up (Name of party and mode of adjustment) for others as stated at note no. 9 of the audited accounts as of 30 June 2013;

**Auditors' Response:**

Following is the break-up (Name of party and mode of adjustment) for others as stated at note no. 9 of the audited accounts as of 30 June 2013:

| <b>Name of party</b>        | <b>Amount Outstanding</b> | <b>Amount settled</b> | <b>Mode of adjustment</b> | <b>Balance</b> |
|-----------------------------|---------------------------|-----------------------|---------------------------|----------------|
| Amecon Electronics          | 6,375                     | 6,375                 | Bill                      |                |
| City Net                    | 16,000                    | 16,000                | “                         |                |
| Ethics Mercantile Ltd.      | 209,000                   | 209,000               | “                         |                |
| H.K. Enterprise             | 350,000                   | 350,000               | “                         |                |
| Rahim Afrooz CNG Ltd.       | 70,000                    | 70,000                | “                         |                |
| South West Enterprise       | 1,500,000                 | 1,500,000             | “                         |                |
| Tamanna Interiors           | 190,000                   | 190,000               | “                         |                |
| Trade Wind Tour's & Travels | 2,782,317                 | 2,782,317             | “                         |                |
| Butterfly Marketing Ltd.    | 223,464                   | 223,464               | “                         |                |
| Design Solutions Ltd.       | 1,080,000                 | 1,080,000             | “                         |                |
| Eastern Solution Limited    | 70,000                    | 70,000                | “                         |                |
| Khair Brothers              | 347,000                   | 347,000               | “                         |                |
| Master Air                  | 551,395                   | 551,395               | “                         |                |
| P.I. Shipping Coporation    | 354,317                   | 354,317               | “                         |                |
| Sajal Enterprise            | 3,533,706                 | 3,533,706             | “                         |                |
| S.M. International          | 595,861                   | 595,861               | “                         |                |
| Taher Enterprise            | 757,050                   | 550,000               | “                         | 207,050        |
| United Car Centre           | 72,485                    | 72,485                | “                         |                |
| M.S. International          | 97,800                    | 97,800                | “                         |                |
| Md. SaifulAlam              | 13,464,487                | 13,464,487            | “                         |                |
| Md. SandwipHashim Khan      | 1,306,131                 | 1,306,131             | “                         |                |
| Md. Ruhul Amin              | 510,000                   | 510,000               | “                         |                |
| Md. ShahidulAlamMiah        | 818,930                   | 818,930               | “                         |                |
| Md. SwaponChowdhury         | 633,656                   | 633,656               | “                         |                |
| Utpal Chandra               | 328,850                   | 328,850               | “                         |                |
| Horizon Express Ltd.        | 223,000                   | 223,000               | “                         |                |
| Kamal FaruqueJahan          | 160,000                   | 160,000               | “                         |                |
| Mrs. SabekunNaahar          | 250,595                   | 250,595               | “                         |                |
| Nihon Auto Tech             | 862,000                   | 862,000               | “                         |                |
| Sabuj Enterprise            | 135,000                   | 135,000               | “                         |                |
| SP Air View                 | 174,916                   | 174,916               | “                         |                |
| Sun Moon Transport          | 155,000                   | 155,000               | “                         |                |
| Md. M.A. Ghani Khan         | 908,945                   | 908,945               | “                         |                |
| A.F.M. FahmidurRahman       | 215,250                   | 215,250               | “                         |                |
| S.M. AftabHossain           | 5,356,940                 | 4,085,500             | “                         | 1,271,440      |
| Md. Arafat Hossain          | 658,756                   | 658,756               | “                         |                |
| Md. AshikurRahman           | 679,300                   | 679,300               | “                         |                |
| Md. BahauddinBhuiyan        | 731,900                   | 731,900               | “                         |                |
| Bissanath Kumar Sadhu       | 660,800                   | 660,800               | “                         |                |

|                                         |                          |                          |             |                         |
|-----------------------------------------|--------------------------|--------------------------|-------------|-------------------------|
| <i>Md. DelowerHossain</i>               | <i>138,480</i>           | <i>138,480</i>           | <i>“</i>    |                         |
| <i>Fakir Md. Salehin</i>                | <i>915,000</i>           | <i>915,000</i>           | <i>“</i>    |                         |
| <i>Md. HabiburRahman</i>                | <i>109,940</i>           | <i>109,940</i>           | <i>“</i>    |                         |
| <i>Kamal FaruqueJahan</i>               | <i>789,972</i>           | <i>789,972</i>           | <i>“</i>    |                         |
| <i>Md. Mostafa Kamal Pasha</i>          | <i>446,381</i>           | <i>446,381</i>           | <i>“</i>    |                         |
| <i>Md. KamrulHasan Khan</i>             | <i>611,626</i>           | <i>611,626</i>           | <i>“</i>    |                         |
| <i>Md. KobadHossain</i>                 | <i>144,038</i>           | <i>144,038</i>           | <i>“</i>    |                         |
| <i>Md. MahbuburRahman</i>               | <i>3,048,100</i>         | <i>1,948,360</i>         | <i>“</i>    | <i>1,099,740</i>        |
| <i>Md. MashikurRahman</i>               | <i>358,050</i>           | <i>358,050</i>           | <i>“</i>    |                         |
| <i>3 Max International</i>              | <i>2,098,300</i>         | <i>2,098,300</i>         | <i>“</i>    |                         |
| <i>Ajgar Trading</i>                    | <i>3,173,250</i>         | <i>3,173,250</i>         | <i>“</i>    |                         |
| <i>Hasan Enterprise</i>                 | <i>4,728,450</i>         | <i>4,728,450</i>         | <i>“</i>    |                         |
| <i>Others</i>                           | <i>317,811</i>           | <i>168,400</i>           | <i>“</i>    | <i>149,411</i>          |
| <b><i>Subtotal [A]</i></b>              | <b><i>57,920,624</i></b> | <b><i>55,192,983</i></b> |             | <b><i>2,727,641</i></b> |
| <b><i>Subsidiary</i></b>                |                          |                          |             |                         |
| <i>Sajal Enterprise</i>                 | <i>755,348</i>           | <i>755,348</i>           | <i>Bill</i> |                         |
| <i>B.J. Bangladesh Accessories Ltd.</i> | <i>825,312</i>           | <i>825,312</i>           | <i>“</i>    |                         |
| <i>A &amp; S Engineers Ltd.</i>         | <i>1,349,500</i>         | <i>817,600</i>           | <i>“</i>    | <i>531,900</i>          |
| <i>Best Way Powertec Ltd.</i>           | <i>1,586,700</i>         | <i>902,230</i>           | <i>“</i>    | <i>684,470</i>          |
| <i>Model Art Press</i>                  | <i>1,086,820</i>         | <i>650,980</i>           | <i>“</i>    | <i>435,840</i>          |
| <b><i>Subtotal [B]</i></b>              | <b><i>5,603,680</i></b>  | <b><i>3,951,470</i></b>  |             | <b><i>1,652,210</i></b> |
| <b><i>Total [A+B]</i></b>               | <b><i>63,524,304</i></b> | <b><i>59,144,453</i></b> |             | <b><i>4,379,851</i></b> |

11. Whether 2,106,000 no of shares can be issued after expiry of validity of the accounts as stated in note no. 13 of the accounts as of 30 June 2013;

**Auditors' Response:**

*The company received consent to raise its paid up capital from Bangladesh Securities and Exchange Commission when Bangladesh Capital market in Bangladesh was experiencing a great debacle. The stock market was completely unpredictable and it was worsen further immediately after obtaining the consent. Because of such debacle, a panic build up with in the Investor's and they started to loose their interest from capital market. Saifpowertec Limited's was also affected as the investor promised to invest in the refused to invest. Therefore, validity of the consent letter expired and company could not find another investor during that period.*

12. Provide details information about others and subsidiary payable as stated in note 19 of the audited financial statement as of 30 June 2013;

**Auditors' Response:**

Information in regarding others and subsidiary payable as stated in note 19 of the audited financial statement as of 30 June 2013 is as follows:

| <b>Parent</b>                         |                      |
|---------------------------------------|----------------------|
| <b>Particulars</b>                    | <b>Amount in Tk.</b> |
| ALCOVE                                | 124,000              |
| G.S. Lubricants Bangladesh            | 365,540              |
| Navana Petroleum Limited              | 811,500              |
| Otobi Limited                         | 1,265,000            |
| SET Linings GMBH                      | 159,150              |
| Shenzhen Romanso Electronics Co. Ltd. | 174,576              |
| Sigma Lubricants                      | 545,450              |
| Trade Wind Tours & Travels            | 196,750              |
| Acetex Corporation BD                 | 145,900              |
| Bogra Motors (Pvt.) Ltd.              | 989,721              |
| Pacific International                 | 1,130,184            |
| Southern Renewable Energy Ltd.        | 626,500              |
| Faria Enterprise                      | 99,932               |
| <b>Sub Total [A]</b>                  | <b>6,634,203</b>     |
| <b>Subsidiary</b>                     |                      |
| <b>Particulars</b>                    | <b>Amount in Tk.</b> |
| M/S. Baker Enterprise                 | 2,156,998            |
| M/S. Runner Motors                    | 2,701,694            |
| M.S. International                    | 3,543,177            |
| S.R. Engineering Works                | 40,000               |
| SQ Wire & Cable Co. Ltd.              | 252,285              |
| Azad Industries                       | 160,000              |
| Brothers Engineer Works               | 198,500              |
| Dipti Enterprise                      | 38,000               |
| <b>Sub total [B]</b>                  | <b>9,090,654</b>     |
| <b>Total [A+B]</b>                    | <b>15,724,857</b>    |

13. Explain reason for accrued salary & allowance as stated the audited financial statements as of 30 June 2013;

**Auditors' Response:**

The salaries and allowances for the month were accounted for on accrual basis of June 30, 2013 and which were subsequently paid in July 30, 2013. As per BAS, para 2, An entity shall prepare its financial statements, except for cash flow information, using the accrual basis of accounting.

14. Provide quantity wise break-up of other payable as stated in note 20 of the audited financial statements as of 30 June 2013;

**Auditors' Response:**

Following is the break-up of quantity wise other payable as stated in note 20 of the audited financial statements as of 30 June 2013:

| <b>Particulars</b>                              | <b>Amount in Tk.</b> | <b>Remarks</b> |
|-------------------------------------------------|----------------------|----------------|
| <i>Labour payment payable (Chittagong Port)</i> | <i>11,200,313</i>    |                |
| <i>Others</i>                                   | <i>3,017,437</i>     |                |

15. EPS calculation in the audited accounts for the years 2010, 2009, 2008, 2007 as per BAS-33;

**Auditors' Response:**

*This is an inadvertent mistake while preparing and presenting the financial reports for the year ended 2007, 2008, 2009 and 2010. However, the calculation of EPS as per BAS-33 is shown in the statement of comprehensive income under section 135 of Companies Act 1994.*

| <b>Particulars</b>              | <b>2010</b>        | <b>2009</b>       | <b>2008</b>       | <b>2007</b>       |
|---------------------------------|--------------------|-------------------|-------------------|-------------------|
| <i>Net Profit After Tax</i>     | <i>193,302,438</i> | <i>85,710,118</i> | <i>13,281,322</i> | <i>12,272,794</i> |
| <i>No of Shares Outstanding</i> | <i>33,000,000</i>  | <i>1,500,000</i>  | <i>1,500,000</i>  | <i>1,500,000</i>  |
| <b>EPS</b>                      | <b>5.86</b>        | <b>57.14</b>      | <b>8.85</b>       | <b>8.18</b>       |

16. Information as per requirement of Schedule XI part-I, para 4,6 of the Companies Act, 1994 are not furnished;

**Auditors' Response:**

*Information as per requirement of Schedule XI part-I, para 4 of the companies act 1994 are as follows:*

| <b>Name of Party</b>                         | <b>Amount in Tk.</b> | <b>Within 6 Month</b> | <b>After 6 Month</b> | <b>Remarks</b> |
|----------------------------------------------|----------------------|-----------------------|----------------------|----------------|
| <b>Imported goods sales:</b>                 |                      |                       |                      |                |
| <i>16 Engineering Construction Battalion</i> | <i>864,800</i>       | <i>-</i>              | <i>864,800</i>       | <i>Good</i>    |
| <i>Ahammad Filling &amp; CNG Refueling</i>   | <i>197,000</i>       | <i>197,000</i>        |                      | <i>Good</i>    |
| <i>A. HoqueHimagar</i>                       | <i>170,000</i>       | <i>170,000</i>        |                      | <i>Good</i>    |
| <i>AIST Limited</i>                          | <i>232,500</i>       | <i>232,500</i>        |                      | <i>Good</i>    |
| <i>Al-Helal Electric House</i>               | <i>473,869</i>       | <i>473,869</i>        |                      | <i>Good</i>    |
| <i>Amber Paper Mills Limited</i>             | <i>160,500</i>       | <i>160,500</i>        |                      | <i>Good</i>    |
| <i>AnwaraTyre and Battery</i>                | <i>104,705</i>       | <i>104,705</i>        |                      | <i>Good</i>    |
| <i>Asad Electric House</i>                   | <i>149,324</i>       | <i>149,324</i>        |                      | <i>Good</i>    |
| <i>Asia Motors</i>                           | <i>241,753</i>       | <i>241,753</i>        |                      | <i>Good</i>    |
| <i>Assert Developments Limited</i>           | <i>110,000</i>       | <i>110,000</i>        |                      | <i>Good</i>    |
| <i>AzharulHoque Khan</i>                     | <i>257,250</i>       | <i>257,250</i>        |                      | <i>Good</i>    |
| <i>Babul Chowdhury Clinic</i>                | <i>226,500</i>       | <i>226,500</i>        |                      | <i>Good</i>    |

|                                            |            |            |            |      |
|--------------------------------------------|------------|------------|------------|------|
| Bangladesh Power Development Board         | 80,554,385 | 14,284,660 | 66,269,725 | Good |
| Bangladesh Thai Plastic Industries Limited | 800,800    | 800,800    |            | Good |
| Bangladesh Water Development Board         | 21,390,500 | 16,915,500 | 4,475,000  | Good |
| Best Builders                              | 125,000    | 125,000    |            | Good |
| BestwayPowertec Limited                    | 114,000    | 114,000    |            | Good |
| B.H.I.S. Apparels                          | 334,110    | 334,110    |            | Good |
| Billeli Energy CPE s.r.l                   | 97,971,749 | 80,777,842 | 17,193,907 | Good |
| Bismillah Battery House                    | 120,518    | 120,518    |            | Good |
| Cemex Cement Bangladesh Limited            | 146,055    | 146,055    |            | Good |
| Central Hospital Limited                   | 305,880    | 305,880    |            | Good |
| Classic Shirts Limited                     | 212,290    | 212,290    |            | Good |
| Coca Cola                                  | 479,120    | 479,120    |            | Good |
| Concord Engineering & Construction Limited | 390,000    | 390,000    |            | Good |
| Concord Heights Management Committee       | 290,400    | 290,400    |            | Good |
| Delta Shocks Limited                       | 110,000    | 110,000    |            | Good |
| Dr. K.M. BashirulHaque                     | 214,820    | 214,820    |            | Good |
| East West Housing Limited                  | 273,000    | 273,000    |            | Good |
| East West Properties Development Limited   | 106,550    | 106,550    |            | Good |
| Electro Power Engineering Limited          | 102,450    | 102,450    |            | Good |
| Engr. Aktaruzzaman Al-Mamun                | 170,000    | 170,000    |            | Good |
| ESE Knitwear Limited                       | 145,000    | 145,000    |            | Good |
| Euro Tech                                  | 287,500    | 287,500    |            | Good |
| Foysal Power Engineering                   | 494,050    | 494,050    |            | Good |
| Global Telecom & Construction              | 150,000    | 150,000    |            | Good |
| Globe Construction Limited                 | 531,680    | 531,680    |            | Good |
| Globe Soft Drinks                          | 1,260,000  | 1,260,000  |            | Good |
| Golden Refit Garments                      | 339,950    | 339,950    |            | Good |
| Good Day Apparels                          | 415,000    | 415,000    |            | Good |
| Good Luck Motors                           | 215,337    | 215,337    |            | Good |
| Huawei Technologies Company Limited        | 366,160    | 366,160    |            | Good |
| Index Agro Industries Limited              | 977,050    | 977,050    |            | Good |
| Islam Motors                               | 203,500    | 203,500    |            | Good |
| Jamuna Group                               | 237,725    | 237,725    |            | Good |
| JR (BD) Limited                            | 448,380    | 448,380    |            | Good |
| Khulna Shipyard Limited                    | 325,000    | 325,000    |            | Good |
| K.N. Power International                   | 696,800    | 696,800    |            | Good |
| Kohinoor Electric Company                  | 335,197    | 335,197    |            | Good |
| Kraft Bag Industries Limited               | 1,172,000  | 1,172,000  |            | Good |
| Kustia Sugar Mills Limited                 | 116,869    | 116,869    |            | Good |
| Marico BD Limited                          | 504,000    | 504,000    |            | Good |
| Marigold Textile Mills Limited             | 160,000    | 160,000    |            | Good |

|                                                     |            |            |  |      |
|-----------------------------------------------------|------------|------------|--|------|
| M.A. Salam                                          | 265,000    | 265,000    |  | Good |
| Master Electric                                     | 136,571    | 136,571    |  | Good |
| MCE Maschinen-Und Apparatebau GmbH & Co KG, Austria | 11,456,569 | 11,456,569 |  | Good |
| Md. Azizul Islam                                    | 141,960    | 141,960    |  | Good |
| Md. Mizan                                           | 194,650    | 194,650    |  | Good |
| Md. MoniruzzamanQuarashi                            | 247,350    | 247,350    |  | Good |
| Md. Rony                                            | 228,000    | 228,000    |  | Good |
| Md. ShamsurRahman                                   | 175,500    | 175,500    |  | Good |
| Meah Bazar CNG Filling Station                      | 800,000    | 800,000    |  | Good |
| Mevan Design Limited                                | 266,700    | 266,700    |  | Good |
| M.I. Dyeing Limited                                 | 288,740    | 288,740    |  | Good |
| M.K. Electronics                                    | 238,935    | 238,935    |  | Good |
| M.M. Marketing                                      | 137,925    | 137,925    |  | Good |
| Mohammad Shah Alam                                  | 103,000    | 103,000    |  | Good |
| Mollah Cold Storage                                 | 140,800    | 140,800    |  | Good |
| Mr. DelowerHossain                                  | 165,040    | 165,040    |  | Good |
| Mr. Galib Anwar &RumanaSharmin                      | 534,000    | 534,000    |  | Good |
| Mr. Niaz Ahmed                                      | 250,000    | 250,000    |  | Good |
| Mrs. KamrunNaharDoli                                | 100,600    | 100,600    |  | Good |
| M.S. International                                  | 350,101    | 350,101    |  | Good |
| New BhaiBhai Battery and Tyre                       | 183,571    | 183,571    |  | Good |
| New Khaja Electric                                  | 179,827    | 179,827    |  | Good |
| New Khan Tyre& Battery Shop                         | 358,645    | 358,645    |  | Good |
| New Somota Light House                              | 800,886    | 800,886    |  | Good |
| Nodi Bangla Construction Limited                    | 227,500    | 227,500    |  | Good |
| N.T.K.C. Limited                                    | 123,200    | 123,200    |  | Good |
| PGCB                                                | 186,069    | 186,069    |  | Good |
| PHP Group                                           | 146,115    | 146,115    |  | Good |
| Polwel Market Dokan Malik Somity                    | 178,280    | 178,280    |  | Good |
| Power Control Centre                                | 197,934    | 197,934    |  | Good |
| Preety Group                                        | 111,000    | 111,000    |  | Good |
| Rahmania Light House                                | 248,161    | 248,161    |  | Good |
| RahmanTyre& Battery Shop                            | 100,768    | 100,768    |  | Good |
| Rashed Enterprise                                   | 165,110    | 165,110    |  | Good |
| Rayhan Electronics                                  | 103,576    | 103,576    |  | Good |
| Renuka Knit Fashion                                 | 450,000    | 450,000    |  | Good |
| Reza Cold Storage                                   | 1,800,000  | 1,800,000  |  | Good |
| Road King Tyre& Battery                             | 224,515    | 224,515    |  | Good |
| Royal Domicile Construction Properties Limited      | 395,000    | 395,000    |  | Good |
| SahjahanMondol                                      | 350,000    | 350,000    |  | Good |
| SCL Builders & Developers                           | 245,000    | 245,000    |  | Good |
| ShafiulAlam Steel Mills Limited                     | 176,548    | 176,548    |  | Good |
| ShamsulAlamin Group                                 | 138,380    | 138,380    |  | Good |

|                                                      |           |           |  |             |
|------------------------------------------------------|-----------|-----------|--|-------------|
| <i>Spicy Fashion Limited</i>                         | 357,850   | 357,850   |  | <i>Good</i> |
| <i>S. Rahman Hospital Limited</i>                    | 200,000   | 200,000   |  | <i>Good</i> |
| <i>S.S. Enterprise</i>                               | 493,613   | 493,613   |  | <i>Good</i> |
| <i>SSL Ceramics Bricks Limited</i>                   | 184,150   | 184,150   |  | <i>Good</i> |
| <i>Star Partical Board Mills</i>                     | 732,940   | 732,940   |  | <i>Good</i> |
| <i>Super Power Re-trade Co.</i>                      | 196,000   | 196,000   |  | <i>Good</i> |
| <i>Swadesh Consumers Limited</i>                     | 104,950   | 104,950   |  | <i>Good</i> |
| <i>Tangail Electric Works</i>                        | 132,000   | 132,000   |  | <i>Good</i> |
| <i>Tanin Light Fittings</i>                          | 136,191   | 136,191   |  | <i>Good</i> |
| <i>TemaMagazacilik</i>                               | 437,056   | 437,056   |  | <i>Good</i> |
| <i>The Farmers Bank Limited</i>                      | 101,520   | 101,520   |  | <i>Good</i> |
| <i>Tyre Museum</i>                                   | 168,212   | 168,212   |  | <i>Good</i> |
| <i>Ultra Design &amp; Fashion</i>                    | 459,000   | 459,000   |  | <i>Good</i> |
| <i>Unique Ceramic Limited</i>                        | 205,530   | 205,530   |  | <i>Good</i> |
| <i>Warm Fashion Limited</i>                          | 520,000   | 520,000   |  | <i>Good</i> |
| <i>Wave Engineering Technology</i>                   | 182,613   | 182,613   |  | <i>Good</i> |
| <i>Adar Tyre &amp; Battery Shop</i>                  | 133,144   | 133,144   |  | <i>Good</i> |
| <i>Akij Match Factory</i>                            | 373,088   | 373,088   |  | <i>Good</i> |
| <i>Apple Network Limited</i>                         | 1,009,000 | 1,009,000 |  | <i>Good</i> |
| <i>Bangladesh Clean Technology Co. Limited</i>       | 170,000   | 170,000   |  | <i>Good</i> |
| <i>Bismillah Motors</i>                              | 124,784   | 124,784   |  | <i>Good</i> |
| <i>Bismillah Tower</i>                               | 571,000   | 571,000   |  | <i>Good</i> |
| <i>Biswas Group</i>                                  | 143,990   | 143,990   |  | <i>Good</i> |
| <i>B.S. Bhaban</i>                                   | 802,125   | 802,125   |  | <i>Good</i> |
| <i>Carew &amp; Company Limited</i>                   | 229,157   | 229,157   |  | <i>Good</i> |
| <i>Concord Group of Companies</i>                    | 567,300   | 567,300   |  | <i>Good</i> |
| <i>Ethics Mercantile Limited</i>                     | 196,750   | 196,750   |  | <i>Good</i> |
| <i>Fresh Foods Limited</i>                           | 713,500   | 713,500   |  | <i>Good</i> |
| <i>Globe Insecticide Limited</i>                     | 147,660   | 147,660   |  | <i>Good</i> |
| <i>Great Wall Ceramic Industries Limited</i>         | 383,500   | 383,500   |  | <i>Good</i> |
| <i>HaziNurul Islam Auto Rice Mills</i>               | 1,863,750 | 1,863,750 |  | <i>Good</i> |
| <i>Imtiaz Ahmed Shamsul Huda</i>                     | 469,500   | 469,500   |  | <i>Good</i> |
| <i>Integra Apparels (Bangladesh) Limited</i>         | 136,800   | 136,800   |  | <i>Good</i> |
| <i>Islam Electronics</i>                             | 242,711   | 242,711   |  | <i>Good</i> |
| <i>Janata Automatic Rice Mills</i>                   | 1,448,800 | 1,448,800 |  | <i>Good</i> |
| <i>Keya Knit Composite Limited</i>                   | 111,900   | 111,900   |  | <i>Good</i> |
| <i>Koroni Knit Composite Limited</i>                 | 116,400   | 116,400   |  | <i>Good</i> |
| <i>Lamia Textile Dying &amp; Printing Industries</i> | 261,700   | 261,700   |  | <i>Good</i> |
| <i>MDM Architect &amp; Engineers</i>                 | 616,666   | 616,666   |  | <i>Good</i> |
| <i>Natore Sugar Mills Limited</i>                    | 144,101   | 144,101   |  | <i>Good</i> |
| <i>New Globe Battery</i>                             | 133,904   | 133,904   |  | <i>Good</i> |
| <i>Northern Hatchery Limited</i>                     | 376,500   | 376,500   |  | <i>Good</i> |
| <i>Optimax Communication Limited</i>                 | 620,000   | 620,000   |  | <i>Good</i> |
| <i>Panwin Fashion Limited</i>                        | 416,815   | 416,815   |  | <i>Good</i> |

|                                                      |                                       |                    |            |            |      |
|------------------------------------------------------|---------------------------------------|--------------------|------------|------------|------|
|                                                      | Powertex Fashion Limited              | 443,324            | 443,324    |            | Good |
|                                                      | Project Builders Limited              | 419,700            | 419,700    |            | Good |
|                                                      | Queens Garden Homes                   | 317,233            | 317,233    |            | Good |
|                                                      | Save Power                            | 136,800            | 136,800    |            | Good |
|                                                      | United Commercial Bank Limited        | 106,075            | 106,075    |            | Good |
|                                                      | Others                                | 57,212,488         | 9,535,415  | 47,677,073 | Good |
|                                                      | <b>Sub-total [A]</b>                  | <b>315,864,342</b> |            |            |      |
| Contract Execution:                                  |                                       |                    |            |            |      |
|                                                      | Chittagong Port Authority             | 81,913,665         | 55,530,900 | 26,382,765 | Good |
|                                                      | <b>Sub-total [B]</b>                  | <b>81,913,665</b>  |            |            |      |
| Shipping agent:                                      |                                       |                    |            |            |      |
|                                                      | Various shipping agent                | 40,810,102         | 23,486,215 | 17,323,887 | Good |
|                                                      | <b>Sub-total [C]</b>                  | <b>40,810,102</b>  |            |            |      |
| Subsidiary (Saif Plastic & Polymer Industries Ltd.): |                                       |                    |            |            |      |
|                                                      | The IBN SinaPharma Industries Limited | 3,443,900          | 3,443,900  |            | Good |
|                                                      | Super Oil Refinery Limited            | 1,153,666          | 1,153,666  |            | Good |
|                                                      | Bangladesh Edible Oil Limited         | 2,674,095          | 2,674,095  |            | Good |
|                                                      | Biopharma Laboratories Limited        | 405,762            | 405,762    |            | Good |
|                                                      | JMI Bangla Pharmaceutical Co. Limited | 731,400            | 731,400    |            | Good |
|                                                      | Chemico Laboratories Limited          | 54,933             | 54,933     |            | Good |
|                                                      | General Pharmaceutical Limited        | 106,400            | 106,400    |            | Good |
|                                                      | <i>Drug International</i>             | 130,583            | 130,583    |            | Good |
|                                                      | <b>Sub-total [D]</b>                  | <b>8,700,739</b>   |            |            | Good |
|                                                      | <b>Total [A+B+C+D]</b>                | <b>406,478,746</b> |            |            |      |

*N:B: Amount of accounts receivable is unsecured, considered good and is falling due within one year no bad debts are considered during the year and collectible within one year.*

*I. Accounts receivable considered good for which the company hold no security other than the personal security*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*II. Accounts receivable considered doubtful or bad*

*The Company does not make any provision for doubtful debts as on 30 June 2013*

*III. Accounts receivable due by directors or other officers of the company*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*IV. Accounts receivable due by Common Management*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*V. Reserve for doubtful or bad debts*

*There is no such Accounts receivable in this respect as on 30 June 2013*

*Information as per requirement of Schedule XI part-I, para(J) of the companies act 1994 are as follows:*

**Advance, deposit and prepayments:**

| <i>Particulars</i>                                                     | <i>Amount in Tk.</i> | <i>Within 6 Month</i> | <i>After 6 Month</i> |
|------------------------------------------------------------------------|----------------------|-----------------------|----------------------|
| <i>Land and building (Land development related civil construction)</i> | 4,000,000            | 4,000,000             |                      |
| <i>VAT</i>                                                             | 5,456,580            | -                     | 5,456,580            |
| <i>Income tax</i>                                                      | 95,706,537           | -                     | 95,706,537           |
| <i>Income tax on share premium</i>                                     | 1,579,500            | -                     | 1,579,500            |
| <i>Salary</i>                                                          | 2,461,791            | 349,400               | 2,072,391            |
| <i>Vehicles</i>                                                        | 5,265,551            | -                     | 5,265,551            |
| <i>Office rent</i>                                                     | 4,474,000            | 920,000               | 3,554,000            |
| <i>Share issue expenses</i>                                            | 1,265,000            | 1,265,000             |                      |
| <i>Others</i>                                                          | 57,920,624           | 53,055,562            | 4,865,062            |
| <i>Bank guarantee</i>                                                  | 40,787,308           | 6,703,973             | 34,083,335           |
| <i>L/C margin</i>                                                      | 17,660,159           | 17,660,159            |                      |
| <i>Earnest money</i>                                                   | 752,673              | -                     | 752,673              |
| <i>Security money</i>                                                  | 1,511,200            | -                     | 1,511,200            |
| <b>Sub-total [A]</b>                                                   | <b>238,840,923</b>   |                       |                      |
| <b>Subsidiary</b>                                                      |                      |                       |                      |
| <i>Work</i>                                                            | 5,603,680            | 5,603,680             |                      |
| <i>Raw materials</i>                                                   | 2,530,620            | 2,530,620             |                      |
| <i>VAT</i>                                                             | 710,273              | 710,273               |                      |
| <i>Income tax</i>                                                      | 777,901              | -                     | 777,901              |
| <i>Salary</i>                                                          | 8,000                | 8,000                 |                      |
| <i>L/C margin</i>                                                      | 461,328              | 461,328               |                      |
| <b>Sub-total [B]</b>                                                   | <b>10,091,802</b>    |                       |                      |
| <b>Total [A+B]</b>                                                     | <b>248,932,725</b>   |                       |                      |

17. Information as per requirement of Schedule XI part –II, para 8 of the Companies Act, 1994 is not furnished;

**Auditors' Response:**

*Information as per provision of the schedule XI, Part II, Para 8 of the companies act, 1994 are given below:*

Value of Raw materials, Packing Materials and capital goods:

| <i>Particulars</i>        | <i>Local Purchase</i> | <i>Import</i> | <i>Total Purchase</i> | <i>Consumption</i> | <i>% of Consumption</i> |
|---------------------------|-----------------------|---------------|-----------------------|--------------------|-------------------------|
| <i>Generator</i>          | -                     | 23,097,431    | 23,097,431            | 24,527,484         | 106%                    |
| <i>Excavator</i>          | -                     | 46,267,637    | 46,267,637            | 46,267,637         | 100%                    |
| <i>Wheel Loader</i>       | -                     | 6,068,000     | 6,068,000             | 6,068,000          | 100%                    |
| <i>Solar Power System</i> | 17,539,035            | 7,096,119     | 24,635,154            | 9,630,002          | 39%                     |
| <i>Spare Parts</i>        | 33,495,286            | 223,417,243   | 256,912,529           | 228,658,358        | 89%                     |
| <b>Subsidiary</b>         |                       |               |                       |                    |                         |

|               |   |            |            |            |     |
|---------------|---|------------|------------|------------|-----|
| Raw Materials | - | 24,763,379 | 24,763,379 | 20,334,924 | 82% |
|---------------|---|------------|------------|------------|-----|

18. Provide details breakup of advance against salary as stated in the note 9 of the audited financial statements as of 30 June 2013;

**Auditors' Response:**

*Following is the breakup of advance against salary as stated in the note 9 of the audited financial statements as of 30 June 2013*

| <b>Name</b>                       | <b>Amount in Tk.</b> |
|-----------------------------------|----------------------|
| <i>The Company:</i>               |                      |
| <i>Md. Abdul Khaium</i>           | <i>49,000</i>        |
| <i>Md. Abdul Khaleque</i>         | <i>117,443</i>       |
| <i>Md. Abdul Malek</i>            | <i>5,500</i>         |
| <i>Md. Abdul Mannan</i>           | <i>72,000</i>        |
| <i>Md. AbulKasem</i>              | <i>70,000</i>        |
| <i>Md. AlhajShekh</i>             | <i>17,500</i>        |
| <i>Md. AshrafulAlam</i>           | <i>234,000</i>       |
| <i>Md. AslamTarafder</i>          | <i>17,000</i>        |
| <i>Md. AtaurRahman</i>            | <i>1,000</i>         |
| <i>Md. AtikurRahman</i>           | <i>5,000</i>         |
| <i>Md. Badal Ahmed</i>            | <i>9,000</i>         |
| <i>Md. BahauddinBhuiyan</i>       | <i>144,000</i>       |
| <i>Md. ChashiNazmulArif</i>       | <i>88,000</i>        |
| <i>Md. EmdadulHasan</i>           | <i>78,500</i>        |
| <i>Fakir Md. Salehin</i>          | <i>10,000</i>        |
| <i>Farhad Ahmed</i>               | <i>107,511</i>       |
| <i>Md. FarukurRahmanChowdhury</i> | <i>60,000</i>        |
| <i>Md. FazlurRahman</i>           | <i>27,815</i>        |
| <i>Md. HabiburRahman</i>          | <i>1,300</i>         |
| <i>Md. HafizurRahman</i>          | <i>15,500</i>        |
| <i>Md. Hasan Reza</i>             | <i>440,000</i>       |
| <i>Md. Kamal Pasha</i>            | <i>52,000</i>        |
| <i>Md. KamrulHasan Khan</i>       | <i>4,000</i>         |
| <i>Md. MahbuburRahman</i>         | <i>6,000</i>         |
| <i>Md. MamunMollah</i>            | <i>5,000</i>         |
| <i>Md. MashikurRahman</i>         | <i>90,000</i>        |
| <i>Md. MasiurRahman</i>           | <i>3,000</i>         |
| <i>Md. MasudAlam</i>              | <i>19,500</i>        |
| <i>Md. Johirul</i>                | <i>7,000</i>         |
| <i>Md. Lokman</i>                 | <i>10,000</i>        |
| <i>Mr. Milkie</i>                 | <i>38,000</i>        |
| <i>Md. MilonHossain</i>           | <i>23,000</i>        |
| <i>MirzaSamimHossain</i>          | <i>27,500</i>        |
| <i>Md. Moniruzzaman</i>           | <i>7,000</i>         |
| <i>Md. GiashUddin</i>             | <i>3,000</i>         |

|                                                                 |                  |
|-----------------------------------------------------------------|------------------|
| Mr. Young Choi                                                  | 247,500          |
| Md. Nazrul Islam                                                | 1,000            |
| Md. NurunNabiChowdhury                                          | 110,000          |
| Md. RanaRahmanSabuj                                             | 1,000            |
| Ms. Razia Sultana                                               | 34,000           |
| Md. SaifulAlam                                                  | 97,500           |
| Md. SandwipHashim Khan                                          | 38,222           |
| Md. ShimulHossen                                                | 16,000           |
| Md. SwaponChowdhury                                             | 51,500           |
| <b>Sub Total [A]</b>                                            | <b>2,461,791</b> |
| <i>Subsidiary (Saif Plastic &amp; Polymer Industries Ltd.):</i> |                  |
| Md. S.K. Aftabuddin                                             | 5,000            |
| Md. BelalHossain                                                | 3,000            |
| <b>Sub Total [B]</b>                                            | <b>8,000</b>     |
| <b>Total [A+B]</b>                                              | <b>2,469,791</b> |

19. Provide details breakup of advance against vehicle as stated in the note 9 of the audited Financial statements as of 30 June 2013;

**Auditors' Response:**

*Breakup of advance against vehicles as stated in the note 9 is as follows:*

| <b>Particulars</b>   | <b>Amount in Tk.</b> |
|----------------------|----------------------|
| Auto Define          | 4,624,016            |
| Nitol Motors Limited | 641,535              |
| <b>Total</b>         | <b>5,265,551</b>     |

20. Separate disclosure of MD and Chairman's remuneration and payment for building at Mohakhali&land at Pubail under related party discloser;

**Auditors' Response:**

*Disclosure regarding to MD and Chairman's remuneration and payment for building at Mohakhali& land at Pubail under related party discloser as per BAS 24 are as follows:*

**a) Transaction with Key Management Personnel of the entity:**

| <b>No.</b> | <b>Particulars</b>                                                                                                | <b>Value in Tk.</b> |
|------------|-------------------------------------------------------------------------------------------------------------------|---------------------|
| (a)        | Managerial Remuneration paid or payable during the year to the directors, including managing directors or manager | 10,200,000          |
| (b)        | Any other perquisite or benefits in cash or in kind stating approximate money value where applicable.             | Nil                 |
| (c)        | Other allowances and commission including guarantee commission                                                    | Nil                 |
| (d)        | Pensions etc.                                                                                                     | Nil                 |
|            | (i) Pensions                                                                                                      | Nil                 |

|     |                                                                                                  |            |
|-----|--------------------------------------------------------------------------------------------------|------------|
|     | (ii) <i>Gratuities</i>                                                                           | <i>Nil</i> |
|     | (iii) <i>Payments from a provident funds, in excess of own subscription and interest thereon</i> | <i>Nil</i> |
| (e) | <i>Share Based payments (Notes-4.28)</i>                                                         | <i>Nil</i> |

**b) Transaction with Related Entity:**

| <i>Sl.</i> | <i>Name of Customer</i>        | <i>Relationship</i>      | <i>Balance as at 30.06.12</i> | <i>Addition during the period</i> | <i>Adjustment during the period</i> | <i>Balance as at 30.06.2013</i> |
|------------|--------------------------------|--------------------------|-------------------------------|-----------------------------------|-------------------------------------|---------------------------------|
| (a)        | <i>Tarafder Nigar Sultana</i>  | <i>Chairman</i>          | <i>20,491,681</i>             | <i>508,319</i>                    | <i>21,000,000</i>                   | <i>Nil</i>                      |
| (b)        | <i>Tarafder Md. Ruhul Amin</i> | <i>Managing Director</i> | <i>20,491,681</i>             | <i>508,319</i>                    | <i>21,000,000</i>                   | <i>Nil</i>                      |
|            | <b>Total</b>                   |                          | <b>40,983,362</b>             | <b>1,016,638</b>                  | <b>42,000,000</b>                   |                                 |

**c) Transaction with Related Entity:**

| <i>Sl.</i> | <i>Name of Customer</i>        | <i>Relationship</i>      | <i>Balance as at 30.06.12</i> | <i>Addition during the period</i> | <i>Adjustment during the period</i> | <i>Balance as at 30.06.2013</i> |
|------------|--------------------------------|--------------------------|-------------------------------|-----------------------------------|-------------------------------------|---------------------------------|
| (a)        | <i>Tarafder Md. Ruhul Amin</i> | <i>Managing Director</i> | <i>60,675,000</i>             | <i>6,575,000</i>                  | <i>67,250,000</i>                   | <i>Nil</i>                      |
|            | <b>Total</b>                   |                          | <b>60,675,000</b>             | <b>6,575,000</b>                  | <b>67,250,000</b>                   | <i>Nil</i>                      |

21. Explanation for capitalization of pre-operating expenses amounting Tk. 3,887,926.00 which is a non-compliance of BAS-38 para 69(a);

**Auditors' Response:**

*Saif Plastic and Polymer Industries Limited started its operation in 2011. Since the company was not in operation the management decided not to charge the expenses before operation. Therefore, the said expenses were capitalized and the management of Saifpowerotec subsequently adjusted the pre-operating expenses amounting to Tk. 3,887,926.00 and decided to write off over the next ten years. It was complied as per BAS-38.*

22. Provide detailed break-up of pre-operating expenses shown as non-current asset;

**Auditors' Response:**

*Break-up of pre-operating expenses shown as non-current asset as follows:*

| <b>Particulars</b>           | <b>Amount in Tk.</b> |
|------------------------------|----------------------|
| <i>Salary and allowances</i> | <i>773,784</i>       |
| <i>Office rent</i>           | <i>250,000</i>       |

|                           |                  |
|---------------------------|------------------|
| Travelling and conveyance | 11,244           |
| Vehicle running expenses  | 4,719            |
| Conveyance                | 700              |
| Printing and stationery   | 1,457            |
| Repair and maintenance    | 3,048            |
| Sundry expenses           | 20,034           |
| Employees welfare         | 1,885            |
| Utility bill              | 100,686          |
| Telephone and mobile bill | 10,481           |
| Insurance premium         | 143,325          |
| Interest on term loan     | 2,721,111        |
| Bank charge and others    | 27,444           |
| <b>Sub Total</b>          | <b>4,069,918</b> |
| Preliminary Expenses      | 250,000          |
| <b>Sub Total</b>          | <b>4,319,918</b> |
| Less: Write-off           | 431,992          |
| <b>Total</b>              | <b>3,887,926</b> |

23. Auditor certificate mentioning that all transaction excluding petty cash expenditure have been effected through the company's Bank accounts in compliance of the Commission's consent letter no. SEC/CI/CPLC-261/2010/440 dated November 03, 2010 and consent letter no. SEC/CI/CPLC-261/2010/48 dated January 18, 2011;

**Auditors' Response:**

Please find enclosed herewith the Auditor's certificate.

24. Please mention amount separately for Land and Land development;

**Auditors' Response:**

The breakup of Land and Land Development are as follows:

| Particulars      | Amount in Tk.      |
|------------------|--------------------|
| Land             | 57,694,856         |
| Land Development | 32,901,835         |
| Revaluation      | 96,540,144         |
| <b>Total</b>     | <b>187,136,835</b> |

25. Description of building amount to the Tk 212,833,053.00;

**Auditors' Response:**

Description of building amounting to Tk 212,833,053.00 is as follows:

| Particulars                                      | Value at Cost in Tk. | Depreciation | Amount in Tk. |
|--------------------------------------------------|----------------------|--------------|---------------|
| Head office at Mohakhali, Dhaka                  | 68,595,250           | 3,429,763    | 65,165,488    |
| Office and Dormitory Building at Pubail, Gazipur | 27,333,331           | 2,256,856    | 25,076,475    |
| Sub-station Building at Pubail, Gazipur          | 10,323,521           | 1,006,543    | 9,316,977     |
| Generator Building at Pubail, Gazipur            | 5,622,249            | 548,169      | 5,074,080     |

|                                           |                    |                   |                    |
|-------------------------------------------|--------------------|-------------------|--------------------|
| Factory Building at Pubail, Gazipur       | 59,452,118         | 4,445,742         | 55,006,376         |
| Truss Factory Building at Pubail, Gazipur | 57,468,323         | 4,274,666         | 53,193,657         |
| <b>Total</b>                              | <b>228,794,793</b> | <b>15,961,740</b> | <b>212,833,053</b> |

26. Explain the reason that the valuer had signed the valuation report of the company on 31 July, 2010 but you incorporate this valuation in the financial statements as of 30 June, 2010;

**Auditors' Response:**

*Although the valuation report was signed by the auditor on July 31, 2010 but the valuation report was based on the financial position of 30 June 2010 and the cutoff date of the report was 30 June 2010, so the effect of valuation has been incorporated in the value of land as stated in the revaluation report 31 July 2010 which is in line with BAS 10 events after the reporting period.*

27. The amount against purchase of floor space and land in the related party transaction is not included the audited financial statements as of 30 June 2013. Please revise the related party transaction.

**Auditors' Response:**

*Disclosure regarding related party transaction is already stated in answer of Query #19.*

*Dated: Dhaka,  
16 January 2014*

*Sd/-  
ATA KHAN & CO  
Chartered Accountants*

### Credit Rating Report (Surveillance) Saif Powertec Ltd.

| Particulars                             | Ratings               | Remarks        |
|-----------------------------------------|-----------------------|----------------|
|                                         | BBB <sub>1</sub>      |                |
| BDT 294.7 Million Long-term Outstanding | BBB <sub>1</sub> (Lr) | Details are at |

|                                                |                       |            |
|------------------------------------------------|-----------------------|------------|
| BDT 280.0 Million Cash Credit Limits*          | BBB <sub>1</sub> (Lr) | Appendix 1 |
| BDT 165.4 Million Short-term Funded Limits     | ST-3                  |            |
| BDT 682.7 Million Short-term Non-funded Limits | ST-3                  |            |
| Outlook                                        | Stable                |            |

Lr- Loan rating, ST- Short Term, (Refer Appendix 2 for Rating History)

\*Due to revolving nature, CRAB considers Cash Credit in the long-term rating scale.

**Date of Rating:** 18 December 2013

**Validity:** Entity rating is valid till 15 December 2014; loan ratings are valid up to limit expiry date of respective credit facilities or 15 December 2014 whichever is earlier.

**Rating based** on audited financial statements of 2013, bank liability (1 December 2013) and other relevant quantitative and qualitative information up to the date of rating declaration.

**Methodology:** CRAB's Corporate Rating Methodology ([www.crab.com.bd](http://www.crab.com.bd))

#### Analysts

Mir Arif Billah

[mab@crab.com.bd](mailto:mab@crab.com.bd)

Md. Abdur Rahman Evan

[evan@crabrating.com](mailto:evan@crabrating.com)

**Table 1: Financial Highlights**

|                                     | 2013    | 2012    |
|-------------------------------------|---------|---------|
| Turnover                            | 1,461.5 | 962.0   |
| Profit for the Year                 | 88.4    | 150.9   |
| Net Operating Profit                | 255.8   | 254.6   |
| EBITDA                              | 318.6   | 304.5   |
| Total Assets                        | 1,954.8 | 1,635.7 |
| Operating Cash Flow                 | -78.6   | 92.6    |
| Shareholders' Equity (Adjusted)     | 993.6   | 942.2   |
| Borrowed Fund (Outstanding)         | 572.4   | 412.2   |
| Borrowed Fund (Limits*)             | 1,142.8 | 1,122.7 |
| Inventory Conversion Period (Days)  | 23      | 23      |
| Receivable Collection Period (Days) | 112     | 128     |
| Payable Deferral Period (Days)      | 36      | 9       |
| Cash Conversion Cycle (Days)        | 100     | 143     |
| Quick Ratio                         | 1.2 X   | 1.4 X   |
| Gross Profit Margin                 | 29.4%   | 43.9%   |
| Operating Profit Margin             | 17.5%   | 26.5%   |
| EBITDA Margin                       | 21.8%   | 31.6%   |
| Net Profit Margin                   | 6.0%    | 15.7%   |
| Return on Assets                    | 4.5%    | 9.2%    |
| Return on Equity                    | 8.1%    | 14.5%   |
| Fixed Asset Turnover                | 1.3 X   | 1.0 X   |
| Debt Ratio (Liability to Asset)     | 44.2%   | 36.5%   |
| Borrowed Fund to Equity             | 0.5 X   | 0.4 X   |
| Capitalization Ratio                | 18.5%   | 10.9%   |
| Debt Service Coverage Ratio         | 1.5 X   | 1.5 X   |
| Times Interest Earned Ratio         | 2.4 X   | 3.9 X   |

Note: Amount in BDT Million

#### ■ PROFILE

Saif Powertec Ltd, is a public limited company engaged in importing, trading and installing generators, sub-stations, and grid-lines: designing power plant, and operating as a berth operator of Chittagong Container Terminal, Chittagong Port Authority. During 2013, its reported net sales was BDT 1,461.5 million and net profit was BDT 88.4 million respectively.

#### ■ RATIONALE

Credit Rating Agency of Bangladesh Ltd. (CRAB) has retained BBB<sub>1</sub> (pronounced triple B one) rating of Saif Powertec Ltd. CRAB has also retained BBB<sub>1</sub> (Lr) rating of BDT 294.7 million long-term outstanding and BDT 280.0 million cash credit limits of the Company. CRAB has retained ST-3 short-term ratings of BDT 165.4 million funded limits and BDT 682.7 million non-funded limits of Saif Powertec Ltd. CRAB assigned Stable Outlook to the Company.

As of 30 June 2013, total asset of the Company was BDT 1,954.8 million which was BDT 1,635.7 million on the same date of 2012 registering 20% growth. In 2013, the Company experienced BDT 285.6 million as capital expenditure. As of 30-Jun-13, the equity was BDT 1,090.2 million of which 41% was paid-up capital and 31% was retained earnings. However, excluding the revaluation reserve the equity stood at BDT 993.6 million.

In 2013, sales of the Company was BDT 1,461.5 million, which was BDT 962.0 million in 2012 registering 52% growth. In 2013, cost of sales was 71% of sales value, which was only 56% in 2012. The Company procured works at high cost which generated high revenue but shrank its gross profit drastically. In 2013, the Company saw huge growth in interest expense which was BDT 107.3 million (63% growth). Overall, unfavourable cost composition affected the Company's profitability. In 2013, the Company experienced 41% negative growth of net profit after tax. In 2013, EPS came down to BDT 2.01 from BDT 3.44.

In 2013, liquidity position of the Company turned slightly weak. Net working capital of total assets was 10.4%, which was 13.9% in one year past. Slightly controlled receivable collection period resulted 100 days cash conversion cycle, which was 137 days one year past.

In 2013, the Company saw downfall in its profitability ratios. Saif Power had 6.0% net profit margin, which was 15.7% in 2012. In 2013, the debt dependence of the Company increased. However, the proportionate bank loan increase was in line with the sales growth. Debt ratio (liability to asset) increased to 44.2% which was 36.5% in 2012. Debt Service Coverage Ratio was stable in 2013 (1.5 times). On the other hand, Times Interest Earned Ratio decreased to 2.4 times from 3.9 times.

In 2013, cash flow position of the Company deteriorated. In 2013, operating cash flow was negative BDT 111.3 million, which was positive BDT 92.6 million in 2012. The Company saw continuous fall of operating cash flow in last three years.

Saif Powertec invested BDT 80.0 in its subsidiary Company Saif Plastic Ltd. After operating more than three years, the Company faced trouble. Currently it utilized only 30% of its capacity utilization with negligible profit portion. In 2013, it earned BDT 35.4 million revenue against BDT 177.4 million total asset. Asset turnover was 0.2 times.

The ratings are strengthening by good revenue mix, continuous flow of new project in hand, good growth, good client base, experienced management and moderate profitability of the Company. The ratings also take into account the new battery project which is expected to be funded from IPO proceeds. In last couple of years, the Company could establish 80 dealers to sell its IPS battery and machinery.

The ratings, however, are constrained by recent slight decreases of revenue which results in deterioration in some financial performance. The ratings also reflect the recent increases of operating cost, deteriorated cash flow position, negative operating cash flows. At the time of rating, CRAB considers the ability and willingness of loan repayment of the client. As of 01 December 2013, the Company does not have any classified loan as per banking information. However, in last year the Company experienced maximum 60 days delay to clear its short-term and long-term liability. Moreover, three of its loans went into Special Mention Account cohort. It also witnessed one forced loan and experienced two loans reschedule.

Companies rated in this category have adequate capacity to meet financial commitments but are more susceptible to adverse economic conditions or changing circumstances. These companies are subject to moderate credit risk. Such companies possess certain speculative characteristics.

#### **Rating Strengths**

- High sales growth (52%)
- Have good number of new projects in hand
- Diversified Revenue Mix
- Good client base
- Moderate growth of assets
- Improved cash conversion cycle (100 days)
- Modest Debt to Equity position (0.8 X)

#### **Rating Challenges**

- Procured works in lower cost of margin
- Huge increases of financial expense
- Poor investment performance by its subsidiary company Saif Plastic Ltd.

- Termination of contractual obligation may affect its future performance to some extent
- High competition in new battery manufacturing project
- Moderate Banking Feedback
- Increase of accounts receivable which affected the operating performance
- Negative Cash Flow form Operation

#### Battery Project Challenges

- High competition observed in battery industry
- Working capital management would be a vital issue for continuous operation
- Huge financial expense might eat up the profitability
- The project may face liquidity crisis if it is the question of cash dividend
- The project would require good investment for brand building
- Sound technical expertise team would be required for continuation and success of business

#### ■ BUSINESS OVERVIEW

Saif Powertec Ltd. is an infrastructure-support service company also engaged in importing, trading, assembling and installing generators, sub-stations, electrical equipments and grid-lines, installation and erection of power plant. The Company also acts as a berth/terminal operator for operation of Chittagong Container Terminal (CCT) and New Mooring Container Terminal (NCT) of Chittagong Port Authority (CPA). It has four strategic business units (SBU) – contract, maintenance, import (trading) and sub-contract. Mr Tarafdar Md. Ruhul Amin who acts as a Managing Director of the Company promoted Saif Powertec.

Since its incorporation in 2003 as a private limited company, the Company has been performing sales and servicing of material handling & power generation equipment through exclusive agreements with Doosan Infracore Co. Ltd., Mitsubishi Heavy Industries Ltd., Babcock Borsig Power Service GmbH, Karrena GmbH, Foster Wheeler, Ana Navids, Carmanah Technologies etc.

**Table 2: Major Milestone**

| Year      | Milestones                                                                                                                                                                              |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Mid 1980s | Commenced its business                                                                                                                                                                  |
| 2003      | Incorporated as private limited Company and started trading business of generators and electrical equipment, sub-stations etc.                                                          |
| 2004      | Appointed by CPA as a long-term contractor for repair & maintenance with spare parts for 4 Quay Gantry Crane (QGC) and 5 ZPMC rubber tyred gantry Crane under Chittagong Port Authority |
| 2006      | Contracted with CPA for import discharging & Export Loading of 4 QGC with transportation of container from shore to yard and yard to shore by using its own tractor-trailer             |
| 2007      | Contacted as a terminal operator for CCT and two berths of NCT                                                                                                                          |
| 2008      | Introduced Container Terminal Management System for real-time positioning of each container at CCT and NCT                                                                              |
| 2009      | Appointed as a berth/terminal operator for operation of CCT, Chittagong Port authority till 2013                                                                                        |
| 2010      | Became a Public Limited Company and issued share through private placement                                                                                                              |

#### ■ OPERATION, BUSINESS & FINANCIAL RISK PROFILE

|            |            |
|------------|------------|
| Operation  | Industry   |
| Management | Financials |
| Loans      | Projection |

Saif Powertec is engaged in trading as well as providing overhauling and after sales service of land construction, material handling and power generation equipment in Bangladesh through exclusive agreements with noted manufacturers. Major products include diesel generators, elevator, escalators, excavator, vibrator roller, asphalt mixing plant, forklifts, wheel loaders, power generation equipment and accessories, energy saving lamps, marine engines and aids to navigation. Many of its products are used by different sea and inland water ports, the national defense sector and export oriented private industries are located in the EPZ and other industrial areas.

It also manufactures, assembles and markets SAIF branded electrical distribution

transformer (up to 2000 KVA), electrical sub-station, electrical P. F. I. plant (up to 1200 KVAR), H. T. Switchgear (VCB, MOCB, LBS -11 KV and 33 KV) and L. T. Switchgear (up to 6300 A). All raw materials and components are generally imported from India, Korea, Germany and Italy. Agreement with CPA also gives the Company scope of extension of its services to cargo handling and terminal operating which enables it to innovate and foster its service by using contemporary technology and quality.

In 2006, SAIF signed a contract with CPA for operation of 4 QGC with transportation of the container from shore to yard, and yard to shore by using its own tractor trailer. In 2007, Saif received the new contract for four terminal operation as Terminal Operator for CCT and 2 berths of NCT with whole yard operation. Also in 2007, Saif signed a Contract with Saif for removal of all empty Containers with Saif's own equipment and trailers.

The Company has long term contract with Chittagong Port for providing 24 hrs service, repair, maintenance with parts supply, for the key equipments of CPA. The Company has foreign and local experts to provide the service for the specific equipment.

**Breadth of infrastructure-support and maintenance service as well as expertise in port handling may limit entry to new competitions**

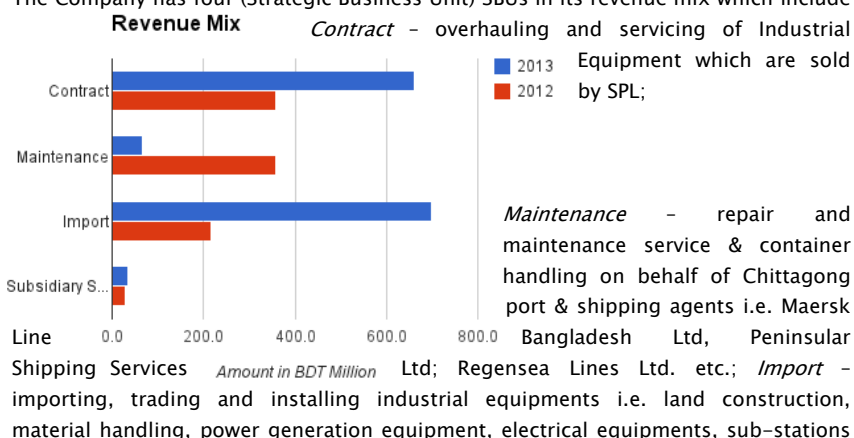
The Company carries its business in such sectors where technical knowhow, established service history, equipment suppliers' reputation, and professional expertise translate the nature of competition, and put limit for companies to enter. However, SPL faces little competition as total number of incumbents in the industry is very low. In the Contract, Sub-contract and Maintenance divisions, the company caters to clients who are long time customers and have relied on quality service from Saif over a long period. In specific divisions of the Company, such as power and construction equipment, which is the import division, there are competitors such as Bangla CAT, GETCO and Energypac etc.

**Though its revenue mix is diversified, termination of contractual obligation may overshadow its performance to some extent in future**

**Table 3: Revenue Mix**

|                  | 2013  | 2012  | Growth |
|------------------|-------|-------|--------|
| Contract         | 661.5 | 357.7 | 85.0%  |
| Maintenance      | 66.2  | 358.9 | -81.6% |
| Import           | 698.4 | 217.2 | 221.5% |
| Subsidiary Sales | 35.4  | 28.1  | 25.8%  |

The Company has four (Strategic Business Unit) SBUs in its revenue mix which include



etc.; and *Sub-contract* – overhauling services to large government owned industries i.e. through original contractor Belleli Energy CPE S.R.L. as well as Rural Power Company Limited etc. According to Saif Powertec, major revenue comes from three client groups – shipping lines and C&F agents for handling and touring their cargos. Revenue from Import division is fragmented to several customers which lowers the concentration risk. Moreover, import cargo handling also generates higher (around 1.8x–2.0x) revenue compared to export cargo handling but it is highly correlated with overall performance of port activity under CCT and NCT.

In 2013 it derives around 50% (in 2012:75%) revenue from Contract and Maintenance divisions which are the core business of Saif Powertec. Though Contract and Maintenance service, especially as a berth/terminal operator of CCT and NCT of Chittagong Port is strategically important for Saif Powertec, recent emphasis is given to Subcontract service and Import section where the relative profitability of SPL is superior to contract and maintenance services. However, termination of any contractual obligation may impact its future performance. However, in last year, the Company saw downfall earning revenue from maintenance. On the other hand, it saw substantial growth on importing business. The Company saw a major shift in trading business, which may causes of risks of its dominating in contractual business.

**Suppliers are concentrated; however, the risk can be mitigated by long term relationship**

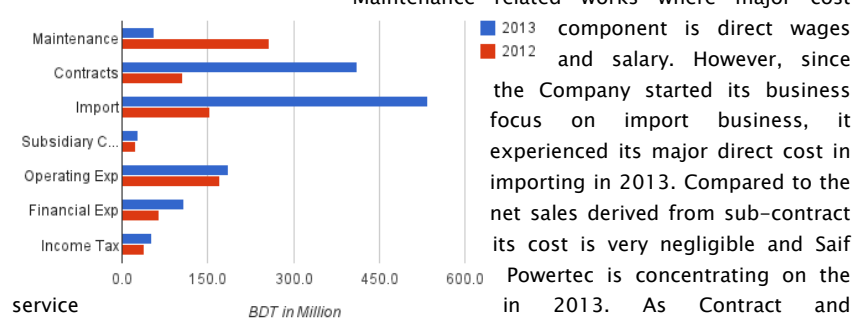
Major suppliers of Saif Powertec are Doosan Infracore Co. Ltd. (Korean company engaged in land construction and ground excavation equipment etc.), Mitsubishi Heavy Industries Ltd. (Japanese company noted for heavy duty ground handling equipment, lift/escalator etc., Babcock Borsig Power Service GmbH (German company engaged in construction, modernization and maintenance of different parts of energy plants etc.) Karrena GmbH, Foster Wheeler (Geneva based company focusing on Engineering, Procurement, and Construction – EPC and on power for the upstream oil & gas, LNG and gas-to-liquids, refining, chemicals & petrochemicals, pharmaceuticals, biotechnology & healthcare, environmental and power industries), Ana Navais Ltd. (Indian supplier of, Safety Equipment, Marine Hardware, Marine Equipment, Security Systems etc.), Carmanah Technologies Corp. (Canada based solar engineering and solar-LED lighting company) etc. with which it has exclusive agreements. Due to the agreements, Saif Powertec was given the scope to market and service their products exclusively in Bangladesh. Though these suppliers are small in number, their reputation in respective field and long term contractual relationship with Saif Powetec mitigates the concentration risk.

**Table 4: Top client list of Saif Powertec with associated service**

| Party Name                                     | Service/Product                             |
|------------------------------------------------|---------------------------------------------|
| Chittagong Port Authority                      | Berth Terminal Operator,                    |
| Bangladesh Power Development Board             | Spare parts supply & service of Power Plant |
| Rural Power Company Limited                    | Spare parts supply & service of Power Plant |
| Ashugonj Fertilizer & Chemical Company Limited | Spare parts supply & service of Power Plant |
| Maersk Line Bangladesh Ltd.                    | Container handling                          |
| Peninsular Shipping Line Bangladesh Limited    | Container handling                          |
| Regensea Bangladesh Limited                    | Container handling                          |
| Bangladesh Water Development Board             | Excavator                                   |
| DGDP                                           | Forklift sale and Wheel Loader              |

**Cost-overrun in terms of wage and salary hike or key personnel turnover may affect its performance for meeting deadlines**

Up to 2012, the Company incurred most of its cost for executing its Contract and Maintenance related works where major cost



Powertec is concentrating on the in 2013. As Contract and Maintenance are the core SBUs of it and around 80%–90% cost are associated with workers and technicians, any wage and salary hike or key personnel turnover may affect its deadlines. Import cost also affect its business due to low margin and foreign currency fluctuation. But providing the overhauling and after sales service to the traded equipments under “Contract” division it allocates the import cost.

Currently Saif Powertec has the following contracts in live.

**Table 5: Saif Power existing agreements**

| Sl. | Agreement                                                                                                                                                                       | Value | Received Amount | Signing date | Valid till |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-----------------|--------------|------------|
| 1   | Appointment for repair and maintenance of 4 Mitsubishi brand rail mounted quay gantry cranes                                                                                    | 162.7 | 65              | Dec-11       | Dec-16     |
| 2   | Appointment of berth/terminal operator for operation of Chittagong Container terminal (CCT), Chittagong Port Authority (CPA)                                                    | 496   | 124             | Mar-13       | Mar-16     |
| 3   | Appointment for repair and maintenance of 3 ZPMC brand rubber tyre gantry cranes                                                                                                | 98.1  | 65.4            | Aug-10       | Aug-15     |
| 4   | Appointment of contract for handling of container in NCT-1 and NCT-2 only for a period of 2 years of up to appointment of operator for NCT in SOT basis whichever comes earlier | 111.7 | N/A             | Mar-11       | Continuing |
| 5   | Appointment for repair and maintenance of 2 ZPMC brand rubber tyre gantry cranes                                                                                                | 65    | 33.5            | May-11       | May-16     |
| 6   | Appointment of an operator for supplying labour, materials and services for handling inland container at Pangaon, Dhaka and at Chittagong Port                                  | 155.7 | N/A             | Aug-13       | Aug-16     |
| 7   | Major overhauling of generator for 71 MW GT Unit of Baghabari Power Station on turnkey basis including supply of materials                                                      | 45.2  | N/A             | Nov-13       | Nov-14     |
| 8   | ICD Kamalapur Container Operation and Management                                                                                                                                | 692.5 | N/A             | Apr-13       | Apr-23     |

|            |            |
|------------|------------|
| Operation  | Industry   |
| Management | Financials |
| Loans      | Projection |

### Current Shareholding and Board Composition

As of 30-Jun-2013, the paid-up capital of the Company was BDT 438.9 million divided into BDT 43.9 million ordinary shares of BDT 10 each. Mr. Ruhul Amin and his wife and two children hold the 77% of total stake of the Company. His wife, Ms Nigar Sultana chairs the Company.

In 2010, Saif Powertec obtained permission for issue of 10 million shares of BDT 35 million through private placement, which includes a premium of BDT 25.

**Table 6: Shareholding Pattern**

| Share Holding              | Percentage | No. of Shares |
|----------------------------|------------|---------------|
| Directors                  | 57.87%     | 25,402,300    |
| Institutional Shareholders | 9.68%      | 4,250,000     |
| Individual Shareholders    | 32.45%     | 14,241,700    |
| TOTAL                      | 100%       | 43,894,000    |

### Management, HR and MIS Implementation

Mr. Tarafdar Md. Ruhul Amin who now heads the management since its inception promoted the Company. He monitors the overall operation of the Company and its sister concerns. There are four departments of the Company. They are Project, HR & Planning, Finance, Supply Chain and Sales Operation. Executive Director heads the project department. The department heads report to the Managing Director.

The core business of the Company requires large workforce under Contract and Maintenance division. It also requires high level of technical persons for its operation. It has around 696 employees mostly working in Chittagong Port. Among different fringe benefits, the Company provides provident fund, gratuity, insurance, earned leave encashment, allowances as well as attendance bonus etc. The department heads and key executives are experienced persons having engineering background. There is computerized record keeping practice in Saif Powertec through in house ERP and MS Excel. The accounts are maintained in Tally software.

### Associated Companies

Saif Plastic & Polymer Industries is a private limited Company. Saif Powertec holds 80% of its shares. Mr. Ruhul Amin and his family members hold the rest. It produces pet bottle and its cap. The factory can produce 8,000 piece bottles and 14,000 piece caps in per hour production. However, at present the factory utilizes 30% of its production capacity. Currently defective production rate is bit high i.e. 30%. The Company mostly uses China based machineries.

Since July 2011, Saif Plastic started its commercial production. The top buyers of the Company are Popular Pharmaceuticals, Bionature Pharmaceuticals, Bio Pharmaceuticals, Akij Food and Beverage, Ibn Sina Pharmaceuticals etc. The factory of Saif Plastic and Polymer is run by REB line of 300 KVA. Therefore, power shortage and voltage fluctuation hampered the production process.

Apart from these companies, Saif Powertec also has six sister concerns, which are currently out of operation. These are Saif Maritime Ltd, Saif Power Generation and Equipment Ltd, Saif Power and Oil Services Ltd, Saif Homes and Apartments Ltd, Maxon Power Ltd, and Friends Telecom Ltd.

|            |            |
|------------|------------|
| Operation  | Industry   |
| Management | Financials |
| Loans      | Projection |

Financial policy of Saif Powertec Limited is to utilize borrowed fund in the form of term loan, OD, LC/LATR and bank guarantee to finance machineries, to import equipments and participate in tenders or sub-contracts. Internal fund generation capacity of the Company is growing due to stable retained earnings and infusion of new equity to the business. External auditor of the company is Ata Khan & Co. The audited financial statements produced related disclosures and notes.

### Statement of Financial Position Analysis

As of 30 June 2013, total asset of the Company was BDT 1,954.8 million which was BDT 1,635.7 million on the same date of 2012 registering 20% growth. The recent growth of asset is mostly backed by 31% growth of property, plant and equipment and 33% growth of accounts receivable. In 2013, the Company experienced BDT 285.6 million as capital expenditure. The ratio of non-current assets to current assets was 58:42. Saif Powertec invested BDT 80.0 million in its subsidiary company Saif Plastic and Polymer Industries Ltd.

As of 30-Jun-2013, the Company had BDT 65.7 million of inventories, which are basically electrical goods, generators, spare parts and forklift. It had considerable amount of accounts receivable of BDT 449.6 million, which is 23% of total assets, which was 21% one year past. The due from shipping agent pushed up its total accounts receivable. As of Balance Sheet date, the Company had BDT 56.6 million at cash and cash equivalent money.

In 2010, the Company raised capital of BDT 315.0 million through private placement. As of 30-Jun-2013, total paid-up capital remained same as 2012 at BDT 438.9 million. During 2010, the Company re-valued its assets, which raised the equity by BDT 96.5 million. As of 30-Jun-13, the equity was BDT 1,090.2 million of which 41% was paid-up capital and 31% was retained earnings. However, excluding the revaluation reserve the equity stood at BDT 993.6 million.

### Investment Analysis

Saif Powertec invested BDT 80.0 to its subsidiary Company Saif plastic Ltd. After operating more than three years, the Company faces trouble. Currently it utilized only 30% of its capacity utilization with negligible profit portion. In 2013, it earned BDT 35.4 million revenue against BDT 177.4 million total asset. Asset turnover was 0.2 X only. The snapshot of the Company is given below.

**Table 7: Saif Plastic Ltd. Financials at a glance –2013**

| Particular           | Amount    |
|----------------------|-----------|
| Total Assets         | 177.4     |
| Shareholders' Equity | 101.4     |
| Revenue              | 35.4      |
| Bank Loan            | 65.1      |
| Net Profit           | 0.5       |
| Project loan banker  | Bank Asia |

*Note: Amount in BDT Million*

CRAB observed the Subsidiary Company has imbalanced machinery facility. Moreover, the factory experiences high level of defective product, which shrinks its market demand.

### Statement of Comprehensive Income Analysis

In 2013, sales of the Company was BDT 1,461.5 million, which was BDT 962.0 million in 2012 registering 52% growth. In 2013, cost of sales was 71% of sales value, which was only 56% in 2012. The Company procured works at high cost which generated high revenue but shrank its gross profit drastically. In 2013, gross profit was BDT 416.5 million viz. 29%. In 2013, the Company experienced 8% growth of operating experience, which is comfortable with revenue growth. Net operating profit was stable in 2013 of BDT 255.8 million. In 2013, the Company saw huge growth in

interest expense, which was BDT 107.3 million (63% growth). Overall, unfavourable cost composition affected the Company's profitability. In 2013, the Company experienced 41% negative growth of net profit after tax. In 2013, EPS came down to BDT 2.01 from BDT 3.44.

#### **Liquidity Ratios slightly weakened due to increase of short-term loan**

In 2013, liquidity position of the Company turned slightly weak. As of 30-Jun-2013, basic liquidity ratios were more than one time. The current portion of long-term loans reshaped the liquidity ratios in last couple of years. As of 30-Jun-2013, current ratio, quick ratio and cash ratio were 1.3 times, 1.2 times and 0.1 times respectively. At the same date, net working capital of total assets was 10.4%, which was 13.9% in one year past.

#### **Lengthy Cash Conversion Cycle affected operating performance**

In 2013, receivable collection period decreased to 100 days, which was 143 days in 2012. In 2013, Payable deferral period were 36 days. Slightly controlled receivable collection period resulted 100 days cash conversion cycle, which was 137 days one year past. To be noted that, generators, spare parts are the basic inventory of Saif Power, which is basically used in its manufacturing unit. On the other hand, approximately half of accounts receivable comes through shipping agent of Chittagong port. In 2013, the Company earned revenue per employee of BDT 2.2 million which was BDT 1.2 million in 2012.

#### **Profitability Ratios shows poor profitability of the Company**

In 2013, the Company saw downfall in its profitability ratios. Saif Power had 6.0% net profit margin which was doubled in 2012. EBITDA margin was 21.8% in 2013, which was 31.6% in 2012. Return on asset and return on equity were 4.5% and 8.1% respectively. Return on capital employed came down to 19.1% in 2013.

#### **Leverage position deteriorated due to high credit burden**

In 2013, the debt dependence of the Company increased. However, the proportionate bank loan increases was in line with the sales growth. Debt ratio (liability to asset) increased to 44.2% which was 36.5% in 2012. Debt to equity ratio was 0.8 times in 2013 which was 0.6 times in the year past. Borrowed fund to equity ratio and borrowed fund to EBITDA also increased due to increase of bank loan. Sales to borrowed fund limit was 1.3 times.

#### **Coverage of short-term loans shows a better look than long-term loan coverage**

In last year, Saif Powertec was more dependent on short-term borrowing. Debt Service Coverage Ratio was stable in 2013 (1.5 times). On the other hand, Times Interest Earned Ratio decreased to 2.4 times from 3.9 times.

#### **Cash flow position weaken due to substantial decreases of profitability**

In 2013, cash flow position of the Company was found deteriorated. It had fund from operation of BDT 151.2 million which was 200.8 in 2012. Moreover, the current assets increased substantially. On the contrary, in 2013, operating cash flow was negative of BDT 111.3 million, which was positive BDT 92.6 million in 2012. The Company saw continuous fall of operating cash flow in last three years. The fall of

operating cash flow happened due to rise in accounts receivable and substantial fall of net profit. In last few years, the Company saw huge capital expenditure, which resulted in negative free cash flow. In 2013, operating cash flow to sales was -5.4%, which was 9.6% in 2012. In 2012, FFO to borrowed fund and RCF to borrowed fund were 26.4% and -13.7% respectively.

|            |            |
|------------|------------|
| Operation  | Industry   |
| Management | Financials |
| Loans      | Projection |

Saif Powertec Ltd has been conducting banking relationship with five commercial banks. The lead banker of the Company is Mercantile Bank, followed by Bank Asia, Dhaka Bank, NCC Bank and ICB Islamic Bank. As of 1 December 2013, the Company does not have any classified loan as per banking information. However, in last year the Company experienced maximum 60 days delay to clear its short-term and long-term liability. Moreover, three of its loans experienced SMA cohort. It also witnessed one forced loan and experienced two loans reschedule. Loan details are annexed to the report.

|            |            |
|------------|------------|
| Operation  | Industry   |
| Management | Financials |
| Loans      | Projection |

Saif Powertec has planned to offer from public offer of 12,000,000 Ordinary Shares of BDT 10.0 each at an issue price of BDT 35.0 each, including a premium of BDT 25.0 per share totalling to Tk. 420,000,000.00 of Saif Powertec Ltd.

**Table: Usages of Net IPO Proceeds**

| Sl. | Particulars                                              | Amount in Taka                                                                                                                                       |
|-----|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.  | New Battery Project in the Name of Saif Powertec Limited |                                                                                                                                                      |
|     | Building construction                                    | 26,655,256                                                                                                                                           |
|     | Dorm office                                              | 10,253,337                                                                                                                                           |
|     | RCC Tanks and foundation for ATP & ETP                   | 5,077,780                                                                                                                                            |
|     | Motor vehicle                                            | 8,300,000                                                                                                                                            |
|     | Process machinery                                        | 147,984,681                                                                                                                                          |
|     | Laboratory and testing machinery                         | 5,403,801                                                                                                                                            |
|     | Utilities connection & installation                      | 14,700,000                                                                                                                                           |
|     | ATP & ETP                                                | 11,897,600                                                                                                                                           |
|     | Cost of installation and implementation                  | 50,480,000                                                                                                                                           |
|     | <b>Sub-total</b>                                         | <b>280,752,455</b>                                                                                                                                   |
| 2.  | Working capital financing                                | This will be required for Spare parts, Engine oil, Spark plug, Air filter, Cable test and battery, Oil filter and other consumables for regular use. |
|     |                                                          | 93,709,456                                                                                                                                           |
| 3.  | Loan pay-off                                             | Dhaka Bank Limited                                                                                                                                   |
|     |                                                          | 31,988,769                                                                                                                                           |
|     | <b>Grand total</b>                                       | <b>406,450,680</b>                                                                                                                                   |

Source: Prospectus of Saif Powertec Ltd.

The Company has designed a battery project of BDT 304.4 million fixed cost aiming to produce 60,000 pieces solar battery, 60,000 pieces IPS battery and 60,000 million automotive battery annually.

IPS battery and automotive battery, which is a fragmented market experienced huge completion with local produces and importers. Rahmafrooz has approximately 50% share of total branded battery market. Other major players of the industry are Rangs Power, Hamko, Navana etc. To obtain success in battery industry it requires dedicated

presence and huge technical expertises. In case of solar battery the Company has product demand as it has already become partner organization of IDCOL.

The analysis of the Project and relevant risk factors are given below.

#### **Being IDCOL Partner Organization enjoys internal demand**

The Company has been listed as IDCOL Partner Organization (PO) since February 2013. In last 4 months, it could sell 2500 solar systems. IDCOL has set target to sell monthly 4,000 solar panels. Saif Powertec project will have capacity of producing 6,000 solar batteries per month. The Company expects 32% revenue income from solar batteries amounting BDT 503.9 million.

On the other hand, for last two years the Company has been selling Saif Brand IPS. The machinery part of IPS is imported from India and batteries are procured locally. From IPS battery project the Company can meet own demand. Moreover, boosting marketing it expects to increase sales. However, in case of automotive battery, the Company needs fresh marketing and market penetration.

#### **Working capital management would be a vital issue for continuous operation**

The industry average of Cash Conversion Cycle of battery approximately is 150 days. Therefore, it requires huge working capital for continuation of its operation. At 65% capacity utilization, initial year the Project would require BDT 425.6 million. Promoters expect BDT 96.2 million working capital fund from IPO process. Therefore, it would require BDT 340.5 million bank finance. Production will highly be hampered if the Company can not manage required working capital in time. Analysing the project profile, CRAB observed the Company has deficiency in working capital management.

#### **Huge financial expense might eat up the profitability**

The Company has plan to fully finance the fixed cost of the project from IPO proceeds. However, it requires BDT 340.5 million banking finance for working capital, which will incur BDT 61.3 million financial cost which is 6.3% of revenue. CRAB forecasts tight times interest earned ratio for the Company. In first five

years, TIER would remain between 0.9 X ~ 1.2 X.

#### **The project may face liquidity crisis if it declares cash dividend**

Being a new company as per industry norm the Company will need to allow 45 days credit to its dealers. Moreover, it requires 90 days raw material reservation. On the other hand, the local raw materials procurement will be in cash. If Company declares 10% cash dividend, its cash position will be in high pressure. 10% cash dividend amounting BDT 29.5 million will put the Company in liquidity pressure.

#### **The project would require good investment for brand building**

The Company already established 80 dealers over the Country for its existing products. However, to achieve 100.0 million sales the Company would need penetrate the market and incur good amount of investment for branding its products. However, the project does not have any budget for building brand. Moreover, the Company requires good amount of investment for its customer support service all over the country.

**Sound technical expertise team would be required for continuation and success of business**

For continuation of the success and growth, the Company would require a good expertise team. In current market scenario, CRAB observed scarcity of quality work force for its production and engineering works. Without building good brand image and offering attractive career benefits, it would be difficult for the Company to attract and retain qualified professionals. Currently M. Shahidul Alam Miah, (Mechanical Engineer and MBA) who had experience in working with battery project in Rahimafrooz and Rangs heads the project.

**[End of the Report]**

Appendix 1: Bank loan facilities of Saif Powertec Ltd. (1 December 2013)

| Sl. | Bank            | Facility              | Term Status | Fund Status | Limit/Disbursed | Outstanding | Expiry Date |
|-----|-----------------|-----------------------|-------------|-------------|-----------------|-------------|-------------|
| 1   | Bank Asia       | Term Loan             | Long-term   | Funded      | 32.5            | 11.9        | 3-Feb-15    |
| 2   | Bank Asia       | Loan on Trust Receipt | Short-term  | Funded      | 1.7             | 1.9         | 24-Feb-14   |
| 3   | Bank Asia       | Loan on Trust Receipt | Short-term  | Funded      | 11.1            | 11.6        | 15-Feb-14   |
| 4   | Bank Asia       | Overdraft             | Short-term  | Funded      | 5.0             | 6.5         | 18-Jan-14   |
| 5   | Bank Asia       | Letter of Credit      | Short-term  | Non-funded  | 20.0            | 0.0         | 18-Jan-14   |
| 6   | Bank Asia       | Bank Guarantee        | Short-term  | Non-funded  | 20.0            | 17.0        | 18-Jan-14   |
| 7   | Mercantile Bank | Term Loan             | Long-term   | Funded      | 20.0            | 17.0        | 21-Jul-14   |
| 8   | Mercantile Bank | Term Loan             | Long-term   | Funded      | 22.5            | 20.5        | 31-May-15   |
| 9   | Mercantile Bank | Overdraft             | Short-term  | Funded      | 15.0            | 15.0        | 30-Jan-14   |
| 10  | Mercantile Bank | Letter of Credit      | Short-term  | Non-funded  | 70.0            | 0.0         | 31-Dec-13   |
| 11  | Mercantile Bank | Bank Guarantee        | Short-term  | Non-funded  | 35.0            | 10.0        | 31-Dec-13   |
| 12  | Dhaka Bank      | Lease Finance         | Long-term   | Funded      | 81.5            | 22.7        | 31-Dec-14   |
| 13  | Dhaka Bank      | Lease Finance         | Long-term   | Funded      | 8.1             | 5.6         | 11-Dec-16   |
| 14  | Dhaka Bank      | Lease Finance         | Long-term   | Funded      | 30.0            | 24.5        | 22-Apr-16   |
| 15  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 40.4            | 27.8        | 16-Dec-16   |
| 16  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 18.8            | 13.5        | 22-Jan-17   |
| 17  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 50.5            | 40.1        | 7-Apr-16    |
| 18  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 50.9            | 40.5        | 15-Apr-16   |
| 19  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 30.3            | 24.9        | 30-Apr-16   |
| 20  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 25.3            | 21.8        | 22-Apr-16   |
| 21  | Dhaka Bank      | Term Loan             | Long-term   | Funded      | 20.7            | 20.5        | 11-Sep-20   |
| 22  | Dhaka Bank      | Time Loan             | Short-term  | Funded      | 29.7            | 29.8        | 18-Apr-14   |
| 23  | Dhaka Bank      | Time Loan             | Short-term  | Funded      | 20.0            | 20.0        | 12-Jan-15   |
| 24  | Dhaka Bank      | Overdraft             | Short-term  | Funded      | 20.0            | 11.5        | 31-Jan-14   |
| 25  | Dhaka Bank      | Overdraft             | Short-term  | Funded      | 30.0            | 31.1        | 30-Jan-14   |
| 26  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 9.8             | 0.0         | 15-Sep-15   |
| 27  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 16.3            | 0.0         | 31-Jan-17   |
| 28  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 11.9            | 0.0         | 27-Oct-14   |
| 29  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 69.3            | 0.0         | 6-Apr-23    |
| 30  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 59.6            | 0.0         | 30-Jun-16   |
| 31  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 14.0            | 0.0         | 30-Jun-16   |
| 32  | Dhaka Bank      | Bank Guarantee        | Short-term  | Non-funded  | 16.8            | 0.0         | 30-Jun-14   |
| 33  | ICB Islami      | Term Loan             | Long-term   | Funded      | 14.4            | 3.4         | 30-Aug-14   |
| 34  | South East Bank | Overdraft             | Short-term  | Funded      | 120.0           | 11.1        | 30-Dec-13   |
| 35  | South East Bank | Bank Guarantee        | Short-term  | Non-funded  | 52.9            | 0.0         | 10-Oct-14   |
| 36  | NCC Bank        | Loan on Trust Receipt | Short-term  | Funded      | 18.3            | 19.6        | 4-Apr-14    |
| 37  | NCC Bank        | Loan on Trust Receipt | Short-term  | Funded      | 84.6            | 86.2        | 10-May-14   |
| 38  | NCC Bank        | Overdraft             | Short-term  | Funded      | 40.0            | 41.8        | 31-Mar-14   |
| 39  | NCC Bank        | Overdraft             | Short-term  | Funded      | 50.0            | 52.2        | 3-Apr-14    |
| 40  | NCC Bank        | Letter of Credit      | Short-term  | Non-funded  | 147.7           | 60.0        | 30-Apr-14   |
| 41  | NCC Bank        | Letter of Credit      | Short-term  | Non-funded  | 51.4            | 32.3        | 30-Apr-14   |
| 42  | NCC Bank        | Bank Guarantee        | Short-term  | Non-funded  | 30.8            | 0.0         | 30-Jun-14   |
| 43  | NCC Bank        | Letter of Credit      | Short-term  | Non-funded  | 45.2            | 0.0         | 16-Mar-14   |
| 44  | NCC Bank        | Bank Guarantee        | Short-term  | Non-funded  | 12.0            | 0.0         | 10-Dec-14   |

Note: Amount in BDT Million

|                              |         |
|------------------------------|---------|
| Long-term Outstanding        | 294.7   |
| Cash Credit Equivalent Limit | 280.0   |
| Short-term Funded Limit      | 165.4   |
| Short-term Non-funded Limit  | 682.7   |
| Total Borrowed Fund Limit    | 1,422.8 |

Appendix 2: Rating History 2012

| Particulars                             | Ratings               |
|-----------------------------------------|-----------------------|
|                                         | BBB <sub>1</sub>      |
| BDT 206.2 Million Long-term Outstanding | BBB <sub>1</sub> (Lr) |

|                                                |                       |
|------------------------------------------------|-----------------------|
| BDT 170.0 Million Cash Credit Limits           | BBB <sub>1</sub> (Lr) |
| BDT 182.9 Million Short-term Funded Limits     | ST-3                  |
| BDT 563.6 Million Short-term Non-funded Limits | ST-3                  |
| Outlook                                        | Stable                |

### Rating History 2011

| Particulars                                  | Ratings             |
|----------------------------------------------|---------------------|
| Saif Powertec Ltd                            | A <sub>3</sub>      |
| BDT 256.2 Million Long-Term Outstanding      | A <sub>3</sub> (Lr) |
| BDT 137.5 Million Short-Term Fund Limits     | ST-3                |
| BDT 500.4 Million Short-Term Non-Fund Limits | ST-3                |

### Appendix 3: Statement of Financial Position

|                                        | 2013           | 2012           | 2011           | 2010           | 2009         |
|----------------------------------------|----------------|----------------|----------------|----------------|--------------|
|                                        |                |                | 30 June        |                |              |
| <b>STATEMENT OF FINANCIAL POSITION</b> |                |                |                |                |              |
| <b>Assets:</b>                         |                |                |                |                |              |
| Tangible Assets:                       |                |                |                |                |              |
| -Property, Plant and Equipment, Net    | 917.9          | 700.7          | 468.0          | 387.0          | 189.1        |
| -Assets under Construction             | 212.1          | 232.9          | 259.3          | 189.7          | 88.8         |
| -Investment- Long-term                 | 0.0            | 0.0            | 80.0           |                |              |
| Intangible Assets:                     |                |                |                |                |              |
| -Trademark and Patent                  |                |                |                |                |              |
| -Preliminary Expenses                  |                |                |                |                |              |
| -Deferred Revenue Expenditure          | 3.9            | 4.3            |                |                |              |
| <b>Non-current Assets</b>              | <b>1,134.0</b> | <b>937.9</b>   | <b>807.3</b>   | <b>576.7</b>   | <b>277.9</b> |
| Inventories                            | 65.7           | 34.4           | 42.7           | 34.7           | 24.1         |
| Accounts Receivable                    | 449.6          | 338.5          | 227.1          | 228.7          | 94.2         |
| Advance, Deposit and Prepayments       | 248.9          | 275.5          | 237.6          | 149.9          | 85.7         |
| Advance Income Tax and Advance VAT     |                |                |                |                |              |
| Investment in Marketable Securities    |                |                |                |                |              |
| Cash and Cash Equivalents              | 6.2            | 9.4            | 90.8           | 21.9           | 26.8         |
| Other Current Assets                   | 50.4           | 40.0           | 2.1            |                |              |
| <b>Current Assets</b>                  | <b>820.8</b>   | <b>697.8</b>   | <b>600.3</b>   | <b>435.3</b>   | <b>230.7</b> |
| <b>Total Assets</b>                    | <b>1,954.8</b> | <b>1,635.7</b> | <b>1,407.7</b> | <b>1,012.0</b> | <b>508.7</b> |
| <b>Equity and Liabilities:</b>         |                |                |                |                |              |
| Paid-up Capital                        | 438.9          | 438.9          | 438.9          | 15.0           | 15.0         |
| Proposed Stock Dividend                |                |                |                | 315.0          |              |
| Share Premium                          | 191.4          | 191.4          | 191.4          |                |              |
| Share Money Deposit                    |                |                |                |                |              |
| General Reserve                        | 20.3           | 20.2           |                |                |              |
| Tax Holiday Reserve                    |                |                |                |                |              |
| Deferred Tax Liability                 |                |                |                |                |              |
| Retained Earnings (Loss)               | 343.0          | 291.6          | 159.5          | 33.4           | 155.1        |
| Revaluation Reserve                    | 96.5           | 96.5           | 96.5           | 96.5           |              |
| <b>Shareholders' Equity</b>            | <b>1,090.2</b> | <b>1,038.7</b> | <b>886.4</b>   | <b>459.9</b>   | <b>170.1</b> |
| Long-term Loan                         | 247.2          | 127.2          | 152.2          | 388.9          | 296.5        |
| Other Non-current Liability            |                |                |                |                |              |
| <b>Non-current Liabilities</b>         | <b>247.2</b>   | <b>127.2</b>   | <b>152.2</b>   | <b>388.9</b>   | <b>296.5</b> |
| Short-term Loan                        | 216.6          | 107.6          | 50.8           | 51.1           | 9.3          |
| Long-term Loan- current portion        | 108.6          | 177.3          | 163.9          |                |              |
| Accounts Payable                       | 100.9          | 13.5           | 8.3            | 15.7           | 0.9          |
| Accrued Expense                        | 172.2          | 107.4          | 108.0          | 64.8           | 31.8         |
| Provision for Income Tax               |                |                |                |                |              |
| Provision for Expense                  |                |                |                |                |              |
| Proposed Dividend                      |                |                |                |                |              |
| Other Short-term Liabilities           | 19.2           | 63.9           | 38.1           | 31.5           |              |
| <b>Current Liabilities</b>             | <b>617.4</b>   | <b>469.8</b>   | <b>369.0</b>   | <b>163.1</b>   | <b>42.0</b>  |
| <b>Total Equity and Liabilities</b>    | <b>1,954.8</b> | <b>1,635.7</b> | <b>1,407.6</b> | <b>1,012.0</b> | <b>508.6</b> |

*Note: Amount in BDT Million*

#### Appendix 4: Statement of Comprehensive Income

| STATEMENT OF COMPREHENSIVE INCOME   | 2013    | 2012  | 2011  | 2010  | 2009  |
|-------------------------------------|---------|-------|-------|-------|-------|
| Revenue                             | 1,461.5 | 962.0 | 970.7 | 794.3 | 757.6 |
| Cost of Goods Sold                  | 1,032.3 | 540.1 | 570.3 | 437.4 | 538.2 |
| Gross Profit/ (Loss)                | 429.2   | 421.9 | 400.3 | 356.8 | 219.4 |
| -General and Administrative Expense | 185.3   | 172.0 | 135.7 | 76.5  | 52.9  |
| -Selling and Distribution Expense   |         |       |       |       |       |
| Operating Expense                   | 185.3   | 172.0 | 135.7 | 76.5  | 52.9  |
| Other Operating Income              | 11.9    | 4.7   | 4.9   |       |       |
| Operating Profit/ (Loss)            | 255.8   | 254.6 | 269.5 | 280.3 | 166.6 |
| Non-operating Income/ (Expense)     |         |       |       |       |       |
| Net Operating Profit or EBIT        | 255.8   | 254.6 | 269.5 | 280.3 | 166.6 |
| Financial Expense                   | 107.3   | 65.7  | 73.9  | 54.8  | 50.1  |
| Contribution to WPPF                | 7.0     | 0.0   |       |       |       |
| Profit before Income Tax            | 141.5   | 188.8 | 195.6 | 225.5 | 116.5 |
| Income Tax Expense or Provision     | 53.1    | 38.0  | 39.5  | 32.1  | 30.8  |
| Profit for the Year after Tax       | 88.4    | 150.9 | 156.1 | 193.3 | 85.7  |
| Earnings Per Share (BDT)            | 2.01    | 3.44  | 4.15  | 5.37  | 57.14 |

*Note: Amount in BDT Million*

#### Appendix 5: Statement of Changes in Equity

|                                           | 2012    | 2011  | 2010  | 2009 |
|-------------------------------------------|---------|-------|-------|------|
| Beginning of the Year                     | 886.4   | 459.9 |       |      |
| Profit for the Year after Tax and Reserve | 149.1   | 156.1 | 193.3 | 85.7 |
| Allotment of New Shares                   |         | 78.9  |       |      |
| Share Premium                             |         | 197.4 |       |      |
| Transfer to Tax Holiday Reserve           | 0.8     |       |       |      |
| Stock Dividend                            | 18.5    | 5.9   |       |      |
| Ending of the Year                        | 1,017.7 | 886.4 | 193.3 | 85.7 |

*Note: Amount in BDT Million*

#### Appendix 6: Financial Ratios

|                                         | 2012  | 2011  | 2010  | 2009  |
|-----------------------------------------|-------|-------|-------|-------|
| <b>Liquidity Ratios</b>                 |       |       |       |       |
| Current Ratio                           | 1.5 X | 1.6 X | 2.7 X | 5.5 X |
| Quick Ratio                             | 1.4 X | 1.5 X | 2.5 X | 4.9 X |
| Cash Ratio                              | 0.1 X | 0.2 X | 0.1 X | 0.6 X |
| Liquidity                               | 0.2 X | 0.4 X | 0.4 X | 2.9 X |
| Net Working Capital to Operating Profit | 0.9 X | 0.9 X | 1.0 X | 1.1 X |
| Net Working Capital to Assets           | 13.9% | 16.4% | 26.9% | 37.1% |
| <b>Operating Performance Ratios</b>     |       |       |       |       |
| Inventory Conversion Period (Days)      | 19    | 27    | 29    | 16    |
| Receivable Collection Period (Days)     | 128   | 85    | 105   | 45    |
| Payable Deferral Period (Days)          | 9     | 5     | 13    | 1     |
| Cash Conversion Cycle (Days)            | 137   | 107   | 121   | 61    |
| Asset Turnover                          | 0.6 X | 0.7 X | 0.8 X | 1.5 X |
| Fixed Asset Turnover                    | 1.1 X | 1.3 X | 1.4 X | 2.7 X |
| Revenue per Employee (BDT Million)      | 1.2   | 1.4   | 1.4   | 1.5   |
| <b>Profitability Ratios</b>             |       |       |       |       |
| Gross Profit Margin                     | 44.6% | 41.2% | 44.9% | 29.0% |
| Operating Profit Margin                 | 26.9% | 27.8% | 35.3% | 22.0% |
| EBIT Margin                             | 26.9% | 27.8% | 35.3% | 22.0% |
| Pre-tax Profit Margin                   | 20.1% | 20.2% | 28.4% | 15.4% |
| EBITDA Margin                           | 32.2% | 32.0% | 39.5% | 25.3% |
| Net Profit Margin                       | 16.1% | 16.1% | 24.3% | 11.3% |
| Return on Assets                        | 9.6%  | 11.1% | 19.1% | 16.8% |

|                                      |        |       |         |        |
|--------------------------------------|--------|-------|---------|--------|
| Return on Equity                     | 14.7%  | 17.6% | 42.0%   | 50.4%  |
| EBITDA to Assets                     | 19.3%  | 22.1% | 31.0%   | 37.6%  |
| Return on Capital Employed           | 22.4%  | 25.9% | 33.0%   | 35.7%  |
| <b>Leverage Ratios</b>               |        |       |         |        |
| Debt Ratio (Liability to Asset)      | 34.5%  | 37.0% | 54.6%   | 66.6%  |
| Debt to Equity Ratio                 | 0.5 X  | 0.6 X | 1.2 X   | 2.0 X  |
| Borrowed Fund to Asset               | 0.2 X  | 0.3 X | 0.4 X   | 0.6 X  |
| Borrowed Fund to Equity              | 0.3 X  | 0.4 X | 1.0 X   | 1.8 X  |
| Borrowed Fund (Limits) to Equity     | 0.0 X  | 0.0 X | 0.0 X   | 0.0 X  |
| Borrowed Fund (Limits) to EBITDA     | 0.0 X  | 0.0 X | 0.0 X   | 0.0 X  |
| Capitalization Ratio                 | 9.2%   | 14.7% | 45.8%   | 63.5%  |
| <b>Coverage Ratios</b>               |        |       |         |        |
| Debt Service Coverage Ratio          | 1.5 X  | 2.5 X | N/A     | N/A    |
| Sales to Debt Coverage               | 5.6 X  | 8.9 X | N/A     | N/A    |
| Times Interest Earned Ratio          | 3.9 X  | 3.6 X | 5.1 X   | 3.3 X  |
| Capex + Cash Dividend Coverage Ratio | 0.8 X  | 1.0 X | 0.3 X   | 0.0 X  |
| <b>Cash Flow Ratios</b>              |        |       |         |        |
| FFO to Borrowed Fund                 | 56.5%  | 53.8% | 51.5%   | 36.1%  |
| OCF to Borrowed Fund                 | 31.5%  | 54.1% | 15.1%   | 0.0%   |
| RCF to Borrowed Fund                 | 31.5%  | 54.1% | 15.1%   | 0.0%   |
| FCF to Borrowed Fund                 | -10.3% | 1.8%  | -38.4%  | -70.2% |
| OCF to Sales Ratio                   | 11.9%  | 20.4% | 8.4%    | 0.0%   |
| FCF to OCF Ratio                     | -32.7% | 3.3%  | -253.5% | N/A    |

**Table 8: Director Shareholders**

| Shareholders            | Position          | No. of Shares | % of Shareholding |
|-------------------------|-------------------|---------------|-------------------|
| Tarafdar Nigar Sultana  | Chairman          | 10,944,500    | 24.9%             |
| Tarafdar Md. Ruhul Amin | Managing Director | 12,057,800    | 27.5%             |
| Rubya Sultana Rumi      | Director          | 1,200,000     | 2.7%              |
| Tarafder Md. Ruhul Saif | Director          | 1,200,000     | 2.7%              |

### CRAB RATING SCALES AND DEFINITIONS –Long Term (Corporate)

| RATINGS                                                                    | DEFINITION                                                                                                                                                                                                                                                                                                                                                                                             |
|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Article I.</b><br>Triple A<br><b>AAA</b>                                | Companies rated in this category have extremely strong capacity to meet financial commitments. These companies are judged to be of the highest quality, with minimal credit risk.                                                                                                                                                                                                                      |
| <b>Article II.</b><br><b>AA<sub>2</sub>, AA<sub>3</sub>*</b><br>Double A   | Companies rated in this category have very strong capacity to meet financial commitments. These companies are judged to be of very high quality, subject to very low credit risk.                                                                                                                                                                                                                      |
| <b>Article III.</b><br><b>A<sub>2</sub>, A<sub>3</sub></b><br>Single A     | Companies rated in this category have strong capacity to meet financial commitments, but are susceptible to the adverse effects of changes in circumstances and economic conditions. These companies are judged to be of high quality, subject to low credit risk.                                                                                                                                     |
| <b>Article IV.</b><br><b>BBB<sub>2</sub>, BBB<sub>3</sub></b><br>Triple B  | Companies rated in this category have adequate capacity to meet financial commitments but more susceptible to adverse economic conditions or changing circumstances. These companies are subject to moderate credit risk. Such companies possess certain speculative characteristics.                                                                                                                  |
| <b>Article V.</b><br><b>BB<sub>2</sub>, BB<sub>3</sub></b><br>Double B     | Companies rated in this category have inadequate capacity to meet financial commitments. Have major ongoing uncertainties and exposure to adverse business, financial, or economic conditions. These companies have speculative elements, subject to substantial credit risk.                                                                                                                          |
| <b>Article VI.</b><br><b>B<sub>2</sub>, B<sub>3</sub></b><br>Single B      | Companies rated in this category have weak capacity to meet financial commitments. These companies have speculative elements, subject to high credit risk.                                                                                                                                                                                                                                             |
| <b>Article VII.</b><br><b>CCC<sub>2</sub>, CCC<sub>3</sub></b><br>Triple C | Companies rated in this category have very weak capacity to meet financial obligations. These companies have very weak standing and are subject to very high credit risk.                                                                                                                                                                                                                              |
| <b>Article VIII.</b><br>Double C                                           | Companies rated in this category have extremely weak capacity to meet financial obligations. These companies are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.                                                                                                                                                                |
| <b>Article IX.</b><br>Single C                                             | Companies rated in this category are highly vulnerable to non-payment, have payment arrearages allowed by the terms of the documents, or subject of bankruptcy petition, but have not experienced a payment default. Payments may have been suspended in accordance with the instrument's terms. These companies are typically in default, with little prospect for recovery of principal or interest. |
| <b>D</b><br>(Default)                                                      | D rating will also be used upon the filing of a bankruptcy petition or similar action if payments on an obligation are jeopardized.                                                                                                                                                                                                                                                                    |

**\*Note:** CRAB appends numerical modifiers 1, 2, and 3 to each generic rating classification from AA through CCC. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

### LONG-TERM RATING: LOANS/FACILITIES FROM BANKS/FIS

(All loans/facilities with original maturity exceeding one year)

| RATINGS                                                  | DEFINITION                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>AAA (Lr)</b><br>(Triple A)<br><b>Highest Safety</b>   | Loans/facilities rated <b>AAA (Lr)</b> are judged to offer the highest degree of safety, with regard to timely payment of financial obligations. Any adverse changes in circumstances are unlikely to affect the payments on the loan facility.                                                                                                                                                                                                                                   |
| <b>AA (Lr)*</b><br>(Double A)<br><b>High Safety</b>      | Loans/facilities rated <b>AA (Lr)</b> are judged to offer a high degree of safety, with regard to timely payment of financial obligations. They differ only marginally in safety from AAA (Lr) rated facilities.                                                                                                                                                                                                                                                                  |
| <b>A (Lr)</b><br><b>Adequate Safety</b>                  | Loan/facilities rated <b>A (Lr)</b> are judged to offer an adequate degree of safety, with regard to timely payment of financial obligations. However, changes in circumstances can adversely affect such issues more than those in the higher rating categories.                                                                                                                                                                                                                 |
| <b>BBB (Lr)</b><br>(Triple B)<br><b>Moderate Safety</b>  | Loans/facilities rated <b>BBB (Lr)</b> are judged to offer moderate safety, with regard to timely payment of financial obligations for the present; however, changing circumstances are more likely to lead to a weakened capacity to pay interest and repay principal than for issues in higher rating categories.                                                                                                                                                               |
| <b>BB (Lr)</b><br>(Double B)<br><b>Inadequate Safety</b> | Loans/facilities rated <b>BB (Lr)</b> are judged to carry inadequate safety, with regard to timely payment of financial obligations; they are less likely to default in the immediate future than instruments in lower rating categories, but an adverse change in circumstances could lead to inadequate capacity to make payment on financial obligations.                                                                                                                      |
| <b>B (Lr)</b><br><b>High Risk</b>                        | Loans/facilities rated <b>B (Lr)</b> are judged to have high risk of default; while currently financial obligations are met, adverse business or economic conditions would lead to lack of ability or willingness to pay interest or principal.                                                                                                                                                                                                                                   |
| <b>CCC (Lr)</b><br><b>Very High Risk</b>                 | Loans/facilities rated <b>CCC (Lr)</b> are judged to have factors present that make them very highly vulnerable to default; timely payment of financial obligations is possible only if favorable circumstances continue.                                                                                                                                                                                                                                                         |
| <b>CC (Lr)</b><br><b>Extremely High Risk</b>             | Loans/facilities rated <b>CC (Lr)</b> are judged to be extremely vulnerable to default; timely payment of financial obligations is possible only through external support.                                                                                                                                                                                                                                                                                                        |
| <b>C (Lr)</b><br><b>Near to Default</b>                  | Loans/facilities rated <b>C (Lr)</b> are currently highly vulnerable to non-payment, having obligations with payment arrearages allowed by the terms of the documents, or obligations that are subject of a bankruptcy petition or similar action but have not experienced a payment default. C is typically in default, with little prospect for recovery of principal or interest. C (Lr) are typically in default, with little prospect for recovery of principal or interest. |
| <b>D (Lr)</b><br><b>Default</b>                          | Loans/facilities rated <b>D (Lr)</b> are in default or are expected to default on scheduled payment dates.                                                                                                                                                                                                                                                                                                                                                                        |

**\*Note:** CRAB appends numerical modifiers 1, 2, and 3 to each generic rating classification from AA through CCC. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

### Article X.

### SHORT-TERM CREDIT RATING: LOANS/FACILITIES OF BANKS/FIS

(All loans/facilities with original maturity within one year)

| RATINGS                         | DEFINITION                                                                                                                                                                                                                                             |
|---------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>ST-1</b><br>Highest Grade    | This rating indicates that the degree of safety regarding timely payment on the loans/facilities is very strong.                                                                                                                                       |
| <b>ST-2</b><br>High Grade       | This rating indicates that the degree of safety regarding timely payment on the loans/facilities is strong; however, the relative degree of safety is lower than that for issues rated higher.                                                         |
| <b>ST-3</b><br>Adequate Grade   | This rating indicates that the degree of safety regarding timely payment on the loans/facilities is adequate; however, the issues are more vulnerable to the adverse effects of changing circumstances than issues rated in the two higher categories. |
| <b>ST-4</b><br>Marginal         | This rating indicates that the degree of safety regarding timely payment on the loans/facilities is marginal; and the issues are quite vulnerable to the adverse effects of changing circumstances.                                                    |
| <b>ST-5</b><br>Inadequate Grade | This rating indicates that the degree of safety regarding timely payment on the loans/facilities is minimal, and it is likely to be adversely affected by short-term adversity or less favorable conditions.                                           |
| <b>ST-6</b><br>Lowest Grade     | This rating indicates that the loans/facilities are expected to be in default on maturity or is in default.                                                                                                                                            |

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০১কৱি এৱিঃ ইলিঃকম সিকব,  
১২ঃব ল এঃস ইলিঃকম কীঃব

## APPLICATION FORM

"Interested persons are entitled to a prospectus, if they so desire. Copies of the prospectus may be obtained from the issuer and the issue manager"

SAIF POWERTEC LIMITED

APPLICATION FORM

APPLICATION FOR SHARES BY INVESTORS OTHER THAN NON-RESIDENT BANGLADESHI(S)

**Warning:** Please read the instructions on the back of this form. Incorrectly filled applications or applications failing to comply with any of the instructions therein may be rejected.

The Managing Director  
Saif Powertec Limited  
Rupayan Center (8<sup>th</sup> floor), 72 Mohakhali C/A, Dhaka-1212.

Bankers Sl. No.

Dear Sir,

I/we apply for and request you to allot me/us ..... numbers of Shares and I/we agree to accept the same or any smaller number that may be allotted to me/us upon terms of the Company's Prospectus approved by the Bangladesh Securities and Exchange Commission subject to the Memorandum and Articles of Association of the Company. Further, I/we authorize you to place my/our name(s) on the Register of Member(s) of the Company and deposit the said ordinary shares in my Beneficiary Owner ("BO") account; I/we further authorize you to send a crossed (Account Payee only) cheque in respect of any Application money refundable to me/us by post/courier at my/our risk to the first applicant's address stated below:

1. No. of Ordinary Shares ..... of Tk. 30.00 each including a premium of Tk. 20.00 each.
2. Total subscription money of the amount of Tk. (in figures) ..... Taka (in words) ..... only deposited vide cash/Cheque/Draft/Pay Order No. .... Dated ..... on ..... Bank ..... Branch

3. Beneficiary Owner (BO) Account Number

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

(If you do not mention your valid BO (Beneficiary Owner) Account Number, your application will be treated as invalid)

4. I/we agree to fully abide by the instructions given herein.

5. Particulars of Applicant (s) :

**a) Sole/First Applicant**

|                                                                                                                                                                                                                                                                                                                                                                                                                            |               |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| Name :                                                                                                                                                                                                                                                                                                                                                                                                                     |               |
| Father's/Husband's Name :                                                                                                                                                                                                                                                                                                                                                                                                  |               |
| Mother's Name :                                                                                                                                                                                                                                                                                                                                                                                                            |               |
| Postal Address :                                                                                                                                                                                                                                                                                                                                                                                                           |               |
| Phone Number (if any):                                                                                                                                                                                                                                                                                                                                                                                                     |               |
| Occupation :                                                                                                                                                                                                                                                                                                                                                                                                               | Nationality : |
| For Refund Warrant: Please write the correct and full name of bank and branch (Application will not be treated as valid if any one uses a non-scheduled bank. To avoid this complication, investors are requested not to use the name of any non-scheduled bank).                                                                                                                                                          |               |
| For refund purpose: I/we want refund through <input type="checkbox"/> Bank Account <input type="checkbox"/> Hand Delivery/Courier (Please put tick mark in which refund will be made). The applicant shall provide with the same Bank Account Number in the application form as it is in the BO account of the applicant. Otherwise the application will be considered invalid and the subscription money may be forfeited |               |
| Applicants Bank A/c no.                                                                                                                                                                                                                                                                                                                                                                                                    |               |
| Name of the Bank :                                                                                                                                                                                                                                                                                                                                                                                                         | Branch :      |

**b) Second Applicant**

|                           |             |                         |
|---------------------------|-------------|-------------------------|
| Name:                     |             |                         |
| Father's/Husband's Name : |             |                         |
| Mother's Name :           |             |                         |
| Postal Address :          |             |                         |
| Occupation :              | Nationality | Telephone No. (If any): |

6. I/we hereby declare that I/we have read the Prospectus of SAIF POWERTEC LIMITED and have willingly subscribed for ..... No. of Ordinary Shares of 30.00 each including a premium of Tk. 20.00 per share.

7. Specimen Signature(s) :

|                                                     |  |            |
|-----------------------------------------------------|--|------------|
| 1 <sup>st</sup> Applicant : Name (in Block Letters) |  | Signature: |
| 2 <sup>nd</sup> Applicant : Name (in Block Letters) |  | Signature: |

In case of deposit into the applicant's bank account, the applicant will bear the applicable service charge, if any, of the applicant's banker, and the issuer shall simultaneously issue a letter of intimation to the applicant containing, among others, the date and amount remitted with details of the bank through and to which bank such remittance has been effected.

**BANKERS' ACKNOWLEDGEMENT**

Certified that this Bank has received Tk. (in figures) ..... (in word ..... ) only from Mr./Mrs./Ms. .... being the Application money for ..... Ordinary Shares of SAIF POWERTEC LIMITED.

Banker's SL. No.

Seal & Date

Authorized Signature  
(Name & Designation)

ওঁককি ঐবঃি ঐবঃকম ঐককব,  
ঐবঃ ঐ ঐবঃকম ঐবঃ

# INSTRUCTIONS

1. As per provision of Depository Act, 1999 and regulations made there under shares will only be issued in dematerialized condition. Please mention your Beneficiary Owner (BO) Account number in the Application form. If you do not mention your valid BO account number your application will be treated as invalid.
2. All information must be typed or written in full (in Block letters) in English or in Bengali and must not be abbreviated.
3. Application must be made on the Company's printed form/photocopy or on typed copy/hand written form thereof.
4. Application must not be for less than **200** Ordinary Shares and must be for a multiple of **200** Ordinary Shares. Any Application not meeting these criteria will not be considered for allotment purpose.
5. Remittance for the full amount of the Shares must accompany each Application and must be forwarded to any of the Bankers to the Issue. Remittance should be in the form of Cash/Cheque/Bank Draft/Pay Order payable to one of the Bankers to the favoring A/C "**SAIF POWERTEC LIMITED**" and crossed "A/C Payee only" and must be drawn on a Bank in the same town as the Bank to which the Application Form has been sent.
6. In the case of Joint Application Form, the Allotment Letter will be dispatched to the person whose name appears first on this Application Form and where any amount is refundable in whole or in part the same will be refunded by Account Payee Cheque by post/courier service to the person named first on this Application Form in the manner prescribed in the Prospectus.
7. Joint Application Form for more than two persons will not be accepted. In case of Joint Application, each party must sign the Application Form.
8. Application must be in full name of individuals or companies or societies or trusts and not in the name of firms, minors or persons of unsound mind. Application from financial and market intermediary companies must be accompanied by Memorandum and Articles of Association and Certificate of Incorporation.
9. An applicant can not submit more than two applications, one in his/her own name and another jointly with another person. In the event an applicant makes more than two Applications, all applications will be treated as invalid and will not be considered for allotment purpose. In addition 15% (fifteen) of the application money will be forfeited by the Bangladesh Securities and Exchange Commission and balance amount will be refunded to the applicant.
10. No receipt will be issued for the payment made with Application, but the bankers will issue a provisional acknowledgement to the Issue for Application lodged with them.
11. In the case of non-allotment of securities, if the applicants' bank accounts as mentioned in their IPO Application Forms are maintained with the bankers to the Issue, refund amount of those applicants will be directly credited in to the respective bank "Account Payee" cheque(s) with bank account number and name of bank branch as mentioned in the application payable at Dhaka or Chittagong, as the case may be.
12. Allotment shall be made solely in accordance with the instructions of the Bangladesh Securities and Exchange Commission (BSEC).
13. Making of any false statement in the Application or supplying of incorrect information therein or suppressing any relevant information shall make the Application liable to rejection and subject to forfeiture of application money and/or forfeiture of the share (unit) before or after issuance of the same by the issuer. The said forfeited application money or share (unit) will be deposited in account specified by the Bangladesh Securities and Exchange Commission (BSEC). This may be in addition to any other penalties as may be provided for by law.
14. Applications, which do not meet the above requirements, or Applications, which are incomplete, shall not be considered for allotment purposes.
15. The Bankers' to the Issue Banks shall be obliged to receive the A/C Payee Cheque(s) on the closing day of the subscription.
16. No sale of securities shall be made, nor shall any money be taken from any person, in connection with such sale until 25 (twenty five) days after the prospectus has been published.
17. The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the Commission will forfeit 15% (fifteen percent) of their subscription money too.

# Bankers to the Issue

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        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| <p><b>Investment Corporation of Bangladesh (ICB)</b><br/> NSC Tower, Purana Palton, Dhaka.<br/> Chittagong Branch, Chittagong.<br/> Rajshahi Branch, Rajshahi.<br/> Khulna Branch, Khulna.<br/> Barisal Branch, Barisal.<br/> Sylhet Branch, Sylhet.<br/> Bogra Branch, Bogra.<br/> Local Office, Kashfia Plaza, Nayapaltan, Dhaka.</p> <p><b>National Bank Limited</b><br/> Agrabad Br. Chittagong<br/> Anderkillah Chittagong<br/> Asadgate Branch, Dhaka<br/> Babubazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bandura Branch Dhaka<br/> Bangshai Road Branch Dhaka<br/> Barisil Branch, Barisil<br/> Bogra Branch Bogra<br/> CDA Avenue Br Chittagong<br/> Chawk Bazar Br. Chittagong<br/> Chowmuhan Branch<br/> Comilla Branch Comilla<br/> Dhanmondi Branch, Dhaka<br/> Dilkusha Br. Dhaka.<br/> Elephant Road Branch. Dhaka<br/> Faridpur Branch<br/> Feni Branch<br/> Foreign Ex. Branch. Dhaka<br/> Gazipur Br. Gazipur<br/> Gulshan Branch, Dhaka<br/> Halishahar Br. Chittagong<br/> Imamganj Branch, Dhaka<br/> Islampur Branch, Dhaka<br/> Jatrabari Branch. Dhaka<br/> Jessore Branch, Jessore<br/> Jubilee Road Br Chittagong<br/> Kawran Bazar Branch, Dhaka<br/> Khatungong Br. Chittagong<br/> Khulna Br. Khulna<br/> Lake Circus Br Dhaka<br/> Malibagh branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Mohakhali branch, Dhaka<br/> Mohammadpur branch, Dhaka<br/> Motijheel Branch, Dhaka<br/> Moulvibazar Br. Moulvibazar<br/> Muradpur Br. Chittagong<br/> Mymensingh Br. Mymensingh<br/> Narayanganj Branch, N'Gonj<br/> Narsingdi Branch, Narsingdi<br/> Netaigonj Branch, N'gong<br/> New Eskaton Branch. Dhaka<br/> North Brook Hall Branch, Dhaka<br/> Pagla Bazar Branch</p> <p><b>Jamuna Bank Limited</b><br/> Mohakhali Branch Dhaka<br/> Sonargaon Road Branch Dhaka<br/> Dilkusha Branch Dhaka<br/> Shantinagar Branch Dhaka<br/> Gulshan Branch Dhaka<br/> Dhanmondi Branch Dhaka<br/> Islampur Branch Dhaka<br/> Sylhet Branch Sylhet<br/> Kustia Branch Kustia<br/> Motijheel Branch, Dhaka<br/> Mymensingh Branch, Mymensingh<br/> Banani Branch Dhaka<br/> Uttara Branch Dhaka<br/> Mirpur Branch Dhaka<br/> Malibagh Branch Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Bogra Branch, Bogra<br/> Jubilee Road Branch, Chittagong<br/> Khatungong Branch Chittagong<br/> Comilla Branch, Comilla<br/> Feni Branch, Feni<br/> Jessore Branch, Jessore<br/> Barishal Branch, Barishal</p> <p><b>Social Islami Bank Limited</b><br/> Principal Branch. Dhaka<br/> Agrabad Branch. Chittagong<br/> Khulna Branch, Khulna<br/> Sylhet Branch. Sylhet<br/> Rajshahi Branch, Rajshahi<br/> Gulshan Branch, Dhaka<br/> Babu Bazar Branch, Dhaka<br/> Begum Rokeya Sarani Branch, Dhaka<br/> Panlipath Branch, Dhaka<br/> Sonargaon Branch. Narayanganj<br/> Foreign Exchange Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Uttara Branch, Dhaka Mirpur Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Dania Rasulpur Branch, Dhaka<br/> South Surma Branch, Sylhet<br/> Comilla Branch, Comilla<br/> Islampur Branch, Dhaka<br/> New Eskaton Branch. Dhaka<br/> Chandpur Branch. Chandpur<br/> Chawk Bazar Branch, Chittagong<br/> Narayanganj Branch. Narayanganj<br/> Jessore Branch. Jessore</p> | <p>Rangpur Branch, Rangpur<br/> Barishal Branch. Barishal<br/> South Banosree Branch. Dhaka<br/> Mohakhali Branch. Dhaka<br/> Feni Branch. Feni</p> <p><b>Mutual Trust Bank Ltd.</b><br/> Babu Bazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Dholaikhal Branch, Dhaka<br/> Dilkusha Branch, Dhaka<br/> Elephant Road Branch, Dhaka<br/> Fulbaria Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Mohammadpur Branch, Dhaka<br/> MTB Corporate Center Branch, Dhaka<br/> Pallabi Branch, Dhaka<br/> Panlipath Branch, Dhaka<br/> Principal Branch, Dhaka<br/> Pragati Sarani Branch, Dhaka<br/> Savar Branch, Dhaka<br/> ShanirAkhra Branch, Dhaka<br/> Tongi Branch, Dhaka<br/> Uttara Model Town Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Sonargaon Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Alankar Mour Branch, Chittagong<br/> C D A Avenue Branch, Chittagong<br/> Jubilee Road Branch, Chittagong<br/> Khatungong Branch, Chittagong<br/> Feni Branch, Feni<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Bogra Branch, Bogra<br/> Pabna Branch, Pabna<br/> Kustia Branch, Kustia<br/> Jylhet Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Goumadi Brandy Barisal<br/> Jessore Branch, Jessore<br/> Habigonj Branch, Habigonj</p> <p><b>Dhaka Bank Limited</b><br/> Bogra Branch, Bogra<br/> Uttara Branch, Dhaka<br/> Khilgaon Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Cox's Bazar Branch, Cox's Bazar<br/> Imamganj Branch, Dhaka<br/> Comilla Branch, Comilla<br/> CDA Avenue Branch, Chittagong<br/> KDA Avenue Branch Khulna<br/> Foreign Exchange Branch, Dhaka<br/> Kawran Bazar Branch, Dhaka<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Barisal Branch, Barisal</p> <p><b>Standard Bank Limited</b><br/> Principal Branch, Dhaka<br/> Foreign Exchange Br. Dhaka<br/> Topkhana Road Br. Dhaka<br/> Imamganj Br. Dhaka<br/> Gulshan Br. Gulshan -2, Dhaka<br/> Dhanmondi Br., Dhaka<br/> Mirpur Branch, Dhaka<br/> Uttara Br., Dhaka<br/> Panlipath Br., Dhaka<br/> Banani Branch, Dhaka<br/> Pragoti Sarani Branch, Dhaka<br/> Nawabpur Road Branch, Dhaka "<br/> Green Road Branch, Dhaka<br/> Narayanganj Br., Narayanganj<br/> Jubilee Road Br., Chittagong<br/> Agrabad Br., Chittagong<br/> Khatungong Br., Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Sadarghat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi.<br/> Kustia Branch, Kustia<br/> Sylhet Br, Sylhet<br/> Beani Bazar Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Mymensingh Branch, Mymensingh<br/> Rangpur Branch, Rangpur<br/> Khulna Br., Khulna<br/> Jessore Branch, Jessore</p> <p><b>Brac Bank Limited</b><br/> Asad Gate Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Donia Branch, Dhaka<br/> Eskaton Branch, Dhaka<br/> Graphics Building Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Manda Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Nawabpur Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Agrabad Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Halisorh Branch, Chittagong<br/> Kazirdeuri Branch, Chittagong<br/> Momin Road Branch, Chittagong<br/> Bogra Branch, Bogra<br/> Rajshahi Branch, Rajshahi<br/> Jessore Branch, Jessore<br/> Khulna Branch, Khulna</p> | <p>Barisal Branch, Barisal<br/> Zindabazar Branch, Sylhet</p> <p><b>City Bank Limited</b><br/> B B Avenue Br., Dhaka<br/> Principal Office Br., Dhaka<br/> Dhanmondi Br., Dhaka<br/> Shaymoli Br., Dhaka<br/> Imamganj Br., Dhaka<br/> Johnson Road Br., Dhaka<br/> Kawran Bazar Br., Dhaka<br/> New Market Br., Dhaka<br/> VIP Road Br., Dhaka<br/> Islampur Br., Dhaka<br/> Nawabgonj Br., Dhaka<br/> Nawabpur Br., Dhaka<br/> Pragati Sarani Br., Dhaka<br/> Bangabandhu Road Br., Narayanganj<br/> Zinzira Br., Dhaka<br/> Tongi Br., Gazipur<br/> Agrabad Br., Chittagong<br/> Jubilee Road Br., Chittagong<br/> Khatungong Br., Chittagong<br/> Andarkilla Br., Chittagong<br/> Cox's Bazar Br., Chittagong<br/> Chawkbazar Br., Chittagong<br/> Pahartoli Br., Chittagong<br/> Comilla Br., Comilla<br/> Narsingdi Br., Narsingdi<br/> Zinda Bazar Br., Sylhet<br/> Bandar Bazar Br., Sylhet<br/> Amborkhana Br., Sylhet<br/> Moulvi Bazar Br., Sylhet<br/> Rajshahi Br., Rajshahi<br/> Bogra Br., Bogra<br/> Rangpur Br., Rangpur<br/> Sirajgonj Br., Sirajgonj<br/> Khulna Br., Khulna<br/> Jessore Br., Jessore<br/> Barisal Br., Barisal</p> <p><b>Bank Asia Limited</b><br/> Principal Branch, Dhaka<br/> MCB Dilkusha Branch, Dhaka<br/> Corporate Branch, Dhaka<br/> Scotia Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> MCB Banani Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Mitford Branch, Dhaka<br/> North South Rd. Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Moghbar Branch, Dhaka<br/> Mohakhali Branch, Dhaka<br/> Shantinagar Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Pragoti Sarani Branch, Dhaka<br/> Palton Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Sylhet Main Branch, Sylhet<br/> Sylhet Uposahar Branch, Sylhet<br/> Agrabad Branch, Chittagong<br/> MCB Sk. Mujib Road Branch, Chittagong<br/> Bahadderhat Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Station Road Branch, Chittagong<br/> Anderkilla Branch, Chittagong<br/> Kamal Bazar Branch, Chittagong<br/> Patherhat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Khulna Branch, Khulna<br/> Bogra Branch, Bogra<br/> Jessore Branch, Jessore<br/> Ishwardi Branch, Pabna</p> |
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**SAIF POWERTEC LIMITED**  
**APPLICATION FORM**  
**APPLICATION FOR SHARES BY NON-RESIDENT BANGLADESHI**  
(To be sent directly to the Company's Corporate Office)

I/We apply for and request you to allot me/us ..... number of Shares and I/we agree to accept the same or any smaller number that may be allotted to me/us upon terms of the Company's Prospectus approved by the Bangladesh Securities and Exchange Commission and subject to the Memorandum and Articles of Association of the Company. I/we authorize you to place my/our name(s) on the Register of Members of the Company and deposit the said ordinary shares in my/our Beneficiary Owner ("BO") account; I/we further authorize you to send a Crossed (Account payee only) Cheque in respect of any application money refundable to me/us by post/courier at my/our risk to the first applicant's address stated below:

1. No. of Ordinary Shares..... of Tk. 30.00 each including a premium of Tk. 20.00 each.
2. Total subscription money of the amount of Tk. (in figures) ..... Taka (in words)..... only convertible into USD at the rate of US Dollar 1.00 = Tk. .... /UK Pound Sterling 1.00 = Tk. .... / EURO 1.00= Tk.....
3. Payment by Draft/Cheque No.....date.....for US Dollar/UK Pound Sterling/EURO/Tk. .... drawn on..... Bank .....branch.....

[illegible]

5. I/we agree to fully abide by the instructions given herein.

6. Particulars of Applicant(s)

|                                                                                                                                                                                                                                                           |               |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| a) Sole first Applicant                                                                                                                                                                                                                                   |               |
| Name :                                                                                                                                                                                                                                                    |               |
| Father's/Husband's Name :                                                                                                                                                                                                                                 |               |
| Mother's Name:                                                                                                                                                                                                                                            |               |
| Mailing Address :                                                                                                                                                                                                                                         |               |
| Occupation :                                                                                                                                                                                                                                              | Nationality : |
| Passport No. :                                                                                                                                                                                                                                            | Valid upto:   |
| Date of Birth :                                                                                                                                                                                                                                           |               |
| For Refund: Please write the correct and full name of bank and branch (Application will not be treated as valid if any one uses a non-scheduled bank. To avoid this complication, investors are requested not to use the name of any non-scheduled bank). |               |
| Name of the Bank :                                                                                                                                                                                                                                        | Branch :      |

|                           |               |
|---------------------------|---------------|
| b) Second Applicant       |               |
| Name :                    |               |
| Father's/Husband's Name : |               |
| Mother's Name:            |               |
| Mailing Address :         |               |
| Occupation :              | Nationality : |
| Passport No. :            | Valid upto :  |
| Date of Birth :           |               |

|                  |  |
|------------------|--|
| Nominee's Name:  |  |
| Mailing Address: |  |

|                 |  |
|-----------------|--|
| Volunteer:      |  |
| Name            |  |
| Mailing Address |  |

- |                        |                              |                  |
|------------------------|------------------------------|------------------|
|                        | <b>Name in Block Letters</b> | <b>Signature</b> |
| Sole/First Applicant : |                              |                  |
| Second Applicant :     |                              |                  |
| Nominee :              |                              |                  |

## INSTRUCTIONS

1. As per provisions of Depository Act, 1999 and regulations made thereafter shares will only be issued in dematerialized condition. Please mention your BO (Beneficiary Owner) account number in the Application Form. If you do not mention your valid BO (Beneficiary Account) account number, your application will be treated as invalid.
2. All information must be written or typed in Block Letters in English and must not be abbreviated.
3. Application must not be for less than 200 Ordinary Shares and must be for a multiple of 200 Ordinary Shares. Any application not meeting this criterion will not be considered for allotment purpose.
4. Application must be accompanied by a foreign demand draft drawn on a bank payable at Dhaka or cheque drawn out of foreign currency deposit account maintained in Bangladesh for the full value of Shares favoring **"SAIF POWERTEC LIMITED"** and crossed **"ACCOUNT PAYEE ONLY"**.
5. Application shall be sent by the applicant directly to the Company within ..... 2014 so as to reach the Company within ..... 2014. Any Application sent after ..... 2014 or received by the Company after July ..... 2014 will not be considered for allotment purpose.
6. Refund against over-subscription shall be made in the currency in which the value of Shares was paid for by the applicant through A/C Payee Cheque payable at Dhaka with bank account number, Bank's name and Branch.
7. In case of over-subscription, allotment shall be made by lottery solely in accordance with the instructions of the Bangladesh Securities and Exchange Commission (BSEC).
8. Money receipt of clearance of draft or cheque, as the case may be, shall be sent by post to the applicant by the Company.
9. Joint Application by two persons will be acceptable. In such a case, allotment or refund shall be made by post to the first applicant. Note that a non-resident Bangladeshi ("NRB") applicant cannot submit more than two applications, one in his/her own name and another jointly with another person by one cheque/DD/PO/ by US \$/UK Pound Sterling/EURO/Taka (supported by a foreign currency encashment certificate). More than two applications by one cheque/DD/PO by US \$/UK Pound Sterling/EURO/Taka (supported by a foreign currency encashment certificate) will not be allowed.
10. Application must be made by an individual, a corporation or Company, a trust or a society and not by a firm, minor or persons of unsound mind.
11. Making of any false statement in the application or supplying of incorrect information therein on suppressing any relevant information shall make the application liable to rejection and subject to forfeiture of application money and/or forfeiture of the share (unit) before or after issuance of the same by the issuer. The said forfeited application money or share (unit) will be deposited in account specified by Bangladesh Securities and Exchange Commission (BSEC). This may be in addition to any other penalties as may be provided for by law.
12. The intending NRB applicants shall deposit the share subscription money by a US \$/UK Pound Sterling/EURO demand draft drawn on any bank and payable in Dhaka, Bangladesh, or through a nominee paying out of a non-resident foreign currency deposit account maintained in Bangladesh or in Taka, supported by a foreign currency encashment certificate issued by the bank concerned, for the price of the ordinary shares applied for, through a crossed bank cheque marked "Account Payee only", such that the issuer's collecting bank can clear the proceeds and deposit the same into the issuer's account in time.
13. The spot buying rate (TT Clean) in US \$ / UK Pound Sterling / EURO of Sonali Bank Limited as prevalent on the date of opening of subscription will be applicable for the Non Resident Bangladeshi (NRB) applicants.
14. **The applicant shall furnish photocopies of relevant pages of valid passport(s) in support of his/her being a NRB , dual citizenship or of the foreign passport bearing an endorsement from the concerned Bangladeshi Embassy to the effect that no visa is required for him/her to travel to Bangladesh.**
15. In case of joint application, the joint applicant shall also submit supporting papers / documents in support of his being an NRB as mentioned in para- 14 (above).
16. **An applicant can not submit more than two applications, one in his/her own name and another jointly with another person. In the event an applicant makes more than two Applications, all applications will be treated as invalid and will not be considered for allotment purpose. In addition 15% (fifteen) of the application money will be forfeited by the Bangladesh Securities and Exchange Commission and balance amount will be refunded to the applicant.**
17. **No issue of ordinary shares shall be made nor shall any money be taken from any person, in connection with such issue and subscription, until 25 days after the Prospectus has been published.**
18. In the case of non-allotment of the ordinary shares, if the applicants' bank accounts as mentioned in their application forms are maintained with any of the bankers to the issue, the amount refunded to those applicants will be directly credited into their ordinary respective bank accounts as mentioned in their application forms. Otherwise, refunds will be made only through "Account Payee" cheque(s) with bank account number and name of bank branch as mentioned in the application form, payable at Dhaka, Chittagong, Khulna, Barisal, Rajshahi or Sylhet, as the case may be.
19. **The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the Commission will forfeit 15% (fifteen percent) of their subscription money too.**

THE NRB APPLICATION ALONG WITH THE FOREIGN CURRENCY DRAFT, AS ABOVE, IS TO BE SUBMITTED TO THE COMPANY'S HEAD OFFICE DIRECTLY WITHIN THE STIPULATED TIME MENTIONED IN PARA -5.

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†Rþb l eþS webþqM Kiæbó

## APPLICATION FORM

**“Interested persons are entitled to a prospectus, if they so desire. Copies of the prospectus may be obtained from the issuer and the issue manager”**

**SAIF POWERTEC LIMITED**

APPLICATION FORM

**APPLICATION FOR SHARES BY AFFECTED SMALL INVESTORS (請受影響之小投資者申請股份)**

**Warning:** Please read the instructions on the back of this form. Incorrectly filled applications or applications failing to comply with any of the instructions therein may be rejected.

The Managing Director  
Saif Powertec Limited

Rupayan Center (8<sup>th</sup> floor), 72 Mohakhali C/A, Dhaka-1212.

| Bankers Sl No |
|---------------|
|---------------|

Dear Sir,

I apply for and request you to allot me ..... numbers of Shares and I agree to accept the same or any smaller number that may be allotted to me/us upon terms of the Company's Prospectus approved by the Bangladesh Securities and Exchange Commission subject to the Memorandum and Articles of Association of the Company. Further, I authorize you to place my/our name(s) on the Register of Member(s) of the Company and deposit the said ordinary shares in my Beneficiary Owner ("BO") account; I further authorize you to send a crossed (Account Pavee only) cheque in respect of any Application money refundable to me by post/courier at my risk to the first applicant's address stated below:

1. No. of Ordinary Shares ..... of Tk. 30.00 each including a premium of Tk. 20.00 each.
2. Total subscription money of the amount of Tk. (in figures) .....Taka (in words) .....only deposited vide cash/Cheque/Draft/Pay Order No. ....Dated .....on ..... Bank .....Branch .....

3. Beneficiary Owner (BO) Account Number

[illegible]

(If you do not mention your valid BO (Beneficiary Owner) Account Number, your application will be treated as invalid)

4. I agree to fully abide by the instructions given herein.
5. **Particulars of Applicant :**

|                                                                                                                                                                                                                                                                                                                                                                                                                                      |               |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| Name :                                                                                                                                                                                                                                                                                                                                                                                                                               |               |
| Father's/Husband's Name :                                                                                                                                                                                                                                                                                                                                                                                                            |               |
| Mother's Name:                                                                                                                                                                                                                                                                                                                                                                                                                       |               |
| Postal Address :                                                                                                                                                                                                                                                                                                                                                                                                                     |               |
| Phone Number (if any):                                                                                                                                                                                                                                                                                                                                                                                                               |               |
| Occupation :                                                                                                                                                                                                                                                                                                                                                                                                                         | Nationality : |
| <b>For Refund Warrant: Please write the correct and full name of bank and branch (Application will not be treated as valid if any one uses a non-scheduled bank. To avoid this complication, investors are requested not to use the name of any non-scheduled bank).</b>                                                                                                                                                             |               |
| <b>For refund purpose: I want refund through <input type="checkbox"/> Bank Account    <input type="checkbox"/> Hand Delivery/Courier    (Please put tick mark in which refund will be made). The applicant shall provide with the same Bank Account Number in the application form as it is in the BO account of the applicant. Otherwise the application will be considered invalid and the subscription money may be forfeited</b> |               |
| Applicants Bank A/c no.                                                                                                                                                                                                                                                                                                                                                                                                              |               |
| Name of the Bank :                                                                                                                                                                                                                                                                                                                                                                                                                   | Branch :      |

6. I/we hereby declare that I/we have read the Prospectus of **SAIF POWERTEC LIMITED** and have willingly subscribed for ..... No. of Ordinary Shares of 30.00 each including a premium of Tk. 20.00 per share.
7. Specimen Signature(s) :

|                                     |  |            |
|-------------------------------------|--|------------|
| Applicant : Name (in Block Letters) |  | Signature: |
|-------------------------------------|--|------------|

In case of deposit into the applicant's bank account, the applicant will bear the applicable service charge, if any, of the applicant's banker, and the issuer shall simultaneously issue a letter of intimation to the applicant containing, among others, the date and amount remitted with details of the bank through and to which bank such remittance has been effected.

## BANKERS' ACKNOWLEDGEMENT

Certified that this Bank has received Tk. (in figures)..... (in word ..... ) only from Mr./Mrs./Ms..... being the Application money for ..... Ordinary Shares of SAIF POWERTEC LIMITED.

Banker's SL. No.

Seal &amp; Date

Authorized Signature  
(Name & Designation)

Ótkqvi eR#i iebtqM SIKcb,  
tRtb I etS iebtqM Kiabó

# INSTRUCTIONS

1. Zmj Kyf<sup>3</sup> qmZM qm` iebtqMKvix Zt`i Rb` msi qmZ 20% tKlUq iBR b#g I ths\_ f#e Ave`b KiZ cvi#eb| iZib B"Qv KiZj msi qmZ tKlUq Ave`b b# Kti mvariY iebtqMKvixi Rb` iBawiz tKlUq iBR I ths\_ b#g Ave`b KiZ cvi#eb|
2. As per provision of Depository Act, 1999 and regulations made there under shares will only be issued in dematerialized condition. Please mention your BO (Beneficiary Owner) Account number in the application form. If you do not mention your valid BO (Beneficiary Owner) Account, your application will be treated as invalid.
3. All information must be typed or written in full (in Block letters) in English or in Bengali and must not be abbreviated.
4. Application must be made on the Company's printed form/photocopy or typed copy/hand written form thereof.
5. Application must not be for less than **200** Ordinary Shares and must be for a multiple of **200** Ordinary Shares. Any Application not meeting this criterion will not be considered for allotment purpose.
6. Remittance for the full amount of the Shares must accompany each Application and must be forwarded to any of the Bankers to the Issue. Remittance should be in the form of Cash/ Cheque/ Bank Draft/ Pay Order payable to one of the Bankers to the Issue A/C "Saif powertec Ltd." and crossed "A/C Payee only" and must be drawn on a Bank in the same town as the Bank to which the Application form has been sent.
7. In the case of Joint Application Form, the Allotment Letter will be dispatched to the person whose name appears first on this Application Form and where any amount is refundable in whole or in part the same will be refunded by Account Payee Cheque by post/courier service to the person named first on this Application Form in the manner prescribed in the Prospectus.
8. Joint Application form for more than two persons will not be accepted. In case of joint Application, each party must sign the Application Form.
9. Application must be in full name of individuals or companies or societies or trusts and not in the name of firms, minors or persons of unsound mind. Application from financial and market intermediary companies and Private Company must be accompanied by Memorandum and Articles of Association and Certificate of Incorporation.
- 10. An applicant can not submit more than two applications, one in his/her own name and the other jointly with another person. In case an applicant makes more than two applications, all applications will be treated as invalid and will not be considered for allotment purpose. In addition, 15% (Fifteen) of the application money will be forfeited by the Commission and the balance amount will be refunded to the applicant.**
11. No receipt will be issued for the payment made with Application, but the bankers will issue a provisional acknowledgment to the Issue for Application lodged with them.
12. In the case of non-allotment of securities, if the applicant's bank accounts as mentioned in their IPO Application Forms are maintained with the Bankers to the Issue, refund amount of those applicants will be directly credited in to the respective bank account as mentioned in their IPO Application Forms. Otherwise, refund will be made only through "Account Payee" cheque(s) showing bank account number and name of bank and branch as mentioned in the Application payable at Dhaka or Chittagong, as the case may be.
13. Allotment will be made solely in accordance with the instructions of the Bangladesh Securities and Exchange Commission (BSEC).
14. Making of any false statement in the application or supplying of incorrect information therein or suppressing any relevant information shall make the application liable to rejection and subject to forfeiture of application money and /or forfeiture of share (unit) before or after issuance of the same by the issuer. The said forfeited Application money or share (unit) will be deposited in account specified by the Bangladesh Securities and Exchange Commission (BSEC). This may be in addition to any other penalties as may be provided for by the law.
15. Applications, which do not meet the above requirements, or applications, which are incomplete, shall not be considered for allotment purposes.
16. The Banker's to the Issue Banks shall be obliged to receive the A/C Payee Cheque(s) on the closing day of the subscription of the IPO.
- 17. No sale of securities shall be made, nor shall any money be taken from any person, in connection with such sale until 25(twenty five) days after the prospectus has been published.**
18. The applicants who have applied for more than two applications using same bank account, their application will not be considered for lottery and the Commission will forfeit 15% of their subscription money too.

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| <p><b><u>Investment Corporation of Bangladesh (ICB)</u></b><br/> NSC Tower, Purana Paltan, Dhaka.<br/> Chittagong Branch, Chittagong.<br/> Rajshahi Branch, Rajshahi.<br/> Khulna Branch, Khulna.<br/> Barisal Branch, Barisal.<br/> Sylhet Branch, Sylhet.<br/> Bogra Branch, Bogra.<br/> Local Office, Kashfia Plaza, Nayapaltan, Dhaka.</p> <p><b><u>National Bank Limited</u></b><br/> Agrabad Br. Chittagong<br/> Anderkilla Chittagong<br/> Asadgate Branch, Dhaka<br/> Babubazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bandura Branch Dhaka<br/> Bangshal Road Branch Dhaka<br/> Barisil Branch, Barisil<br/> Bogra Branch Bogra<br/> CDA Avenue Br Chittagong<br/> Chawk Bazar Br. Chittagong<br/> Chowmuhan Branch<br/> Comilla Branch Comilla<br/> Dhanmondi Branch, Dhaka<br/> Dilkusha Br. Dhaka.<br/> Elephant Road Branch. Dhaka<br/> Faridpur Branch<br/> Feni Branch<br/> Foreign Ex. Branch. Dhaka<br/> Gazipur Br. Gazipur<br/> Gulshan Branch, Dhaka<br/> Halishahar Br. Chittagong<br/> Imamgang Branch, Dhaka<br/> Islampur Branch, Dhaka<br/> Jatrabari Branch. Dhaka<br/> Jessore Branch, Jessore<br/> Jubille Road Br Chittagong<br/> Kawran Bazar Branch, Dhaka<br/> Khatungong Br. Chittagong<br/> Khulna Br. Khulna<br/> Lake Circus Br. Dhaka<br/> Malibagh branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Mohakhali branch, Dhaka<br/> Mohammadpur branch, Dhaka<br/> Motijheel Branch, Dhaka<br/> Moulvibazar Br. Moulvibazar<br/> Muradpur Br. Chittagong<br/> Mymensingh Br. Mymensingh<br/> Narayangonj Branch, N'Gonj<br/> Narsingdi Branch, Narsingdi<br/> Netaigonj Branch, N'gong<br/> New Eskaton Branch. Dhaka<br/> North Brook Hall Branch, Dhaka<br/> Pagla Bazar Branch</p> <p><b><u>Jamuna Bank Limited</u></b><br/> Mohakhali Branch Dhaka<br/> Sonargaon Road Branch Dhaka<br/> Dilkusha Branch Dhaka<br/> Shantinagar Branch Dhaka<br/> Gulshan Branch Dhaka<br/> Dhanmondi Branch Dhaka<br/> Islampur Branch Dhaka<br/> Sylhet Branch Sylhet<br/> Kushtia Branch Kushtia<br/> Motijheel Branch, Dhaka<br/> Mymensingh Branch, Mymensingh<br/> Banani Branch Dhaka<br/> Uttara Branch Dhaka<br/> Mirpur Branch Dhaka<br/> Malibagh Branch Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Bogra Branch, Bogra<br/> Jubilee Road Branch, Chittagong<br/> Khatungonj Branch Chittagong<br/> Comilla Branch, Comilla<br/> Feni Branch, Feni<br/> Jessore Branch, Jessore<br/> Barishal Branch, Barishal</p> <p><b><u>Social Islami Bank Limited</u></b><br/> Principal Branch. Dhaka<br/> Agrabad Branch. Chittagong<br/> Khulna Branch, Khulna<br/> Sylhet Branch, Sylhet<br/> Rajshahi Branch, Rajshahi<br/> Gulshan Branch, Dhaka<br/> Babu Bazar Branch, Dhaka<br/> Begum Rokeya Sarani Branch, Dhaka<br/> Panlipath Branch, Dhaka<br/> Sonargaon Branch. Narayanganj<br/> Foreign Exchange Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Uttara Branch, Dhaka Mirpur Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Dania Rasulpur Branch, Dhaka<br/> South Surma Branch, Sylhet<br/> Comilla Branch, Comilla<br/> Islampur Branch, Dhaka<br/> New Eskaton Branch. Dhaka<br/> Chandpur Branch. Chandpur<br/> Chawk Bazar Branch, Chittagong<br/> Narayanganj Branch. Narayanganj<br/> Jessore Branch. Jessore</p> | <p>Rangpur Branch, Rangpur<br/> Barishal Branch. Barishal<br/> South Banosree Branch. Dhaka<br/> Mohakhali Branch. Dhaka<br/> Feni Branch. Feni</p> <p><b><u>Mutual Trust Bank Ltd.</u></b><br/> Babu Bazar Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Dholakhal Branch, Dhaka<br/> Dilkusha Branch, Dhaka<br/> Elephant Road Branch, Dhaka<br/> Fulbaria Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Mohammadpur Branch, Dhaka<br/> MTB Corporate Center Branch, Dhaka<br/> Pallahi Branch, Dhaka<br/> Panlipath Branch, Dhaka<br/> Principal Branch, Dhaka<br/> Prograti Sarani Branch. Dhaka<br/> Savar Branch, Dhaka<br/> ShanirAkhra Branch, Dhaka<br/> Tongi Branch, Dhaka<br/> Uttara Model Town Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Sonargaon Branch, Narayanganj<br/> Agrabad Branch, Chittagong<br/> Alankar Mour Branch, Chittagong<br/> C D A Avenue Branch, Chittagong<br/> Jubilee Road Branch, Chittagong<br/> Khatungonj Branch, Chittagong<br/> Feni Branch, Feni<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Bogra Branch, Bogra<br/> Pabna Branch, Pabna<br/> Kushtia Branch, Kushtia<br/> Sylhet Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Goumadi Brandy Barisal<br/> Jessore Branch, Jessore<br/> Habigonj Branch, Habigonj</p> <p><b><u>Dhaka Bank Limited</u></b><br/> Bogra Branch, Bogra<br/> Uttara Branch, Dhaka<br/> Khilgaon Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Cox's Bazar Branch, Cox's Bazar<br/> Imamgonj Branch, Dhaka<br/> Comilla Branch, Comilla<br/> CDA Avenue Branch, Chittagong<br/> KDA Avenue Branch Khulna<br/> Foreign Exchange Branch, Dhaka<br/> Kawran Bazar Branch, Dhaka<br/> Rajshahi Branch, Rajshahi<br/> Rangpur Branch, Rangpur<br/> Barisal Branch, Barisal</p> <p><b><u>Standard Bank Limited</u></b><br/> Principal Branch, Dhaka<br/> Foreign Exchange Br. Dhaka<br/> Tophkana Road Br. Dhaka<br/> Imamgonj Br. Dhaka<br/> Gulshan Br. Gulshan -2, Dhaka<br/> Dhanmondi Br., Dhaka<br/> Mirpur Branch, Dhaka<br/> Uttara Br., Dhaka<br/> Panlipath Br., Dhaka<br/> Banani Branch, Dhaka<br/> Pragoti Sarani Branch, Dhaka<br/> Nawabpur Road Branch, Dhaka "<br/> Green Road Branch, Dhaka<br/> Narayanganj Br., Narayanganj<br/> Jubilee Road Br., Chittagong<br/> Agrabad Br., Chittagong<br/> Khatungonj Br., Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Sadarghat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi.<br/> Kustia Branch, Kustia<br/> Sylhet Br, Sylhet<br/> Beani Bazar Branch, Sylhet<br/> Moulvi Bazar Branch, Sylhet<br/> Mymensingh Branch, Mymensingh<br/> Rangpur Branch, Rangpur<br/> Khulna Br., Khulna<br/> Jessore Branch, Jessore</p> <p><b><u>Brac Bank Limited</u></b><br/> Asad Gate Branch, Dhaka<br/> Banani Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Donia Branch, Dhaka<br/> Eskaton Branch, Dhaka<br/> Graphics Building Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> Manda Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Narayanganj Branch, Narayanganj<br/> Nawabpur Branch, Dhaka<br/> Rampura Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Agrabad Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Halishohar Branch, Chittagong<br/> Kazirdeuri Branch, Chittagong<br/> Momin Road Branch, Chittagong<br/> Bogra Branch, Bogra<br/> Rajshahi Branch, Rajshahi<br/> Jessore Branch, Jessore<br/> Khulna Branch, Khulna</p> | <p>Barisal Branch, Barisal<br/> Zindabazar Branch, Sylhet</p> <p><b><u>City Bank Limited</u></b><br/> B B Avenue Br., Dhaka<br/> Principal Office Br., Dhaka<br/> Dhanmondi Br., Dhaka<br/> Shaymoli Br., Dhaka<br/> Imamgonj Br., Dhaka<br/> Johnson Road Br., Dhaka<br/> Kawran Bazar Br., Dhaka<br/> New Market Br., Dhaka<br/> VIP Road Br., Dhaka<br/> Islampur Br., Dhaka<br/> Nawabgonj Br., Dhaka<br/> Nawabpur Br., Dhaka<br/> Pragati Sarani Br., Dhaka<br/> Bangabandhu Road Br., Narayanganj<br/> Zinzira Br., Dhaka<br/> Tongi Br., Gazipur</p> <p>Agrabad Br., Chittagong<br/> Jubilee Road Br., Chittagong<br/> Khatungonj Br., Chittagong<br/> Andarkilla Br., Chittagong<br/> Cox's Bazar Br., Chittagong<br/> Chawkbazar Br., Chittagong<br/> Pahartoli Br., Chittagong<br/> Comilla Br., Comilla<br/> Narsingdi Br., Narsingdi<br/> Zinda Bazar Br., Sylhet<br/> Bandar Bazar Br., Sylhet<br/> Amborkhana Br., Sylhet<br/> Moulvi Bazar Br., Sylhet<br/> Rajshahi Br., Rajshahi<br/> Bogra Br., Bogra<br/> Rangpur Br., Rangpur<br/> Sirajgonj Br., Sirajgonj<br/> Khulna Br., Khulna<br/> Jessore Br., Jessore<br/> Barisal Br., Barisal</p> <p><b><u>Bank Asia Limited</u></b><br/> Principal Branch, Dhaka<br/> MCB Dilkusha Branch, Dhaka<br/> Corporate Branch, Dhaka<br/> Scotia Branch, Dhaka<br/> Gulshan Branch, Dhaka<br/> MCB Banani Branch, Dhaka<br/> Uttara Branch, Dhaka<br/> Mitford Branch, Dhaka<br/> North South Rd. Branch, Dhaka<br/> Dhanmondi Branch, Dhaka<br/> Bashundhara Branch, Dhaka<br/> Moghbar Branch, Dhaka<br/> Mohakhali Branch, Dhaka<br/> Shantinagar Branch, Dhaka<br/> Mirpur Branch, Dhaka<br/> Prograti Sarani Branch, Dhaka<br/> Paltan Branch, Dhaka<br/> Shyamoli Branch, Dhaka<br/> Sylhet Main Branch, Sylhet<br/> Sylhet Uposahar Branch, Sylhet<br/> Agrabad Branch, Chittagong<br/> MCB Sk. Mujib Road Branch, Chittagong<br/> Bahadderhat Branch, Chittagong<br/> CDA Avenue Branch, Chittagong<br/> Station Road Branch, Chittagong<br/> Andarkilla Branch, Chittagong<br/> Kamal Bazar Branch, Chittagong<br/> Patherhat Branch, Chittagong<br/> Rajshahi Branch, Rajshahi<br/> Khulna Branch, Khulna<br/> Bogra Branch, Bogra<br/> Jessore Branch, Jessore<br/> Ishwardi Branch, Pabna</p> |
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Information included as per notification no. SEC/CMRRCD/2008/115/Admin/30 dated October 05, 2011:

1. Earning Per Share (EPS) on fully diluted basis (with the total existing no. of shares)

|                                                       |                 |
|-------------------------------------------------------|-----------------|
| Net Profit after Tax and before appreciation          | Tk. 88,421,139  |
| No. of Shares before IPO                              | 43,894,000      |
| <b>Earning Per Share (EPS) on fully diluted basis</b> | <b>Tk. 2.01</b> |

2. Net profit excluding extra-ordinary income or non-recurring income coming from other than core operations:

|                                                                         |                       |
|-------------------------------------------------------------------------|-----------------------|
| Net Profit after Tax and before appreciation                            | Tk. 88,421,139        |
| Other Income                                                            | Tk. 11,872,244        |
| <b>Net Profit after Tax and before appreciation except other income</b> | <b>Tk. 76,548,895</b> |

3. Earnings per shares excluding extra-ordinary income or non-recurring income coming from other than core operations:

|                                                                         |                       |
|-------------------------------------------------------------------------|-----------------------|
| Net Profit after Tax and before appreciation                            | Tk. 88,421,139        |
| Other Income                                                            | Tk. 11,872,244        |
| <b>Net Profit after Tax and before appreciation except other income</b> | <b>Tk. 76,548,895</b> |
| No. of Shares before IPO                                                | 43,894,000            |
| <b>Earning Per Share (EPS) on fully diluted basis</b>                   | <b>Tk. 1.74</b>       |

4. Net Asset Value :

(a) Net Asset Value with Revaluation reserve based on fully diluted basis

| Particulars                           | Amount               |
|---------------------------------------|----------------------|
| Share capital                         | 438,940,000          |
| Share premium                         | 191,429,500          |
| Revaluation reserve                   | 96,540,144           |
| Retained earnings                     | 342,976,344          |
| <b>Total Shareholders' Equity</b>     | <b>1,069,885,988</b> |
| less: Pre-operating expenses          | 3,887,926            |
| <b>Net Total Shareholders' Equity</b> | <b>1,065,998,062</b> |
| Number of shares                      | 43,894,000           |

**Net Asset Value per share as on June 30, 2013 Audited Report**

**24.29**

(b) Net Asset Value without Revaluation reserve based on fully diluted basis

| Particulars                           | Amount             |
|---------------------------------------|--------------------|
| Share capital                         | 438,940,000        |
| Share premium                         | 191,429,500        |
| Retained earnings                     | 342,976,344        |
| <b>Total Shareholders' Equity</b>     | <b>973,345,844</b> |
| less: Pre-operating expenses          | 3,887,926          |
| <b>Net Total Shareholders' Equity</b> | <b>969,457,918</b> |
| Number of shares                      | 43,894,000         |

**Net Asset Value per share as on June 30, 2013 Audited Report**

**22.09**